

GRESHAM OUTLOOK TWICE A WEEK

Published every Tuesday and Friday at Gresham, Oregon, by the Outlook Publishing Co. H. L. St. Clair, Editor and Manager.

Our Subscription Rates One year, \$1.50; six months, 85c; three months' trial subscription, 50c.

Combination rates with all the Portland Journals, Weekly Oregonian, Semi-Weekly Journal and Oregon City Enterprise.

Advertising Rates reasonable. Our representative will call. Phone 701.

"The Linotype Way is the Way that Wins."

Official paper of the Town of Gresham Official paper of the Town of Fairview.

Entered as second-class matter March 2, 1911, at the Postoffice at Gresham, Oregon, under the Act of March 3, 1879.

the Secret of Roosevelt's power. Franklin D. Roosevelt, the novelist and dramatist, in his analysis of the character of Roosevelt says:

The secret of Roosevelt's power, to my thinking, lay in his amazing ability to concentrate upon the matter—any matter—in hand. He had trained himself to focus all his interest, all his analytic faculties upon the object to be apprehended. He could converge as relentlessly as a burning glass.

He read widely, but no more widely than many other public men. It was his ability to remember what he read which distinguished him and made him terrible. He remembered what he read and what he saw, for the reason that he read or observed with the full force of his interest. Attention was the keyword of his method.

By means of a knowledge of this law he was able to transfer his interest from one subject to another as swiftly as a searchlight leaps from point to point. He could be profoundly absorbed in a book of poems at one moment, and at the next meet and greet and call by name the members of a local republican committee without a moment's hesitation.

It often seemed to me that Roosevelt's mind was a vast safety deposit library filled with a million definite and orderly memories, all in their proper receptacles, and that when the right touch came, this or that particular door flew open, displaying its treasures to his use. He seldom read to meet a distinguished man—he didn't need to—his mind was already stored with the harvest of other days; all he needed was the stir of association and the needed storehouse door stood open.

In this wonder-working power of attention is a lesson to us all—if we care to make use of it. In an age of mental dissipation, of half-hearted perusal of books of no account, and of the still more deleterious habit of newspaper skimming, Roosevelt conserved and directed his memory. He was great not because he knew many definite things but because he could recall these facts and use them at will.

A man of reading he was also—and by reason of it—a man of action.

FOOD HOARDERS IN CIVIL WAR TIME

The following is copied from The Daily Citizen of Vicksburg, Mississippi, the wall paper edition, dated July 2, 1863, just before Vicksburg surrendered to Grant's forces. There is a remarkable similarity in conditions with those of the present time. The extortioner and profiteer then as now was plying his business vigorously. Would that one could carry out the judgment meted out to them in the last sentences!

"If aught would appeal to the heart of stone of the extortioner with success, the present necessities of stone would do so. It is needless to attempt to disguise from the enemy or our own people that out wants are great but still we can conscientiously assert our belief that there is plenty within our lines, by an exercise of prudence, to last until long after succor reaches us. We are satisfied that there are numerous persons within our city who have bread-stuffs secreted, and are doling it out, at the most exorbitant figures to those who had not the foresight or means at their command to provide for the exigency now upon us.

A rumor has reached us that parties in our city have been and are now, selling flour at five dollars per pound, molasses at ten dollars per gallon and corn at ten dollars per bushel. We have not as yet proved the fact upon the parties accused but this allusion to the subject may induce some of our citizens to ascertain whether such prices have been paid, and to whom; and if so, let a brand not only be placed on their brow, but let it be smeared into their very brain, that humanity may scorn and shun them as they would the portals of hell itself."

No man would whine and give up; he would die first.

Man must exercise thrift and save before he can produce anything material of great value.

Bargain Subscription Offers

(Good until Oct. 31, 1919) Daily Oregonian, 1 year, \$4.00, with Outlook, \$5.00 Daily and Sun. Oregonian, 1 yr., \$6.00, with Outlook, \$7.00 Weekly Oregonian, 1 year, 75c, with Outlook, \$2.00 Portland Telegram, 1 year, \$3.95, with Outlook, \$4.95

GRESHAM OUTLOOK PHONE 701.

Attorney Explains Insurance Case.

Editor of the Gresham Outlook:— In 1773, Ben Franklin submitted to the British government "Rules for Reducing a Great Empire to a Small One," as follows:

(1) Take care that the colonies never enjoy the same rights as the mother country; (2) Forget all benefits conferred by the colonies; (3) Send prodigals, broken gamblers and stock-jobbers to rule over them; (4) Despoil their voluntary grants of money, and harass them with novel taxes; (5) Apply the proceeds of taxes to increasing salaries and pensions; (11) Redress no grievances, etc."

Carrie Salquist of Gresham, Oregon, might submit to the officers of the Oregon Fire Relief association, at McMinnville and Albany, rules for reducing that great mutual insurance company to a small one as follows:

(a) Procure fifteen years' service of an insurance agent, like John Brown, to write millions of insurance for the fire relief association and to build it up in half a county without other compensation for services or expenses than \$1.50 per policy; (b) break even with such agent, John Brown, who is in debt to the association \$1500 and with the insured, Carrie Salquist, who sustains an undisputed fire loss to the like amount of \$1500, by robbing the innocent insured to liquidate the old debt of the embarrassed agent; (c) swear and admit, as lawyer and director Hewitt of Albany did, in the first answer filed in the Circuit court, that the same John Brown was agent on November 20th, 1917, when the parol contract for renewal of Mrs. Salquist's insurance was made, and thereafter within a few days of trial, file an amended answer verified to the contrary effect that John Brown was not agent at that time, nor since the June previous, when the well known fact was that he was an authorized agent at all times up to the January following; (d) send out to the members and prospective members of the association information to the effect that John Brown is agent at Gresham and vicinity for the year 1917, and after there is a renewal contract and a fire loss, notify the insured that he was not agent November 20th, 1917, when he made the contract binding the company to its obligations; and for the sake of beating the local agent out of credit and compensation for hundreds of renewals and giving the same to a foreign agent who has rendered no service, beat the innocent third party who has no knowledge of the local agent's troubles with the company, out of the full indemnity due her under such renewal contract; (e) knowingly and falsely charge that no such renewal contract was ever made between such local agent and such insured, but that the same was framed up as an afterthought in the office of her attorney; (f) gamble with the members' own funds in the courts, and fight the honest, four-figure claim of a member for the total loss of her home and effects with far-fetched technicalities of the law and political influence of corporate officials who have nothing to lose except the members' money and everything to gain, personally, except honor.

The high-place officials and people of Great Britain took the "Rules" of Franklin as a joke, for the American colonies were without influence or riches and he was but a comical champion, in their eyes, of the rights of the under dog, and was, therefore, himself without influence. So, the Carrie Salquist rules above stated have been, and will be, little heeded by the high-salaried officers of the Oregon Fire Relief association. They say they will exercise their right of appeal from the jury verdict and circuit-court judgment for \$1500 and costs rendered against the McMinnville company Thursday last after a four days' trial on the law and merits of the case. Thus they will add another year at least to the two years' litigation and use of the plaintiff's insurance money and other members' premium money to pay the expenses of their folly. If the judgment is reversed in the Supreme court, the case will not be dismissed but will be remanded for another trial. This will make the fourth battle for her rights which a Gresham woman will have led against a servant bunch of corporate officials, who, because they were chosen and salaried to serve, they must also rule or ruin.

It will be akin to the most improbable if the Supreme court finds error in the rulings and written instructions of Circuit Judge John P. Kavanaugh, which instructions were the result of days and nights of studious preparation, comprehending every phase of the issues and the law, and will go down in the Oregon law books, if the case is appealed, as model instructions for cases of like character.

The jurymen who found for the plaintiff for \$1500 in the full amount for which she was insured, were as follows: H. S. Earl, F. A. Perry, Frank McGuire, R. R. Howard, John Barbey, Charles Jackson, Henry Hass, A. H. Lewis, Eugene Gaskett, J. M. Harris and G. W. Brant.

MILTON C. KING, Attorney, Gresham, Oregon.

Can Now Eat and Sleep in Comfort.

If troubled with indigestion or sleeplessness you should read what Miss Agnes Turner, Chicago, Illinois, has to say: "Overwork, irregular meals and carelessness regarding the ordinary rules of health, gradually undermined it until last fall I became a wreck of my former self. I suffered from continual headache, was unable to digest my food, which seemed to lay as a dead weight on my stomach. I was very constipated and my complexion became dark, yellow and muddy as I felt. Sleeplessness was added to my misery, and I would awake as tired as when I went to sleep. I heard of Chamberlain's Tablets and found such relief after taking them that I kept up the treatment for nearly two months. They cleansed my stomach, invigorated my system, and since that time I can eat and sleep in comfort. I am today entirely well."—Adv.

RESOLUTIONS PASSED BY ROCKWOOD GRANGE

Resolutions passed by Rockwood Grange, No. 323, Saturday, October 18. Whereas, The city of Portland is the chief market center of the state, and has undertaken to maintain a public market, and whereas in the said public market the sellers are required to sign an agreement that the market master shall set a maximum price on their goods, and whereas, this has affected the general market conditions, and worked chiefly to the advantage of the wholesale and retail dealers, and

Whereas, The city authorities of Portland, especially the mayor, Geo. L. Baker, have expressed themselves, publicly, as opposed to the producers having a voice in determining the conditions under which they shall dispose of their goods, and, where, the farmer who produces fruit and vegetables has been the least benefited by the advance in prices during the past year or two, and has put in the longest hours of labor and performed the most exacting service, and,

Whereas, The dwellers in the cities have complimented the farmers upon their self-sacrificing attitude and conscientious toil, therefore be it

Resolved, by Rockwood Grange, No. 323 of Rockwood, Oregon, that we call upon the people in the cities, especially in the city of Portland, that they reciprocate this attitude of the producers. That they improve the market conditions in the city of Portland, giving the market grower a fair and open opportunity to dispose of his produce, thus building up a more friendly relation with the man upon the soil, and developing the latent resources of the state. That the city dweller emulate the farmer by working longer hours, producing more, and asking less. That they aid in dispelling the assumption that the farmer in the Willamette valley is profiteering, knowing well that the general price for produce in the Portland markets is lower than that of almost any other city.

MRS. IDA BURGESS W. A. ROWEN H. W. SNASHALL, Committee.

A. B. ELLIOTT CO.

POWELL VALLEY P. O. Gresham, R. A. Phone 264

BARGAIN DAY EVERY DAY

You'll Enjoy the Savings Our Prices Afford Prices subject to change without notice.

ROYAL BAKING POWDER 2 pg. Kellogg's Corn Flakes .25 8 ounce can \$.25 9-lb. sk. G. R. Rolled Oats. .80 16 ounce can. .45 9-lb. sk. Corn Meal. .65 2 1/2 lb. can. 1.10 Can Corn .15 5 lb. can. 2.20 2 cans Tomatoes with Puree .25 Can Tomatoes, solid pack. .15

CROWN FLOUR Sack \$3.00; Bbl. \$12.00 2 pkgs. A & H soda. .15 1 lb. jar Prince Albert. 1.45 Citrus Washing Powder. .25 Climax, medium plug. .85 10 bars Crystal White Soap .60 Horse Shoe Plug. .80 5 gal. Coal Oil. .75 Star Plug. .85 Gasoline, gallon. .23 Tuxedo, Prince Albert or Velvet, can. .15 Sea Foam Naptha Powder. .25 Bull Durham, 4 1-oz. bags. .25 Pkg. Cream of Wheat. .25 Right Cut 15c or 2 for. .25 2 pkgs. Grape Nut. .25 Patterson Seal, 14 oz. .90 2 pkgs. Shredded Wheat. .25 Pedro Lunch Box, 14 oz. .90 3 cans Old Dutch Cleanser. .25 Mail Pouch 4, 1 1/4 oz. pkgs. .25 Union Leader, 2 3/4 oz. pouch. .15 Union Leader, 2 oz. tin. .10

TOBACCO 1 lb. jar Tuxedo. 1.45 1 lb. jar Prince Albert. 1.45 Climax, medium plug. .85 Horse Shoe Plug. .80 Star Plug. .85 Tuxedo, Prince Albert or Velvet, can. .15 Bull Durham, 4 1-oz. bags. .25 Right Cut 15c or 2 for. .25 Patterson Seal, 14 oz. .90 Pedro Lunch Box, 14 oz. .90 Mail Pouch 4, 1 1/4 oz. pkgs. .25 Union Leader, 2 3/4 oz. pouch. .15 Union Leader, 2 oz. tin. .10

COFFEE Ruby Caracol, lb. .45 Golden West, lb. .55 Golden West, 3 lbs. 1.60 Golden West, 5 lbs. 2.65 M. J. B., 5 lbs. 2.65

SYRUP Golden Marshmallow, 5 lb. pail & 10 lb. pails, 70c & \$1.35 OLYMPIC FLOUR Sack \$3.00. Bbl. \$12.00

WHY THE ELECTRIC CLEANER?

There is really no comparison between the ease and thoroughness with which an Electric Cleaner removed dirt and the difficulty of sweeping.

True, one CAN clean rugs and carpets without an electric cleaner. A broom or carpet sweeper will brush up SOME of the dirt; and if you like the exercise and have plenty of time and strength a broom and a carpet beater will do the work after a fashion.

In the same way one can wash without soap. Water alone will remove some dirt if applied with enough "elbow grease."

But people use soap because it cleans more easily and better than water alone. For the same reason people use Electric Cleaners because they clean more easily and far better than other methods.

ELECTRIC STORE ELECTRIC BUILDING

"Buy Your Electric Goods at an Electric Store."



CITY BAKERY, Gresham, Tel. 11

GLEASON TRUCK SERVICE

Phone Gresham 17 EXPRESS AND GENERAL HAULING Trip Daily Between Gresham and Portland Portland Phone Bdw. 524 Headquarters with Melton & Co., 247 Pine.

Maxwell Schneider PHOTOS

Picture Framing Main Street, Gresham. Phone 541

Frank C. Jones Co.

General Contractors Carpentering Electrical Wiring Fixtures and Lamps Septic Tanks Cement Work Office and Shop, Main St. Bungalow Bldg. Gresham, Ore. Phone 96x Frank C. Jones Floyd L. Mack

Miss Frieda Bratzel

Will accept a limited number of pupils in Piano Instruction South Roberts Avenue. Phone 307

Florence M. Honey

PIANO, HARMONY Private or Class Lessons Down-town Studio First State Bank Building Phone 681 Gresham

WANTS

Phone Want ads to 701

LIVESTOCK

FOUR A-1 COWS for sale. Will be fresh in November. H. G. Lake, Gresham, phone 425.

E. BAUMANN buys and sells fresh cows, beef cows and hogs. Highest price paid for veal calves. Phone 901. E. J. Gradin buys cattle and hogs. Phone 359.—Adv. WANTED—New born calves in any number or kind from \$1.00 to \$2.00 Will call for them. Frank Gustafson Phone 289. Gresham, Oregon.

HORSES

TEAM BELGIAN MARES for sale, five and six years old. Full sisters. Well matched. Work any place you put them. H. G. Lake, Gresham, phone 425.

FOR SALE—A nice matched team of bays. Good workers and good drivers, single or double. 8 and 9 years old. R. I. Anderson, Gresham, R. A., Phone 77x1. (tf)

PIGS

SIX-WEEKS-OLD PIGS for sale. Enquire of Fred Lins, George, Oregon.

FOR SALE OR TRADE—Six good brood sows. Some to farrow soon. S. T. Lind, Gresham. Phone 28x1.

SLVOO

ONE BUCK for sale. Thorough milk stock. For particulars inquire at L. Helming's confectionery store, Troutdale, Oregon.

POULTRY

POULTRY, VEAL AND EGGS wanted. Will pay cash. Will call for them. Benson Hotel Farm, phone Gresham 781.

AUTOMOBILES.

FOR SALE—1918 3/4-ton Republic truck. Will consider trade on Ford touring car or roadster. With Hally Christensen, phone 263.

FOR SALE—Three-speed Excelsior, A-1 condition. Will sacrifice. Enquire Raker's Garage.

1917 FORD and 1917 Oakland used cars for sale. C. E. Osborn & Co.

FOR SALE—Excelsior motorcycle in excellent condition. See it at the Gresham Garage.

REAL ESTATE, RENTALS,

Farm for Sale. Will sell my 25 1/2-acre farm near limits of Gresham at a bargain. Modern 7-room house, bath, toilet and cement basement. Barn, 22 swinging stantions and cement floor. Fruit of all descriptions. O. W. Tarr, phone Gresham 593.

MISCELLANEOUS

LOST—A two-pocket black purse, containing from \$30 to \$50. Liberal reward. William J. Reeves R. 4, Boring, Oregon.

For Sale. Simplex cream separator, Deering mower, hay rake, 2-horse disc, Monitor drill, light Studebaker wagon, 5 tons Alsike hay. E. G. Rolf, Troutdale, R. 1.

FOR SALE—White Fan-Tail pigeons. Mrs. J. Suhr, phone 15x3.

SEED WHEAT—White Eaton, for sale. R. E. Walters, Gresham, tf

WANTED—Laundress, one day each week. Good wages. Have excellent electric equipment. Mrs. H. E. Eling, Cameron Lane at South Roberts avenue, Gresham, phone 811.

For Sale. One 7 h. p. Fairbanks Morse Gas engine, used very little. Good as new.

One 13 h. p. Stickney Gas Engine in good shape.

One Moline Tractor Model "B" with extension rims. Truck and one 14 inch 2-bottom gang plow; one 2-row cultivator for same.

One L-15 Bizzard cutter with six knives. These tools can be seen at the Sun Dial ranch at Troutdale, Oregon.

FOR SALE—Improved Oregon strawberry plants, free from crown beetles, \$7 per thousand. The Spencer Gardens, Troutdale, phone Gresham 19x5.

CHOICE BALED STRAW for sale by ton or bale. Marion Johnson, Gresham, phone 251.

For Sale. 1000 cords of standing green old-growth fir. Will sell all or any part for wood.

Fifty cords dead fir, cut and corded up near good road, \$2 a cord. Eight cords dry alder wood corded up on good road, \$5 a cord. A. Heiney, Phenix Farm, phone 98.

Farmers Mutual Makes Big Gain. The annual report of the Farmers Mutual Fire Relief Ass'n of Portland filed with the Insurance Department of Oregon shows \$1,301,634.00 insurance written by the Ass'n in 1918, and 475 new members gained during the year. The Ass'n is now in its 15th year, and has about five million insurance in force.

Since its organization, the Ass'n has made an annual saving of over 50% as compared with board rates on farm insurance to its members. H. W. Snashall, president of the Ass'n, is agent for Gresham and vicinity. The office is at 409 Stock Exchange Bldg., corner 3d and Yamhill streets, Portland, Phone Main 5006.—Adv.

LIVESTOCK

of all kinds Bought and Sold C. A. Butcher Gresham, Ore. Phone 32x2 Storage battery repairing and recharging, starter and generator work. Raker & Son. Certainteed (ten year guaranteed roofing), \$3 per square. L. L. Kilder Hdw. Co.—Adv.

Professional and Business Ads.

DENTISTS

Office 114 PHONES Res. 111 W. J. OTT Dentist Will be in Gresham every day

DR. H. H. OTT Dentist Howitt Building Gresham, Ore. PHONE 113

PHYSICIANS

PHONE Office 112 H. H. HUGHES, M. D. Hours—10 to 12 a. m. 2-4 and 7-8 p. m. Office, Howitt Building GRESHAM, OREGON

Office Phone 46 Res. Phone 111 GEO. INGLIS, M. D. Physician and Surgeon Office, over First State Bank Hours—1 to 5 p. m. GRESHAM, OREGON

Office 621 PHONES Res. 611 Emily F. Bolcom, M. D. Physician and Surgeon Office Hours—10 a. m. to 12 m. 1 p. m. to 3 p. m. Office over Bank of Gresham

PHONES—Residence, Taylor 121 Home 4-3111 Office Main 4812 J. M. SHORT, M. D. Physician and Surgeon Res., 3 East 69th St. Office, 1111-12 Seiling Building PORTLAND OREGON

Dr. Mabel Jane Doring Osteopathic Physician OFFICE HOURS—9 a. m. to 5 p. m. 532 Morgan Bldg., Portland, Ore. Phone Marshall 1809

A. W. BOTKIN, M. D. Physician and Surgeon Office over First State Bank Hours 2 to 5 p. m. Phone 511 Gresham, Oregon

H. V. ADIX, M. D. Physician and Surgeon With Dr. W. J. Ott Office over Bank of Gresham Best phone for appointment PHONES: Office 621, Residence 613

Phone 324 DR. A. H. WRIGHT Veterinary Surgeon Office and Residence on SOUTH ROBERTS AVENUE All calls promptly attended

DR. N. PLYLER Licensed Chiropractic Physician Office ABINGTON BUILDING PORTLAND, OREGON

ATTORNEYS Gresham 517 Broadway 22 McGUIRK & SCHNEIDER Attorneys at Law At Gresham Office, Tuesdays, Thursdays and Saturdays. First State Bank Building Portland Office 609-15 Fenton Bldg.

INSURANCE SEE—JOHN BROWN Pioneer Real Estate and Insurance Life, Fire, Automobile, Health, Plate Glass SATISFACTION GUARANTEED Office 981 PHONES Res. 947 Regier Building

JAMES ELKINGTON INSURANCE Accident, Surety Bonds, Fire, Automobile, Life, Health, Plate Glass. Office on Main Street Office 816 PHONES Residence 61

Chas. Cleveland, Agt. Oregon Fire Relief Ass'n. Notary Public Real Estate Phones: Office 981, Residence 471

GRESHAM SANATORIUM on Powell Valley road. A home where maternity, convalescent and non-contagious cases receive the best of care. MANAGEMENT—THE MISSES SCHREFFEL Supervision: Dr. Adix Phones 632; 621

LIVESTOCK of all kinds Bought and Sold C. A. Butcher Gresham, Ore. Phone 32x2

Storage battery repairing and recharging, starter and generator work. Raker & Son. Certainteed (ten year guaranteed roofing), \$3 per square. L. L. Kilder Hdw. Co.—Adv.