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- - - SPECIAL FEATURE SECT

Under this Heading Each Week Will be Found Up-to-the-Minute News of the World in Picture and Text, Showing the Doings of the Great, the Near-Great and Those Who Are Striving to Become Great.-Items of General News Interest Gathered From Over the State at Large.-Women's Activities and Fashions.-Humor From the Leading Humorous Papers.

Sheepmen Solve Marketing Problem by Pooling of Wool.

State Successes Lead Mid-Western Wool Growers to Ask For National Selling Agency.

7,000 Illinois Wool Growers Pool 1920 Clip



A cooperative wool pool last year by 3500 sheepmen of Illinois, supervised by the Illinois Agricultural Association, saved them about \$50,000. This year twice as many wool-growers from 87 counties are following the same plan, which consists of shipping, grading, and storing the wool until the most favorable market is presented. The middleman is eliminated, the growers selling direct to the mills. The local pools are called by the Farm Bureau advisors in each county. Thirteen middlewestern states have 30 million pounds of wool in pool storages, it is estimated.

wheat, corn, and cotton farmers in the wisions made for handling the sea- How Wool Pools Are Organized great interest in plans for cooperative son's clip on the installment plan. and commodity marketing, the Auto-caster service, in which this newspaper holds a franchise, sent Correspondent Mayer to Chicago to report the result By State Pool for Marketing

BY VICTOR MAYER Written Specially for THE GAZETTE-TIMES.

they want the best possible price for going to the shipper.

year, Illinois with virtually 7100 or- cents a pound for it.

Counties Respond With

(In view of the fremendous losses of wool Warehouse Co., here, and pro- price as the poorer grades, wheat, corn, and cotton farmers in the

stored and sold when market condi- ing wool in the future. tions were most favorable. And the In forming a local pool the farm

growers of the middle western states local buyers—as the wool went di- men of the county and explains the -Illinois in particular-are asking rect to the mills. The wool remained plan. They can elect their own rephighly ecxited wheat, corn and cot- the property of the individual grow- resentative or name the adviser to ton raisers of the nation to follow er until sold. Freight, storage and act. If the farm bureau has no waretheir lead of pooled marketing if insurance were deducted, the balance house-all members deliver on cars

Of the thirteen states operating a sheepmen 30 to 40 cents for wool, the grower's name. Eighty-seven state pool of wool, with a storage es- When the cooperative pool became counties in Illinois are so organized. timated at 30,000,000 pounds this effective they paid as high as 55 Wool growers of the thirteen states

ters were obtained at the National bought the better grades at the same rags, think the woolgrowers.

the campaign

Selling direct to the mills through the pool takes more time in dispos-

In Each County

of the wool "pool" in Ilinois. The following account is, therefore, exclusive bureaus acted as agents for the in- through the steadying of the market; dividual sheepmen; shipped the wool at securing a just price, and furtherto Chicago where it was graded, ing an effective method of market-

CHICAGO, Ill., Nov. 23,-Wool sale eliminated the middleman-or bureau advisor calls together sheepon the same day. Each shipment is Local buyers early in 1919 offered carefully weighed and labelled with

now operating pools, are asking the ganized sheepmen, leads. Their co- From a wool producing standpoint National Farm Bureau Federation to

operative pool last year saved them the pool marketing plan educates the create a national selling agency and \$50,000 which would have gone to wool growers as to the best kind of are backing the "Truth in Fabric" middlemen. The membership then wool to grow and how to prepare it bill which would compel textile manwas only half what it is this year. for market. Through direct consign- ufacturers to stamp their cloths, nam-The Illinois Agricultural Associa- ment each grower is paid the highest ing the amount of virgin wool used. tion brought about the pool last year. price on the rating of their grace. This would discourage the practice Through its activities, storage quar- Heretofore the local agent has by manufacturers of reworking old

not only increasing the financial re- ington, \$1318.80; Enthusiasm in Seal Sale work, which is one of the objects of

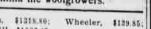
Hundreds of thousands of Tuberenlosis Christmas Seals were sent out
from the Portland office of the Oregon
Tuberculosis Association last week to
practically every county in the state, in
order that all machinery may be set up
promptly and every agent even in the
most remote districts may have even;
thing in readiness for the Seal Sale
which will begin Wednesday, December I.

Everyone of the thirty counties that
have been canvassed for agent for the
the Seal Sale by the director, Robert
W. Osborn, have responded with enthusiasm. The county public healtassociations which now exist in a
number of counties, with committees in
every community, promise to be a vital
factor in making the Seal Sale more
comprehensive than ever before, thus

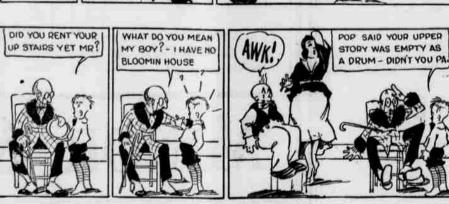
the campaign.

County quotas have been worked out
as follows or a basis of five scals per
capital will be necessary if
the present work of the Association is
to be continued:

Baker, \$195.45; Benton, \$587.20;
Clacksmas, \$112.55; Crook,
Spid.45; Benton, \$587.20;
Clacksmas, \$112.55; Crook,
Spid.45; Benton, \$587.20;
Clacksmas, \$112.55; Crook,
Spid.45; Benton, \$587.20;
Spid.45; Benton,









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