

\$500,000 DEAL CLOSED IN UMATILLA COUNTY

Fourteen Thousand Head of Sheep and Lambs and 25,000 Acres of Property Are Included in Concern.

The Cunningham Sheep & Land Co., plant, one of the largest sheep concerns in Oregon, has been purchased by Fred W. Falconer, of Enterprise, for a sum exceeding \$500,000. The deal was announced today by J. M. Keeney, of Portland, vice president of the company.

No transaction ever made in Umatilla county has been of such a magnitude, it is said in local financial circles. The deal includes more than 14,000 head of sheep and lambs, 25,000 acres of land in Umatilla and Morrow counties, barns and houses and dogs. Mr. Falconer takes possession July 1.

Shippers of Mutton, Wool

The ranch lies in the south of the county, the home place being near Pilot Rock. The company is one of the largest shippers of mutton, lambs and wool in the Pilot Rock district and under the management of the late J. N. Burgess, who, until his death, was president, grew to be one of the state's largest sheep concerns.

Mr. Falconer, who purchased the property without associates, is also one of Oregon's largest sheep owners and his new purchase will put him in a class with the Stanfield interests, it is said. He has been engaged in the stock business in Wallowa county for a number of years and is regarded as a very successful stock raiser.

Started By Cunningham

The Cunningham Sheep & Land Co., is an institution of 15 years' standing. In 1905 it was purchased from Charles Cunningham for a figure reported to have been \$238,000. J. N. Burgess was president of the new company, and his associates were J. M. Keeney, Dan J. Malarky and R. A. Kelsey. At the time of Mr. Burgess' death last fall the property was owned by himself, Mr. Keeney and Mrs. Malarky. At present the owners are J. M. Keeney, the Burgess estate and Donald Cameron, foreman at the ranch.

Dr. S. W. McClure, secretary of the National Woolgrowers' Association has been manager of the ranch since last December, following the death of Mr. Burgess. It is not known here whether Mr. Falconer has arranged to associate Dr. McClure as manager, but it is presumed that the present manager will return to his interests in Idaho. Mr. Cameron, Mr. Keeney said today. He has other business men.

Recently Consummated

The deal was consummated in the past ten days, Mr. Falconer having only recently opened negotiations for the purchase of the property. It has been known here that a deal was probable as soon as a buyer was found.

Mr. Keeney, who maintains residence in Portland, has given no thought to his future operations, he said today. He has other business interests, but intimated that he might enter the sheep and wool business again.

Pendleton accepted the news of the deal today with considerable excitement, owing to the magnitude of it. Wheat land sales running into six figures have not been uncommon in the recent years, with prices at a high level. Never, however, has a deal been turned involving more than

a half million dollars. The faith of Mr. Falconer in the future of sheep and wool is also evidenced by his investment at this time, stockmen point out. Wool, although commanding a good figure now, is showing a very unsettled tendency east and foodstuffs, especially meats, are wavering in the markets of the country.—Pendleton East Oregonian.

Huge Deficit Prevents Uptown Express Office

The Heppner Commercial Club, following the demand of the public for an uptown express office, recently appointed Sam Hughes, George Aiken and John A. Patterson as a committee to take the matter up with the American Railway Express company.

The committee got busy at once, and for awhile it appeared that favorable action was to be taken. The express company sent their representative here last week, a Mr. Hite, who went over the situation. After making his report to the company, the committee received the following letter from H. H. Smith, superintendent of the American Railway Express company.

Messrs. Sam Hughes, G. C. Aiken, J. A. Patterson, Heppner, Oregon, Gentlemen:

Again referring to your letter of May 4th and my acknowledgement of May 7th:

Our Mr. Hite recently looked into the situation at Heppner and I believe called upon you gentlemen in reference to establishment of an uptown office. We have gone into this matter quite thoroughly, not only on this occasion but in the past, and do not feel that the business transacted at Heppner is of sufficient magnitude to warrant the expense of an uptown office.

This company has since the consolidation on July 1st, 1918, operated each month at a deficit until the total deficit has reached something like \$40,000,000 and it is very essential to the life of the company that we operate on a strictly paying basis and we do not feel that this can be done at Heppner at this time. I shall be glad, however, to keep your request in mind pending such time as conditions may warrant our meeting your wishes in this matter.

Yours truly,
H. H. SMITH Superintendent.

Fordson Tractor Demonstration To Be Held at Pendleton

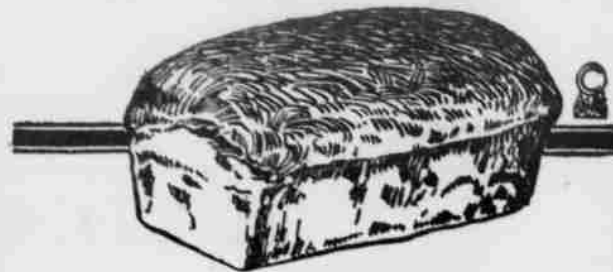
Chas. H. Latourell, local dealer for the Fordson tractor, has received word that a tractor demonstration will be held in Pendleton Thursday, Friday and Saturday of this week under the supervision of Mr. Dunning, assistant sales manager of the Ford Auto company, of Detroit. Mr. Dunning will have eight assistants from the factory and together, with the Simpson Auto company of Pendleton, will put on the demonstration. During the demonstration the skilled men will endeavor to show what Fordson tractors can do with the plow, disc, harrow and drill, also the different uses it can be put to around the farm, such as sawing wood and so forth. The power can be transmitted by the use of a belt to turn almost any kind of machinery.

Will Conduct Repair Department in Latourell's Garage

Lloyd Fell, auto mechanic, until recently with the Universal Garage, has taken over the repair department of the Chas. Latourell garage on Main

street and will hereafter conduct the same. Mr. Fell has had a number of years of experience in the auto repair business and more especially the overhauling of Ford cars.

F. L. Hallard, leader of county agents for Eastern Oregon was in Heppner Friday and spent several hours conferring with County Agent Hunt.



Far Better Bread!

THE KIND YOU'VE BEEN HANKERING FOR!

Here It Is!

Heppner bread is a FULL, PLUMP loaf, with the same BODY to it that MOTHER used to make!

Does it go down EASY?

Better BELIEVE it does! Greatest domestic bread in the world!

22c the large size; 11c the small

SEND FOR SOME TODAY

Heppner Bakery

Wheat \$3 Per Bushel Alfalfa Hay \$25 Per Ton

These are about the figures for wheat and hay the coming fall. Think also of the prices paid for cattle, sheep, hogs, dairy products, etc. When you acquire a rich piece of Mother Earth you immediately become a producer instead of a consumer. Your garden, fruit, meat, eggs you raise yourself, thus side-tracking the H. C. L. to a great extent.

GET THAT RANCH NOW

I am here for the purpose of helping you acquire anything in the shape of land from a town lot to a 7,000-acre wheat ranch or stock ranch, on easy terms. You will never get this land any cheaper and right now for the next five years is the time to make money. Come in and look over my list.

E. M. SHUTT

The Real Estate Man Upstairs in Court House

Phelps Grocery Company

Staple and Fancy Groceries

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Prices as Reasonable as the Market Allows

Fresh Fruits and Vegetables

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Practical Horseshoer

Lame and interfering horses carefully attended to.

SCRIVNER'S BLACKSMITH SHOP

Blacksmithing

In all its branches, including Wagon Work, Horseshoeing and Repair Work

ALL WORK GUARANTEED

We Give a 5 Percent Discount for Cash

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Formerly the Ashbaugh Shop

"PERMANENT AS THE PYRAMIDS"

Concrete Pipe Co.

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SEWER AND WATER PIPE

IRRIGATION PIPE

CULVERT PIPE

CEMENT PRODUCTS

HOLLOW SILO BLOCKS

PHONE 467

1003 N. 10th Street,
WALLA WALLA, WASH.

Big Morrow County Farmers PICNIC

A day when the farmers of the county meet with townspeople for recreation and entertainment. Held jointly under the auspices of the Farm Bureau, Farmers' Union and the Heppner Commercial Club.

AT THE

Morrow County Fair Grounds HEPPNER, ORE., SATURDAY, JUNE 12th

An All-Day Meeting

Addresses by E. E. Faville, editor of Western Farmer, F. A. Sikes of the Farmers' Union, and F. L. Ballard, agricultural expert. Good music will be a feature of the day.

PROGRAM STARTS AT 10:30 SHARP

Street Sports for the Children, Including Foot Races.

Bring Well Filled Basket for Lunch at Noon



BIG REDUCTIONS On Men's Shoes

All of my present stock reduced from 10 to 20 per cent.

All kinds of work shoes, harvest shoes and dress shoes go on this sale. Shoes from the manufacturer are not dropping, so this sale will end when my present stock is sold out. If you are in need of work or dress shoes this is your opportunity to get them at a big saving. *Get yours while they last at*

Bowers Shoe Shop

We Do All Kinds of Repairing