

GRESHAM FEED MILL

2 Carloads Country Shorts and Bran arrive for us in Fairview not later than January 5, 1912. This Feed is from a country mill and is of a very rich quality, so if you are in the market for anything of this kind it will pay you to investigate. We can make you the Right Price. DONT FORGET that we grind all day and every day. Bring us your grain and we will insure good work.

THE CONGDON

W. H. CONGDON, PROP.

MEALS

American or European plan. Short order at any time. Special Chicken Dinner Sunday, 50 cents.

This Hostelry is new, modern, up-to-date, sanitary and first-class in every respect. No better place to stop anywhere in Oregon.

WOODSAWING of all kinds done promptly to order. Special attention given to Country Work. Prices Reasonable. Gasoline Power; No Danger of fire. Phone 518.

SMITH BROS., Props.

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With thanks whether your order be large or small. We carry everything in stationery from open points to full sets of account books and can supply everything you want whether it be a few school supplies for the youngsters, a box of dainty stationery for milady or a full office equipment for the man of business.

GRESHAM DRUG CO.



OUR BUSINESS IS TO RAISE SALARIES

International Correspondence School

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That Leaky Faucet

is by no means beneath our notice; we shall cheerfully execute repair jobs and give them our careful attention. We also ask you to bear us in mind when you install your bathroom. Let us quote you prices on the celebrated "Standard" baths and lavatories.

J. J. WODEAGE, Plumber

Sterling & Johnston
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"Standard" "Lidless" Lavatory

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R. Biddle, Novelty Store.
John Brown, Insurance.
Bank of Gresham, Jas. Elkington, Pres.; E. G. Kardell, Cashier.
C. C. Belt, Physician and Surgeon.
P. Bittner, Physician and Surgeon.
C. Store, Groceries and Dry Goods.
Central Hotel, Shearman & Windsor, Proprietors.
T. Crow, Veterinary Surgeon.
R. Carlson, Furniture, Undertaking.
L. Crenshaw, Plumber.
The Congdon, Wm. H. Congdon, Proprietor.
A. W. Cook, Painter.
Carl Dahl, Shoeshop.
Albert Doane, Cement Blocks.
S. Fair, Plumber.
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Gresham Auto Company, Lloyd Littlepage.
Gresham Feed Mill Co., T. R. Howitt, Proprietor.
Gresham Outlook, Printing.
Gresham Drug Co., Dowsett & Patenaude.
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C. Heasel, Farm Implements.
Paul Hoetzel, City Bakery.
T. R. Howitt, Meat Market.
Hunt & Co., Plumbers.
E. B. Huxley, Painter.
E. T. Jones & Co., Contractors.
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E. C. Lindsey, Contractor.
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Public Library, Miss A. Culy, Lib'n
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B. F. Rollins, Confectionery.
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Carroll S. Smith, Real Estate.
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Is there anything in all this world that is of more importance to you than good digestion? Food must be eaten to sustain life and must be digested and converted into blood. When the digestion fails the whole body suffers. Chamberlain's Tablets are a rational and reliable cure for indigestion. They increase the flow of bile, purify the blood, strengthen the stomach, and tone up the whole digestive apparatus to a natural healthy action. For sale by Gresham Drug Co., and all dealers.

Phone your orders in for Butter Wrappers to the Gresham Outlook. Phone 701.

Rockwood

The Odd Fellows of Rockwood had their new officers installed last Thursday evening by District Stanley of Gresham lodge. M. J. Allehouse is now Worthy N. G. B. N. Hall, V. G.; W. A. Koemer, secretary, and Walker Quisenberry, treasurer. There is some talk of organizing a Rebekah lodge at Rockwood and no doubt would be a strong lodge in a short time.

The Maccabees were to have elected new officers last Saturday evening but owing to the severe storm prevailing, no meeting was held.

Miles Grimshaw, who is suffering with pneumonia is improving nicely, and it is expected will soon be up and around and take his place among us once more.

Lusted

Quite a number in these parts are suffering with the grip.

A surprise party was given Ed. Andre last Friday night in which a few of his friends gathered to spend the evening. Refreshments were served at a late hour and all present had a good time.

Mr. and Mrs. W. H. Hamilton, Sr., of St. Johns are occupying the house on his son's place, for the winter.

The silver thaw has done considerable damage, both to fruit trees and telephone lines. The sight will not be forgotten very soon.

Emma Waible of Portland is spending the holidays with her aunt, Mrs. Ed. Sester.

Melvin Long is assisting R. Neibauber on the farm this winter.

Alfred Hamilton is assisting Mr. Newsome, the agent, at Pleasant Home station.

Cottrell

A surprise party was given at the home of Ed. Andre Friday evening, January 5. Quite a large crowd was present, luncheon was served and games were played. Everybody seemed to have a very good time.

The Baptist Aid society met at the Cottrell church last Thursday for the first time in several weeks. Not many were present on account of the stormy day and several members being sick.

The telephone line through this vicinity is in bad condition. Several poles are down and the wires are broken in many places.

Handling Culled Fruit to Make a Profit

How to handle the cull fruits of the orchard in such a way as to bring in a neat profit to the grower, was the problem with which Prof. C. I. Lewis of the division of horticulture of the Oregon Agricultural College dealt in a recent address before a gathering of fruit growers.

To put the fruit on the market at a price high enough to insure a profit, and still low enough to insure its consumption, is one of the grave problems which the fruit grower must meet. There is so much more competition in the low grade fruits than in the fancy fruits that it sometimes seems doubtful whether it is wise to spend much capital putting the culls and low grade fruits on the market, in boxes and packages. It costs just as much to ship them as the finer quality fruits, and frequently costs as much to handle them in the orchards and packing houses.

If a lower freight rate for low grade fruits is one suggestion, but the railroads would not be likely to welcome such a suggestion, and it might be necessary to raise the prices on the better grades in order that the railroads might handle the other at a profit. Immediate question would arise as to the limitations of grades to which the different rates were to be applied.

Better distribution Professor Lewis believes to be a preferable solution of the trouble. Co-operation among the fruit growing districts, and a friendly co-partnership between the fruit producing districts

BANK OF GRESHAM

Affords every Safeguard known to Conservative Banking

Under the efficient supervision of the State of Oregon, whose banking laws are recognized to be the very best in the United States. The members of its Board of Directors are men widely known in this community for their business ability, financial standing, sound judgment and integrity; they have spent a number of years of useful pursuits in and around Gresham.

The remarkable growth of this institution is proof positive, of excellent service to its patrons, and evidences the fact, that it is known to be a

Thoroughly Responsible Bank

Sandy

The Firwood phone exchange has been moved from Bornstedt's general store to Esson's drug store. The company has just distributed the new 1912 directories.

An addition is being built to the County Bank building.

Gus Herz spent Sunday in Boring.

Mrs. C. F. Barbour is on the sick list.

Sandy was cut off from all phone communications by the destructive ice storm Saturday. Many roads were blocked by fallen trees, rendering travel very dangerous. Much damage to fruit trees is reported by the great weight of ice breaking them down.

H. S. Eddy, the Sandy real estate man, has a new sign on the front of his office building.

Mr. and Mrs. C. E. Moran left for Portland last week.

Jessie Hardin has returned from Oregon City.

W. J. Wirtz has opened a new hardware and furniture store in the Bank building.

Harper Klock and family are stopping at the Sandy hotel for a few days.

Miss Bachman of the Sandy schools will present a paper on "The Materials of Education" at the teachers' and patrons meeting at Boring Saturday.

Cedarville

The sleet storm has broken a good many trees in this vicinity; also the telephone poles and wires are down.

Mrs. Jessie Bornstedt visited her home folks over New Years.

Mrs. Ryan, formerly Miss Viola Snashall spent the holidays with her folks.

Miss Myers has resigned her position here and a new operator has taken her place.

Robert Cathey of Missouri, a brother of W. G. Cathey, has been visiting his folks in this neighborhood and intends to see something more of Oregon weather.

The public roads are still blessed with the woodpile nuisance.

You and your children's eyes are safe if you wear Dr. Lowe's superior glasses. Eye safe and price safe. They cost you no more than inferior grades and you have the benefit of his skill and more than 20 years experience. Consult him at Hotel Congdon, Wednesday, Jan. 17. Dozen of Gresham references.

of the United States would accomplish a better distribution. The opening of the Panama canal will undoubtedly be another great factor in better distribution, especially for the European markets, but too much dependence should not be placed upon it for the American apple trade, since many of the growers will have local freight rates, not only at the point of production, but on the railroads at the final point of distribution. Rates the steamships can offer, and the possibility of securing steamers equipped for handling the fruit trade in tropical waters will also have much bearing on the amount of assistance the fruit growers will receive from the canal.

The eradication of some of the lower grades, especially of the cull, can be accomplished in some orchards, but in many a scarcity of help, the size and management of the orchard, and climatic conditions may make this impossible. It is probable that the percentage of culls will increase rather than diminish as the crop increases in bulk.

The establishment of bi-product plants is also suggested, with the provision that they should be built by fruit growers' associations rather than by single individuals, since too expensive plants with elaborate machinery in which capital would be tied up would prevent growers from making the profit they expected, and thus prove the plants a failure. In some sections the prune driers and hop driers can be made to handle the dried fruit easily, the expense of changing the drier and the addition of certain implements being very small. Proper precaution in the establishment of these bi-product factories and the hiring of men

conversant with the business will allow the manufacture of culls into material which may be disposed of at a handsome profit.

A reduction of the cost of production can be accomplished by the building of better packing houses, more careful planning of the orchards, and a better system of book-keeping. That is today, a more careful record of actual costs and a closer study of the proper division of labor should be made. The grower should know the exact cost of such single items as pruning, spraying, thinning, cultivation, and packing. If possible the cost of the package and packing of the lower grades should be reduced.

The establishment of the parcels post would prove a great boon to the fruit grower. By its aid he would be able to ship out jells, jams, vinegar, and packages of dried fruits to various parts of the country at a greatly reduced rate. This would mean an enormous increase in consumption of both the fruits and their bi-products.

School Report Cards.

The Outlook has on hand printed school report cards with envelopes. They are a neat card, printed on finest bristol, very complete and serviceable. Sent promptly by mail. Prices, 2 1/2c each, complete. Over 100, 2c each. Postage additional, 5c for each 25.

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See My New Line of Good **MEN'S AND BOYS' SHOES**
Strong, Heavy

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Next Door to the Novelty Shop

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Meals 25c each. Room and Board, \$5 per week. Everything Clean and Good. Phone 315.

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GRAHAM & BELKNAP
Attorneys at Law
Portland Office, 1319-23 Yeon Building.
Gresham Office, with Gresham Real Estate Co. (Wed. and Sat. afternoons). City attorneys for Gresham.

Notice for Publication.

H. L. Larsen Estate.
Notice is hereby given that the undersigned as executrix of the last will and testament of H. L. Larsen deceased, has filed her final report and account in the County Court of the State of Oregon for the County of Multnomah and that the 22nd day of January A. D. 1912, at the hour of 10:00 o'clock a. m. of said day and in the Court room of said Court, have been appointed by said Court as the time and place for hearing of objections to said final account and the settlement thereof.

CARRIE LARSEN,
Executrix of the Estate of
H. L. Larsen, deceased.
ANGELL & FISHER,
Attorneys for Executrix.
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The Outlook is on the lookout for subscriptions, advertising and print-phone 701.

Milk Records for Sale.
The Outlook has on hand a stock of milk records that should be used by every dairyman. These are arranged to keep a record for 16 cows 30 days and will be found very convenient and cheap. Price by mail 10 or less 6 cents each; over 10, 5 cents each, over 20, 4 cents each.

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The Daily Oregonian or Evening Telegram and Outlook. We also combine with the Daily and Semi-Weekly Journal and Weekly Oregonian. Get our prices. Phone 701

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