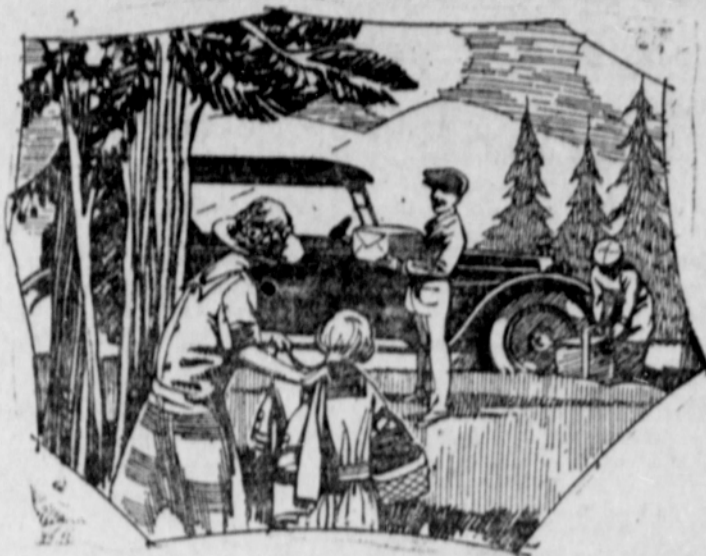


THE UNITED STATES ON WHEELS LEADS WORLD IN AUTOMOBILES



a pointed piece of wood, hardened in the fire.

In very ancient days, as Reclus showed you in his history of "Man and the Earth," primitive man hitched his OLD, wornout wive to the front of the plow. The young wife, that still interested him, walked behind the plow, guiding it, while he watched for the enemy from a tree-top.

Economy—and Happiness

The automobile, tractor, truck, gas engine earn all they cost today and ten times what they cost.

The automobile means economy. But the important thing is not economy, it is HUMAN HAPPINESS. The thing desirable is not merely saving labor, or making time more valuable. It is to make life longer, and make human families happy together.

The automobile increasing length of life, increase happiness, represents above all other achievements the progress and the civilization of our age.

No man is better entitled to public

thanks than the manufacturer of a good automobile sold at a fair price. And the price may be fair, whether it be three hundred for a car or ten thousand dollars.

Meanwhile, if you haven't got your automobile GET IT. An automobile isn't like a horse, it doesn't eat when it isn't working.

You can take your family to the mountains, the lakes, the seashore.

You can take them across the Continent to California, or south to Florida, or southwest to Texas, the gigantic State of great opportunities, or northwest to the glorious Seattle country, or up to the Maine woods, down to New Orleans.

When you have an automobile you conquer distance and time is your slave.

Wings for a bird are not extravagant. An automobile for a man who can get it is not extravagant either.

This is a Country on Wheels. The United States Owns and Keeps Run-

ning. More Automobiles than all the rest of the world put together. There are several states in the union that have enough automobiles to carry at one time the ENTIRE POPULATION of the State. This is the World's greatest automobile country. It will keep that place. So, Get a Car!

Every Dollar Spent for Motor Cars is Well Spent. What the Automobile Has Done and Is Doing for Us. Not an Extravagance and Every Family Should Own One.

Written Specially for The News By Arthur Brisbane

One thing the people of the United States have done thoroughly and well, better than any other country, better than all the countries put together, and that thing is Automobile Production.

The civilization of a country is judged by the average comfort. And on that basis this is the world's civilized country.

Years ago, when there were a few hundred automobiles only in all the United States, this writer predicted that a nation buying two million buggies a year, to be dragged over the roads by slowly moving horses, would eventually provide roads worthy of the automobiles.

That prediction has come true already. The genius and good judgment of American manufacturers have produced cars by the millions, and most wisely and fortunately for the country the constant effort has been to lower the price and increase the quality.

Only such quantity production as this nation has achieved would make possible the reasonable prices of automobiles today.

This is a country of high wages and high prices. Yet, because the people buy on a big scale, and the manufacturers compete earnestly in low cost production, you can buy for your dollar in the United States twice as much real automobile VALUE as you can buy for that dollar in any other country in the world. The other countries admit it, do not attempt to compete with this country.

There have been financiers and others so shortsighted as to suggest that the United States spends too much money on automobiles. And some that do not understand conditions or true values speak of automobiles as a "pleasure vehicle."

Every dollar spent for automobiles has been well spent and has brought back two dollars in value.

There is no such thing as a "pleasure automobile." You might as well talk of "pleasure fresh air," or of a "pleasure beefsteak."

Time—It's Value to Men

The automobile saves time, the most valuable thing that men possess, the most precious, the most important.

The automobile, truck, tractor and gas engine, have doubled the life of the farmers by enabling them to accomplish twice as much in a given time.

When those who read this were boys a trip to town meant that the farmer must lose a whole day. He must plow along through the deep ruts, taking the horses from work on the farm.

Now a "trip to town," with time enough to do the necessary buying, means half an hour, at a convenient time of day, and with the use, perhaps of ten cents worth of gasoline for the round trip.

Nobody can estimate the value of the time and money that automobiles have saved for the farmers.

And what is true of farmers is true of other classes. Ask the doctors, especially those that live in sparsely settled regions. Thanks to the automobile, their value has been multiplied by four and five, the possibility of doing good work, and also their own earning power.

Ask those that understand the labor problem. The shortage of labor, of building mechanics especially has been largely overcome in rural regions by the fact that the carpenter or mason now thinks nothing of going ten miles to a job.

The automobile has saved every year, IN ACTUAL WORKING TIME, for this country, more than all the automobiles of the nation cost. That should be remembered by those that talk nonsense about "national automobile extravagance."

There was a time when men plowed, using human power to pull the "plow."



EVERY CAN OF EGGMANN'S ICE CREAM

is rigidly inspected before it is allowed to go out. The cover must be on tight, the tub must be solidly packed with ice and rock salt. This insures its firmness for a long time. Those giving dinner parties or holding other functions can order Eggmann's ice cream well ahead with a surety that it will be in perfect condition when it is needed.

EGGIMANN'S

Springfield 338 MAIN ST. Hall's Cash Store 338 MAIN ST. Springfield

After All the Best Place to Trade

This Special Lasts 3 Days

Friday, Saturday and Monday

24th 25th 27th

Don't Move! Don't Turn Around! But Right Now Read This Bill and **PROFIT BY THESE PRICES**

MEN! This is your **Biggest** Chance to Save.

TAKE Advantage of it While These Prices Last.

WE WISH TO TAKE THIS OPPORTUNITY TO THANK YOU FOR YOUR PAST PATRONAGE

There has been three big weeks of selling. Three big weeks of good values and we know by the amount of money taken in that you appreciated our effort to keep prices down. We certainly are thankful for the volume of business done and hope you will continue to come to this store.

Yours Truly,
W. A. HALL.

- MEN'S HATS, ODDS AND ENDS
 - REGULAR PRICE \$5.00
 - SALE PRICE \$4.15
- MEN'S ATHLETIC UNION SUITS
 - REGULAR PRICE \$1.00
 - SALE PRICE 79c
- MEN'S WORK SOX, GOOD VALUE
 - REGULAR PRICE 25c
 - SALE PRICE 5 for \$1.00
- MEN'S SPORT VESTS \$5.00
- BOYS' LACE BOTTOM KHAKI BREECHES
 - REGULAR PRICE \$2.75
 - SALE PRICE \$2.40
- BROWN CORDUROY TROUSERS FULL CUT
 - REGULAR PRICE \$5.00
 - SALE PRICE \$4.25
- ONE LOT MEN'S FELT HATS \$1.50

- CANVAS GLOVES 25c
- SALE PRICE 21c
- DRESS SHIRTS, VERY SNAPPY
 - REGULAR PRICE \$3.50
 - SALE PRICE \$2.75
- UNION SUITS, LONG LEGS, LONG SLEEVES
 - REGULAR PRICE \$1.50
 - SALE PRICE \$1.39
- WIDE LEATHER BELTS
 - REGULAR PRICE \$1.00
 - SALE PRICE 79c
- DRESS SUSPENDERS
 - REGULAR PRICE 75c
 - SALE PRICE 69c
- ONE LOT FELT HATS \$2.50
- MEN'S KNIT TIES 75c—\$1.00—\$1.25
- MEN'S DRESS SHIRTS IN SELECT PATTERNS
 - REGULAR PRICE \$2.75
 - SALE PRICE \$2.15

- 16-INCH LOGGING SHOES, FULL CALK, SPRING HEEL
 - REGULAR PRICE \$20.00
 - SALE PRICE \$18.50
- BOYS' KNICKER SUITS, AGE 12-13-14
 - REGULAR PRICE \$7.50
 - SALE PRICE \$4.99
- HOOD BROWN CANVAS RUBBER SOLE WURKSHU.
 - REGULAR PRICE \$2.75
 - SALE PRICE \$2.45
- ODDS AND ENDS IN CAPS
 - REGULAR PRICE \$2.50
 - SALE PRICE \$1.75
- ONE LOT MEN'S CASHMERE SUITS
 - REGULAR PRICE \$30.00
 - SALE PRICE \$16.95
- MEN'S SOLID LEATHER, GUARANTEED-HAND LASTED, GOODYEAR WELT WORK SHOES
 - REGULAR PRICE \$6.50
 - SALE PRICE \$5.65

HALL'S CASH STORE