# E. G. HARLAN EDITORIAL SECTION

HEPPNER HERALD

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the United States capturing the carrying one of these.

of Doing Business

we have a Made in Oregon campaign.

upon rendering a valuable service. To the who own benzine buggies. degree of service which you render depends your success. No successful business de- We have heard considerable about Preparedpends upon sentiment because sentiment is ness in the last few years and a great deal like the rainbow, unstable, uncertain and about it in the last few months in connection vacillating in the extreme. A case comes to with the war. The present war has been a our attention this week which does not auger source of raw material for every school of well for the future of some of our Oregon In- philosophy to prove it doctrines. The Socsurance Companies. A local man insured his property in two Oregon companies and also One View of in one of the "Old Line Companies." The the War ... property was destroyed and the "Old Line Company" at once had their representative hundred years will end such conflicts. Othview the matter and settled in full for the ers looking at a different angle see something amount of their policy. The Oregon Com- else which sheds a glare of light on their pet panies at once tried to evade the claim and theories. The thing which we see in the enfinally succeeded on a technicality and Dr. tire struggle is the fallacy of Prepared-

have but one logical end. The insurance his-natural law that decrees that to harm anothtory of the past few years has been written er is to harm ourselves. He who digs a pit on the wall in language that everyone can to entrap others is liable to fall into it himread and such men are weefully unaware of self. Once upon a time a Quaker woman apthe general intelligence of the people with peared before the King of France just after whom they deal. Not long ago we heard of she had visited the prison which had been a party which left fown leaving several "un-built in Versailles and said, "Your Majesty, finished agreements." This man, as the in- thee must build no dark cells." When the surance companies, make it hard for honest, king asked why she said, "Because thee and capable and well-meaning individuals and in- thy children will occupy them." Those who stitutions to get credit and to do business. know French history realize how sternly true. As a rule, people will trade where they know was the prophecy of Mrs. Elizabeth Fry. they will get satisfaction. Few people kick It is now a pretty well established fact that on the price if they get their money's worth, the "Maine" was blown up from the inside, Insurance is a commodity just the same as Most people remember that the "Campersugar and is subject to the same influence down," which was rammed by a sister that make it desirable or undesirable. If we ship in naval exercise was sent to the want to get people to trade at home, then bottom earrying a thousand men, caught like make it attractive for them. Crooked, un- rats in a trap. Not long ago the Frenchcertain and questionable dealing never made dreadnaught, "Liberte," was sent to the botany man great and to think it will is to be tom by a series of explosions in her magaguilty of a lamentable lack of common sense, zines and more than four hundred sailors We want people to trade at home and in justi- were killed. fication of the many good firms we know, Guns burst, magazines explade, boilers go most of them are.

keep on the right side of the road. This the army and navy. is in the direction of common-sense. Auto-The Right of the

they have some are never satisfied with the matter of business and business deals with throttle half opened. Some have said that the acts of production. War is on the side

Now we do it in twenty with less danger and why not now?

tear on the system.

Open Road.

a sign on a sharp turn in the road reading, the excellent editorials in the Spray Courier, "Old Soldiers Home—go slow by the home," R. L. Greene is no "green" hand with the another read, "Be considerate of the chick self-filler. His work would do credit to any ens." Years ago we used to talk about the paper. We are glad to read them for they dangers of travel, meaning the dangers of set the mental molecules in motion. uncertain winds, Indian surprises and later gone any considerable distance was looked stops criticizing himself and sceing his on as a hero and one who had undergone faults, he is past his best days. tal strains. Today the dangers of travel have been greatly lessened. There are some, Remember the Lecture Course is coming. however, and one of these consists in meeting the reckiess auto driver who has been There are a few of those woodpiles left. seized by the speed bug and has gone speed-

There is a great deal of talk these days about on the road alone for fear of meeting with

trade of the world. Also that American The new spirit today in the automobile manufacturers can get a half-nelson on the fraternity is to not runover chickens, dogs, manufactured articles which have a world-ducks and geese but to keep his machine well wide sale. "Made in in hand when passing houses and keep on Mediaeval Methods the U. S. A." emblems the constant lookout for places where aniare being pasted on mals or persons may run out or appear sudevery article sold in denly. There used to be an old Quaker foreign markets and American-made goods maxim something to this effect, "If I can do are said to be greatly in demand, not only a kind act or speak a kind word, let me do because they are badly needed but also be- it, for I many never pass this way again." cause American-made articles have been so The motorist realizes that he may never pass standardized that they represent the best arti- this way again but thousands of others will cles of their price that money can buy, and his endeavor is to leave a kindly re-What will apply to a group of states gen-membrance rather than one of wrath and inerally applies to individual states. Hence difference. Because anyone who has been insulted by a reckless driver, will feel a spirit of The only true business success is built resentment against the whole tribe of men

ialists look at it in one way

and prove the policies

which they have been

preaching for the last one Winuard has \$4,000 charged up to experience. ness. Emerson once said that everything Such peanut policies as they are pursuing that we do we do for ourselves. There is a

wrong. Fire and death follow. These are some of the things that we pay for "pre-Heppner will soon have a new speed ordin- paredness," Seldom does the government ance. It will limit automobiles to fifteen publish a list of the accidents on warships, miles an hour and will compel drivers to testing grounds and in other departments of

The war spirit is fostered by men whwo mobiles are a new thrive on the manufacture of warships and thing. Fifteen years the sale of war supplies; and also through ago they were a play- the fact that we are constantly educating thing and no one ever men in the business of war. Governments no thought that it would be possible to attain longer exist for the purpose of robbery, exthe speed of sixty miles an hour. Now that ploitation and annexation. It is simply a we have gone speed-mad. There is little of expense and today we are eliminating argument to the fact that the demon of the unnecessary waste. Let the great powspeed is what sent the Titanic to the bottom ers which control the world get together and of the sea. In consequence of the demand do away with this risk of terrible accidents was possible at one time to travel by rail and the wars which result by the presence of from Chicago to New York in eighteen hours, such armaments. It will come sometime,

A short time ago we happened to notice We want to speak a word of a preciation of

derailments and delays and the man who had When a man becomes satisfied with himself,

-0mad. Many women will not venture out up. There is no rest for the office-seeker.

To all you people taking the Evening Telegram! We have been offered an exceptional subscription arrangement, whereby you can get the Semiweekly and the Telegram alone. For rag rugs and rag carpet weaving and also rugs from old ingrain think you are getting the Semi-weekly for less, for you are not, you are get-

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FOR SALE-O. I. C. boars. One two-year old, weight 500 lbs., one five months old and several other pigs. All thoroughbred and registered stock. Archie Cox and Frank Lieuallen, Heppner, Oregon.

LOST-A brown mare, 6 years old and weighs about 1200 pounds. Is marked with a star on the fore-head and with a brand on the left shoulder C. R., with a Z directly below it. It was last seen about two weeks ago near Parker's Mill. O. E. Wright, of Heppner, is the owner and will give \$10 reward for its return.

My new Fall and Winter hats will be ready the first week in September. Mrs. D. B. DeLaney, Lexington, Ore.

\$10,00 REWARD.

Strayed or stolen from Louis E. Fridley's ranch near Lexington about August 20; one small heavy-set dog, about eighteen months old but looks more like a pup. Answers to the name Donnie. Has a heavy coat of black curly hair with a small white spot under his chest. Very friendly disposition and wore a small collar when last seen. Address the Owner, John E. Renny, Sunset, Idaho.

Let O. M. Yeager do your carpenter

The People's Cash Market is making special prices at the present time on bacon and hams. If you need any of these now it the time to take advant-age of the reduced prices. It is a good habit to drop into their market occasionally, it will mean money in

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