

# The Santiam News.

VOL. XVI

SCIO, LINN COUNTY, OREGON, THURSDAY, JUNE 5, 1913.

NO. 46

## R. R. COM. AND S. P. OFFICIALS

### ATTEND MEETING HELD HERE SATURDAY

The meeting held here last Saturday afternoon for the purpose of trying to secure better train service into Albany was attended by a large number of the Scio business men and representatives of the S. P., the State Railroad Commission and the Albany Commercial Club.

Frank J. Miller, chairman of the state railroad commission, represented that body; Fred P. Nutting represented the Albany Commercial Club, and the railroad was represented by W. H. Jenkins, traveling passenger agent of the Southern Pacific; John H. Stevens, vice-president and superintendent of the Corvallis & Eastern; J. A. Ormandy of the general passenger department of the C & E, and C. G. Chisholm, commercial agent of the Southern Pacific.

The railroad officials did not state what action would be taken, but from remarks made by several of them, it is very probable that the schedule of the Mill City train will be reversed so as to give us a morning train into the Hub City and enable us to return home the same day.

As a representative of the News was unable to be present at this meeting, we cannot do better than to quote the following from the pen of Fred P. Nutting, the veteran newspaper man of Albany:

Under the present service a passenger train reaches Albany at 5:15 p. m., after the banks and county offices have closed and just before the business houses quit business. In the morning the train leaves Albany at 8:40, just after the county offices and business houses open, and before the banks begin business, compelling one to remain in the city two nights and a day to do business, or else come by team or automobile.

Chas. Wesely, N. I. Morrison, Mike Kelly, R. L. De Vaney and others spoke for a remedy. F. P. Nutting represented the Commercial club of Albany, which represents the county, and presented the rights of Albany in the matter. Under the present arrangements large numbers of people take the early Woodburn train and get into Salem by way of the Geer cut off by 9 a. m., and are able to return the same day, getting home at 7 p. m., having six or seven hours in Salem, favoring a people naturally tributary to Albany, and who prefer to come here for business.

Commissioner Miller, an Albany business man and property owner, candidly declared that the request ought to be granted, and gave cogent reasons for it, from a private standpoint.

The railroad men declared that the business did not justify another train, and contended that

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beyond Scio, the demand was for the present plan, that commercial men wanted it in order to get out of Albany and back the same day, and that Mill City business men and citizens wanted it as it is now; but appreciated the request of Scio, and promised to make a canvass up the road and, as well, consider a change either of time as requested, or by putting on a train to run from Scio or Shelburn or further up, which would require either a Y or turn table, which are expensive improvements.

The railroad commission will await the railroad's investigations before acting in the matter.

## Fred Nutting Boosts Scio

A Scio institution deserving notice is the milk condensery, now in full operation, which a representative of the Democrat visited last Saturday. It is a neat, well managed factory, in competent hands and is now doing a fine business, with a splendid demand for the product of the factory, locally as well as at a distance, a carload having just been shipped to Los Angeles.

The equipment is a good one, costing nearly \$40,000, and the factory, close to Thomas creek, is fortunate in being ideally located for sanitary work, clean, cool water coming and going.

The capacity is 100,000 pounds of milk a day. Sixty cases of 48 cans each, is the present output of the condensery. The makers of the milk have now perfected the system so well that the loss is only one-half of one per cent, which is remarkably low. The milk is of a high quality, showing eight per cent of butter fat. The average of the milk used in its manufacture is 4 per cent.

Scio, one of the old towns of the county, is showing a steady improvement. Five or six residences are going up and work will be begun in a few days on two concrete business blocks by E. C. Peery and W. A. Ewing, adjoining each other, and covering a frontage of one hundred feet. General business conditions are reported good, with the stores being busy and prosperous. — Albany Democrat.

My car of Mowers, Rakes and Binders has arrived and I am in a position to give you some very attractive prices. I have the quality of machines that does the work satisfactorily and does it all the time. Call and examine them and get the machine of quality. — N. I. Morrison, Scio.

See A. W. Hagey for the old reliable Maher & Grosh pocket knives and razors.

## How Local Merchant can Kill Mail Order Competition

MAIL order business is that department of business whereby through the medium of advertising merchandise is sold direct to the consumer by mail. This business has grown by leaps and bounds. Why? Because the local merchant does not keep pace with the increasing demands of an increasing population.

The five big mail order houses of Chicago receive on an average of 250,000 orders a day. And this enormous business comes from communities whose natural trade belongs to the local merchant. The local merchant must make more effort to hold his business and get new business or the big concerns will make greater inroads. He must beat the mail order houses at their own game. He can do this by handling honest goods at honest prices and telling about the goods in such a way people will believe him. Fault finding or appealing to local pride is of no avail.

It is the careful, systematic, elaborate and half-truthful description in mail order advertising that has built up the big mail order business. If the local merchant will be careful, systematic, elaborate and truthful in all his local advertising he will win. The advertiser who is truthful will in the end get the business.

The public can never know what a merchant has to sell unless he tells about it. There is no better friend of the merchant and no better means of publicity than the local paper. Every merchant who carries on a systematic advertising campaign in his local paper, properly and honestly describing what he has for sale, will find his business in no way affected by mail order competition.

Anyone wishing berries of any kind should phone or come soon as the Santiam Farm has the finest and never fails to give a full gallon. The Pie Eater never palms off a crate with four or four and a half gallons for five, all are measured in a standard measure. Strawberries on the vines, 20c, picked 25c; gooseberries same price; currants 25c on the bush, picked 30c; red raspberries on the bush 20c, picked and delivered 35c.

I am now located in the old meat market by the steel bridge where I am in the market, and pay the highest cash prices for all kinds of live stock, poultry, eggs, etc. See me before selling your produce. — Tom Large.

WANTED — A man to mow a lawn. Enquire at the News office.

## "THE DAIRY CITY" A LIVE WIRE SCIO COMMERCIAL CLUB DIRECTORY

Barbers and Bath  
Morris Bros.

Blacksmiths  
Mac Donald & Stepanek  
F. P. Williams

Country Club Milk  
Scio Condensed Milk Co.

Confectionery and TOBACCO  
J. S. Stieha

City Electric Light and WATER  
Walt Bilyeu, Supt.

Churches  
Christian, Baptist and Catholic

Druggists  
E. C. Verry & Co.

Dentists  
Dr. T. K. Sanderson

Dry Goods, Clothing  
Wesely & Cain

Drayage  
H. S. Shelton

Express, & Pool Hall  
C. C. Wade

Flouring Mill  
Chas. Warner, Mgr.

Groceries  
J. F. Wesely  
J. F. Beard

Gen'l Merchandise  
W. F. Gill & Co.  
Prochaska & Co.

Hotel  
H. H. McVay, Prop.

Hardware & Impm'ts  
N. I. Morrison  
Chas. Wesely

Ind. Telephone Co.  
J. N. Weddle, Mgr.

Jeweler  
A. W. Hagey

Linn County Fair  
September 24, 25 and 26

Livery & Feed Stable  
Cal Carson, Prop.

Meat Market  
McDonald Bros.

Milinery  
Mrs. O. B. Cyrus

Notary Public and REAL ESTATE  
R. Shelton

Physicians, Surgeons  
Dr. A. G. Prill  
Dr. E. H. Hobson

Planing Mill  
Kukacka & Chromy

Public & High School  
Fred Gray, Prin.

Produce Companies  
J. F. Leffler, Mgr.  
Tom Large, Mgr.

Postoffice  
W. F. Gill

Santiam News  
L. W. Charles, Pub.

State Bank  
W. A. Ewing, Cashier

Shooting Gallery,  
CONF. and CARDS, Tom Large

## SCIO HIGH SCHOOL COMMENCEMENT

### EXERCISES HELD FRIDAY EVENING

Last Friday evening the Scio High School exercises were held in the assembly room. The audience was large and the decorations of cream and green were in evidence on every hand.

The music for the occasion was furnished by the Scio orchestra and was greatly appreciated.

The graduation themes of the young ladies and young gentlemen were upon well selected subjects and in each instance the subject matter was handled in an able manner. Miss Gertrude McLain had the honor of delivering the valedictory address. The other members of the class of 1913 were, Christine Shindler, Howard Shelley, Nelda Wendt, Maud Ray and Frances Stearns. The growth of the Scio High School in the four years in which it has been conducted has been very gratifying in every way.

After the graduates had delivered their various essays, Prof. Thomas H. Gentle of the State Normal at Monmouth, gave an excellent address, in which he urged the patrons to bring more useful and practical work into the school work, such as the husbandry and domestic science courses. He also presented the diplomas to the class. Rev. Burleson, pastor of the Scio Baptist church, delivered both the invocation and benediction.

Scio has had a most successful school year. Every department in both the grades and High School has been conducted in a manner most satisfactory to the patrons.

CLUBBING OFFERS—The following are some of the clubbing offers we give in connection with the News:

Daily Oregonian	..... \$6.00
Daily & Sunday Oregonian	..... 8.00
Weekly Oregonian	..... 1.75
Semi-weekly Journal	..... 1.75
Weekly Inter Ocean	..... 1.35

**Cure for Stomach Disorders**  
Disorders of the stomach may be avoided by the use of Chamberlain's tablets. Many very remarkable cures have been effected by these tablets. Sold by all dealers.

Shoemaker  
Eli Lukenbach

Tinsmith  
F. Ohlemeier

Fraternal and Secret ORDERS, Masonic, Odd Fellows, Knights of Pythias, Maccabees, Modern Woodmen and Z. C. B. J.

**WANTED**  
Harness Maker, Garage, Better Railroad Service, Sawmills, Manufacturing Enterprises.

All citizens to attend the Commercial Club. Meetings first and third Friday evenings of each month.