

Lebanon Express.

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ASK QUESTIONS.

There are a good many methods of learning, but the old original method, suited to any age, calling or condition, is at your service at any time; it is to ask questions. Several years ago we read that Ben Butler was the most versatile man in the White House, and the same paper in which we read this news told what made him so—he made it a point all through life to ask questions of the professional man, the manufacturer, the artisan and the unskilled laborer. Who does not see that this course when continued for a number of years would give one a rich fund of general knowledge. In spite of all improved methods of teaching, the asking of questions is to this day the most direct method of learning—for anyone who really wants to learn. It doesn't cost a cent, and there is no end to the number of teachers of whose knowledge you may make use. It is the one means of education which the best educated persons never cease to use. There are some self-satisfied, self-contained people who never ask questions except about some matter of gossip or scandal, but you will find that all the smartest lawyers, doctors, preachers, mechanics, college men, West Point graduates and statesmen, the most widely politicians, the shrewdest traders, are always asking questions. No matter how much they have learned, they never know enough. Next to having some one to ask questions of, what you need to know, it is important to know how to ask for information. If you think that questioning is going to relieve you of thinking, you are doomed to disappointment. People will answer the thoughtless questions of a child for an hour at a time, and think it fun, but they will not answer the thoughtlessness of a man or woman five minutes. "Think before you speak," is one of the wisest of the old sayings that the world has kept in use; and it never is more important than when you are asking questions relating to your business. If mere chatter did any good, monkeys and parrots would be the wisest and richest beings alive on the other hand, the fox who seldom opens his head, except to take in something, is generally wiser than a whole pack of dogs as well as equally larger packs of dudes who constitute the tail of the procession. Be sure of what you want to know about before you ask your questions, then you will get what you are looking for. Before you begin to question, be careful to remember that your purpose is to get something—not to give yourself away. Hosts of the successful men of the world are doing business on other people's ideas; and they get all the glory besides; you never hear of the other fellow. Indeed, you never hear much of anybody who talks too much; people like to forget that sort of a fellow as soon as possible. Don't fear you are taking advantage of the people who answer you; there are thousands who know much and talk well to one who knows how to put his own ideas into practical shape. Ask questions; it will yield you a great deal of worldly wisdom, besides giving you what you are particularly after.

POLITENESS.

Politeness is worth cultivating, if only for the sake of policy. In every business it attracts and allures, while a rude manner repels and often drives away trade. Especially may this be said of any business which depends for success upon the custom of ladies. Many a good customer is driven off by the rude manner of the employer or his assistants. For, as a class, ladies are apt to resent in this way any want of politeness in those who serve them. Manners are the ornament of action; and there is a way of speaking a kind word, or of doing a kind thing, which greatly enhances their value. What seems to be done grudgingly, or as an act of condescension, is scarcely accepted as a favor. There are men who pride themselves upon their gruffness, and their manner is anything but prepossessing. It is difficult to like a man who, though he may not pull your nose, habitually wounds your self-respect, and takes a pride in saying disagreeable things to you. You cannot love—however hard you may try—an individual in whose character and manner there is nothing lovable. The cultivation of manner—though in excess it is foolish and foolish—is necessary in a person who has occasion to negotiate with others in matters of business. The world at large cannot help forming its judgments and likings according to outward conduct. Another mode of displaying politeness is, consideration for the opinions of others. Dogmatism, it has been said, is only puppyism come to its full growth; and the worst form of this quality can assume is that of arrogance. Let men agree to differ, and when they do differ, hear and forbear. Principles and opinions may be maintained with perfect suavity, without coming to blows or uttering hard words; and there are circumstances in which words are blows, and inflict wounds less easy to heal. I think some of us will even go so far as to admit that the poet was right when he said, "We live, gettles, some of us, and give offense by the mere act of speaking up."

BROWNSVILLE BREEZES.

Mr. Hansard returned from California last week.
Geo. W. Moore returned to his farm near Jefferson Monday.

Mrs. Roby and family returned from Portland Saturday.
J. J. Sawyer went to Albany Saturday, returning via Lebanon.

Dock Garrouette will occupy J. B. Morelock's house this winter.
John Standish returned from the Blue River mines Friday last.

Elias Marsters and W. B. Smith are attending circuit court this week.
S. J. Whitth is laying material on the ground for the Southern Methodist church.

Harvey Stanard and family are residing on the farm with his father, A. W. Stanard.

Saturday was a very satisfactory day to the business men; their sales were large and principally cash.

Alvis Gentry went to Lebanon on Sunday, having heard that his cousin, David Gentry, was dangerously ill.

Dick Larkell, our tailor, has more work than he can do. Dick is a good fitter and deserves a liberal patronage.

Eph. Betts returned to the logging camp on the Sound this week. Mr. Betts will leave his family in Brownsville this winter.

There are two trains on the O. Ry. at present, and of course passengers are no longer compelled to stop over night at Tallman.

Dr. L. W. Starr returned from Portland this week. The Dr. will add to his well-stocked drug store a book and stationery department.

Messrs. Moore & Kirk are kept so busy at their blacksmith shop that they have employed an assistant in the person of Mr. Kearnes.

L. D. Boyer was carrying his sub-maxillary in a napkin Saturday. Inquiry elicited the fact that Dr. Cox had been hunting for ivory.

J. M. Howe, after casing about for some time for a business location, has decided to locate in Eugene and open a complete line of gents' furnishing goods.

Emil Koppe left for Salem Monday. Emil has been in the employ of the B. W. M. Co. for a number of years. He is now in the employ of the Thos. Kay Woolen Mill Co. of Salem.

A new sign was hung to the breeze on Saturday last. It reads, "Churn Office." A very significant sign when we remember that these agents churn about \$100 a day from the community.

There was sacramental meeting at the Presbyterian church Sunday, the different denominations uniting in the service. The pastor, Rev. R. Robe, baptized two infants on this occasion.

With the two institutions, a church and a jail, in Hausman's addition, the morals of this portion of town will take on a higher tone and the inhabitants of "So-dum" will not lack a heaven which is to be found in the chosen few.

Mrs. Jane Willig, of The Dalles, is visiting relatives in Brownsville. Mrs. Willig lives in this town formerly and her husband, Phillip Willig, picked the tailor's trade for a number of years, after which he moved to Arlington, and in more recent times to The Dalles.

The Brownsville tannery received an order last week from San Francisco for fifty tons of "aplots." The proprietors tell us that orders are placed faster than the leather can be manufactured. This tannery has earned an enviable reputation and has done much toward breaking down the prejudice against Oregon tannages.

Prof. A. J. Garland marshalled about a score of his male pupils on Saturday and cleared the school grounds of rubbish, built some fence and otherwise improved the surroundings. Acting on the principle that "the laborer is worthy of his hire," he remunerated the toilers by providing for the occasion an ample stock of confectionery.

There came very near being a fire in Brownsville Tuesday night. Wind-dunne's little daughter gave a party to a number of young people about her own room, in the new house which he recently built but has not occupied as yet. In their capering about the room the children tipped over a lamp, igniting the contents of the bowl, which for a time threatened the destruction of the building. Two of Mr. Grimes' girls enveloped the flames with their wraps and in this way smothered out the fire. Great relief is due the little misses for their presence of mind.

LETTER FROM JOHN WATERS.
KIRKLAND, Wash., Oct. 24.
EDITOR LEBANON EXPRESS:
I thought I would drop you a few lines and let you know, as well as my friends, how I am prospering in this prosperous State of Washington, county of King, city of Kirkland.

Well, here I am, happy as a clam, and doing a good business in our line. Kirkland is a town of about 400 people. We are supplied with a general merchandise store (Waters & Morelock, proprietors), three grocery stores, one drug store with medical market, three hotels, one livery stable, one shoe-maker shop. We are located on the side of a mountain with a gradual slope to the water edge of Lake Washington, nine miles from Seattle. We can go to Seattle every hour in the day. We have six miles of water and three miles of cable street cars.

The issue of our town was taken from a wealthy gentleman living here by the name of Peter Kirk. (I have not had time to ask him if he is related to our old friend W. R. Kirk of Brownsville, though I think so, as he is not a married man.) Mr. Kirk and the rest of our citizens all work together. They have their shoulders to the wheel and push, and by this our town moves on.

The people bought their dry goods in Seattle before we came, as there was no other place to trade, but they all come to us and keep their money at home. During the short time we have been here we have known several to come in our store and tell us they were going over to Seattle and if we had what they wanted they would not buy while there, and we are sure to suit them, both in quality and price. If you see the people live and let live, and so to the town goes on.

The other day while wrestling with a box of dry goods just received, I heard someone come in, supposed it was some of our customers, but on looking around I found it my great surprise two of my old chums, E. D. Moyer of Albany and H. B. Moyer of Brownsville. Now I was glad to see the boys, and after a hearty shake and a few minutes' talk the boys proposed going to Seattle, and I agreed. We went to the lake and took a sail boat, and under the good management of the two young sailors we landed safe on Seattle soil after about one hour's sailing. We spent a pleasant evening together, and the next morning we departed. The boys went to evenning

points on the Sound and I returned to my place of business in Kirkland, where I am to-day. The sun is shining bright and warm, and in the blue sky not a cloud can be seen, while upon the beautiful lake there are a round dozen freight and passenger steamers and a great many small sailboats.

J. M. Waters, superintendent of flouring mill, is now in his glory. The hum of the machinery and the fine grade of flour they are making makes him feel good.

W. M. Blakely, president and purchasing agent of flouring mill, was in Kirkland Friday.

J. R. Kirkpatrick, general sales agent of flouring mill, has a good livery stable and a fine lot of horses in Ravenna.

W. W. Waters is second miller in Seattle flouring mill. James and Geo. Smith are running the engine and are well pleased in Ravenna.

John Wilson is packing the flour. Mrs. Mary Woods is well pleased in Ravenna and will stay through the winter months.

J. M. Waters and wife will go to Brownsville on business next week. J. H. W.

We wish to say to our old customers, and also to new ones, that we are prepared to furnish well seasoned lumber, made from soft mountain fir, at the following prices:

Second clear.....\$10.00
Clear.....12.00
Fencing, boxing and timbers.....15.00
At our mill in Wirtsburg, Linn Co., Oregon JENNINGS & CO.

BARBOUR BROS.,
—DEALERS IN—
FURNITURE,
—AND—
MAMMOTH
One-Price Cash Stores

UPHOLSTERY,
WOVEN-WIRE MATTRESSES,
LOUNGES OF ALL KINDS,
Chairs of Every Description and Degree of Comfort,
Picture Frames, Mouldings, Bric-a-Brac of Every Description.

HARDWARE,
In Fact Everything Relating to the Trade at Prices that Defy Competition.
Churchill & Montell's Old Stand.

LEBANON, OREGON.
THE CRY OF MILLIONS!
OH, STOP IT NOW,
SOON IT WILL BE TOO LATE.

I have been troubled many years with disease of the kidneys and have tried many different remedies and have sought aid from different physicians without relief. About the 10th of April I was suffering from a very violent attack that almost prostrated me in such a manner that I was unable when I sat down it was almost impossible for me to get up again, or to put on my clothes, when I was in bed I was unable to get up.

When I sat down it was almost impossible for me to get up again, or to put on my clothes, when I was in bed I was unable to get up. I immediately commenced using the tea, it had an almost miraculous effect, and to the astonishment of all the guests at the hotel, in a few days I was able to get up, and I was a new man. I will give the name of the tea to all afflicted as I have been.

G. A. TUPPER,
Proprietor Oriental Hotel,
Main St., Col.

NO MORE BACKACHE!
CALIFORNIA
Positives
NEARLY
ELECTRIC
CURES CATARRH
Rheumatism, Neuralgia, Corns
HEADACHE, AND ALL PAIN.

The California Positive and Negative ELECTRIC COUGH CURE is a GREAT COUGH CURE, SOLD BY ALL DRUGGISTS. Each Box, 50c & 81 Cramer & Co., Prop., Los Angeles, Cal.

BEARD & HOLT,
Agents for Lebanon, Or.

G. E. HARDY
JEWELER,
Has on hand a large stock of
QUICK TRAILER REEFORD WATER

JEWELRY
JUST RECEIVED
Call And Secure Prices.

Eureka Meat Market,
SHERMAN STREET,
L. M. WHEELER, Prop'r.
Beef, Pork, Mutton, Sausage.
A share of the public patronage solicited.

THE CHURCHES.
PRESBYTERIAN CHURCH—Services, Sabbath, 10 A. M. and 7 P. M. Sabbath school at 10 A. M. Prayer meeting, Wednesday evening at 7:30 o'clock. All welcome.

METHODIST EPISCOPAL CHURCH—S. L. Snow, pastor. Services the second and fourth Saturdays of each month, morning and evening. Sunday school every Sabbath at 10 A. M. Everyone welcome.

ESTRAY NOTICE.
TAKEN UP BY THE UNDERSIGNED ON or about September 15, 1890, on my farm six miles east of Lebanon, one white cow, with red spots on the back and shoulders, both ears cropped to the middle, and supposed to be eight years old. Owner will please call and pay charges, otherwise the animal will be sold to the highest bidder.
F. P. BOWWELL.

MONTAGUE

—IS AS USUAL—
IN THE LEAD

—WITH—
An Immense Stock of

General Merchandise!

Bought for Cash at remarkable low figures. Close buyers who expect to pay cash for their goods are respectfully invited to examine the large stocks kept at the

MAMMOTH
—AND—
MAMMOTH
One-Price Cash Stores

No trouble to show goods, and if you wish to buy we know that Montague's is the place.

CLOTHING.

We offer you full lines of Men's, Youth's and Boys' Clothing at prices that simply defy competition. We have now in stock

Oregon City Manufactured Clothing; Levy & Straus' Manufactured Clothing; Fine Cassimere Clothing; Fine Imported Worsted Clothing; Fine Spring-Bottom Pants; Men's, Youth's, Boys' and Children's sizes.

These can be had at Montague's.

To the Ladies!

The ladies of Lebanon and vicinity express themselves as very much pleased with Montague's fine lines of Fall and Winter Dress Goods which he has just purchased from one of the leading importing houses of the United States. Montague's stock is unsurpassed this side of Portland. The ladies are respectfully invited to examine them.

Hosiery, Corsets and Ladies' Underwear.

Full lines in all these branches of the Dry Goods trade, and we offer you good value for your money. Should you need GLOVES we have everything desirable and stylish in Silk, Lisle Thread and Cotton. Remember Montague's motto is "One hundred cents' worth for a dollar every time."

Boots and Shoes.

Each and every pair of Boots and shoes in the two large solid departments owned by Montague are manufactured expressly for him. Every pair fully warranted. These goods we do not import from Missouri, as has been alleged by would-be competitors, but are made up from the very best stock by white labor employed by Buckingham & Hecht at Colby, Nicholasburg & Co. When you want anything neat and serviceable at best-look prices, with a full guarantee on every pair, you will surely buy your foot-wear of MONTAGUE.

Hats and Caps.

No man, youth, boy or child can be considered well dressed if their outfit is surmounted by a "shocking bad hat." In order to set our numerous customers right in this regard, Montague has laid in for the fall and winter trade an immense stock of Hats and Caps. These goods were bought direct from the manufacturers and at very low figures. Take a look through them, and when you do want to buy, as a matter of course you will buy your head-gear only of Montague.

Men's Furnishing Goods!

As underwear for the masculine gender is usually called, is an essential article for the comfort and good health of mankind in this humid climate. Montague's stock of

—Pink Shirts—Lion Brand;
—Pink Shirts—Standard Brand;
—Pink Shirts—Neville;
—Pink Shirts in Cassimere;
—Pink Shirts in every style;

Under-shirts of the "Dragon" brand, and endless variety in all weights, shades and patterns.

We sell huge quantities of these goods, and in a very short time, of new grades and new prices. Be wise, buy your Underwear of Montague.

Natural vs. Artificial Gas.

No, there is no joke about the natural gas being found in Lebanon. The gas is a fact; nor is it, as some imagine, the outcome of windy advertisement in the "Lebanon Express." Always buy your goods of Montague and get full value for your money.

TO THOSE WHO OWE ME MONEY.
Montague has waited long enough for what you owe him. Pay up NOW. No next week, or next month, or next Christmas, but NOW. I can use it to advantage, need it in my business, and you will confer a very great favor on yourself and Montague by paying right up without further solicitation.

UNION TICKET OFFICE,
ALBANY, OREGON.

PETERSON & WALLACE,
Real Estate Brokers,
DO A GENERAL AGENCY BUSINESS,
Including Fire and Life Insurance.
—HAVE ON HAND SOME—
Choice Bargains
In Both City Property and Farm Lands.
Collections Attended to Promptly.
—AGENTS FOR—
LONDON & LIVERPOOL & GLOBE INSURANCE CO.;
GUARDIAN ASSURANCE CO. of London;
OAKLAND HOME INSURANCE CO. of Oakland, California;
STATE INSURANCE CO. of Salem, Oregon;
FARMERS' & MERCHANTS' INSURANCE CO. of Salem.

AT COST!
To Make Room for My
Spring and Summer Stock
DRY GOODS,
FURNISHING GOODS, AND NOTIONS,
I WILL CLOSET OFF MY
Entire Stock of
Boots & Shoes
AT COST.
Now is the Time to
SECURE REAL BARGAINS.
I Propose to Have
—THE—
Leading Dry Goods Store
In the Valley.
MAIL ORDERS
Promptly attended.
W. F. READ,
Albany, Oregon.

GOLDEN RULE BAZAAR.
Don't Go to Portland
Gradwohl, of Albany,
HAS EVERYTHING
To Be Found in the Metropolis.
He Sweeps the Valley of All Competitors
NOW LISTEN!
The Golden Rule Bazaar makes a specialty of the finest Tons, Coffees and Baking Powders, Sycamores, French Cellar and Cellars, Boys' Wagons, Ball Carriages, Etc.

W. L. DOUGLAS
\$3 SHOE FOR GENTLEMEN.
Best in the world. Example his \$4.00 HAND-SEWED WEST SHOE. \$5.00 EXTRA VALUE CALF SHOE. \$6.00 EXTRA VALUE CALF SHOE. \$7.00 EXTRA VALUE CALF SHOE. \$8.00 EXTRA VALUE CALF SHOE. \$9.00 EXTRA VALUE CALF SHOE.

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Best in the world. Example his \$4.00 HAND-SEWED WEST SHOE. \$5.00 EXTRA VALUE CALF SHOE. \$6.00 EXTRA VALUE CALF SHOE. \$7.00 EXTRA VALUE CALF SHOE. \$8.00 EXTRA VALUE CALF SHOE. \$9.00 EXTRA VALUE CALF SHOE.

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AT COST!
To Make Room for My
Spring and Summer Stock
DRY GOODS,
FURNISHING GOODS, AND NOTIONS,
I WILL CLOSET OFF MY
Entire Stock of
Boots & Shoes
AT COST.
Now is the Time to
SECURE REAL BARGAINS.
I Propose to Have
—THE—
Leading Dry Goods Store
In the Valley.
MAIL ORDERS
Promptly attended.
W. F. READ,
Albany, Oregon.

GOLDEN RULE BAZAAR.
Don't Go to Portland
Gradwohl, of Albany,
HAS EVERYTHING
To Be Found in the Metropolis.
He Sweeps the Valley of All Competitors
NOW LISTEN!
The Golden Rule Bazaar makes a specialty of the finest Tons, Coffees and Baking Powders, Sycamores, French Cellar and Cellars, Boys' Wagons, Ball Carriages, Etc.

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\$3 SHOE FOR GENTLEMEN.
Best in the world. Example his \$4.00 HAND-SEWED WEST SHOE. \$5.00 EXTRA VALUE CALF SHOE. \$6.00 EXTRA VALUE CALF SHOE. \$7.00 EXTRA VALUE CALF SHOE. \$8.00 EXTRA VALUE CALF SHOE. \$9.00 EXTRA VALUE CALF SHOE.

W. L. DOUGLAS
\$3 SHOE FOR LADIES.
Best in the world. Example his \$4.00 HAND-SEWED WEST SHOE. \$5.00 EXTRA VALUE CALF SHOE. \$6.00 EXTRA VALUE CALF SHOE. \$7.00 EXTRA VALUE CALF SHOE. \$8.00 EXTRA VALUE CALF SHOE. \$9.00 EXTRA VALUE CALF SHOE.

W. L. DOUGLAS
\$3 SHOE FOR LADIES.
Best in the world. Example his \$4.00 HAND-SEW