

THE SPRINGFIELD NEWS

EIGHTEENTH YEAR

SPRINGFIELD, LANE COUNTY, OREGON, THURSDAY, JANUARY 27, 1921

NUMBER 3

THE OPEN FORUM

"COMMON SENSE"

To the editor:—

A few more opinions and facts from a 4L member in reply to Thomas Sikes' "In a Spirit of Fairness".

You will find, in every community, people who are always informing the public how the other fellow should conduct his business, without considering the parties concerned. Such person invariably compiles his statements from the data obtained from a few "radicals", whom you will find a few "radicals", whom you will also find in every community, and whose views are not in accord with the majority.

The insinuation that the Loyal Legion desires to put the merchant out of business is untrue. The merchant and the worker, who is familiar with the principles of this Organization, realizes that if such statements were made they did not have the sanction of the Organization or even a majority of the members.

The members of this Organization do want the cooperation of the business men in making prices in accord with other merchant's prices in this community.

The people of one town do not owe a merchant their trade if he cannot sell his merchandise as cheap as the merchant in the neighboring town. The average consumer is not going to Eugene if he can buy the same article for the same price at home. The merchant buys his merchandise where he can get it the cheapest—the working man has the same right—his dollar is just as good as the merchant's—besides it is human nature. Would a merchant buy potatoes from a farmer in this community at a price of \$1.50 per 100 lbs. if he could buy them in the adjoining community for \$1.25 per 100 lbs. F. O. B. his store.

Referring to your "Bread Story" in which you ask why the consumer does not buy his "Home Bread" in preference to the other. Why should you lay the whole blame on the consumer? Why can't the merchant help his home town by selling his "Home Town Bread"? What is he doing with this "Foreign Bread"? If his customer wants Eugene bread let him go to Eugene after it. If he did not carry it how many would make the trip to Eugene to get it? You also have a "Home Town Creamery" and a "Home Town Meat Packing Plant". Why can't the merchant give him his "solid backing" instead of buying Portland and Eugene butter and Portland and Chicago meat?

Why doesn't the merchant buy his woolen goods direct from the manufacturer in this community instead of buying from some distant wholesaler who, in a great many cases, buys the goods he sells the merchant from this same manufacturer.

Why is it that some of these merchants will send to the mail order houses in the east for their clothing instead of buying from their brother merchant in their own community.

Your argument will apply to the merchant as well as the consumer.

Your statement that the business men almost invariably furnish the finances for community endeavors is misleading as concerns the 4L endeavors. As regards our lyceum course and in order that you may be correctly informed will state that the bulk of this endeavor has been financed by the members of this Organization. The merchants have promised us their moral and financial support and we have no reason to believe that they will not do so. Here is another "news item" for you: in every community endeavor which has been started by or supported by the Legion, some of the merchants have given their solid support while the others did not and some of them would extend their criticism and ridicule which proves that we have "radical merchants" together with other "radicals".

By what right do you draw the 4L into your article by stating, "Let the ill feeling that now exists in the minds of the 4Ls and the merchants, give way to kindlier thoughts", etc. How do you know as whether or not

BULEY AND ELLISON OPEN CATERING SHOP

L. G. Buley of Eugene and A. M. Ellison of Portland, on January 10th took possession of the building next door east of the public library on Main street and are now in a position to handle all kinds of furniture repairing and jobbing, also general contracting and building. Both Mr. Buley and Mr. Ellison are married men and have located here.

OLD SOLDIER PASSES AWAY

Mr. Calvin Morrow died at his home near Marcola on January 26 at 2:30 a. m. at the age of 75 years. He was born in Peoria county, Illinois, August 10, 1845. Besides his wife he leaves a son, C. H. Morrow of Marcola and two daughters, Mrs. Nellie Brush of Marcola and Mrs. Nina Billings of Lebanon.

The funeral was conducted by Rev. Workman at Marcola today at 2 p. m. Services at the grave in Baxter cemetery were in charge of Mohawk lodge No. 200 I. O. O. F. of which Mr. Morrow was a member.

Mr. Morrow served for two years in the Second Illinois Light Artillery during the Civil War.

There is any ill feeling between the 4L Organization and the merchants? Did you ever hear the Organization make such a statement? Of course you did not; and in behalf of the fair minded members of this Local, who represent practically the entire membership, I will inform you that the merchants and members of the 4Ls have already taken up these matters pertaining to each others welfare and these members think that such articles as you set forth through the medium of the newspaper is detrimental to both the merchant and the worker, inasmuch practically every member of this Organization knows how a business is conducted; also the manner in which overhead expense, such as taxes, etc., is absorbed, and we think every fair minded business man coincides in our view.

Furthermore, just because a working man wears overalls and is unable to use big words is no indication that he is not as well bred, as well mannered or as intelligent as other people and as it is not necessary for him to have somebody else do his talking for him, as he did not solicit your own rules which you are trying to prescribe for him, which are: "Don't jump at conclusions until you have all the facts in the case." "Do not allow yourself to join in any deal whereby you may take from the merchant that which is justly his", etc.

It is not the policy for the members of this Organization to place themselves on the level of entering into disputes through the newspaper, but as it is necessary to give the public authentic information regarding the Loyal Legion we are compelled to reach them in like manner.

If anyone has a grievance we would ask that they be fair enough to take it up with the chairman of this Local and get our side of the question.

Another thing I would like to ask—has the Loyal Legion helped you indirectly? Would you rather have the Loyal Legion in your community, in preference to the "Wobblies' Organization"? Our principle is co-operation—their principle is direct action. Which do you prefer? Think it over.

H. J. Cox, member local 70, D. L. Loyal Legion of Loggers and Lumbermen.

To the editor:

There has been so much said about high prices pro and con that I'll give you a few facts regarding same.

My experience in mercantile has been mostly in furniture, so I will use furniture to illustrate my ideas.

To begin with lets see what credit has to do with high prices and the course in which your money travels. Some of the laboring men have accumulated a little surplus in the past two or three years of fair wages. This they have deposited in our local banks. These banks then invest these men's savings in notes, mortgages, etc. Of course this is perfectly right that they should do this and yet you will easily see a peculiar

TOWN AND VICINITY

Mr. H. C. Jones, of Portland, bridge inspector for the Southern Pacific was in town Tuesday and Wednesday.

Mr. M. C. Bressler left Monday to attend the Hardware convention in Portland this week.

Dr. S. Ralph Dippel, dentist, Springfield, Oregon.

Edgar Colcord is reported very ill at his home on east Main street.

Springfield Taxi Service, Phone 2.

Mr. and Mrs. L. May left Wednesday for Portland where they will visit for a week.

Don't fail to get a price on your next job of tinting or paper hanging from Chapman and DeVore, corner of Second and Main.

Mr. and Mrs. N. A. Rowe motored to Albany Saturday and visited over Sunday with John and Pete Lamberty and their families.

Miss Estelle Campbell of Spokane who is attending U. of O. spent Sunday with her aunt Mrs. M. M. Male.

Dr. S. Ralph Dippel, dentist, Springfield, Oregon.

Mr. and Mrs. Bert Nickum and son William were in town Tuesday from Vida.

Use Jaspers Breakfast Wheat. Nutricious and Delicious. Try it.

George and Tom Easton of Waltherville were in town Tuesday.

Dull Cars—dull season. But a bright idea—let us brighten up—Chapman and DeVore.

Mrs. Martin of Portland it at the home of her mother, Mrs. B. A. Washburne who is reported quite ill. Springfield Taxi Service, Phone 2.

Certificates have been issued to all women who completed the course in home hygiene and care of the sick, given by the Red Cross recently. Demand Eggmann's bread from your grocer.

Mr. and Mrs. N. A. Rowe have purchased a 4-acre tract known as the Glen Platt place in Douglas gardens.

Charles R. Dimm formerly of Springfield, but now residing in Portland, was married in that city Saturday to Miss Mabel Clair, according to news received by friends here. Mr. and Mrs. Dimm will make their future home in Portland.

The Needlecraft club held a very pleasant meeting at the home of Mrs. R. P. Mortensen last Thursday afternoon. Delicious refreshments were served at the close of the meeting. Members present were Mesdames, Robert Drury, M. Miller, Herbert Walker, H. M. Stewart, A. P. McKenzie, O. H. Jarrett, Dan Crites, W. H. Pollard, W. F. Walker, Carl Olson, and the hostess.

The chapel car St. Peter which went to Oakridge Monday will return to Springfield for services next Sunday, Jan. 30.

course this money takes. And when you buy from your local dealer on credit or instalment plan and pay him 8 per cent interest, the same dealer is perhaps borrowing your money from the local bank and paying them 8 per cent interest. Most dealers in this case have charged you enough extra to make up the 8 per cent interest they are paying. So you are really paying 16 per cent interest. Of course you could avoid this by paying cash to the dealer but in most cases this is not done because the credit system has become kind of a habit. Even if we have the money in the local bank we hate to see our bank balance reduced. And the instalment plan looks so easy we do not see any reason why we should pay cash. But with most every one buying from the other fellow on credit there is sure a lot of unnecessary cost between the manufacturer and the consumer. And when this is the case and the consumer buys goods on credit he is really borrowing from himself, and a good portion of what his goods cost him is a fee paid to each concern that handles the goods from the time they leave the manufacturer until they reach him.

How does credit effect the turning over of a stock, and the turning over of a stock effect prices.

Now let us take a raw material and trace it in to a manufactured product. Suppose a chair factory buys a hundred dollars worth of lumber from Booth Kelly. The question of turn

R. N. A. AND M. W. A. INSTALL OFFICERS FOR NEXT TERM

The Royal Neighbors and Modern Woodmen held a joint installation of officers last Thursday evening in the W. O. W. hall. After the business session refreshments were served.

The following are the newly elected officers in the Royal Neighbors: Elsie Lambert, Oracle; Ida Morelock, vice Oracle, Gertie Harpole, past Oracle; Georgia Nettleton, Chancellor; Ina Cline, Recorder; Anna Ditto, Receiver; Jennie Rathbun, Sentinel; and Emma Olson, Outer Sentinel.

Following is the list of M. W. A. officers: P. A. Wooley, Council; Atkinson, Past Council; Teddy Harpole, Advisor, Chas Meyers, Clerk; Chas. Miller, Banker; Louis McBee, Escort; Clifford Bryan, Watchman; Clay Whitaker, Sentinel; and George Ditto, Manager.

J. B. REED OF MARCOLA LAID TO REST SATURDAY

Mr. Joseph B. Reed passed away at his home in Marcola on Saturday evening, January 22, at the age of 76 years. He leaves a wife and two sons, C. E. and W. J. Reed, of Marcola, and two daughters, Mrs. Nellie Hughes of Salem, and Mrs. Edith Moeland of Albany. The funeral was held in the M. E. church of Marcola Tuesday afternoon at 2:30 and interment was in Baxter cemetery.

over is how many times in a year the chair factory can realize their profit on that hundred dollars so as to use it over again. But if they are like a great many factories and do business on the usual credit system, here is what they have got to contend with. Before getting back their hundred dollars from the time this lumber is purchased until the chairs are a finished product ready for sale it takes say three months. Then from the time of shipment to some branch house until the chairs reach your local dealers store, perhaps three months more elapse. And from the time of arrival at the local dealers store until the factory gets back their hundred dollars for use in their own business again another three to six months has elapsed. So you see that approximately a year in all that the factory has had the hundred dollars tied up. You might say loaned out although they are not in the banking business.

Now, if this factory made 20 per cent net profit on their money invested, their yearly profit on that hundred dollars, would be \$20. If they would get the same profit on that hundred dollars in six months, it would mean two turnovers a year, and not one, and their net profit at the end of the year would be \$40, instead of \$20, with the same amount of money invested which would allow them to lower their per centage of profit or put better material and more careful workmanship into the goods with the profit they gain from more frequent turnovers, so the consumer would get more or better goods for his money, which is lots of times more desirable than a mere cut in price.

Few consumers realize what effect turnovers have on the high prices of the things you buy, as unnecessary costs in many cases arise from the necessity of compensating for a slow and expensive time before the capital invested gets back home, as a dealer or manufacturer can make as much doing business on a 5 per cent profit, provided he has turned his stock over five times a year, as he can on 25 per cent profit when he turns his stock only once a year. So his rapid turnover would allow him to sell for less profit and this less profit eventually is a profit in the form of a saving for the consumer.

Comparing the present money situation throughout the country with previous situations that almost forced terms and credit, one thing is certain, terms and credit are not desirable and are not as necessary as they were, and eventually people will realize the economy of paying cash, when ever possible, for everything they buy. Then open accounts will be discouraged and consumers will go to their local bank when necessary to get money to buy goods and

NEW PUPILS WILL ENTER HI SCHOOL

Eighth Grade Examinations Held Last Week at Lincoln School—Seventeen Pass

The Eighth grade state examinations were conducted at Lincoln school on January 13 and 14 by E. C. Ethell. There were twenty applicants for diplomas and of these ten passed in all subjects seven were conditioned and only three failed.

Semester examinations are being held in the high school this week; students being excused from examination in all subjects in which an average of 90 per cent or over for the semester has been made.

New classes are being formed under the old schedule for those entering from the Eighth grade.

NOTED MAN WILL SPEAK AT M. E. CHURCH SUNDAY

Dr. Louis Albert Banks, of Boston, will give his famous lecture, "World-Wide Prohibition Coming—America Leads the way" at the Methodist church next Sunday, January 30, at 11 a. m. Dr. Banks is a noted chautauqua lecturer and one of the most widely known authors in his profession in the country today. Dr. Banks is also an Oregon man, claiming Belknap settlement, near Belknap springs as his birthplace. The lecture Sunday morning will be free and a cordial invitation is extended to all.

SCHOOL NOTICE

A class for beginners is to be organized in the Lincoln school at the commencement of the new term on Monday, January 31. Children 6 years of age or who will be 6 by March 1, will be admitted. They should start promptly on the above date. Mrs. L. K. Page will have charge of the class.

F. B. HAMLIN, Supt.

will pay the one rate of interest instead of four or five. It is easy to see that cheaper retail prices would follow and the consumer would be one who would share in the devided profit.

A lower cost would be made possible by the rapid turnovers, and local funds would be here to be used for local industries, and all interests paid would be left at home.

Our local banks would benefit for the last two reasons and every retailer would be in position to give better service and carry better stocks as he would make better profits and still have lower prices, and the man that would gain the most would be the buyer, because he would get better goods, having larger stocks to choose from. He would get better service and his goods would cost him less as the divided profits would be shared by him, and the only way to bring this about is to borrow money that is needed from local banks, pay cash, and buy where your cash goes the farthest. Then a direct route between manufacturer and consumer will be opened up, and no one will be paying for unnecessary terms and credit.

Now Cash and Carry, nor any other cash store is paying me for this, nor am I asking my credit customers to pay cash, but have just outlined what would happen if WE all would pay cash.

Harry B. Corsaw

CHRISTIAN CRUICK Rev Earl Childers, Pastor

Especially fine, instructive classes for everyone at our Sunday school at 9:45. At 11 o'clock something you have been waiting to hear. Christian endeavor at 6:30 p. m. You will find this a profitable and enjoyable hour of study. Preaching again at 7:30. If you attend these services you will find things before you a little brighter and more worth while. The prayer meeting and other organizations will meet as usual during the week.