

STATE NEWS - - - SPECIAL FEATURE SECTION

Under this heading each week will be found up-to-the-minute news of the world in picture and text, showing the doings of the great, the near-great and those who are striving to become great.—Items of general news interest gathered from over the state at large.—Women's activities and fashions.—Humor from the leading humorous papers.



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Sheepmen Solve Marketing Problem by Pooling of Wool.

State Successes Lead Mid-Western Wool Growers to Ask For National Selling Agency.

7,000 Illinois Wool Growers Pool 1920 Clip



A cooperative wool pool last year by 3500 sheepmen of Illinois, supervised by the Illinois Agricultural Association, saved them about \$50,000. This year twice as many wool-growers from 87 counties are following the same plan, which consists of shipping, grading, and storing the wool until the most favorable market is presented. The middleman is eliminated, the growers selling direct to the mills. The local pools are called by the Farm Bureau advisors in each county. Thirteen middlewestern states have 30 million pounds of wool in pool storages, it is estimated.

(In view of the tremendous losses of wheat, corn, and cotton farmers in the market this year, and of the consequent great interest in plans for cooperative and commodity marketing, the Auto-caster service, in which this newspaper holds a franchise, sent Correspondent Mayer to Chicago to report the result of the wool "pool" in Illinois. The following account is, therefore, exclusive to us.—Editor.)

BY VICTOR MAYER
Written Specially for THE GAZETTE-TIMES.

CHICAGO, Ill., Nov. 23.—Wool growers of the middle western states—Illinois in particular—are asking highly excited wheat, corn and cotton raisers of the nation to follow their lead of pooled marketing if they want the best possible price for their crops.

Of the thirteen states operating a state pool of wool, with a storage estimated at 30,000,000 pounds this year, Illinois with virtually 7100 organized sheepmen, leads. Their cooperative pool last year saved them \$50,000 which would have gone to middlemen. The membership then was only half what it is this year.

The Illinois Agricultural Association brought about the pool last year. Through its activities, storage quarters were obtained at the National

Wool Warehouse Co., here, and provisions made for handling the season's clip on the installment plan.

How Wool Growers Profit By State Pool for Marketing

The farm advisers of the county bureaus acted as agents for the individual sheepmen; shipped the wool to Chicago where it was graded, stored and sold when market conditions were most favorable. And the sale eliminated the middleman—or local buyers—as the wool went direct to the mills. The wool remained the property of the individual grower until sold. Freight, storage and insurance were deducted, the balance going to the shipper.

Local buyers early in 1919 offered sheepmen 30 to 40 cents for wool. When the cooperative pool became effective they paid as high as 55 cents a pound for it.

From a wool producing standpoint the pool marketing plan educates the wool growers as to the best kind of wool to grow and how to prepare it for market. Through direct consignment each grower is paid the highest price on the rating of their grade. Heretofore the local agent has bought the better grades at the same

price as the poorer grades.

How Wool Pools Are Organized In Each County

Selling direct to the mills through the pool takes more time in disposing of the wool—but this is offset through the steadying of the market; at securing a just price, and furthering an effective method of marketing wool in the future.

In forming a local pool the farm bureau advisor calls together sheepmen of the county and explains the plan. They can elect their own representative or name the adviser to act. If the farm bureau has no warehouse—all members deliver on cars on the same day. Each shipment is carefully weighed and labelled with the grower's name. Eighty-seven counties in Illinois are so organized.

Wool growers of the thirteen states now operating pools, are asking the National Farm Bureau Federation to create a national selling agency and are backing the "Truth in Fabric" bill which would compel textile manufacturers to stamp their cloths, naming the amount of virgin wool used. This would discourage the practice by manufacturers of reworking old rags, think the woolgrowers.

Counties Respond With Enthusiasm in Seal Sale

Hundreds of thousands of Tuberculosis Christmas Seals were sent out from the Portland office of the Oregon Tuberculosis Association last week to practically every county in the state, in order that all machinery may be set up promptly and every agent even in the most remote districts may have everything in readiness for the Seal Sale which will begin Wednesday, December 1.

Everyone of the thirty counties that have been canvassed for agent for the Seal Sale by the director, Robert W. Osborn, have responded with enthusiasm. The county public health associations which now exist in a number of counties, with committees in every community, promise to be a vital factor in making the Seal Sale more comprehensive than ever before, thus

not only increasing the financial returns, but aiding in the educational work, which is one of the objects of the campaign.

County quotas have been worked out as follows on a basis of five seals per capita, which sale will be necessary if the present work of the Association is to be continued:

Baker, \$396.45; Benton, \$657.20; Clackamas, \$1881.90; Clatsop, \$1157.50; Columbia, \$599.00; Coos, \$1112.85; Crook, \$171.20; Curry, \$121.25; Deschutes, \$481.10; Douglas, \$1066.65; Gilliam, \$158; Grant, \$274.80; Harney, \$199.60; Hood River, \$415.75; Jackson, \$1020.25; Jefferson, \$160.55; Josephine, \$382.75; Klamath, \$570.65; Lake, \$199.55; Lane, \$1808.20; Lincoln, \$304.20; Linn, \$1227.50; Malheur, \$545.35; Marion, \$3255.85; Morrow, \$280.85; Multnomah, \$1279.50; Polk, \$709.05; Sherman, \$191.30; Tillamook, \$438.80; Umatilla, \$1297.20; Union, \$831.80; Wallowa, \$488.80; Wasco, \$682.40; Wash-

ington, \$1218.80; Wheeler, \$129.85; Yamhill, \$1024.45.

FILBERT PROPAGATION HASTENED

Time and cost of getting filbert stock for new planting can be saved by layering the shoots that arise from the base of the tree during the first summer. Well rooted plants have been obtained during the first growing season in O. A. C. station trials, and are ready for setting in the orchard the next year. This is a saving of an entire year over present practice, from the beginning of propagation till the stock is ready for the orchard.

Roseburg, Ore.—Forty-eight carloads of apples have been sent out from Roseburg by the Oregon Growers Cooperative association. Within a couple of weeks the last of the crop will be shipped from Douglas county.

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