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so near it that if you will investigate we are sure that you will secure a site for a home.

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TERMS:—10 per cent down, balance in monthly or quarterly payments, with six per cent interest.

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The Gresham Real Estate Co.

Office on Main Street, Just north of Drug Store

GRESHAM, OREGON.

TERRY

Commencement exercises will be held at the Terry school, District No. 8, on Monday evening, May 22. State Superintendent Alderman has been engaged to give the commencement address. Following the program is a reception given to the nine graduates, their parents, members of the school board, and those taking part in the program.

The graduates are Earl Stanley, Ralph Stanley, Wilbur Stanley, Gladys Bliss, Gladys Holgate, Louis Calkins, Madeline McDonald, Rosa Coons and Hester Thorpe. The following program will be rendered: Solo, Mr. C. W. Albertson; violin solo, Mrs. C. Martens; solo, Mrs. Brown; commencement address, State Supt. Alderman; presentation of diplomas; Miss Genevieve Dufur; solo, Miss Lottie Davis. All are cordially invited to attend.

Mr. Geo. Coons, who has been in Portland for some time receiving treatment, is quite poorly at Clara Sales is not able to attend school on account of rheumatism.

Mrs. E. J. Heseltine is visiting her sister, Mrs. Albert Durant of Portland, this week.

R. W. Calkins, who received some injuries in a runaway accident some time ago, is around again.

BORING.

By mistake last Friday's issue of the Outlook failed to give correctly the item pertaining to the election of teachers. Miss Mary Hanson was elected for the primary grades and Oscar Johnson, recently from Minnesota, for the grades above the fourth.

Members of the Odd Fellows lodge of Sandy and Boring chartered a special car from Boring Tuesday evening and attended the contest for the Staples silver cup in Portland. This car left Boring at 3:20 and returned two hours after midnight.

Mr. and Mrs. B. Johnson were business visitors to Portland Wednesday.

Wm. Morand and John Mure with several brethren from Sandy are attending as delegates the grand lodge of Odd Fellows.

SANDY.

The Sandy Commercial club will hold its next meeting on Monday evening in the office of Mr. Dahlquist.

E. F. Bruns and George Marony of Sandy, were the delegates from Sandy lodge, I. O. O. F. to the state Odd Fellows Grand Lodge, this week. Mr. Bruns returned today and reports a very fine time.

PLEASANT VALLEY

Ernest Butler, who has been sick with measles for a few weeks, is out and has bought a team of Duly Brothers and will do teaming this summer. He is hauling wood at present.

Rev. Mr. Nation, pastor of the Baptist church, is holding a very interesting and helpful series of meetings. He was assisted two nights last week by Rev. F. M. Burch of Gresham. Mr. Nation lives here, and preaches every first and third Sundays, morning and evening. He also preaches at Clatskanie. The meetings are well attended and the work is being enlarged.

Illinois is losing rural population so fast that bankers and chambers of commerce are aroused and are undertaking to check the movement. They hope to do it through the schools. Forty-eight counties show a decrease.

CLACKAMAS COUNTY NEWS.

The following were granted marriage licenses on Wednesday: Lena Eaton and Charles Chamber; Lunetta Wigle and Roy Ruffner; May Stott and Leslie Fuller.

Steve Evonavitch was struck Wednesday ten miles above Estacada on the Clackamas river by a large rock that fell from the hillside, where he was working on the O. W. P. railroad. His leg was broken and the skull was fractured. He was carried four miles on a stretcher when a wagon was obtained and he was taken to Estacada. He died, however, before reaching town. At a coronor's inquest held later it was decided that the fracture of the skull produced cerebral hemorrhage.

Oregon City saloons will be compelled by the council of that city to put in glass fronts according to an ordinance recently passed by that body.

Deputy Sheriff Frost went to Portland Wednesday for J. J. Nally wanted at Estacada on charge of obtaining money under false pretenses but returned without his prisoner as the Portland authorities found that several parties in Portland had complaints against him. He will be brought here later.

The Willamette Valley Chautauqua assembly has arranged to begin its program at Gladstone on July 4th with a rousing celebration. Ex-Governor Yates of Ill. will deliver the oration.

PLEASANT HOME

Mrs. Duncan was called to Forest Grove to see her mother. She being very ill.

B. C. Altman recently shipped two Jersey bulls—one to Idaho and one to western Washington.

Some enterprising citizens are in favor of a postoffice and are making a move towards establishing the same.

Grandpa Markell is visiting his son's family.

Mrs. Tokia is engaged in the silk worm industry.

George and Ada Calvin were at home over Sunday.

Charlie McKinney is recovering from the chicken pox.

Mrs. Stephens was in town several days last week on business.

Miss Mary Hughes of Centralia, Wash., and Alice Stephens of Portland visited in Pleasant Home Saturday and Sunday.

SECTION LINE

Mr. Simpson's son is suffering with a broken arm.

Fred Howitt recently had a good horse blanket, rubber curry comb and other smaller articles stolen. There has been several other articles stolen in this part of the country during the winter and it is hoped the culprit will be caught soon.

About 9 o'clock Tuesday evening the engine room at Kelly Butte caught fire and was burned to the ground. It is supposed to have been caused by a leaking oil tank. With the exception of a little of the board fencing none of the other buildings were damaged. This will stop working the rock crusher until the necessary repairs can be made. It was lucky that it was not very windy at the time as other buildings would have caught fire, there being not much water that could have been used to prevent.

The newly married couple, Reuben Pitts and wife, have left for Clatsop county where they intend to make their future home. Their many friends wish that it may be a happy and prosperous home.

CO-OPERATION

continued from page 3.

of goods much more cheaply. Thus by purchasing box material, wrapping paper, nails, spray material etc., in car lot shipment the price of the supplies are greatly reduced. Second, because by handling in large quantities it enables them to handle a greater amount of goods with the same labor. That makes it possible, by co-operation, to purchase supplies in large quantities at reduced prices, and by dealing these out to the consumer it is possible, with a small fee to cover handling and expense charges, for him to obtain his supplies at a greatly reduced price from what he would have to pay were he purchasing direct. In the selling of his product he is still at much worse disadvantage. Again, the large concerns handling his product prefer to deal with large concerns for the same reason that the dealer in his supplies offers 'big business.'

Again the individual shipper cannot obtain the necessary information in regard to supplies and prices of those food products with which his products comes directly into competition can only justify its existence by securing for him supplies at the minimum price and returning to him for his product the maximum. All this requires good business principles on the part of managers and patience on the part of the producer.

Whether then it be in the fruit line or any other product an association of interest can always be made beneficial to both producer and consumer.

The smaller the grower the more he needs an organization and a cooperative organization. The more perishable the product the greater the need for this system, for experience has taught that often when the market in one locality is oversupplied an actual shortage exists somewhere else. To sell these perishable products this place must be found and found quickly. Competition must be regulated by regulating the supply dumped on the market at any one time. Successful co-operation demands that every participant be treated as every other participant is treated, that both the individual and official be governed by a set of workable rules and by-laws and that these be considered as inviolate as the moral code. Full knowledge of all doings should be within reach of all participants, confidence must be established because confidence is the bulwark of successful action.

Competition among products lowers the price of the product. To regulate the price is to first regulate the competition. This is accomplished by regulating the offerings at any one time to meet the consumptive demand for the product. But to do this necessitates the consideration of the questions of decay, of interest on capital invested in the product, and of handling and holding expense, and in co-operation these questions must be considered as relating to the holdings of the individual in proportion as his equities are to the total product handled by the organization, and in this way only can "every participant be treated as every other participant" and "full protection be given to the equities of the individual." Otherwise it necessarily follows that some would profit by better prices than others, which is not equality, while others would suffer loss in decay, interest on capital invested and expense of handling and holding product. This also is inequality. Therefore, to accomplish the best results under co-operation it is necessary that the product handled be considered as the property of the whole organization, but here comes the difficulty of adjusting the equities of the individual to the equities of the whole. Values of fruit are governed by the relative merit of the fruit of the same variety as well as by the relative merits as to other varieties, and, as before said, the merits are so varying that it is impossible to be exact, consequently some concessions must be made in the hope that the benefits derived by co-operation on the whole will overcome any losses by reason of the concessions made. This requires careful consideration, patience and forbearance, and further requires that there be strong continuity on the part of those endeavoring to co-operate. Shattered confidence invites disintegration and strict integrity on the part of all concerned, coupled with full publicity, is the best known preventive. Every member is fully entitled to a knowledge of the proceedings because he is a part of the organization itself, and the officers are but his servants to carry out his will. Therefore, he should consider the interest of the organization as the interest of himself and should protect, and promote, and foster the interests of the organization through the principle of self-defense.

Your Home

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Will make your home look like new

Goes the farthest, lasts the longest

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Decide

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Monday, at livery barn at Sandy; Tuesday, E. F. Donahue's barn, Boring; Wednesday and till Thursday noon, Straus Lumber Yard, Gresham; Friday and Saturday, W. A. Proctor's at Cottrell

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