

DAIRYMEN ARE
HARD HIT

Milk prices have tumbled again, going down from \$2 per hundred pounds to \$1.60.

This great drop in the prices of milk, paid by the Portland dealers to the dairymen who supply them, was foreseen but it came as a surprise and it has come somewhat earlier than usual this year.

The first of February is not very far past the middle of winter and there is no very great increase in the quantity of milk produced just yet. The months of April, May and June are the big ones for the flow of milk and prices are expected to drop during that period despite the fact that the summer season demands more of the fluid for the production of ice cream, but when the wholesalers make such a big reduction in their pay checks as 40 cents a hundred at this time of the year it means hard knocks for the producers, whose feed bills are no smaller than they have been for several months past. They are not producing any more milk, nor has green grass begun to grow so as to lessen the cost of production.

The producers were prepared for the reduction, however, by the announcement of the formation of a dealers' combine two weeks ago, when it was announced that four big creameries of Portland had formed a merger and had taken in the Mountain View dairy of Gresham for good measure. This announcement blasted the hopes of the dairymen who have been striving for two years to get relief, as it sent their proposed independent association a-glimmering and placed them at the mercy of a powerful monopoly.

But there was another method adopted to keep the dairymen from kicking over the traces when their pay checks were ordered reduced to the extent of 20 per cent. It is freely charged by the dairymen that the big monopoly is at the bottom of the scheme, but that is an assertion not yet proved, because it is reported that the merger has not yet been consummated so as to be able to use its influence. It is stated that the Damascus creamery has withdrawn from the merger and that the necessary capital stock has not all been raised. However that may be it is known that the promoters are endeavoring to interest capital by sending out circular letters to certain people, asking them to join the association and take stock in the enterprise.

Another incident that prepared the dairymen to expect a reduction in their milk checks was the receipt of a card from the Portland city board of health, purporting to show the condition of the milk sent to the dealers by each individual dairyman. This card had four squares printed upon it, each square having one or more words inside its borders. These words are "clean," "dirty," "very dirty," "filthy." One of these legends was marked with a cross, and it was explained that the quality or condition of the milk was determined from a test of the last quart taken from a ten-gallon can. The dirt extracted from the sample of milk was also sent along nicely dried down on a piece of cotton as an object lesson for the producer to ponder over. It is stated that a comparison of cards received by the dairymen do not show any of the samples to have been "clean," but many of them came to hand bearing the legends "very dirty" and "filthy."

The receipt of these cards and samples of dirt prepared the dairymen to expect a thunderbolt in the way of a cut in prices, and it came promptly. It was a thunderbolt sure enough, for it was a greater cut than they expected.

As a consequence of the action of the dealers the dairymen of four counties who send their milk to Portland are feeling quite blue and discouraged. Many of them are seriously considering the advisability of quitting the business but many are compelled to hang on as they have no other source of revenue just at this time.

Brighten up with Chinamel. Sterling & Kidder.

To get the Outlook in the homes of some who are not now subscribers, we offer it for three full months, at 25c in advance. Offer good till February 22.

Outlook Want ads. bring quick results.

HELPFUL SERVICES
IN THREE CHURCHES

The services of Sunday were a pleasure to all church goers and brought out many who heretofore have not been in the habit of attending religious meetings. The daybreak prayer meeting at the Baptist church was well attended and all felt well repaid for the little effort required in order to attend. At 11 a. m., stirring gospel messages were preached in each of the three co-operating churches and the attendance was good. In the afternoon three meetings were held simultaneously. Rev. M. T. Wire in the Methodist church preached to a congregation of ladies, E. C. Cofer in the Baptist church preached to a congregation of men while in the Free Methodist church Rev. and Mrs. Hight gave the gospel message to a congregation made up of children. The interest at each place was manifest by the deep attention given, and had the three audiences been combined the number probably have surpassed the record for afternoon meetings in Gresham. The Highland Male quartet of Portland sang at both the Methodist and Baptist churches in the afternoon and evening, and their singing was a great treat to all music lovers, as was also the solo of Miss Echo Jones. Sunday evening stirring evangelistic sermons were delivered at the Methodist and Baptist churches and the large attendance at both places bore evidence that although the day had been "full of meetings" none were weary yet of the old time gospel. The seed sown by those who love the souls of men will surely bring the harvest. Gresham locals,

A report from Aschoff today conveyed the intelligence of a suicide there early this morning. A former employee of James Laidlaw in Portland, but whose name could not be learned, was the victim of his own act. Further particulars could not be had.

Farmers, Attention!

Farmers are keen judges of values of machinery on the farm. Price does not talk half as loud as quality. Of course price must be right. The winning combination that Hessel's line offers—the highest machinery quality at sales getting prices. Price-cutting competition cannot compare with high quality at right price combination. The P. & O. line of Clipper Plows, Superior Drill, Bain and old Hickory wagon, Michigan buggies, Harrows and Cultivators are well known as quality machinery, as are the Oliver made Plows, Drags, etc. A good supply of guaranteed machinery and Plows always in stock. Call at Hessel's Farm Machinery store at Gresham, look goods over and be convinced.

Shattuck's Big Sale.

Lewis Shattuck's, big closing out sale will begin tomorrow, as announced by posters which are being circulated all over the county. The store was closed yesterday and today, but will open tomorrow with everything in readiness for disposing of the \$40,000 stock which must all be sold in fifteen days. Mr. Shattuck is not going out of business, but is getting rid of several lines in which the competition is too great for profit, engage in new lines and replace the depleted stocks in all the others with new goods. The remarkable low prices he is offering his present stock at will insure big sales and a quick disposal of everything advertised.

Death of Mrs. T. M. Hurlburt.

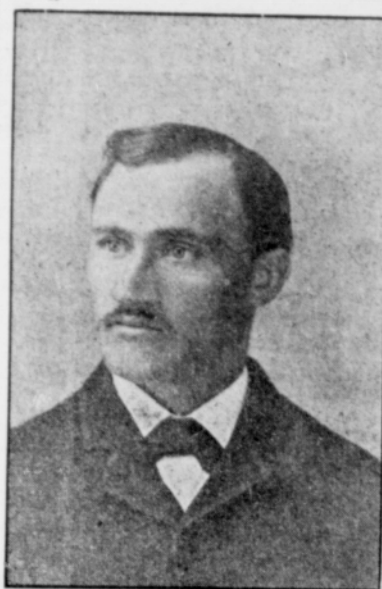
Mrs. Clara L. Hurlburt, wife of T. M. Hurlburt, city engineer of Portland, died at her home on East Fourteenth street on Saturday last, aged 49 years. Besides her husband she leaves three grown sons, all of whom are residents of Portland. The funeral took place this afternoon under the auspices of the order of Eastern Star, of which she was a member, interment being in the Masonic cemetery on the Sandy boulevard.

WANTED—A few persons of ability and absolute integrity to sell San Francisco Exposition Tour tickets. L. H. Stone. Office D. M. Roberts, Main street, opposite Bank of Gresham. Phone 17x. *78

For Sale.

An extra fine bull calf, sired by Kronenberg's registered Holstein and from a No. 1 family cow, Guernsey and Jersey; nicely marked. Price \$25.00. Inquire at J. H. Schram's, Cleone, Oregon. 99

HEAD OFFICERS AND SOME OF THE SUPERINTENDENTS OF MULTNOMAH COUNTY FAIR



H. A. LEWIS, President.



E. G. KARDEHL, Secretary.



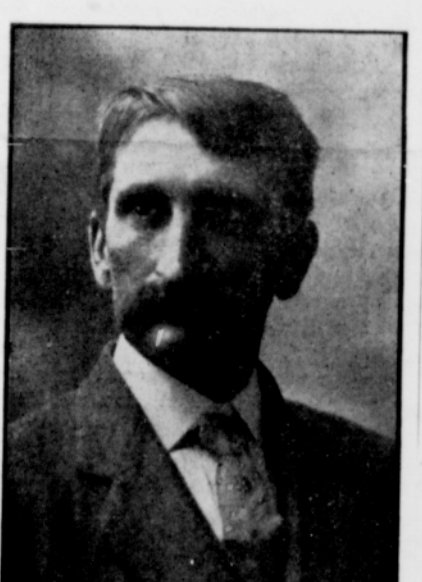
MRS. IDA M. THORPE, Superintendent of Arts.



MRS. O. A. EASTMAN, Superintendent Domestic Science.



H. G. MULLENHOFF, Superintendent Live Stock.



THEODORE BRUGGER, Superintendent Juveniles.

WANT ADS. WANT ADS.

1c a word the first insertion; one-half cent a word each subsequent insertion.

MISCELLANEOUS

FOR SALE OR TRADE for horses or cattle, one \$400 Bradford piano, slightly used, in number one condition. A bargain. S. T. Lind. Two miles east and one-half mile south of Gresham. *97

FOR SALE—Good \$35 saddle, will sell cheap, reasonable terms. Clyde Ruegg, Gresham, Route 2, Phone 369. 99

FOR SALE—One 3 1/4 wagon, nearly new, and heavy set harness. S. S. Thompson, phone 61. tf

Auto for Sale.

Buick auto, 20 h. p. Model 10-4-passenger. \$250 takes it. A. E. Lindsey, Gresham. tf

FOR SALE—Baled timothy and loose mixed hay. Mountain View Farm, phone 21. H. E. Davis. tf

Gresham Feed Mill wants oats and wheat. Highest cash prices. Phone 561.

BALED HAY for sale at my place at Cottrell. W. A. Proctor. Phone 378. tf

Some More Choice Lots.

For Sale in Zenith addition by the owners. The Independent Land Company. Easy terms. Buy direct and save commission. See E. H. Kelly, Res. Third street and Kelly avenue tf

HAY WANTED—Timothy, in small or large quantities, loose or baled. Fred T. Merrill, Gresham, phone 226. 99

LIVESTOCK.

FRESH COW, for sale. John Palmbad, Gresham, R. 4. Phone 38x1.

FOR SALE at a bargain—Young horse, buggy, cart, buggy harness, cart harness, lap robes and horse blankets. Mrs. Fred Zimmerman Troutdale, Oregon. tf

WANTED—Good dairy cows either fresh or coming fresh in early spring. D. R. Shoemaker, Gresham. Phone 526. tf

Beef Cattle Wanted.

Six cents per pound for any ordinary cow. T. R. Howitt, Gresham.

Cows for Sale.

Good fresh milch cows at Ward Douglass place 1/4 mile west of Eagle Creek station. *103

REAL ESTATE AND RENTALS

FOR RENT—10 acres for cash or on shares. Fine soil, near Pleasant Home. C. S. Smith, phone 147. Gresham. tf

For Rent.

with city water, electric lights and barn, 8-room house, also 5-room house; rent \$8.00. On Main street. Chas. Cleveland. tf

FOR RENT—5 1/2 acres, suitable for nursery stock, or any growing crops, half mile west of Gresham. Address Edw. M. Roberts, Welch, Oregon. tf

FOR RENT—7-room house on Main street. Enquire J. N. Clanshan, phone 51x. tf

LIBRARY REPORTS
BANNER MONTH

January was a banner month at the Gresham library. It was the busiest of all months and broke all records for circulation of books except three, and those three months were during the time when the Bull Run pipe line was being laid and the Mount Hood road was being built. Miss Clarisse Halle, the librarian, has furnished the data of those three months for a comparison with January which gives to November, 1910, the highest record ever attained when the circulation of books reached the exceptionally high number of 2124. In January, 1911, the record was 1934; in March of the same year it was 1884. The circulation for last month was 1779, against a record of 1542 for January of last year. Taking everything into consideration, with all abnormal conditions absent, and last month may easily be reckoned as the banner month in the existence of the Gresham library.

Speaking of the gratifying record made last month Miss Halle says: "As far as we can discover the three banner months were during the days when the pipe line was being laid. To us the present record is a statement of the reading done by permanent students and not by the floating population."

Miss Halle further says that the story hour is as well patronized as usual, with an attendance of 213. The number of readers for last month was 890.

The opening of the library at 12 o'clock has been a success. The children and high school students come in not only for books but also for reading.

The teachers of the country schools are being urged to phone into the library for any data which they need. Questions can be answered by leaving the phone number.

Poverty Social.

Ye are ast ter a Poverty sociable that us folks, the Queen Esther society air agoin' ter hav at the Odd Feller's hall, Thursday nite, February sixth. Every woman who kums must ware a caliko dres an apron or sumthing ekally appropriate. All men must ware ole clothes an cotton shirts, no standup unless ole and rinkled. Phun will begin ter commence at half past seven. To get in yer will hav ter pay five sense (5c) Ter get anything to ete, ya will hav ter pay ten sense (10c). Ya better bring lots of pennies, for phines will be charged for julery, silks, etc.

Child Victim of Smallpox.

Word has been received of the death at Berkeley, Cal., of James Hugh Preston, 3-year-old son of Prof. James T. Preston, principal of the Franklin grammar school, of that city. The cause of death was smallpox, which has been fatally epidemic there for some time. The father is a former well-known resident of Gresham, and the little boy's grandmother is Mrs. Mary J. Preston, a pioneer resident of Gresham, but now of Eagle Creek.

Tree pruning, of all kinds, neatly done. Apply to G. H. Sunday or at Sterling & Kidder's, Gresham. Phone 52x. 98

Outlook Special Offer

New subscriptions—three full months, 25c in advance. Stop at expiration unless renewed. Offer good until Washington's birthday, Feb. 22. 25 issues, 25c.

George Shaw has rented the Dugger property for three years and has moved in and set up house-keeping. Mr. Dugger has moved to his wheat farm in Grass Valley. George says the latch string is out, so come on.

Fine Farm for Sale.

160 acre farm located 1 1/4 mile northeast from Boring, Oregon, on the O. W. P. Electric line, county road running through place; 35 acres cleared, rest in good pasture. Good big barn, good 4-room house, plenty of water; well fenced, an ideal dairy farm as a whole or a part. For further particulars, call or write owner, Mrs. Emma Bourgeois, Troutdale, Ore., or A. G. Horberg, adjoining place. *100

Men With Capital.

Are you looking for a snap in real estate? If so you can find it in one full acre four-room house, good barn, well and other improvements all fenced. On rural route, one mile northwest from Gresham. Eleven hundred dollars takes it, \$400 cash. E. E. Chipman, Gresham. am.

DEPARTMENT
HEADS ELECTED

Another chapter was written in the history of the Multnomah county fair, to be held in Gresham next September. At the meeting of directors held here yesterday afternoon the work was taken up in good earnest. Nearly all the superintendents for the year were elected and all the standing committees were appointed by President Lewis to serve through the year.

This year's list of department heads is as follows:

Agriculture—J. W. Townsend.
Horticulture—M. O. Nelson.
Floral—Ray W. Gill.
Live Stock—H. G. Mullenhoff.
Poultry—C. M. Lake.
Domestic Science—Mrs. O. A. Eastman.

Art—Mrs. Ida M. Thorpe.
Juvenile—Theodore Brugger.
Superintendents of Dairying, Grounds and Pavilion were not named.

Following are the standing committees:

Publicity—J. J. Johnson, chairman; L. M. Lepper and R. W. Gill.
Premium List—R. W. Gill, chairman; E. L. Thorpe, A. F. Miller.
Transportation—A. F. Miller, chairman, and D. M. Roberts.
Driving Association—E. S. Jenne, chairman; Lewis Shattuck and R. P. Rasmussen.

Arrangements—Theodore Brugger, chairman; F. H. Crane and A. F. Miller.
Amusements—D. M. Roberts, chairman; Lewis Shattuck and A. F. Miller.

The committee on amusements was directed to negotiate with the girls' band of Oak Grove for band music during the five days of the fair.

Revision of the premium list was taken up and many changes were made but the work was not completed. Several of the divisions were left to the superintendents for suggestions all to report at the March meeting.

Several improvements were suggested among them being new stock sheds for cattle and horses. It is quite probable that the old ones will be torn down and new ones erected. It is quite likely, too, that a restaurant building will be erected at some convenient point on the furrow, as one is badly needed.

Three of the superintendents are new for their positions but are all well qualified for the work assigned them. They are M. O. Nelson, head of the horticultural department; H. G. Mullenhoff, superintendent of the live stock division; and C. M. Lake, who will have charge of the poultry exhibit. All the others have held their places before and gave such good satisfaction that they were honored with reappointments. The unfilled places will probably go to new men.

What's the use in negotiating with a government that can't govern—that can't make good its agreements—Turkey?

Even a crude and unphilosophical religion is infinitely better than a bestial-burden of booze.

The president-elect wishes not to be killed in inaugural ceremonies.

The tariff revision committee is hearing the beneficiaries of high protection: it heard from the people last November.

The high school girls who are resolved to dress simply and cheaply are setting a very good example, not only to all schoolgirls but to many of their elders.

A Want Ad. is a good investment.

God Is

"Not willing that any should perish" commanding "all men everywhere to repent" "able to make all grace abound to you"

But!

Hath appointed a day in the which he will judge the world in righteousness by that man whom he hath ordained; whereof he hath given assurance unto all men, in that he hath raised him from the dead.

Gospel meetings every afternoon and evening at the Baptist church.