

# FACTS about used car allowances

**M**OST new car sales now involve the trading-in of a buyer's used car. More and more people are asking: "Why should my used car seem to have several values? . . . Why should dealers in different makes of cars offer me allowances differing materially? . . . Does the largest allowance offered mean the best deal for me?"

### Here are basic facts:

- 1 Your used car has seemingly different values because competitive dealers are bidding to sell you a new car.
- 2 Your used car has only one fundamental basis of value: what the dealer who accepts it in trade can get for it in the used car market.
- 3 The largest trade-in allowance which is offered on your used car is not necessarily the best deal for you. Sometimes it is; but sometimes it is not.
- 4 An excessive allowance may mean that you are paying an excessive price for the new car in comparison with its real value.
- 5 Judge the merits of the new car in comparison with its price, including all delivery and finance charges. Then weigh any difference in allowance offered on your used car.

When you are ready to trade-in your present car, remember that after all you are making a purchase and not a sale. You are buying a new car and simply applying your present car as a credit toward the purchase price of the new car.

## GENERAL MOTORS

"A car for every purse and purpose"

CHEVROLET • PONTIAC • OLDSMOBILE • OAKLAND  
BUICK • LASALLE • CADILLAC  
GMC TRUCKS • YELLOW CABS AND COACHES  
FRIGIDAIRE—The Electric Refrigerator

### The Sad Part

"Where is the young man you said gave such promise?"  
"He began to slight his work; was continually tardy. I had to let him go."  
"He didn't give you a square deal."  
"That doesn't worry me. He didn't give himself a square deal."

### Electric Flu Cure Machine

A Greek doctor named Tsinoukas claims to have invented an electric machine which he asserts will kill the influenza microbe in fifteen minutes.

## REMOVE YOUR CORN Instant Relief!

Your corns can be removed at once with first application of Dr. Woofler's Famous Corn and Bunion Remedy. Package contains enough for 25 corns.  
At All Druggists 35c or sent by mail, postpaid, on receipt of 50c stamps or coin.  
Dr. Camden Woofler  
Chiropract, St. Louis, Mo.

Pullman conductors and porters are being awarded stock in the company for acts of heroism and bravery in line of duty.

# OUR COMIC SECTION

## Our Pet Peeve



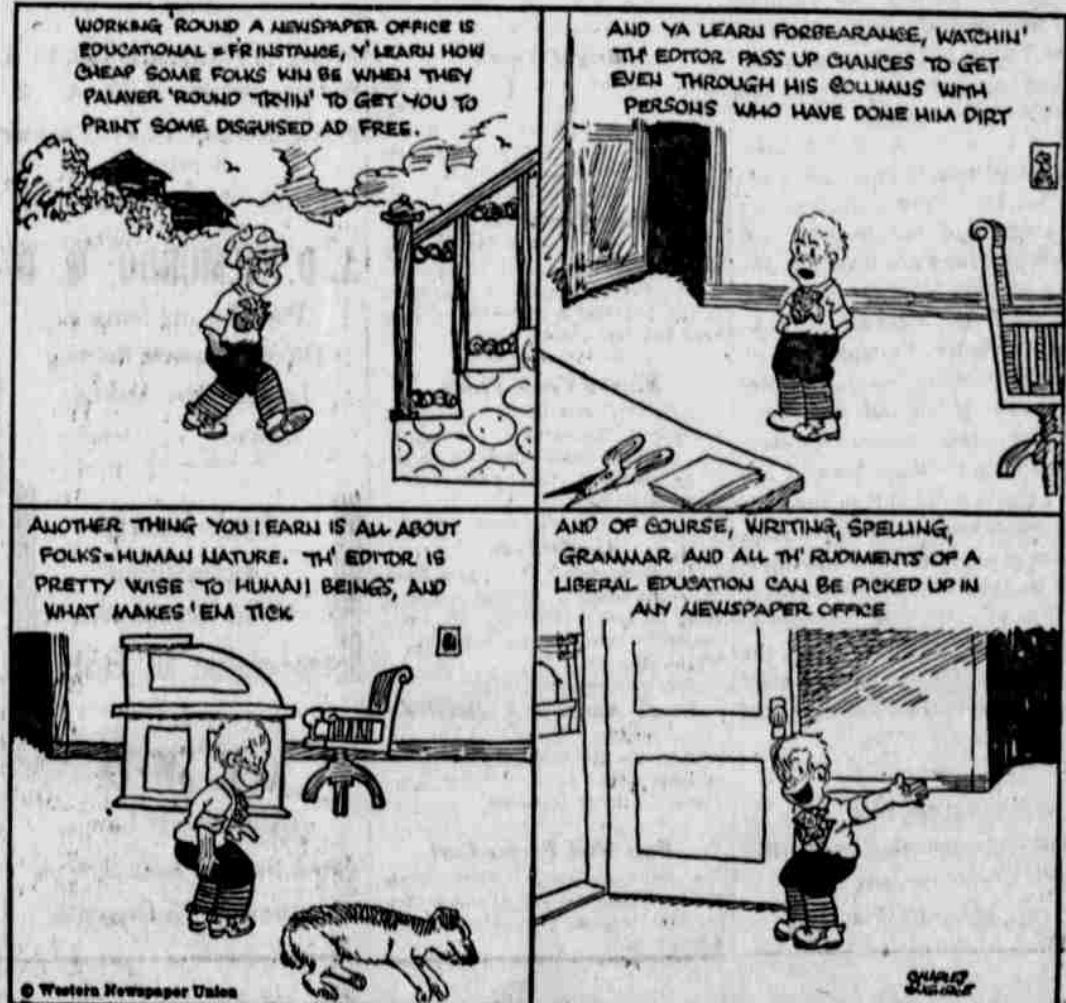
## THE FEATHERHEADS

## Had You Heard It?



## MICKIE, THE PRINTER'S DEVIL

## A Liberal Education



## Why He Succeeded

Ignored politically and professionally, during his lifetime, Dr. R. V. Pierce, whose picture appears here, made a success few have equalled. His pure herbal remedies which have stood the test for many years are still among the "best sellers." Dr. Pierce's Golden Medical Discovery is a stomach alterative which makes the blood richer. It clears the skin, beautifies it, pimples and eruptions vanish quickly. This Discovery of Dr. Pierce's puts you in fine condition. All dealers have it in liquid or tablets. Send 10 cents for trial pkg. of tablets to Dr. Pierce, Buffalo, N. Y., and write for free advice.

## Diving Dog

Doris Pigeon of North Adams, Mass., has a "diving dog," Brownie, as he is named because of his color, likes to go swimming better than anything else. Doris says that one of his best stunts is to stand on his hind legs and dive into the water. Brownie does all the other "dog" tricks, such as "praying," sitting up, and speaking for his dinner, but Doris and her friends think that his "diving" stunt is entirely different from anything else that dogs usually do.—Washington Star.

## if your horse

has a cough or cold or has been exposed to disease give it Spohn's. Use Spohn's to keep your horse healthy. It cures colds, influenza, distemper, pneumonia, coughs, pink eye, diarrhoeal fever and all diseases affecting the nose, throat and lungs give—  
**SPOHN'S  
DISTEMPER COMPOUND**

Get it at Drug Stores—Write for free booklet to Spohn Medical Co., Dept. 22, Goshen, Indiana

Herbals, purely vegetable, infants' and Children's Register, formula on every label. Guaranteed non-toxic, non-alcoholic.  
**MRS. WINSLOW'S SYRUP**  
The Infants' and Children's Register  
Children grow healthy and free from colic, diarrhoea, flatulency, constipation and other trouble if given it at feeding time. For Croup, Whooping Cough, Sore Throat, Hoarseness, and all ailments of the Throat and Lungs. It is a pleasant and gratifying remedy.  
At All Druggists

**PARKER'S HAIR BALSAM**  
Removes Dandruff, Stops Hair Falling, Restores Color and Beauty to Gray and Faded Hair. 50c and \$1.00 at Druggists. *Manufactured by J. C. Parker, New York, N. Y.*

**HINDERCORNS** Removes Corns, Calluses, etc., stops all pain, ensures comfort to the feet, makes "walking" a pleasure. Write for free booklet. *Manufactured by J. C. Parker, New York, N. Y.*

## WHAT CAUSES BOILS.

Boils and carbuncles are the result of improper diet or infection of the skin. It's sometimes hard to determine the exact cause but CARBOLL will give quick relief. No expensive operation is necessary as one application of CARBOLL promptly stops the pain and continues use draws out the core. Get a 5c box from your druggist. Your money back if you are not satisfied.  
SPURLOCK-NEAL CO., NASHVILLE, TENN.

## Must Give Vacations

The grand duchy of Luxemburg is the only sovereign state in the world that has a law making it obligatory for all employers to give a vacation with pay to all their employees. The Luxemburgers are proud of being in the van of progress.

## Method in It

"But why in the world did you want to elope, anyway?"  
"Well, I was in hopes that her family would never forgive us."

## Sure Relief

The great value of Bell-Ans in the relief of indigestive disorders of the stomach and bowels is proved by its substantial increase in use every year for the past thirty years. Promptly and properly taken we have never known it to fail. Send for free samples to Bell & Co., Inc., Orangeburg, N. Y.

Perfectly Harmless to Young or Old  
**BELL-ANS  
FOR INDIGESTION**  
25c and 75c Pkgs. Sold Everywhere

DON'T SUFFER WITH LUMBAGO, SCIATICA, NEURITIS, ADAMS' DYSPLASIA, etc. gives complete relief. Write today. ADAMS' GONPAIN CO., Aberdeen, Wash.

## Puts An End to Bunion Pains

No Need to Suffer Another Day  
Those Agonizing Torturing Pains.

There is one simple yet inexpensive way to reduce inflamed, swollen toe joints and get them down to normal and that is to apply Moore's Emerald Oil night and morning.

Ask your druggist or any first class druggist for an original two-ounce bottle of Moore's Emerald Oil (full strength) and refuse to accept anything in its place. It is such a highly concentrated preparation that two ounces lasts a long time and furthermore if this wonderful discovery does not give you complete satisfaction you can have your money refunded.

Special note: People who want to reduce swollen or varicose veins should get a bottle of Emerald Oil at once. Applied night and morning as directed they will quickly notice an improvement which will continue until the veins and bunches are reduced to normal.