

**The Santiam News**

PUBLISHED EVERY THURSDAY BY  
L. W. CHARLES

Politically Independent

ALL HOME PRINT

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as second-class mail matter.

**SUBSCRIPTION RATES:**

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Three months in advance ..... 50  
Single copy in wrapper ..... 05

**ADVERTISING RATES:**

Card of thanks ..... 50  
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Display ads, to be changed weekly  
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each insertion, per inch. .... 15  
Business locals per line ..... 05  
Long time standing ads, contracts  
made on application.

**PARCELS POST AND OUR MERCHANTS**

One of our neighboring editors in whom we have the utmost confidence has made a very thorough investigation of the effect of the new parcels post on our home merchants. In answer to our question, "will the new law hurt the home merchant," he says:

"While the plan was under consideration in Congress it had to meet the solid opposition of retailers' organizations. Their enmity was based on the theory that the parcels post would prove an immense advantage to the big mail order houses. Now that the new delivery system is about to become a fact, the wise country merchant is preparing to make the best of it. In investigating his opportunity under the new law the country merchant finds that the best gives promise of being not half bad.

"Whatever the big mail order house may have hoped for in the way of advantage under the flat rate, the zone system finally adopted gives a distinct advantage to the local retailer. Instead of hurting him it really ought to be of service to him. The bargain rate of the whole system is the rate between the rural delivery center and all points on the outlying routes. The rural routes get the local rate, that is to say, a package will be taken to any point on a rural route for the same rate paid for the delivery of packages within the town limits. This local rate is five cents for the first pound and one cent a pound for the other ten. An eleven pound package at the local rate would be delivered for 15 cents. When you locate the delivery of the package at the far end of a country route it offers the best package delivery bargain offered in this country. While the country town merchant is getting this local bargain rate the big mail order house is paying a high rate that increases in proportion to the distance of the house from its patron.

Apparently all that is needed on the part of the country merchant is a little enterprise in utilizing the facilities afforded him. In this direction advertising in the local paper would seem to be his long suit. Up-to-snuff merchants in a small town can get up just as attractive an advertisement—prices and all—as any of the catalogue houses.

With goods suited to the needs of his community, the newspaper advertisement to attract attention to his wares and prices, the rural mail delivery to take his advertisement to his customers, the telephone to transmit the order and the parcels post to deliver it, who can say the country merchant hasn't a combination that must be hard to beat? With these advantages on his side, the country merchant that lets the bulk of the orders from his territory go away to catalogue houses will not be justified in blaming Congress for his inability to transact a profitable business.

It is remarked that the mail order houses have not relaxed their efforts to get business just because a few dull months in the year appear. They everlastingly keep at the advertising end of their business.

Our own little pet Oswald lost his temper and fought with his fists and said cuss words at the state capital one day last week. Doesn't Oswald know that's naughty?

A man doesn't discover that there is a boundary line between his own lot and his neighbor's until the first snow falls and he has to clean the walks.

We have been asked to write our own personal private opinion in regard to the outcome of the trial at Albany last Tuesday. Oh, let George do it.

An exchange says that gossips have motor cars beaten to a frazzle when it comes to running people down.

The parcels post will do most anything but darn socks and rock the baby.

A soft answer turneth away wrath, but has no effect on a book agent.

The very time to be pleasant is when other people are cross.

**CINNAMON OF CEYLON.**

How the Aromatic Bark is Prepared and Packed on Board Ship.

More than 200 years ago the Dutch rulers of Ceylon, anxious to retain their monopoly of the precious spice for which that island is famous, enacted a law that made it a capital offense to buy or sell the wild jungle cinnamon, then the only sort known. The plants, wherever found, were held to be the property of the state. If a shrub chanced to spring up in a man's dooryard, he could neither destroy nor use it under severe penalties. Things are different now.

Today the cultivation is something like that of a willow copse, straight young shoots springing up round the stump of the plant previously cut. These shoots are cut every second year. They measure two inches in circumference. Many of them are sold as walking sticks and find a ready market among steamer passengers, who think that there must be a special charm in a cinnamon stick, though in truth it is hard to distinguish it from common hazel.

The real thing to be secured is of course the highly aromatic inner bark. First the leaves are stripped off and then the bark is split from end to end with a sharp knife that has a curved point. With this, aided by the fingers, the bark is carefully removed in long pieces. These are shaped up and left to sodden, so as to facilitate the next process, that of scraping off the outer rind.

In order to do this each piece of bark is placed on a round piece of wood and carefully scraped with a knife, the almost nude brown workers sitting on the ground and using their toes as an extra hand to steady the end of the stick.

The bark is then left to dry in the sun, when it rolls itself up into

tight quills. These are neatly sorted and packed, three or four inside one another, made up into bales covered with cloth and are then ready for export.

Cinnamon is so sensitive that care has to be taken with regard to its surroundings on board ship, as a bale of fine cinnamon will lose much of its delicate aroma if packed among bales of coarser bark. Various expedients have been tried to remedy this. The Portuguese and Dutch isolated the bales by packing them in coconut fiber or in hides, but it is found that the only real safeguard is to pack bags of pepper between the bales.—New York Tribune.

**Various Kinds of Manna.**

It is supposed that the manna of the Israelites was a saccharine exudation of a species of tamarisk, the sap of which was set flowing by an insect. Several trees yielded manna, as the flowering ash of Sicily and the eucalyptus of Australia. In India, says the Christian Herald, a sweet exudation comes from the bamboo, and a similar substance is obtained from the sugar pine and common reed of our own country.

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