

# GRESHAM OUTLOOK

TWICE A WEEK

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H. L. ST. CLAIR, Editor and Publisher  
A. R. LYMAN, Business Manager.



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Phone 701.  
"The Linotype Way is the Way that Wins."

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## BEN SELLING IS THE MAN

Many Progressive Republicans are urging Ben Selling to enter the race for United States senator, to succeed Hon. Jonathan Bourne, Jr. It is claimed that the latter is not truly a representative of the state of Oregon; that he is not really an actual resident thereof, having visited this state only once or twice during the past four years and then only for short periods; that his interests are more identified with the East than with Oregon; and that he is identified more with the class of "Aldrich Republicans" than any other Republicans, while he claims to be a Progressive.

On the other hand Mr. Selling has been identified with the Progressive Republicans for practically twenty years, having led the fight for Statement Number One in Multnomah county four years ago. He has resided in Oregon fifty years; has been in business since 1868, and all his interests are here. He has been state senator two terms and president of the last state senate. He is also a member of the Portland Dock commission.

What is more than all this there is no smirch upon his character. He is a thoroughly representative business man, a friend of the people and we believe all classes will heartily support him.

## THE KENTUCKY POET

What the Outlook said in a recent issue derogatory of agents didn't apply to poets. The newspaper, the editor, the printer, the preacher—the world—owes much to the poet. Much poetry is a drug on the market but when a poet starts right out to sell his own creations he is to be admired and commended for his fortitude and deserves the consideration of the public for his enterprise if not for his rhymes.

R. L. Hardin, the peripatetic poet, and all round business man, visited Gresham Saturday to introduce his new book entitled, "The Seamy Side of Life," of which he has sold 2,100 copies in Portland since Dec. 20.

Mr. Hardin is very practical in his ways of writing which perhaps caused the book to take so well with the public.

The book contains 134 pages with many comic cuts by Murray Wade. It is very neatly gotten up and contains lessons for the young, middle aged and old.

Mr. Hardin, three years ago, visited Portland on his tour of the United States going to the end of every street car line in every city and making notes for a large volume, which he anticipated publishing.

Mr. Hardin's poetic effusions cover a wide range of subjects. Of course he is a dreamer or he would not be a poet. His little description of "Heaven on Earth" is just about right.

When you've got a wife that loves you,  
And a couple of little tots,  
And a cozy little cottage  
On a good suburban lot,  
With a garden full of flowers  
That perfume the floating air,  
Why, my friend, you're sharing heaven.

That is talked of everywhere.  
But then it's a dream of his for he is only a bachelor.

His lines have an optimistic ring that is refreshing. He sings,  
Open your eyes and give a stretch.  
While night is still a-clinging;  
Then rise before the day peeps in  
And start the day a-singing.  
And eat a hearty meal,  
And go to work a-whistling, and  
Just see how good you feel.

Again he shows how to brave the storms and pull through.  
Don't sell yourself out cheap today.  
Because you're feeling blue,  
But hustle, boom the market, and  
You surely will pull through.

While not a literary monument, his little book, "The Seamy Side of Life," contains many inspirations to help all classes.

## Try Economy in Distribution.

Economy in production and distribution has been carried to the highest degree of efficiency in almost every industry in the United States except farming, though the farm value of all agricultural products is \$9,000,000,000, against \$2,450,000,000 as the combined factory value of steel, oil, lumber, sugar and tobacco. It is estimated by B. F. Yoakum that \$2,000,000,000 could be added to the farmers' price by going more direct to the consumer by means of good roads and the parcels post.

With good roads radiating from every city into all parts of the country and with the parcels post in full operation on every rural route and railroad, the rural carrier should be able to load an auto truck with butter, eggs, poultry, fruit, vegetables directed by the farmer to the consumer in the city without any such intermediary as the express company or the commission man. The farmer would then get more for his produce and the consumer would pay less and get it fresh.

Through the lack of combination among consumers in their own interest, they are taxed for hauling half a load over bad roads instead of a full load over good roads; they are taxed to pay stock dividends from exorbitant profits to express companies; they are taxed to support a swarm of middlemen who ought to be farming or working in co-operative stores owned by the consumers.

The high cost of living is largely due to the indolence of the farmer and the consumer in not organizing and combining for economic distribution.—Morning Oregonian.

The Merchants' Mercantile company of Portland is preparing to publish a Credit Guide for this district including Gresham. By this system Gresham merchants will be put in direct touch with credit conditions all over the United States and whenever anyone moves here from any other part of the country the merchants here will at once be posted by this company as to how the party paid his bills where he formerly lived. These Credit Guides are made up in districts covering nearly every state in the union. The rate made from the combined experience of all the merchants in each of these districts and every merchant rates his own customers. Before a customer is rated he is given notice by letter that he will be rated and is given a chance to pay up his old account and thus secure a good rating. Each merchant and professional man is furnished with a copy of the guide so that he may refer to it and look up the rating of any customer or prospective before giving any credit.

## PORTLAND MARKETS.

### Grain, Flour, Feed, Etc.

WHEAT — Exports, Bluestem, 85 1/2c; Club, 82 1/2c; red Russian, 81 1/2c; Valley, 83 1/2c; 40-fold, 83c.

MILLSTUFFS — Bran, \$23 per ton; middlings, \$30; shorts, \$25; rolled barley, \$38-39.

FLOUR—Patents, \$4.50 per barrel; straights, \$4.05; exports, \$3.70; valley, \$4.50; graham, \$4.65; whole wheat, \$4.85.

OATS—No. 1, white, \$32 per ton.

CORN — Whole, \$34; cracked, \$35 per ton.

BARLEY—Feed, \$40 per ton.

HAY — No. 1, E. O., timothy, \$17-18; No. 1, valley, \$15-16; alfalfa, \$13-14; grain hay, \$12-13; clover, \$12.

### Dairy and Country Produce.

POULTRY — Hens, 13 1/2-14c, springs, 13c; ducks, young, 22c; geese, 12 1/2c; turkeys, alive, 18c; dressed, 22c.

EGGS—Oregon, ranch, candled, 31c.

CHEESE—Tillamook, 18c; young American, 19c.

BUTTER Oregon creamery extra, 36c per pound.

VEAL—Fancy, 13 1/2-14c per lb.

PORK—8 1/2-9 1/2c.

### Vegetables and Fruits.

ONIONS—Oregon, \$1.50 per hundred.

VEGETABLES — Carrots, \$1.20 per sack; turnips, \$1.25; beets, \$1.50; parsnips, \$1.25; cabbage, 1 1/2c per pound.

POTATOES — Oregon, 90c-\$1.20 per hundred; sweet potatoes, \$3.25 per crate.

"My dear," he said in a mildly reproachful tone, "I have no doubt at all that you are a good bargain hunter, and that you always get really excellent bargains, but you get too many of them."

Now is the time to get rid of your rheumatism. You will find Chamberlain's Liniment wonderfully effective. One application will convince you of its merits. Try it. For sale by Gresham Drug Company and all Dealers.

"From Portland to the mountains look out for the Outlook."

## Three Story Dairy Building.

The handsome three story building which is to house the department of dairy husbandry at the Oregon Agricultural College is now nearing completion, and when the second semester opens Feb. 12 will be ready for the use of the classes in dairying.

At a cost of \$31,000 the college has built a spacious red brick building, trimmed with gray stone, north of the agronomy building, facing east on the court of honor. Pillared entrances are at the south and east and at the north is a porte cochere for the delivery of milk and cream, which, from the receiving room, will be taken down an incline to the separating room or to the cheese room.

From the room reserved for washing cans and other utensils, an elevator runs to the second floor, to carry machinery and supplies to the laboratories above. An automatic rinser, drier and sterilizer will be put at the end of the sink in the wash room. A boiler and engine room and two cheese curing rooms complete the north end. Hollow tile walls and excellent ventilation combine to make the curing rooms ideal. They are just off from the big cheese making room, 21x36 feet.

The separating room, of the same size, already contains a new cream ripener of the Jensen type, just received, holding 200 gallons. This is the first piece of the large amount of new equipment to be installed. Between this room and the churn room is a refrigerator room. Off each room is a smaller refrigerator, for sales supplies. Beyond the churn room is a market milk room for bottling and cooling milk and other work connected with the detail milk business.

A concrete sterilizer for milk bottles will be installed in a small room off the hall, and will be fitted with steam coils, to produce a temperature of some 220 degrees. Locker and cloak rooms and a lavatory with shower baths and other conveniences are in the south end of the building near the general office, which will have two smaller private offices for the professors and instructors and a dark room.

On the second floor there is a large class room, and beyond it a storage room for supplies and a shop for repairs, examinations and studies of dairy machinery. Instruction in the use of the machinery ordinarily used on the farm, such as hand butter molds and workers, will be given in a room set aside for this purpose. Next it is the milk testing laboratory, 21x48 feet, lighted by five large west windows. It will accommodate 120 students in sections of 40. Across one end a bench will hold the heavy machines run by steam for testing, and nearly the whole length will be a sink with proper equipment.

A private laboratory for research and experiment has been reserved for the faculty, beside the laboratory for advanced students, 18x20 feet. The reading room will be supplied with all the best dairy periodicals and reference works on the subject, and will have next it an exhibit room for dairy products, instructive charts, and like materials. At the south end of the hall is an instructor's office, and a drafting room and a general class room.

The best lecture room on the campus as to light and ventilation is that occupying the entire south end of the third floor. It has nine large windows facing east, south and west, and the ceiling is unusually high. It will have opera chairs to seat more than 200.

The rest of the third floor, including an office and five recitation rooms with a store room for supplies, will be used at present by the mathematics department. A large, well lighted laboratory runs across the north and may later be occupied by the department of bacteriology.

Prof. F. L. Kent, head of the dairy department, with O. G. Simpson, instructor, and E. R. Stockwell, research assistant, are all anxious for the completion of the building, that they may install the new equipment and give their present crowded quarters in Science hall to the chemistry department and school of pharmacy, both of which are much in need of more space.

## O. W. R. & N. TIME TABLE

EASTBOUND	
Leave Portland 7:50 a. m.—Arrive Fairview 8:25 a. m.; Troutdale, 8:30 a. m.	
Lv. Portland 4:00 p. m.—Ar. Fairview 4:34 p. m.; Troutdale, 4:39.	
Lv. Portland 8:00 p. m.—Ar. Troutdale 8:45 p. m.	
WESTBOUND	
Lv. Troutdale 9:28 a. m.; leave Fairview 9:33 a. m.—Ar. Portland 10:15 a. m.	
Lv. Troutdale 4:55 p. m.; leave Fairview 5:00 p. m.—Ar. Portland 5:45 p. m.	
Weekly Oregonian, regular	\$1.50
Weekly Oregonian and the Outlook for one year	\$2.00

# SHATTUCK & LINDSEY

Sale Agents for Warners Rust Proof Corsets, Armor Plate and Black Cat Hose, Peters Shoes, Lorraine Ranges and American Fence

**New Arrivals! New Arrivals! New Arrivals!**

## Men's Furnishings

25 doz. New Spring Shirts just arrived  
New and Up-to-Date styles and shades.

## Dry Goods

Just received 2500 yards Dress Gingham all the latest colorings and designs per yard 10c and 12c

## Extra Special!

Boys' Heavy Armor Plate Hose  
25c kind - per pair 19c  
These Hose have Double Knees Heels and Toes and can't be beat for wear.

## Bargains!

## Bargains!

## Bargains!

# SHOES

There are still a few pairs of those fine Kirkendall and Walk-over Shoes left which we are closing out.

Regular 5.00 Kirkendall Shoes, - \$3.48  
Regular 4.50 Walk-Overs, - 2.98

# GROCERIES

Everything good to eat at especially low prices.

Carnation Milk, - 8c | Golden Star Soap, bar 4c  
Post Tosties, - 8c | Sugar, 15 lbs., - \$1

Gresham's Big Department Store, on Main Street

## MT. HOOD RAILWAY & POWER COMPANY

EASTWARD	
Lv. Montavilla 6:35 a. m., except Sunday—Arrive Gresham 7; Mabery 7:30.	
9 a. m.—Daily—Arrive Gresham 9:25; Bull Run 10:30, (mixed train).	
3 p. m.—Except Sunday—Arrive Gresham 3:25; Bull Run 4:20.	
5:55 p. m.—Except Sunday—Arrive Gresham 6:20; Cottrell 6:45.	
Sunday Only.	
Lv. Gresham 7 a. m.; arrive Mabery 7:30.	
Lv. Montavilla 1:30 p. m.; arrive Gresham 1:55; Bull Run 2:55.	
Lv. Montavilla 4:45 p. m.; arrive Gresham 5:10; Cottrell 5:35.	
WESTWARD	
Lv. Gresham 6 a. m.—Except Sunday—arrive Montavilla 6:25.	
Lv. Mabery 7:35 a. m.—Daily—arrive Gresham 8:10; Montavilla 8:35.	
Lv. Bull Run 12:01 p. m.—Except Sunday—arrive Gresham 1:20; Montavilla 2. (Mixed train).	
Lv. Bull Run 4:25 p. m.—Except Sunday—arrive Gresham 5:25; Montavilla 5:50.	
Lv. Cottrell 6:50 p. m.—Except Sunday—arrive Gresham 7:15.	
Sunday Only.	
Lv. Bull Run 11 a. m., arrive Gresham 11:50; arrive Montavilla 12:15.	
Lv. Bull Run 3:25 p. m., arrive Gresham 4:15; Montavilla 4:40.	
Lv. Cottrell 5:38 p. m., arrive Gresham 6:00.	

## O. W. P. TIME TABLE.

Lv. Portland	
6:50 a. m. for Cazadero.	
7:45 — for Gresham.	
8:45 — for Cazadero.	
9:45 — for Gresham.	
10:45 — for Cazadero.	
11:45 — for Gresham.	
12:45 p. m. for Cazadero.	
1:45 — for Gresham.	
2:27 — Express.	
2:45 — for Cazadero.	
3:45 — for Gresham.	
4:45 — for Cazadero.	
5:45 — for Gresham.	
6:45 — for Cazadero.	
10:00 — for Gresham.	
11:33 — for Gresham.	
Cars from Portland arrive at Gresham one hour later.	
Lv. Gresham for Portland.	
12:25 a. m. from Gresham.	
5:40 — from Gresham.	
6:30 — from Boring.	
7:37 — from Cazadero.	
7:50 — Express.	
8:45 — from Gresham.	
9:39 — from Cazadero.	
10:45 — from Gresham.	
11:39 — from Cazadero.	
12:45 p. m. from Gresham.	
1:39 — from Cazadero.	
2:45 — from Gresham.	
3:39 — from Cazadero.	
4:45 — from Gresham.	
5:39 — from Cazadero.	
7:15 — from Boring.	
9:45 — from Cazadero.	
On Sundays all cars run to Cazadero. In place of the 7:15 p. m. car, there are two, one at 6:45 and one at 8:45.	

## LET US RAISE YOUR SALARY

Every man takes two steps that have, perhaps, greater bearing on his life than any others he may take from childhood to old age. The first is when he decides on what vocation he is going to follow. That is a very important step, but, it is not even half so important as the step he takes when he decides HOW he is going to prepare himself to follow that vocation.

If you want to be SUCCESSFUL in any line, THOROUGH PREPARATION is ABSOLUTELY NECESSARY. There is no better way to prepare for success, than by taking a course in the INTERNATIONAL CORRESPONDENCE SCHOOLS. The history of our students is a history of success. We can furnish you with recommendations from thousands of students and from numerous of the leading educators of this country that prove conclusively that we can do all we claim, and more. If you have ambition and desire to better your condition, write for information and literature on any course you may be interested in.

**FRANK S. DUFFY, Representative**  
233 Alder St., Portland, Oregon

### Lodge Notices.

FAIRVIEW GRANGE—First Saturday at 10 a. m. and third Friday night, 8 p. m. Master, Cedric Stone; secretary, Roy Stone.

ROCKWOOD I. O. O. F. No. 213 — Meets in Maccabee hall every Thursday evening. N. G., M. J. Ailhouse; secretary, W. A. Koener.

K. O. T. M. No. 61—Meets first Saturday and third Friday nights. Com., Ed Spahr; R. K., W. Quilberry.

GRESHAM REBEKAH LODGE No. 61—Meets in I. O. O. F. hall, second and fourth Wednesdays of each month. Mrs. S. I. Dalley, Noble Grand, Geo. Keller, Secretary.

GRESHAM LODGE, No. 125, I. O. O. F.—Meets every Saturday night in I. O. O. F. hall. Geo. A. Douthitt, Noble Grand; Geo. Keller, Secretary.

GRESHAM GRANGE No. 270 meets the second Saturday of each month. Lecture hour from 2 to 3 is open to the public. H. E. Davis, master; Mrs. W. H. Bachmeyer, secretary.

WOMEN OF WOODCRAFT, No. 202—Meets in Odd Fellows hall second and fourth Tuesdays 2 p. m. Carrie Powell, G. N.; Eliza Metzger, clerk.

FAIRVIEW LODGE No. 92, A. F. & A. M.—Regular meetings Saturday night on or before full moon. Masonic Temple, Troutdale.

At the next regular meeting the work will be in the E. A. and F. W. degrees.

WM. STANLEY, Secretary.  
ROCKWOOD UNITED ARTISANS No. 206—Meets fourth Saturday night. Master, Mrs. Rich Tegtart; secretary, H. H. Johnson.

M. A. ROSS POST No. 41, G. A. R., and W. R. C. No. 8, meet third Saturday each month at Grange hall Gresham. Dinner to all who attend. Wm. Butler, commander. Mr. Annie Bates, president. Mrs. Henry Kane, secretary.

FAIRVIEW UNITED ARTISANS No. 178—First Saturday evening and third Saturday evening is social evening. Master, E. E. Heslin; secretary, F. H. Crane.

ROCKWOOD GRANGE — First Wednesday at 8 p. m. and third Saturday at 10 a. m. Master, F. H. Crane; secretary, Viola Lovelace.

L. O. T. M. CHARITY HIVE No. 38—Meets second and fourth Thursday afternoons. Com., Mrs. John Brown; R. K., Mrs. Mary Turner.

PLEASANT VALLEY GRANGE No. 348—Meets fourth Saturday at Pleasant Valley hall. H. W. Snashall, master; E. Butler, secretary; Jennie Kronenberg, lecturer.

BORING UNITED ARTISANS, No. 270, meets first and fourth Wednesday evenings. Second Wednesday evening is social evening. Master, Frank J. Rehberg; secretary, Mrs. Vera Smith.

DAMASCUS CAMP, No. 7533, M. W. A. Meetings first and third Saturday evenings each month at Hazelwood's hall. Geo. Dallas, counsellor; Harry Roach, chief forester.

MODERN WOODMAN OF AMERICA, meets in I. O. O. F. hall first and third Tuesdays of each month. Visiting members welcome. Emil G. Kardell, Clerk.

FAIRVIEW CIVIC IMPROVEMENT CLUB—Meets first and second Monday evenings of each month. J. P. Province, President; J. H. Schram, secretary.