

Value of Automobile to the Farmer

EVERY person who has lived in the country for any length of time has wished at one time or another, and perhaps often, that he had "wings like a bird" or some other power with which to fly quickly to town, to the postoffice or telegraph, to the repair shop, to the doctor's or to some other place of immediate need. In times of emergency the farm horse or the roadster, no matter how fast or sure, furnishes a means of getting there that is altogether too slow. But on most farms the good old horse must fulfill the wish, and he does his duty to the best of his ability.

Faithful and willing as the horse is, farmers have come to know that for quick locomotion there is a better way—the automobile. Not only for emergency purposes, but also for ordinary business trips, for delivery of produce, for farm work, for numerous other economic purposes, as well as for pleasure, the automobile has come to be a necessity on thousands of farms.

After the chores are done in the evening, the owner of an automobile can reach town in 15 or 20 minutes, depending upon the distance he has to travel. Perhaps the housewife has run out of groceries—a quick trip to town will soon replenish the supply. If the farmer has arranged with a neighbor for a bag of seed, it can be brought home in the motor car with a great saving of time.

And speaking of saving time—what

happens if a bolt or casting of a binder breaks during harvesting time, or of the thrasher during threshing operations? If there is an automobile present these things could be secured in record time, while if the farmer had to hitch up a horse and drive to town, he would lose half a day and the machine and men would be idle. In times of sickness a doctor can be secured without delay by going for him and bringing him back in the car. Scores of other cases could be cited to show that the automobile has come to be a necessity to the farmer.

Actual Experiences.

Besides being of great service, the automobile is a means of accomplishing many economies on the farm, not only in actual savings over other means of transportation but in other ways. One farmer in Indiana, who is enthusiastic over his ownership of a car, gives in his own words this illustration:

"I have been patting myself on the back all Winter for erecting a silo last Fall to put my corn in as soon as it was cut. I had never fed any silage to my cows, but after I got an automobile I visited all the farms for miles around and found that nearly all the dairy farmers had silos. They told me that it was a waste of money to keep cows without feeding silage."

This farmer discovered that he could make appreciable savings as a result of trips in his automobile to neighboring farms. The automobile had opened up a new field for him. Besides making savings himself, he decided to pass the good work along. His brother lived about 20 miles away from him, but the farmer brought him over to see his new concrete silo and now the cows on another farm are being fed silage.

Helped to Build Barn.

Another farmer, this time in Ohio, decided to erect a "fireproof" barn. All the builders in the neighboring town were busy with work near their homes where they wished to spend their evenings. Even the offer of higher pay was not sufficient to induce them to go to the country. Then a happy thought struck the farmer.

His automobile could carry five persons besides himself comfortably, so he decided to offer to bring the men to the farm in the mornings and take them back to town in the evenings. The offer was accepted and soon two of the five men who undertook the work decided to stay at the farm all the time. The farmer then induced two more men to help in the work. He thus had seven men at work, five having their evenings at home and two at the farm. In addition to conveying the men, the farmer made trips to town with the car for cement, steel shapes and other supplies and thereby kept the men steadily at work until the barn was built.

Saved Buildings From Fire.

In a certain part of Kansas an automobile was the means of saving a house and barns from fire. Late one evening the farmer discovered that one of his feeding sheds was on fire. There being no telephone system in the locality, he jumped in his car and went for help to the homes of neighbors. From the nearest neighbor he brought back three or four men, and left them to protect the house, barns and other buildings as best they could until more help was secured. Repeated trips were made in the car in quick time until a sufficient number of men were on hand to save the situation. Had it not been for the automobile, this farmer claims, it is probable that all his buildings, including the house, would have been destroyed.

Doubled Sales in Five Months.

The proprietor of a dairy in Illinois became dissatisfied with his sales in Chicago. He hired an automobile and made a personal canvass of his 175 customers. His city salesman had been spending all his time making a weekly round; the boss covered the ground in two days and discovered that a little more personal attention would greatly increase his sales.

He rearranged his time at the creamery and found that he could devote about half his time to the Chicago end of his business. He eliminated the salesman and bought a runabout. He doubled his sales in five months and as a result of the increased output at the creamery, was able to make a substantial reduction in the cost of production.

For Work and Pleasure.

The foregoing cases are given merely to show a few of the varied services that an automobile can perform. They refer to passenger cars and not to commercial motors. The latter also have an important place upon the farm, but will not be discussed in this article. The passenger car can be made to do lots of heavy work if properly applied. It is not uncommon to see or hear of farmers sawing wood with their automobiles by taking off a wheel, replacing the same with a pulley and attaching the pulley to the saw by means of belting. All kinds of profitable uses have been found for the automobile on the farm, and more will be discovered as time goes on and farmers become more used to them.—Colman's Rural World.

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BARGAINS IN FARMS FOR SALE ONLY

TALK ABOUT BUYS! LOOK AT THIS, AND THEN GET BUSY—

40 to 60 acres, 8 miles east of Carrolton, Wash., 5 acres in cultivation, 25 acres level, 10 acres in pasture, only 8 acres too steep to cultivate; at least 75,000 feet of cedar and piling, fine spring at house, also creek flows through the place, 3 acres now in crop; small house and barn, chicken-house and woodshed; 1 1/2 miles to school; cream route; only 2 miles to rock road. With this place goes 4-year-old colt, 2 brood sows, 1 boar, all household goods, some onions, potatoes, hog feed, farm implements and tools to work the place; on main county road and R. F. D. There is about \$200 worth cascara bark on the place; \$1350 will buy, with a cash payment of \$750.

THE FOLLOWING IS ONE OF THE BEST FARMS I HAVE BEEN LUCKY IN GETTING TO SELL. LOOK INTO IT AT ONCE, FOR IT IS ONE OF THE FEW: 109 acres, 5 miles from Waterloo and Sweet Home, Or.; 1 mile to school, on R. F. D. and cream route. Land is fine river bottom, black loam soil, 50 acres in cultivation, 20 now in crop, 50 acres in pasture; no rock or gravel; family orchard in full bearing; good 7-room house, large barn and all outbuildings (new); \$7500 will buy this place, on easy terms.

A FINE suburban home, close to two cities, at giveaway figures; 4 acres on Oregon City carline, near Gladstone; has a fine 4-room house, good barn, chicken-house, Summer kitchen, a number of fine fruit trees in full bearing, and berries of all kinds, good water; woven-wire fences; all in cultivation. You can buy this pretty place for only \$2350, \$250 cash will handle and easy terms on the balance.

80 ACRES, 5 miles from Molalla, Or.; 15 acres has been cultivated, 15 more has been slashed and goat-pastured and with very little labor can be put in cultivation; the balance is in fir, cedar and hemlock timber; a fine creek crosses the place; has 3 beautiful springs, with water piped to house; there is a small house and other buildings; fenced and cross-fenced; just think, \$2400 will buy this place, with only a cash payment of \$500, terms on balance, 8 per cent interest.

THIS LAND IS WORTH 440 PER ACRE. 400 acres, Wasco Co., Or., 3 miles from Friend P. O., R. R. station, and 7 miles southwest of Dufur; the roads are good; fine creek through the place; it is all rich, black soil; 320 acres tillable, the balance is fine pasture land; has 120 acres of very nice timber; this price is only \$15 per acre and you can buy it for \$500 down and easy terms on remainder.

The Following Are for Trade or Sale

98 ACRES, 4 miles northwest of Junction City, on good gravel road, 50 acres under cultivation and in crop; 40 acres in small timber, level and under woven-wire fence, family orchard and all kinds of berries; 7-room house, barn and all outbuildings; R. F. D. and cream route; price \$100 per acre; will trade for a smaller farm up to \$7500, in the Willamette Valley.

119 ACRES, 2 miles from Sweet Home, Or. Crushed rock roads, 80 acres level and in cultivation, 15 acres in timber, balance in pasture, 2 acres in bearing orchard, all kinds of berries, good house and barn, smokehouse, blacksmith shop and other outbuildings. Cream route. Price \$11,900. Will consider a smaller farm up to \$7500. Must have \$1500 in cash and a mortgage back on the balance.

320 ACRES, 2 1/2 miles from Fort Rock, in Lake County, Or. All level and tillable, 80 acres in cultivation, 175 acres cleared. Under fence. Small orchard, small house and barn, on cream route. This is considered one of the best ranches in that district. The price is \$3750. Will trade for a farm in the Willamette Valley up to \$7000.

HERE IS A BEAUTIFUL PLACE, 85 acres, 9 miles east of Oregon City and 21 miles from Portland, 40 acres in cultivation; balance in pasture, all easily cleared. Bounded on two sides by Clear Creek; 2 living springs, can be piped to house, good 7-room house, large barn, chicken and hog houses, family orchard, all kinds of berries, store on adjoining place, 1/2 mile to school, churches within 3 miles, telephone, cream route and R. F. D. Good team, harness and wagon, mower, back seeder, cultivator, cider press, cow and brood sow.

Price \$8900. Will trade for a place east of the mountains in Oregon up to \$5900.

102 ACRES at Rooster Rock, on Columbia River, close to Portland, Or.; station on the place; 35 acres in cultivation, 2 small houses with bath and toilet, large barn, modern hoghouses, blacksmith shop, fine water supply from spring on highest point of property, 40 acres in fine view property and can be subdivided into acre tracts and sold for Summer homes. There are 8 acres of beaverdam land in cultivation. The price is \$20,000. Will take a smaller place up to \$8000 and a mortgage back at 8 per cent interest for 10 years.

JOHN E. HOWARD

309 Chamber of Commerce, Portland, Oregon