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## BETTER PRODUCT AND SALES SERVICE NEEDS OF N. W. PRUNE INDUSTRY

Improved methods of merchandising Northwestern prunes, including standardization, better packing, distribution, and increased consumer demand, are heeded if producers are to receive fair returns for their labor in the face of a steadily increasing crop, in the opinion of Department of Agriculture economists following an economic survey of the industry.

The department's survey, made through the recently created Division of Cooperative Marketing, was conducted at the request of the producers, cooperative associations, and other interested agencies, and related especially to the so-called Italian type prune grown in the States of Oregon and Washington.

Department representatives interviewed wholesalers, retailers, and consumers in 29 cities in a study of consumer demand which showed, among other things, that consumers, except those of the Jewish race, do not know that there is more than one kind of prune. Prunes are "just prunes" to most people, although there is a marked difference between the Italian typewhich has a tart flavor, and the California sweet prune.

The trend of prune production has been markedly upward in California and the Northwest during the past 25 years. Available statistics show that if the trees already planted are allowed to come into full bearing, the average annual production of prunes in the United States may be 20 to 25 per cent greater than at present in six or eight years.

The trend of prices to growers has been distinctly downward, and many producers are not receiving satisfactory returns for their labor. Available information as to production trends and market demand indicates there probably will be little, if any, marked increase in the general level of prices for prunes from Oregon and Washington over those prevailing in recent Gossler. years, unless some means of increasing the demand for prunes can be found.

Department economists declare that lack of full confidence on the part of wholesale and retail distributors in the quality of prunes from Oregon and Washington indicates the necessity for further improvement and for standardization of quality. The efforts of growers and packers should be supplemented, if necessary, by State legislation which would authorize inspection and standardization of Fountain spent Sunday at John Ed- refreshment committee are buse prethe product.

### SCHOOLS RAISE \$80 IN EXHIBITING ART burg last Sunday.

Springfield public schools raised a caller in Thurston last Sunday. about \$80 as a result of the Colonial art exhibit, conducted in the Lincoln Mr. and Mrs. Ray Rennie spent last Washington to California, visited ding last week.



Enrollment dates-Monday, June 6 - 13 - 20, under the direction of our regular teachers, and at reasonable rates. Ask for information, it's a good school.

#### EUGENE BUSINESS COLLEGE A. E. Roberts, President Eugene, Oregon 992 Willamette Street Phone 666

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the Lincoln pupils gave a mixed pro- Light refreshments were served. gram. The children in Mrs. Male's room sold the largest number of ADVERTISING BILL tickets, amounting to \$10, and Mrs. Hemenway's pupils ran second with \$9.50.

Twenty-seven pictures will be purchased with the money. A large premium picture, "The Pioneers," by Amick, will be given by the art company, and will hang in the Brattain school on the old Brattain homestead. Following is the list of pictures obtained for the local schols:

Children of the Shell, Murillo; Innocence, Reynold; Distinguished analysis of this list shows some inter-Member of Humane Society, Land. esting details. seer: October, Haisdael; Can't You Talk, Holmes; Baby Stewart, Van Dyke; Madonna of the Street, Ferri-Girl. Reynolds.

Shoeing of the Bay Mare, Landseer; Arrival of the Shepherds, LeRolle: Birds, Millet; Old Homestead, Brown; Home the New Born Calf; Millet; Loupt; Oxen Plowing, Bonheur; sents quite an astonishing variety. Spring Song, Glicklick .

#### TO OUR FRIENDS

The new location of the Springfield Bridge across the river made it necessary for us to sell Lane County our property to be used as right-of-way and in the construction of the west conducted for the past 21 years. Dur- any other single group. ing this time we have made many friends and take this means of expressing our thanks for the many courtesies and favors shown us while in business.

more than a remote idea of our appreciation but we sincerely hope fro your operation. individual prosperity in all the relations of life and business.

Mr. and Mrs. Chas. Kingswell.

Two programs were presented dur- Mr. and Mrs. Eugene Goff. ing the exhibit. On Tuesday evening The ladies of the neighborhood last week and made a short visit at the Brattain school gave a series of gave Mrs. Bert Weaver a shower at the Haugann home. He was on his

Anda Calvert from Wendling was

Mr. and Mrs. William Rennie and

the Bible school convention at Lea- quainted

miston's.

## OF NATION TOTALS MANY MILLIONS

Economists and sociologists have lately given much consideration to advertising as a busines and social force. The American Newspaper Publishers Association calculates that last year 3.500 national advertisers invested \$235,000,000 in newspaper space alone. Among these, 309 of the biggest adver-Children of the Sea, Israels; Age of tisers spent \$100,317,000.00. A little

For instance, twenty one motor car manufacturers spent \$19,057,000; nine tobacco concerns spent \$9,563,000; zza; Sir Galahad, Watts; Avenue of twenty-four drug, chemical and toilet Trees, Hobbema; The Strawberry preparation concerns spent \$7,882,000; thirteen oil companies spent \$5,039,-000; seventeen railroads spent \$4.979 .-000; six radio concerns spent \$1,420.-Child Handel, Dicksee; Feeding Her 000; five steamship companies spent \$800,000. Other heavy advertising Golden Stairs, Burne Jones; Bringing buyers are electric washing machine and electric refrigerator makers; bak-Birchbend, Harsdael; Holland Flower ing powder, meat packers, publishing ouf; Young Folks at the Canal, pared foods. The complete list pre-The Advertising Bureau of the Am-

ciation is endeavoring to make the fullest possible survey of the advertising field, the results of which would be of much value to both advertisers and publishers. Apparently more money is spent to reach motor car approach. We have also discontinued buyers and users, by the automobile our Floral business which we have and oil companies, than on behalf of

> Here From Goshen-Mrs. C. R. Lowry and Mrs. G. J. DeVos of Goshen were Springfield visitors Tuesday. At Hospital-Sam Bartholemew's

Words are inadequate to convey liftle girl was taken to the Pacific-

Visit From Rainbow-Mrs. George will be held shortly. Mrs. C. F. Bsgiwalar.

Albert Bailey arrived from Medford will coach the play

Donald Swift

Roger Shields

Lila Wilson

Annie, a maid

Sadie Bloom

Taxi Driver

Mrs. Jackson

Sally Otis

spring pageants, and on Wednesday her home here Tuesday afternoon. way to Westfir to visit his sister, Mrs. W. Wetzell. Albert was a former resident of this vicinity.

paring for a large crowd. Everyone

GARDEN WAY

Ray Munro, who is on his way form

Mr. and Mrs. Ray Baugh attended is urged to turn cut and get ac-

Sunday at the fish hatchery guests of Miss Lois Male Tuesday.

Mr. and Mrs. Hugene Chase, Miss Maude Chase, Clayton Kirkland, and Elmo Chase went to Portland to attend the Thompson funeral.

Mark Cole, who recently underwent a major operation, is much improved. Mrs. H. E. Wylie and son, Kenneth, went to Toledo Saturday to visit Miss Lucille Wylie, who teaches in the Toledo High School. They returned Monday.

Mrs. Jeanette Lange of Eugene spent Wednesday with Mrs. T. J. Maxwell.

Mr. and Mrs. Marion Bigelow and family of Corvallis visited at the H. K. Chase home Monday. They were accompanied on their return by Grandpa Ferguson.

Miss Mariam Male completed her year's work as a teacher near Creswell and is now visiting with her sister Mrs. Kintzley of Fall Creek. The Bruce Thomas family will move into the cottage recently vacated by A. Wisem n family. May 1. A. W. Ferree is making extensive improvements on his home.

Mr. and Mrs. G. R. Fish and son Girl, Hitchcock; Helping Hand, Ren- houses, motor tires, clothing, and pre- Gilbert, Mrs. Cardman and John Lyrch visited at the Truman home Sunday.

Mr. and Mrs. I. Cline attended a erican Newspaper Publishers Asso- birthday party in honor of Mr. Ira Cline, who resires east of Springfield, Monday evening.

> Mr. ar." Mrs. H. K. Chase and family visited at the Delbert Harden home at Pleasant Hill Sunday.

#### Take New Members

Ten new members were voted into the Neighbors of Woodcraft at last night's meting. Initiation will be conducted in two weeks, when Mrs. Minnie Hiner, grand guardian, and other grand officers, will visit the lodge, as well as members of the Eugene circle. A "Carnival of Fun" to raise money Christian hospital yesterday for an for sending delegates to the national convention at Riverside, California,

Williams of Rainbow was in town mann, Mrs. Harl McPherson, and Mrs. O. F. Kizer will have charge.



# This modern age discriminates-and smokes Camels

Joe Thompson

William Pollard

Evelyn Walker

Audrey Danner

Violet Inman

Ed Devine

Agatha Beals

Margaret

Mies Hodge, Senior chass advisor,

THIS age is the hardest to satisfy-it's the most discriminating age ever known. That's why it goes to Camel for cigarette enjoyment. It takes real tobacco to satisfy modern smokers and Camels are made of the choicest tobaccos grown, marvelously blended. Smokers of today are right in demanding Camels; no better cigarettes are made, regardless of price.

To seek a real smoke is to find Camel-the choice of the modern world. Camels are a revelation of goodness, always mellow, smooth and mild. This age shows the way to smoke contentment-"Have a Camel!"



