

### Ointment Made Here Has Wide Distribution and Sale

After being on the market only three years, Amber-o-latum, a chest ointment manufactured by the Ketels drug company, has found a market in practically all of the larger drug stores of the state, and in many California pharmacies. Orders are now coming in from the middle west, the farthest one being from New Albany, Indiana, for this locally made medicine.

The ointment is the result of eight years experiments made by John Ketels. It is made in a laboratory in connection with the drug store from ingredients purchased chiefly from wholesale houses in New York, since such large quantities are unobtainable on the Pacific coast. During the winter months Mr. Ketels and his store force are kept busy making the ointment, their maximum production being about 500 jars a day. The medicine is packed in cartons and boxes and sent direct to pharmacies, physicians and hospitals.

Mr. Ketels is now carrying on a direct mail advertising campaign, whereby samples of the ointment, with a letter are delivered at house doors. This method, giving the customers actual acquaintance with the product, is the best way to launch a new article, he states.

#### FREE METHODIST

One block west of Glenwood store and service station, west of Springfield.

H. A. Hammer, pastor. Sunday school at 9:45 a. m. Preaching at 11 a. m. Young people's meeting at 7 p. m. Preaching at 8 p. m. Revival services are now on, conducted by Rev. Chester Smith. The old fashioned gospel preached in the old fashioned way, meeting at 7:30. You are welcome.

#### BAPTIST CHURCH.

Bible school meets at 10 o'clock and the morning service at 11.

Young people's services at 6:30 P. m. Gospel service at 7:30.

"Lessons from the Marys," will be the subject of the evening service and the ladies will furnish the special singing.

Prayer and Bible study service Thursday at 7:30.

You will be welcome to all of these services.

The church needs you but you need the church much more.

### About Your Health

Things You Should Know



#### Ice Cold Drinks

The invisible microbe is ever industrious to find suitable media for growth, otherwise his implant will fail. Your respiratory passages, your digestive canal, or your eliminative channels must be in a lowered state of vitality, if dangerous bacteria colonize to do hurt. Practice over-loading your stomach until its normal function is impossible; it becomes tired, "flabby" and incompetent. You chill the respiratory passages by unwise exposure—the resulting stasis and congestion at once affords lodgement for active, health-destroying germs. Conversely, the well-cared for digestive tract, and the carefully "groomed" throat are seldom attacked, being in themselves provided with natural antiseptics which resist disease. It is only when defenses are broken down, that this sort of foe attacks.

One of the most harmful practices is the immoderate use of ice-cold drinks. What frozen air is to the breathing apparatus, cold drinks are to the lining of the digestive tract. The walls of the stomach are chilled to a point far below normal, stopping healthy secretion at once. This weakens the delicate glands until bacteria gain easy access. Snow and ice should never be swallowed by a healthy individual, no matter how pure they are. It is said that does the mischief. Surgeons know that a large per cent of appendicitis operations are on ice-water and ice-tea habitues, and that also, there are about five times as many cases in hot as cold weather. The logical advice is, never drink ice-cold fluids habitually. Never expose the breathing organs to extremely cold air for prolonged periods. Proper observance of these precautions may save a life.

Next Week DANGER IN COLD, BUT—

### Made in Springfield Cough Drops is Popular Remedy

With the coming of fall weather and the attendant cold and coughs, C. F. Eggimann is beginning work on his winter supply of cough drops. These drops, made by Mr. Eggimann in connection with his confectionery, are now handled by jobbers in Portland, Eugene, Medford and Klamath Falls, and are handled by drug stores and candy companies in Washington, California, and many middle western states as far east as Michigan and Indiana.

Mr. Eggimann has been making his cough drops for eight years, but only in the last two years has he placed them on the outside market. His average output for the winter months is 200 five cent boxes a day.

Tourists who pass through here and buy some of the drops advertise them well, Mr. Eggimann says, and he frequently gets orders from former Springfield visitors for more of the potent yellow cough drops.

Goes to Portland—E. G. Sutton left Saturday for Portland with his two sons who will spend the winter there with their grandmother. Mr. Sutton returned to Springfield Sunday.

Visits in Portland—R. W. Smith spent the weekend in Portland, and on a motor trip over the Mt. Hood loop, Monday evening Mr. Smith heard vice-president Dawes when he spoke in Portland.

FOR SALE—Man's Snell bicycle in good condition. Price very reasonable. Call at Gray's Cash store and see this.

Party Motor to Portland—Mrs. Ivan Male accompanied by Mrs. Page, Miss Jassamine Nelson and Miss Edna Platt motored to Portland Monday.

FOR YOUR SUNDAY DINNER

for your party—for you at any time, our ice cream is the cream to eat. It is as good as can be made, pure and tasty. Let us serve you some today and learn of the difference in our ice cream and the other kind. All flavors.

**EGGIMANN'S**

# A Message to You



These Business Men and Citizens Subscribe to the Civic Club's ideal of a bigger and better Springfield

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**NOVELTY STORE**  
G. H. TURNER, Prop.  
Novelties of Note

**Perfection Bread**  
SPRINGFIELD BAKERY  
F. G. Frese  
Phone Us Your Orders for Cakes and Pastry

GOOD PLUMBING IS ALWAYS THE CHEAPEST  
**LONG & CROSS**

**Swarts & Washburne**  
Honey Dew Hams and Bacon  
Wholesale and Retail

**EGGIMANN'S**  
Cough Drops

**McMURRAY'S**  
GROCERY  
One of Springfield's Good Stores

**Springfield Creamery**  
ROSEBUD BUTTER  
Phone 48

**Wright & Son**  
Hardware  
Furniture and Paints

Perhaps you as a buyer are a staunch advocate of the trade-at-home and community boost idea. If so, such loyalty is only to be commended. The logic of the appeal to boost Springfield and trade in Springfield is obvious. Every mother's son of us, home owners, workers, merchants and professional people, know that if Springfield is to hold its own, grow, and amount to anything that it is up to us, individually and collectively, to do our share.

To be a successful transaction, both you, as the buyer and the merchant, as the seller, must profit. This act of trading is more than an exchange of money for merchandise. It also includes service throughout, from the appeal for your patronage to your complete satisfaction in value received.

Briefly, the merchants of Springfield are making a sincere effort to give you good service and the right merchandise at the right price. They expect to enjoy your trade on MERIT ONLY. In Springfield you will find just as good merchandise, just as obliging sales people and just as many good values and low prices as in the big city stores or mail-order houses.

We appeal for your patronage for the Springfield merchant on this platform of MERIT.

We ask you to inspect their goods, and give them their opportunity of serving you. Your judgment and decision will of course be final. If they cannot please you on the merit of merchandise and in price, then they cannot consistently solicit your patronage.

## Ladies Civic Club of Springfield

### Help Make this a Bigger, Better and More Prosperous Town!

**"TRY SPRINGFIELD MERCHANTS FIRST"**  
ASK FOR MADE IN SPRINGFIELD PRODUCTS.  
**Let's Keep at Home the \$600,000 Expended Yearly Out of Town**

**THE FARMERS EXCHANGE**  
"The Store of Springfield"

**HUNTLY DELICATESSEN**  
HOME BAKED GOODS  
LUNCHEONETTE

**WHITE FRONT GROCERY**  
We Boost for Springfield

**Holverson Bros**  
A Full Line of Meats.  
ICE DELIVERY.

**HALL'S CASH STORE**  
Men's Wear—Shoes

Trade At Home  
**HENDERER ELECTRIC SUPPLY**

**SPRINGFIELD LAUNDRY**  
Patronize Your Home Laundry  
Call 28J