

## GRESHAM OUTLOOK

TWICE A WEEK

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A. R. LYMAN, Business Manager.



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"The Linotype Way is the Way that Wins."

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### WHAT WE POSSESS.

It sounds good to hear a man say, "Ours is a good town." It sounds better to hear every man, woman and child say it, and it sounds still better and fills our hearts with pride to hear strangers and visitors, who come among us, after looking us over, say, "Well, you have got a fine town, and a fine country."

It is remarkable how many travelers express unbounded satisfaction with our location, climate and prospects.

A well-to-do merchant—farmer from Iowa recently strolled into one of our stores. He has traveled extensively and was in Portland and someone said he ought to see Gresham. So he came. He seemed to be somewhat disappointed. He said he wanted to see the country as it is. This particular merchant took him in his auto and showed him around. Took him out into the fields of hay and grain showed him the gardens, the fruit, the livestock and the scenery. The man was filled with wonder and praise and went away thanking the merchant and saying that in all his travels, over the United States he had not seen anything that impressed him so favorably.

A lady in California who reads the Outlook writes that judging from what she reads this must be a very prosperous and inviting country and that if she was younger and could make investments she would be inclined to come to Gresham.

A gentleman in Illinois, who has traveled extensively, and has been to Gresham, writes that he wishes he had made investments here a few years ago.

A cold, tact business man was being taken around in an auto by a Gresham citizen not long ago. He was shown the town, and fields surrounding, but said not a word of praise. Incidentally he showed he was thinking of other places. Finally he was taken up towards Cotton's Mountain View Farm and across past Norman Smith's and Fred Fieldhouse's places where he got a broad view of the beautiful Powell Valley with Gresham nestling at its heart and Mt. Hood in the distance. He rose up in the auto, beheld the beauty and wealth of the scene and poured out a torrent of praise that sounded good to his escort. He said he had recently visited Spokane and surrounding country and thought it the finest country he had ever seen but said that this locality "had them beat."

The view point from which this

man was able to grasp some conception of our favored location is the one recently bought by eastern capitalists, to be made into a residence park, for themselves.

This is not written at the instigation of any real estate man or because the writer has property to sell for he hasn't, but out of a thorough appreciation of the good things we possess. It sometimes takes the word and attitude of a stranger and visitor to wake us up to a sense of our real possessions.

Inquiries since January 1st at the office of the Portland Commercial club have reached a total of 30,000. These letters have come from all parts of the world even from remote provinces of Asia and refer to almost every conceivable industry. Each letter has been answered and many referred to Commercial clubs and boards of trade in particular localities which are known to be favorable for that particular industry. C. C. Chapman, manager, attributes the great movement of emigrants toward Oregon to the extreme care taken and the specific information given in answering these inquiries.

The reapportionment bill based on 1910 census has been passed by the United States senate. By this bill Oregon gets a new congressman. The law will become effective March 4th, 1913. There will then be 433 members in the lower house of congress, instead of 391, the present number. New York will have an increase of six members. Pennsylvania 4, California 3, Oklahoma 3, Illinois 2, Massachusetts 2, New Jersey 2, Texas 2, Washington 2, Alabama 1, Colorado 1, Florida 1, Georgia 1, Idaho 1, Louisiana 1, Michigan 1, Minnesota 1, Montana 1, North Dakota 1, Utah 1, West Virginia 1, Oregon 1.

Authorities on the manufacture of furniture assert that Grand Rapids alone sends \$5,000,000.00 worth of furniture to the Pacific coast every year, and yet we have in Oregon a number of factories which are manufacturing furniture of the highest grade at prices that are so low, or lower, than those demanded by the Grand Rapids manufacturers. Oregon has many hardwoods capable of being made into good furniture and Portland has a hardwood mill which is dressing Siberian oak, Fiji mahogany and other woods which are being manufactured by Oregon furniture factories into furniture of the highest grade. If the people of this state would insist on having "Made in Oregon" furniture this one industry alone would keep hundreds of thousands of dollars within the state which now goes to Eastern furniture manufacturers every year. This is just one example of what the "Made in Oregon" movement will do for this state, and there are many others.

The local merchants are buying more and more of "Made in Oregon" goods, and they will buy more as time goes on if the consumer will ask to be shown home manufactured products. If the home manufactured product is as good as the Eastern product, then the consumer should buy the home goods. It is not asked by the manufacturers of Oregon that the Oregon people buy "Made in Oregon" goods unless the price and quality of the home goods are equal to Eastern made goods. Nothing fairer could be asked.

## Develop Oregon

The multiplicity and diversity of products made in Oregon are not as well known to the average resident, or business man, for that matter, as they should be. Here in Oregon we manufacture perhaps ninety per cent of the average requirements of our citizens, but comparatively few realize the fact "made in Oregon" should be the slogan of every citizen. Every dollar spent for home goods remains at home, and the spender gets back at least a portion of his money in one way or another every time he buys a "Made in Oregon" product.

Oregon is destined to be one of the great manufacturing states in the Union, but the time it will require for her to be in the foremost rank of manufacturing states would greatly be shortened if our people would make it a portion of their daily duties first to inquire if the goods they are buying are "Made in Oregon."

### Struggling Factories.

We have factories in this state which today are struggling for existence, and which would be running along smoothly, employing many more men and women if each man, woman and child in the state would insist on having the home product. It is not asked that our people buy "Made in Oregon" goods in preference to goods made elsewhere, unless the home product is equal in quality, appearance and price to the same goods elsewhere. But even the casual investigation of our citizens will show that our manufacturers in most lines are turning out goods today the equal of any in the country, and the Manufacturers' association only asks that when such goods are offered that they be given the preference.

The support of home industry is the duty of every citizen. We live by the interchange of trade. There is small need indeed for the people of Oregon to go outside their state for the every day requirements of life, and if the Oregon people would insist on "Made in Oregon" goods being sold them, retail dealers everywhere would keep up their stock to meet the demands of their trade.

### Need Pay Rolls.

Cities and states are built up by the pay rolls within the state. Property values are kept up by the pay rolls of the factories. Farm values are kept up by the demands for farm products from the cities, the manufacturing centers. The whole problem is one which even casually studied will prove to any citizen and to every man, woman and child within the state that his support of "Made in Oregon" goods means that his own prosperity will be greater. It is a "wheel within a wheel" proposition. Insist on "Made in Oregon" goods.

The factories are the life of our cities. The more factories we have, the more people are employed, and greater becomes the prosperity not only of the cities, but of the rural districts, for the factory supported must depend upon the agricultural districts for their food supplies, and largely for their raw products. The home manufacturers depend upon the people and the people depend upon the home manufacturers.

The consistent support of home industries and the persistent demand for "Made in Oregon" goods means increased pay rolls which in turn will be to the advantage of the farmer and all other producers of the necessities of life.

### J. C. CONGDON.

The following tribute to John Congdon, who died at Brainard, Minn., last Monday, was written by C. D. Johnson and was handed us by Will Congdon, brother of the deceased. There are only a few in this locality who knew him, but the following words present a strong and lovable character who did good to his fellowmen.

#### Tribute to J. C. Congdon.

John Congdon is dead. It is true all must die. "As the long train of ages glide away, the sons of men, the youth in life's green spring, he who goes in the full strength of years, matron and maid, the gray headed man and the innocent babe shall one by one be gathered to thy side, by those who in their turn shall follow them." How true it is: the long train of the dead that brother John has followed to Evergreen cemetery must be taken up by others who in their turn must follow them. Death levels all, mars all plans; but the memory of a good man lives with us for all time. I have known John Congdon for over 33 years. I admired him for his goodness, his lovable traits of character, his generous and charitable deeds; who can forget the kindly hand, the cheering word always given by John Congdon when sickness and death invaded the home.

He had a peculiar method of conducting his business affairs, but his work was well done. He may have been eccentric, but he was generous, he was charitable in thought and

deed; with a heart that beat in sympathy with every touch of sorrow. He was fearless, there was no hesitating or halting in the expression of his opinion on any question; we differed with him on many, but he was never vexed or angry. He accorded every man his right to an opinion, and was not backward in maintaining his views. His motives were pure and honest, and I liked to applaud the motive and good intentions of a man, rather than look with admiration upon his towering ability. In many a home John Congdon was

"The rainbow to the storms of life, The evening beam that smiles the clouds away."

But he has embarked on that sea that never yet has borne upon any wave the image of a returning sail.

The world is better for his having lived, and I would have written as his epitaph, "John Congdon was an earnest man."

Change the breed of your sheep if you are satisfied that you are going to better yourself. Otherwise hang to what you have. Don't inbred too far. Get some new blood into your flock.

### Church Notices.

**TROUTDALE M. E.**—Services each Sunday at 11 a. m. Sunday school at 10 a. m. C. C. Coop, pastor. P. M. Nash, S. S. Supt.

**GRESHAM BETHEL BAPTIST**—Sunday services—Sabbath school at 10 a. m., preaching at 11 a. m. and 7:30 p. m. Prayer meeting each Wednesday evening at 7:30 p. m. F. M. Burch, Pastor.

**BORING M. E.**—Preaching 11 a. m. each Sunday; 8 p. m. alternate Sundays. Sunday school 10 a. m. Epworth League 7 p. m. in charge of Harry Bickford. Rev. A. B. Calder, pastor.

**FAIRVIEW PRESBYTERIAN**—Services every Sunday morning at 11 o'clock. Sunday school meets at 10 in charge of Mrs. J. W. Townsend. Y. P. S. C. E. devotional meeting at 7 p. m. Rev. Thos. Robinson, pastor.

**PLEASANT VALLEY BAPTIST**—Services first and third Sunday each month. Sunday school at 10 a. m. every Sunday. Y. P. S. C. E. 7 p. m. Rev. J. M. Nation, pastor.

### Lodge Notices.

**FAIRVIEW UNITED ARTISANS No. 178**—First Saturday evening and third Saturday evening is social evening. Master, E. E. Heslin; secretary, F. H. Crane.

**ROCKWOOD UNITED ARTISANS No. 206**—Meets fourth Saturday night. Master, Mrs. Rich Tegart; secretary, H. H. Johnson.

**ROCKWOOD I. O. O. F. No. 213**—Meets in Maccabee hall every Thursday evening. N. G., J. R. Cavanaugh; secretary, J. H. Schram.

**K. O. T. M. No. 61**—Meets first Saturday and third Friday nights. Com., Ed Spath; R. K., W. Quisberry.

**FAIRVIEW GRANGE**—First Saturday at 10 a. m. and third Friday night, 8 p. m. Master, Cedric Stone; secretary, Roy Stone.

**ROCKWOOD GRANGE**—First Wednesday at 8 p. m. and third Saturday at 10 a. m. Master, F. H. Crane; secretary, Viola Lovelace.

**L. O. T. M. CHARITY HIVE No. 38**—Meets second and fourth Thursday afternoons. Com., Mrs. John Brown; R. K., Mrs. Mary Turner.

**PLEASANT VALLEY GRANGE No. 348**—Meets fourth Saturday at Pleasant Valley hall. H. W. Snashall, master; E. Butler, secretary; Jennie Kronenberg, lecturer.

**GRESHAM GRANGE No. 270** meets the second Saturday of each month. Lecture hour from 2 to 3 is open to the public. H. E. Davis, master; Mrs. W. H. Bachmeyer, secretary.

**WOMEN OF WOODCRAFT, No. 292**—Meets in Odd Fellows' hall second and fourth Tuesdays 2 p. m. Emma Manning, G. N.; Hattie Westell, clerk.

**FAIRVIEW LODGE No. 92, A. F. & A. M.**—Regular meetings Saturday night on or before full moon. Masonic Temple, Troutdale. A. FOX, Secretary.

**M. A. ROSS POST No. 41, G. A. R.**, and **W. R. C. No. 8**, meet third Saturday each month at Grange hall Gresham. Dinner to all who attend. Wm. Butler, commander. Mrs. Annie Bates, president. Mrs. Henry Kane, secretary.

**DAMASCUS CAMP, No. 7533, M. W. A.** Meetings first and third Saturday evenings each month at Hazelwood's hall. Geo. Dallas, counselor; Harry Roach, chief forester.

**MODERN WOODMAN OF AMERICA**, meets in I. O. O. F. hall first and third Tuesdays of each month. Visiting members welcome. Emil G. Kardell, Clerk.

**GRESHAM REBEKAH LODGE, No. 61**—Meets in I. O. O. F. hall, second and fourth Wednesdays of each month. Christine J. Cavanaugh, Noble Grand; Geo. Keller, Secretary.

**GRESHAM LODGE, No. 125, I. O. O. F.**—Meets every Saturday night in I. O. O. F. hall. W. H. Stanley, Noble Grand; Geo. Keller, Secretary.

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