

GRESHAM OUTLOOK

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GRADE CROSSING ACCIDENTS.

As reported in Friday's Outlook, a petition is being signed to go before the public service commission, the county commissioners and the electric company, in an effort to require the installation of suitable signalling devices at near-by important crossings in order to warn motorists of an approaching car or train.

Investigations are being made all over the country in an effort to determine what sort of a device is most practicable and likely to be most effective.

We say likely to be most effective because the more safeguards in the way of warning bells, lights, or warning signs, the more the autoist will depend upon these and the less cautious he will be at crossings. This might be all right if a device were made which could be absolutely depended on. As a matter of fact, we are told, there is none such. They are all subject to various uncertain conditions which no man can foreknow or prevent.

F. I. Fuller, vice president, of the Portland Railway, Light & Power company, explained the difficulties in these matters recently, to the Outlook. He said that the block system on railways showed danger whenever out of order. They are not designed for crossing signals, and the expense of installation is enormous. All crossing warning devices when out of order show clear right of way and hence are not to be depended on entirely. Not only are the railways but inventive geniuses are incited to work out a device which will be dependable and the expense of which will not be prohibitive for small electric railways.

The situation presents many problems which require time to work out satisfactorily. In the meantime, both railways and the public should use forethought and all possible caution. The thoughtless may expect to meet disaster sooner or later.

Here again cooperation is needed. Less speed, more watchful care.

BEN FRANKLIN AND THRIFT.

This ought to be Thrift Week. So ought every week. But this week especially suggests thrift, an idea inseparably connected with the name of Ben Franklin. Thrift means spend economically, save and invest.

Today, January 17, Tuesday, 1922, is the 216th anniversary of Franklin's birth.

January 17 to 23 is, in fact, set apart as Thrift Week, so beginning today everyone should emulate Franklin's example.

When men sit about the council table and look each other in the face and look upon the problems deliberately, without passion, says President Harding, they find the way to come to an agreement. And, after all, there never has been a conflict in the world that has not been settled in the end in that way. You have a war; you destroy thousands or millions of men and measureless treasure, and then you gather about a table and settle it. I have a feeling that mankind has become wise enough to sit down before the war and try to settle it. And that is the object of the four-party treaty. That is why I say the small lack of agreement in constructing it is not significant.

Why, if there were a menace of peace in Japan, what objection could there be for the United States to sit down with her friend in the Orient, and with the other great powers and discuss how the matter could be adjusted? If some one had done that when Austria was threatened Serbia there would have been no European war. The whole purpose of this conference is to provide some means where just thought, righteous peoples, who are not seeking to seize something which does not belong to them can live peacefully together and eliminate causes of conflict.

Funds for Russian Relief.

Work of the Purchasing Commission for the Russian Relief, appointed by President Harding and headed by Secretary Hoover, is proceeding apace. The commission now has \$36,000,000 in cash available and the first cargo of corn went forward from Baltimore the day before New Year's. This will be followed early this month by four more cargoes representing the remainder of 1,000,000 bushels of corn purchased by the commission. An additional purchase of 2,100,000 bushels of corn was announced this week by the commission and it is expected that 18,000,000 bushels will be shipped altogether. In addition, there will be shipments of various other kinds of food stuffs. About 5,000,000 bushels of seed wheat and various amounts of other seed grains will be dispatched to Russia early this spring.

A dairy herdsman's course, the first of its kind in Oregon, is under way at the Oregon Agricultural College.

"You can't teach an old dog new tricks," but you can an old widower.

WHAT COOPERATION MEANS TO FARMERS

An article on the above subject by R. C. Stewart in a recent issue of the Oregon Journal is of such vital importance to the farmers that it is reproduced here. Mr. Stewart says: To cooperate does not mean that every member of an association may wave all responsibility about the conduct of the business and "pass the buck" along to the next fellow.

"Letting George do it" may be all right for a time but if "George" doesn't happen to do it, then what? The idea of cooperation has grown rapidly in the past few years. Like any other young thing that is growing rapidly, it has shown a slight tendency toward awkwardness at times. Mistakes have been made and some temporary acquaintances have turned into enemies, but on the whole the youth is reaching a fair state of maturity in a healthy and able condition to meet the future problems of life.

If every producer who joins a cooperative movement would first make a study of that method of marketing before he joins, and continue to study it and keep in close touch with the management and business of his association at all times, there would be little chance for wild rumors to gain foothold and there would be much satisfaction and loyalty among the entire membership.

Members Should Help One of the greatest faults with cooperative marketing associations is the great tendency of the members to take things for granted and assume none of the worry or work which must go with any enterprise. Too many cooperators expect every one to cooperate with them, but do not exert themselves as they should to cooperate with the other members. The old individualistic tendency is a great handicap to perfect cooperation. Members are too apt to consider themselves partners only as far as the benefits go and forget to properly lend their support in meeting difficulties.

It is a mistake to organize a cooperative association unless a definite object is in view, with possibilities that several benefits will be derived through such an organization. Such benefits may be in a way of standardization with resultant larger profits or through a variety of other means. In any case, the factor of efficient management is the most important, for without it, luck alone can make an association successful.

The matter of management is primarily up to the membership as a whole. As a matter of convenience, a board of directors is vested with the powers and duties of actively conducting the business which is usually done through an executive committee in all matters of minor or intermediate importance. The matter of details in the conduct of the business usually rests with a manager, who is selected by the board of directors to actively take charge.

Manager as Leader The fate of an organization oftentimes rests with the manager and for this reason it is highly important that an efficient business man, who is a leader and a diplomat as well, be employed. Such men are scarce and are inclined to demand more salary than many of the members believe they can earn, but it has been found through experience that the high salaried man is oftentimes the best and is a real economy. On the other hand, the fact that a man demands a big price for his services is no indication of his worth. He should be judged by his ability, rather than his price.

Although the directors and a manager are given the power to regulate the common affairs of a cooperative association, yet it is still really up to each and every member to see that the affairs are conducted in an efficient manner. For this reason it is highly important that every member of an organization be kept well informed upon every phase of the work. But just as important is the need of keeping confidential all matters which might be used by outsiders to the detriment of the association. Every time a member "knocks" or allows any misleading statements to go unchallenged, he is tearing the foundation right out from under himself.

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SALE OF BONDS INDICATIVE OF HEALTHY MONEY MARKET

Robert E. Smith, president Lumbermen's Trust Company Bank of Portland says that the rapid advance in the bond market has caused a scurrying of states, counties and municipalities all over the country to sell bonds. The new high prices make it advantageous to sell municipal bonds and communities which for the last two years have been unable to sell their bonds, except at high interest rates and large discounts, have not been slow to appreciate the change that has occurred. The city of Portland has sold about \$1,500,000 of bonds of various kinds in the last month and about \$1,000,000 of various Oregon county and municipal issues have been disposed of. The state of Oregon is offering for sale its \$10,000,000 Veterans' State Aid Gold Bonds and bids will be received on January 16. An amount of bonds so large will attract bidders from all over the United States, and the most important banking groups of the country will put in bids for these bonds. The state will also sell \$1,000,000 Highway Bonds on Jan. 10. About \$1,500,000 road bonds of various counties will be disposed of before the middle of the month. The largest issue is \$400,000 offered by Union county on January 16. Morrow county will sell \$70,000 bonds; Gilliam county, \$125,000; Malheur county, \$130,000; Sherman county, \$300,000 and Wasco county, \$150,000. There is an issue of \$250,000 Jackson county five per cent bonds which will be marketed as soon as conditions warrant paying par; the law forbids selling at a discount. Marion and Tillamook counties have disposed of large issues during the last week.

The theory that the sale of bonds from other states and foreign countries in Oregon should be forbidden because it takes money out of the state is unsound in principle. A large part of the bond issues enumerated will be sold outside of Oregon and new funds will be brought into the state. If every community put up legal barriers against securities originating outside of the state, it would not result in the funds being invested at home in town lots and useless buildings but means would be found by the owners to send their money where it would earn the greatest return consistent with security. The income from foreign investments is no mean part of the income of the community as a whole. This was one of the things that made England so prosperous during her many years' history as the world's banker. This position has now been forced on the United States and to the extent

that we embrace the opportunity will much of our future prosperity be realized.

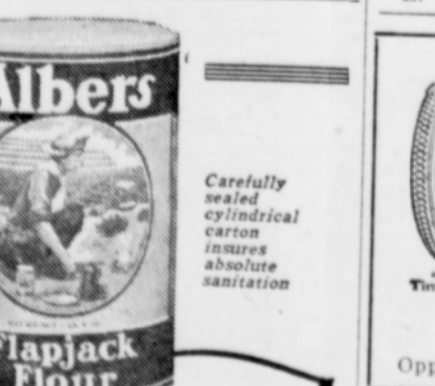
All attempts to interfere with the free exchange of capital reacts in the end against the communities that propose them. Restrictive laws operate to hamper and restrain legitimate business and the beneficial effect is nil.

The United States government recognizes the importance of foreign financing in the United States. A conference was held in New York this week by Herbert Hoover, secretary of commerce, and a group of prominent investment bankers. The purpose of the meeting was to arrive at a clear understanding and recognition of the policy respecting foreign financing in America which was inaugurated in the early days of the administration. The bankers have acquiesced in this policy which contemplates obtaining government approval of foreign loans floated in the United States.

The principal standards which the administration imposes upon foreign loans are understood to be that they should not adversely influence diplomatic questions and that so far as possible they should benefit American export trade. Direct expenditures of the proceeds in this country by the borrowing nation is held to be desirable but has not been a rigid requirement.

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LIVESTOCK

HORSES FOR SALE—Bay gelding, weight 1450, age 6 years; bay mare, wt. 1275, age 5 years. Will sell one or both. Ray Palmquist, 1 1/2 miles southeast of Gresham.

FOR SALE—A good heavy team. John Brown, phone 2501. tf

COWS LOST—2-year-old Holstein heifer. Reward. Also have good pump for sale. Ulrich Zenger, Lents, Oregon, Rt. 3, Box 831.

WANT TO BUY two goods cows. Fresh or fresh soon. E. S. Hockman, Troutdale, Ore., R. 2, Box 10. Phone 787.

FOR SALE—Four No. 1 milk cows that will be fresh between now and February 10. Phone 71x5 or call at Cottrell store. tf

TWO FAMILY COWS for sale. Will fresh soon. C. N. Taylor, Gresham, phone 8x. tf

FOR SALE—Five Jersey cows. These are good young stock. Three have been fresh 2 1/2 months, two will fresh February 1. 4 1/2 miles east of Gresham on Bull Run road. Eugene Chiodo, Gresham, phone 45x2. tf

FOR SALE—Because of lack of feed, 1 high grade Jersey cow, \$50. Walter Ramser, Boring, Oregon, on Wilson Corners, NE of Damascus. tf

SEVERAL GOOD FRESH COWS for sale. E. Baumann, Gresham, phone 2441. tf

POULTRY FOR SALE—12 10-month cockerels, bred from \$30 Tanager male and good Tanager strain hens. Hens hatched and raised on free range, \$5 each. V. H. Calhoun, Gresham, phone 167x. tf

WHITE LEGHORN BABY CHIX for sale. Limited number hatching egg \$8 per 100. Hollywood and Tanager stock. First booked, first served. L. J. Walters & Son, 1/4 mile south of Orient grange hall. tf

PEKIN DRAKES for sale. Prize winning stock. S. C. White Leghorn cockerels, Mrs. A. C. Althaus, Gresham, phone 167. Sweet Brier Farm. tf

PIGS DANDY SIX-WEEKS-OLD Chester White pigs for sale, cheap. J. Suhr, Troutdale, phone Gresham 15x3.

PIGS FOR SALE. Phone 468. Clarence Alm, 4 miles east of Gresham.

TWO BRED, REGISTERED Duroc Jersey gilts for sale. E. Anderson, Boring, Oregon, near Haley Sta.

DISPERSAL SALE—Six pure-bred Hampshire sows, big type boar, and some young pigs, for sale cheap. Phone 251, Mrs. Marion Johnson.

FOR SALE—Registered Hampshire hogs, 2 bred gilts, 3 boars, 7 1/2 months old, 2 boars 2 1/2 months, 4 sows 2 1/2 months. Prices reasonable. F. A. Welch, Gresham, Rt. 4, phone 77x.

REAL ESTATE, RENTALS. HAVING DECIDED TO GO EAST I will sell my 9-room modern bungalow with some furniture, garage and chicken house; lots 100x100, at a sacrifice. Price, \$4000. Located on Third and Kelley, phone 113, Gresham, Box 321.

FOR SALE CHEAP—New bungalow four room and bath. Garage, chicken house and run. Near corner Fourth and Hood streets. Joe Melugin.

MISCELLANEOUS FURNISHED housekeeping rooms for rent. Water, gas and electric light. Mrs. E. Boughner, Novelty Store, Gresham.

LOST—A lady's black leather purse, between Lusted and Gresham, last Tuesday night, January 10. Finder return to Outlook office.

LOST, between Percy Giese's and Gresham, two cushion tops, punch work. Mrs. H. W. Snashall. Finder leave at Outlook.

PURE BRED BARRED ROCK eggs for hatching. A. F. Hammar, Gresham, phone 961. tf

NEW WAY JEWEL gasoline engine for sale. In good condition. E. J. Horr, third house east from Barker road. Gresham, Rt. A, Bx. 303. Phone Tabor 3115.

FOR SALE—About 20 tons of loose hay and 10 tons of straw. Call 226, Joe Andereg, Fairview, Ore.

LOST—Fox Terrier, black and white, between Powell Valley schoolhouse and Gresham. Call E. P. Christensen, Gresham, 455.

BERRY WIRE for sale, No. 14, double galvanized, \$3.75 per cwt. E. M. Stone, phone 456, Gresham.

FRUIT TREES and nursery stock of all kinds. E. M. Stone, resident agent Russellville Nursery, phone 456.

I SHOULD LIKE to hear from those who have cull potatoes to sell. S. F. Pitts, Gresham, Ore., R. A.

THOROUGHbred POINTER PUPS, three months old. Female, \$10, male \$15. Wm. Sorensen, five miles west of Gresham on Section Line road.

LOOSE CLOVER HAY, and loose timothy hay for sale. Mrs. M. Nystrom, Gresham, phone 267.

PLAIN SEWING done reasonably. Phone 101. Mrs. Thos. McKinney, Cleveland avenue, Gresham.

FOR SALE—Good Monarch stump puller with new 3/4-inch red strand cable, heavy root hook, and power pulley for \$75. Extra 1/2-inch cable if desired. Also old 1-inch cable, about 75 feet, at your own price. Walter Ramser, Boring, Oregon. tf

MIXED HAY AND CLOVER for sale. Baled. E. Dunn, Rt. 4, Gresham, phone 93. tf

FOR SALE—Good 3-inch farm wagon with light box, heavy steel axles, \$40.

CEDAR FENCE POSTS and berry posts for sale. V. J. Hillyard, phone Gresham 95x2. tf

FOR SALE—Dry No. 1 old growth wood. Good dead wood, delivered. L. E. Craswell, phone Gresham 363. tf

WANTED—A share of stock of Multnomah & Clackamas Co. Mutual Tel. Co. Box 98, Gresham.

AUTOMOBILES FOR SALE OR TRADE—7-passenger touring car. Make good truck. Will take chickens or stock. Call Tabor 7505, R. 2, Box 145, Troutdale, Oregon.

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NOTICE. Notice is hereby given that I have been appointed Executor of the Estate of James Silas Crumley, deceased, by the Honorable George Tazewell, Judge of the Circuit Court of Oregon, for Multnomah County. All persons having claims against said Estate are hereby notified to present the same to me at my office on or before six months from this date. Dated at Portland, Oregon, this 10th day of January, 1922. B. F. MULKEY, Executor. 403 Corbett Bldg.

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DR. H. H. OTT Dentist Withrow Bldg. Gresham, Ore. Phone 1263

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