

The Santiam News

PUBLISHED EVERY THURSDAY BY
L. W. CHARLES

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One year, at end of year 1 50
Six months in advance 75
Three months in advance 50

Advertising rates made known on
application.

GOING AWAY TO TRADE

Some men in our town are always figuring and scheming to outwit our merchants on a trade and as they say, "Save a nickle." They pool together, make out a list of their wants and then with an order for half a wagon load of goods, say to Mr. Merchant of some foreign port, "How much for this bill, spot cash?" This makes the blood tingle to the toes of the merchant and thus he figures and soliloquizes: "I won't make much, but what I make I'll have, sure pop." The figuring shows a saving of five or ten cents on every dollar's worth of goods according to the way you have been charged by your home merchants, and you chuckle to yourself, "So much saved." Now did you give your home merchant an equal chance? Did you go to him with your fifty or one hundred dollar order and say, "How much to fill this bill for cash?" Or did you not send in your fifty cent, one dollar or five dollar order with directions to "charge and deliver," and then find you have actually paid twenty-five or thirty cents more on five dollars worth of goods brought to your door and charged to your account, good for six months or a year, when you might have saved that much by speeding a day going away to some other town and paying the cash? Now is not this about the case. Give our home merchants an equal chance, tender them the cash for your wagon load of goods, and if they don't save you money, all things considered, we will not say "trade at home." Bear in mind that the money is left at home, the profits are spent at home, but every dollar invested abroad is that much against the interest of your town and community.

Anyone in need of a square piano box call at News office.

Ladies Calling Cards printed or blank for sale at this office.

Mt. Pleasant Briefs.

Misses Mabel and Neva Thayer visited relatives here last week.

A party was given at the M F Ryan home Friday evening and all who attended reported having an enjoyable time.

David Aegerter took a load of hops to West Stayton Friday.

Quite a number from here went to West Scio Friday to see the demonstration train.

Effie, Zona, Cora, Elmer and Lewis Ray, Frank Mosier and David Aegerter spent Sunday at the H Shank home.

Miss Crystal Shank, an Albany College student, spent the week end with home folks.

Mrs Leslie Townes visited at the H Shank home Monday.

Mrs Fax Thayer was a Stayton visitor Monday.

Freddie Smith entertained a

number of his friends Sunday, it being his ninth birthday.

Frank Lambert and Arnold Senz are digging a well at the school house, and everyone is entertaining the idea that they will get better water than in the previous wells dug there.

Mr and Mrs Pat Lambert were Stayton visitors Tuesday.

Mrs Fax Thayer visited with Mrs Floyd Shelton Tuesday.

Miss Effie Ray called at the Ona Shelton home Monday.

Miss Ethel Smith spent Tuesday night with Mrs Frank Haberman of Munkers and accompanied her to Albany Wednesday to do some shopping.

Makes Old People Strong and Well

We want to get the news to all old people about Rexall Olive Oil Emulsion a remarkable new food-medicine which we firmly believe is the best remedy ever made to overcome the weakening, debilitating effects of increasing old age. It helps to rebuild wasted tissues, strengthen the nerves and give new energy and a lively feeling to the body. It contains no alcohol or dangerous drug. It may not make you feel better for a few days, but if you do not feel much better and stronger before you have taken a quarter as much as other medicines that have not helped you, we will gladly give back your money.

Rexall Olive Oil Emulsion contains pure Olive Oil and the Hypophosphites which, though they have long been endorsed by successful physicians, are here for the first time combined. The result is a real body, nerve and blood-building food-medicine that we believe is superior to anything else in overcoming debility, weakness and liability to disease and to tone and strengthen the nerves and enrich the blood. You who are weak and run down—you who are often troubled by various cold weather ailments, use Rexall olive oil emulsion to get and keep well and strong. It is a sensible, pleasant tasting aid to renewed strength, better spirits, glowing health. If it doesn't help you, come and tell us and we will give back your money without a word. That is how much faith we have in it. Sold only at the 7,000 Rexall stores, and in this town only by us. \$1.00. E C Peery, Scio, Oregon.

Bliss Makes Record

A story of success reaches this city from Silverton, the home of C S Bliss, the Willamette valley representative of the Columbia Life and Trust Company.

In the month of December Mr Bliss wrote insurance to the value of \$136,000—a total of sixty-one policies, or an average of over two a day.

To the average man who has been called on by the general run of insurance agents this record seems impossible—it does not sound reasonable that one man can call on two men a day and sell them both.

Yet this is what Mr Bliss did, and he achieved this splendid record in a sparsely settled territory, where prospects are not as numerous as in the city.

Mr Bliss in speaking of this remarkable showing, felt inclined to reflect the credit for his work on the standing and popularity of his company. "While it kept me pretty busy," he said, "I never could have accomplished what I did but for the splendid standing of the Columbia Life & Trust Co. All those I have called on in the year and a half I have been associated with this institution, are strongly in favor of this company."

"Mr Ladd, Mr Lockwood and Mr Wilcox, as well as the other officers of the company are well and favorably known in the Northwest, and this personal equation taken in connection with the strength of the company, and the variety and liberality of its policies, paved the way for the little extra effort on my part required to write this amount of business."—Oregonian.

The Rev. Irl R. Hicks' 1914 Almanac. The Rev. Irl R. Hicks' 1914 Almanac is now ready and will be mailed prepaid for only 35c. Professor Hicks' fine Magazine, "Word and Works," for one year, and a copy of this Almanac for only one dollar. The plain lessons on astronomy, and the correct forecasts of storms, droughts, blizzards and tornadoes, make these publications a necessity in every home in America. Send to Word and Works Publishing Company, 3401 Franklin Avenue, St. Louis, Mo.

Bids Wanted

Notice is hereby given that the clerk of School Dist. No. 95 will receive sealed bids up to 12 o'clock noon, Feb. 21, for the delivery of the following on the school grounds at Scio: 30 cords of sound 2nd growth 4-ft fir; 15 cords of 4-ft or 2-ft grub oak; 5 cords of 16-inch or 4-foot cook stove wood, old fir or best 2nd growth. To be delivered not later than August 10, 1914. Anyone may bid on any one item or all three, but must deliver in full such items of the bid as are accepted.

The board reserves the right to reject any or all bids.

J F WESELY,
Clerk of Dist. No. 95.

Consolation.

Stout Party—He called me a colossal ass. Friend—Well, you are large, you know.—London Mail.

Sassy.

Lady—Why, you naughty boy! I never heard such language since the day I was born.

Small Boy—Yes, mum. I s'pose dere wuz a good deal of cussin' de day y'u wuz born.—London Tit-Bits.

The Influence of Clothes.

He—Did you ever observe what a difference clothes make on one's mind? Now, when I am in my riding togs I'm all horse; when I have on my business suit my mind's full of business; when I get into my evening dress my mind takes a purely social turn.

She—And I suppose that when you take a bath your mind's an utter blank?—Stray Stories.

He Was Spurred.

"Believe me," said old Gotrox, "although I'm an old bachelor I'm sure I could learn to be a good husband. You know, a man is never too old to learn."

"Nor too old to yearn, perhaps," replied Miss Pechis; "also I'm sorry to say you're not too old to spurn."—Philadelphia Press.

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A Directory of each City, Town and Village, giving descriptive sketch of each place, location, population, telegraph, shipping and banking point; also Classified Directory, compiled by business and profession.

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