

LARGE EASTERN MOTOR TRUCK MANUFACTURING COMPANY TAKES AN ACTIVE INTEREST IN DEVELOPING THE NORTHWEST AND ESTABLISH THE EASTERN RATE OF INTEREST ON TIME SALES

"It is worth doing, it is worth doing well," said W. G. Cronkright, Western States Factory Sales Manager for the Gary Motor Truck Co. of Gary, Indiana, whose ad of Gary Motor Trucks appears elsewhere in this issue. While a considerable number of Gary trucks have found their way into the Northwest territory during the past few seasons, from the agency of various dealers, he realized that, "in union there is strength" and to secure satisfactory results and grant the service and give the attention to which truck purchasers are entitled, demanded more than the cold commercial interest usually accorded to buyers by dealers whose only ambition is to realize the retailers' profit.

The wonderful resources of the great Northwest, the development of which depends so largely upon economical and expeditious transportation, has prompted us to bring to this territory the same system, methods, terms of payment and rate of interest that have resulted in the unprecedented use of Gary Motor Trucks in the east. We considered this could be best accomplished by having a central establishment with an organization consisting of agents and representatives located in every locality under direct control and in close touch with the actual factory interests; hence, the establishment at Portland at number 71 Broadway of the Gary Coast Agency and our campaign for the organization of the interior sections where the great market for trucks is yet to be developed.

Many are unfamiliar with the great importance of Gary as a manufacturing center. Located in the shadows of Chicago and practically a suburb, it is here that there is concentrated in the middle west investments of many millions of the United States Steel Company in the Gary Steel Mills and affiliated manufacturing interests. To this last is attributable the establishment at Gary, of the Gary Motor Truck Factory and the existence of Gary Motor Trucks.

For years Gary trucks have supplied the transportation and haulage departments of leading concerns in the industrial centers of the country and now the object is to extend Gary service and the Gary system of distribution to rural and agricultural sections.

Not the least factor of importance to the Northwest is our ability to handle time sales at an interest rate of 5% per annum. It is our established rate in the east and we see no reason why citizens of the Northwest domain should pay more. While

HEPPNER WITNESSES.

The Names of Heppner Persons Familiar To All.

Who are the witnesses?

They are the Heppner people.

Residents of Heppner who have had kidney backache, kidney ills, bladder ills; who have used Doan's Kidney Pills. These witnesses endorse Doan's.

One Heppner resident who speaks is F. M. Bayless. He says "I have found Doan's Kidney Pills all that is claimed for them as a remedy for lame back and kidney disorders. Of late years, I have had very little kidney trouble. When I notice my kidneys are out of order in any way, I take Doan's Kidney Pills and they soon remove the trouble."

Price 60c, at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mr. Bayless had. Foster-Milburn Co., Mfgs., Buffalo, N. Y.

our headquarters are established at Portland, we shall be as well represented at Seattle, Spokane and other points where truck distribution can be conducted and service given to the advantage of our agents, dealers and purchasers. We invite a visit to our office and showrooms at 71 Broadway, Portland and to our warehouse and storage rooms or inspection of the full line of Gary trucks from the capacity of one ton up and we predict a surprise for prospective truck purchasers, dealers and garage men who are interested in this new coming industry, in our product, our prices and our proposition.

Brice Young, a brother of Mrs. W. T. Campbell, accompanied by her cousin, Miss M. E. Hunter, are making a visit with the Campbell family in Heppner this week. Mr. Young is the owner of a large tract of farm land in the Saskatchewan and also has a winter home on Vancouver island where Miss Hunter also resides. They are enjoying the mild winter weather of this section.

The Morrow County Creamery Co. have decided on the purchase of a lot from Harry Cummings just opposite and south of the Farmers Elevator Co. warehouse property. Just as soon as the title has been approved and the papers passed, the work of construction will be started on a building entirely suitable for the business. No contract for the building has yet been let.

Wm. Hiatt writes this paper a nice letter from Kelso, Wash., where he is living. He states that at the present time the smelt fishing industry is occupying the attention of the Kelso people, great quantities of the fish being taken from the river there, these being shipped to various points over the country and as far east as Nebraska.

Emil Swanson, farmer of the Ione section, was in Heppner for a short time on Saturday. He was accompanied by J. E. Cronan, president of the Bank of Ione, who had some business affairs to look after here. Mr. Cronan feels very optimistic concerning the crop outlook for the Ione country this coming season.

The following ladies have been chosen as directors of the Library Association: Mrs. S. E. VanVactor, Mrs. Ada M. Ayers, Mrs. D. E. Gilman, Miss Margaret Crawford is Librarian, and a committee consisting of Miss Martina H. Thiele, Mrs. C. L. Saack and Mrs. S. E. Nolsen have been appointed to select books and they will serve for one year.

Miss Helen Cowgill of the Extension Department of the O. A. C. has been in Heppner and Morrow county this week in the interests of Industrial Club work.

T. B. Buffington is preparing to start well drilling on the Ahart place to the north of Ione. He expects to have his machinery on the ground and placed for work immediately.

Harry Groshens arrived home on last evening from New York, on a visit to his parents, Mr. and Mrs. Victor Groshens. It has been about two years since Harry enlisted in the Navy and this is his first visit home.

We are informed that plans are being made for the organization of a Hospital Association in Heppner, in which all the people of the county will be asked to participate.

Homestead Relinquishment for Sale—200 acres in Section 18, northeast of Ione. 160 acres good tillable land. \$250.00 cash. Address box 424, Ione, Oregon. f20-41

STRAYED—From the Matt Hughes place; red 3-year-old cow, with calf unbranded; last heard of on Thorn creek 12 miles from Heppner. Cow branded J-cross on left hip, dehorned, split left ear. Notify R. E. ALLSTOTT, Heppner, Ore. f63t

Good second hand Ford for sale. W. T. McROBERTS.

FOR SALE—Two Deering combines with engines. Terms reasonable. DOAK BROS., Ione, Ore. f13-4t.

SMALL ACREAGE—We offer 80 acres on creek bottom under ditch. 35 acres in alfalfa, 25 acres ready to put in. R. R. station within half mile. No buildings. Very reasonable terms. See SMEAD & CRAWFORD.

FOR SALE.

Five room house, sleeping porch, good cellar, wood shed, chicken house and park, number of fruit trees and garden. Four blocks from First National Bank. Price \$1200. Inquire this office. f6-tf



Full powered

"Red Crown" is straight-distilled, all-refinery gasoline. Look for the Red Crown sign before you fill.

STANDARD OIL COMPANY (California)

RED CROWN GASOLINE

The Gasoline of Quality

GEO. W. MILHOLLAND, Special Agent, Standard Oil Company, Heppner

The IONIAN SERENADERS

The Second Number on Heppner's Lyceum Course

THE Ionian Serenaders is composed of four young women who read, sing and play skillfully both in ensemble and individual selections. They are thus able to present a program of great interest and variety. Many fine reports have been given on their work during the past season.

THE ACCORDIAN QUARTET

The Ionians have revived the use of the accordion and their quartet work on this instrument is excellent.

HIGH SCHOOL AUDITORIUM
Wednesday, February 26th

Admission:
Adults 75c Students and Children 35c



Announcement

OWING to the limited space in my new quarters, I will not attempt to make any show or opening display, but I have secured the services of one of Portland's very best trimmers and she is now in Portland gathering goods for our Spring trade.

I expect her here by the 28th of February, and judging from the material that has already arrived, I can safely say, bring your hat troubles to us. They will be well taken care of, whether it be the making of a new one or the making over your old one.

The same careful attention to style and workmanship will be given.

MRS. L. G. HERREN

The HEPPNER GARAGE

Gasoline 23½ Cents Per Gallon

THE machine and repair shops of this Garage are now in charge of Messrs. RIVERS & ACKLEY, men who thoroughly understand the business. All accessories, tires and car sales business continued under old management.

ALBERT BOWKER, Proprietor