

The Way of Life

BRUCE BARTON

BLESSED ARE THE COMPETENT.

An important New Yorker called me up to ask about two doctors who run a clinic in a little town in Canada. He knew that I had visited them some years ago and that they did me much good.

I described them to him in the words of one of their patients. "They are human ferrets," I said. "They seem to be able to discover and correct conditions where even specialists have failed."

The man went up to the clinic and stayed three weeks. Yesterday he telephoned me to say that he had not felt so well in years. He was so enthusiastic that I could hardly get him off the phone.

I sent another man up to Bill Brown's health farm opposite West Point. The man is vice president of a business that has had plenty of problems. He was nervous and discouraged. He came back from Bill's on the top of the world.

I referred a friend to an architect who has done some very clever work for us on our country house. My friend was delighted.

The doctors write me letters of thanks. So does Bill. So does the architect. They think I have done them a friendly service. I reply that, on the contrary, the obligation is entirely on my part. They have given me one of the best pleasures in life, the pleasure of recommending someone who is really competent.

How seldom we have that pleasure. What a discouraging lot of applications we receive from men who want to do something but have never done anything really well.

It is time for someone to reprint and redistribute Elbert Hubbard's "Message to Garcia." It tells, you remember, how President McKinley, when the Spanish war broke out, needed to get immediate word to the leader of the Cuban insurgents, General Garcia.

Some one told the President there was a man named Major A. S. Rowan who could find Garcia.

Major Rowan took the letter, asked no questions, sought no directions or advice, but quietly and promptly set sail for Cuba, made his way through the wilderness and delivered the letter.

Hubbard sang his praises. "Civilization is one long anxious search for just such individuals," he exclaimed. "Anything such a man asks shall be granted. He is wanted in every city, town and village in every office, shop, store and factory. The world cries out for such: he is needed and needed badly—the man who can 'Carry a Message to Garcia.'"

I do not think that humanity is inherently selfish or hardboiled. I think there are many business men who would like to help their fellows to better jobs and more business. But so few of those who want help have ever delivered anything.

Now and then comes one who does deliver. And what a joy it is to recommend him!

HOW TO SAVE CASH TOLD FOR DAIRIES

Corn for Small Operator Said to Reduce Feed Expense; Best Root Crops Described.

An opportunity for small Oregon dairymen especially to reduce their cash costs materially this year is pointed out by E. R. Jackman, crops specialist of the college extension service. This is possible, he says, through substituting corn for the usual spring small grain crops. "Where a dairyman ordinarily plants from 10 to 20 acres of spring oats his expense for harvesting and threshing is bound to require a cash outlay fairly high compared to the value of the grain obtained," Jackman pointed out. "Good acclimated corn varieties will usually produce around 500 pounds more grain per acre than the spring small grains, and can be grown from seeding time to harvest without a bit of actual cash outlay except for the seed itself."

This plan is especially workable where alfalfa hay is grown, says Mr. Jackman, as corn makes an excellent grain feed with that type of hay. Then by adding either roots or kale as succulent feed, a farmer may provide practically his whole year's supply of dairy feed with little or no outlay for labor or special services such as threshing.

Many inquiries have been received at the college as to the best root crops to use. This varies greatly with section of the state, the crop men say. Coast regions are now turning almost solidly to the Bortfield turnip introduced by the Astoria experiment station. Columbia county favors these, and many are grown successfully in Washington county as well. Elsewhere they are uncertain with fewer field tests having been made.

In the Willamette valley the favored general purpose root crop is the Giant Half Sugar variety of mangel beets. This variety is widely adapted and produces good yields. East of the mountains in the irrigated sections mangels are good where curly top disease is not a serious factor, but where it is much better results are had with one of the heavy yielding sorts of stock carrots. Carrots are also the



The elder Rockefeller posed for this remarkable photograph the first day he was out after a severe illness. He's 93 and says, "I feel fine, thank you."

Enterprise—Fall farrowed pigs ready to market in 5½ months is the record made by Lawrence Pratt of this section. Mr. Pratt has followed the sanitation plan for eradication of round worms in hogs as worked out by the federal department of agriculture and introduced here by County Agent Donaldson and the state college livestock extension specialist. Other growers have found that this sanitation plan has reduced their pig losses as much as 80 per cent.

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| DATES | | |
| Full of syrup | | |
| 2 LBS. | | 23c |
| PEACHES | | |
| Try some | | |
| 2 LBS. | | 23c |
| APRICOTS | | |
| At a saving | | |
| 2 LBS. | | 25c |
| APPLES | | |
| Sliced | | |
| 2 LBS. | | 25c |
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FORD

The best news I have seen in the papers in a long time is the announcement that Henry Ford is about to start production on a new line of cars. Lots of people have been waiting to make up their minds what car to buy this spring until they see the new Ford. I think there is going to be a big rush for new cars on all makes as soon as the new Ford models are shown. Most of the cars now in use are pretty well shot, and now that the definite upswing in business and industry has begun, this ought to be the biggest year ever in the automobile business, for Ford and for everybody else who makes a good, low-priced car.

And the number of men who will go back to work in the Ford factories will make a big dent in the unemployment situation.

WALLACE

The death of Edgar Wallace, most prolific writer of detective fiction, is a personal loss to hundreds of thousands of Americans who have been in the habit of reading every new Wallace book as soon as it came out. No writer ever lived who produced such an immense volume of entertaining stories of such uniformly high quality. Wallace frequently worked on three or four books at once, dictating each to a different stenographer, and more than once wrote an entire full-sized novel in less than a week. He was never at a loss for a plot, and his characters carried the stamp of reality.

Edgar Wallace was a giant of a man, of apparently limitless physical energy, but even the strongest is not proof against pneumonia. There are many other good writers of first-rate detective stories, but none who has Wallace's energy and capacity for rapid work.

BUTLER

Dr. Nicholas Murray Butler has just celebrated his thirtieth anniversary as President of Columbia University in New York City. Under Dr. Butler's guidance Columbia has become the largest university

Jimmy on Ice



Debonair James J. Walker, Mayor of New York, in his sub-arctic costume at the Winter Olympic Games, Lake Placid, New York.

SILVER

Now that the major financial problems of the nation are rapidly being cleared up, attention in Washington is focusing again on the monetary position of silver, of which I have spoken before in this column.

Senator Pittman of Nevada has introduced a bill for the purchase by the government of five million ounces of silver a month, to be paid for in silver certificates. That probably will not be done in just that way, but I know so many people in influential financial and political circles who believe that something must be done to restore silver to its money position, and who are working so hard and intelligently toward that end, that I believe we shall see something effective done about it before very long.

NAMES

Under the common law which prevails throughout most of the United States, a person's name is anything he or she chooses to make it after arriving at the age of independence. If I wanted to call myself Solomon Grundy and so announced, that would be my name. It would not be necessary for me to ask the permission of any court or legislature, though I might get in trouble if I changed my name to evade the laws, civil or criminal.

James Branch Cabell, famous American author, has just made the public announcement that his name is now simply Branch Cabell. Col. Frank Knox, publisher of the Chicago Daily News, just appointed head of the President's anti-hoarding commission was christened William Franklin Knox, but he prefers to be known as Frank Knox, and that is therefore his legal name.

Presidents of the United States have changed their names. Grover Cleveland was Stephen G. Cleveland as a young man, and Woodrow Wilson was Thomas W. Wilson. Herbert Clarke Hoover has changed his name to plain Herbert Hoover, with which he signs all official documents. During the war King George of England changed the surname of the royal family from Wettin to Windsor, and his cousins, the Battenbergs, are now the Mountbattens. Your name is whatever you call yourself.

Eugene—Two demonstrations with the control of weeds by use of dry sodium chlorate have been started through cooperation of Lane county farmers with County Agent Fletcher. On the Stewart Hurd farm at Coburg this method is being tried with quack grass, applying the chemical in the winter. On the J. A. Neher farm near Springfield, tests with Canada thistles have been started.

Astoria—Clatsop county farmers have been holding a series of meetings this winter to consider greater use of cash crops, particular emphasis being placed on the production of green peas for market. County Agent C. L. Smith has also been pointing out the advantage of planning year-round gardens which help greatly to make the farm family self sustaining.

Will Hynd of Hynd Bros. company was present to represent the company at the Morrow county wool growers meeting Monday afternoon, speakers for which failed to show up.

G. T. Want Ads Get Results.

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