

DALE CARNEGIE

Author of "How to Win Friends and Influence People"

UNDERTAKE THE IMPOSSIBLE

H. V. Kaltenborn! You hear him on the air interpreting war news. You've read his books. He was born in Milwaukee, and he graduated from Harvard with honors. He was private tutor for Vincent Astor, and traveled over the world on the Astor yacht.

Would you like to know what he considers the secret of his success? I met him on the train not so long ago, and he gave it to me in three words: undertake the impossible.

As a young man he wanted to go to Europe, but he did not have the money, nor did he have any prospect of earning it. So he undertook the impossible: he decided to go to Europe without money. He got a job on a cattle boat and worked his way. He had accomplished what, at first, had seemed utterly impossible.

He traveled over Germany, where he could speak the language, but also he wanted to see Paris—the Paris of his Milwaukee dreams. No money, and he couldn't speak French; but he decided to see Paris, anyway.

He arrived in Paris without a cent in his pocket. He would get a job! He would indeed, for he had to get one! He decided to insert an ad in the papers stating that he would do any kind of work. The insertion of an ad meant pawning his camera.

He received one reply—from a company that wanted him to sell stereoscopes. You'll remember those old-fashioned things you used to look through to see enlarged pictures.

To sell stereoscopes to the French people when he could not parley-vo a word of their language, did seem impossible. He took the printed sales-talk to a waiter who could speak English and French and had him translate it. Then he had the waiter drill him, and learned the whole sales talk by heart. Next he started down the street, ringing doorbells. The good French housewife would stare in amazement at the young man jabbering some strange language which reminded her vaguely of French. Then she would begin to laugh, and Kaltenborn would laugh, too. Then he would drive into the next paragraph and pretty soon the woman would buy.

Well, to make a long story short, he made \$4,000 the first year. He worked part of the next year, then gave it up and came back to this country and went to school again.

He told me that if some one in Milwaukee had previously said that he could sell stereoscopes to the French in their own language he would have thought the man crazy. Yet he did it. Mr. Kaltenborn quotes his Harvard professor, William James: "What we do, compared to what we could do, is like comparing the waves on the surface of the sea to the ocean's great depths."

So the next time you are appalled by some task, sail into it, accomplish the impossible. It can be done, if you will have utmost confidence in yourself, you can do it.

ABOVE the HULLABALOO



Plan for Conquest

(Editor's Note: Mr. Hull's article is unavoidably omitted this week and the following release was prepared by a guest columnist.)

According to the National Geographic society, more than a billion people and more than a quarter of the earth's surface would be dominated by Japan if that nation's dream of a reported "Greater East Asia Co-Prosperity Sphere" came true. It is reported that recently a map describing this "sphere" had fallen into the hands of the Chinese government.

A Chungking dispatch describes the map as covering Russia's share of Sakhalin island, the Asia mainland and including Iran in the south, and Siberia to the Urals in the north; the northern tip of Australia; and all the islands of the Southwest Pacific. Hawaii was stated to have been specifically omitted from the proposed Japanese-controlled sphere.

To bring such a chart to reality, the Japanese would have to establish domination over practically all the kinds of terrain the world offers, as well as most of the races of the human family.

The regions concerned vary from the vast desert stretches from the "Dead Heart of Asia" to the humid jungles of British Malaya, from the Arctic wastes of the Siberian tundra and lonely plateaus of

Tibet's "Lost Horizon" land, to the busy oil-soaked flats of Iran. They contain some of the most fertile and the most desolate areas on earth; the highest mountains and the deepest seas; the wettest spots in the world, and some of the coldest and the hottest weather known to man.

It is estimated in round numbers, the Japs so far have succeeded in bringing under their control some 400 million people and more than 2 1/2 million square miles of territory. These figures represent the completion of roughly a little less than two-fifths of the population involved and between one-sixth and one-seventh of the land area as reported mapped.

Whether or not the map really exists matters little. The big point is simply this: Japan has some pretty definite ideas on where she is headed.

But even more important is the fact that the United Nations agree that she isn't going to get there. Washington and London have drawn no maps for conquest but they have drawn up the Atlantic charter which would indicate that any plans Japan might have for the Pacific area would have to be tossed into the sea along with the Jap navy. That's the job ahead.

Japan may have her maps but the United Nations plan to chart the course.

The little mountain village of Questa, N. M., has modernized the town crier. A loudspeaker system serves the entire village.

A high school girl, seated beside a famous astronomer at a dinner party, struck up a conversation with him by asking: "What do you do in life?"

He replied: "I study astronomy." "Dear me," said the girl, "I studied astronomy last year."

China and India are the world's leading producers of peanuts.

Mr. and Mrs. W. A. Snider spent a few days at the beach, returning home Monday. Most of the time was spent at Twin Rocks just south of the state line on the Oregon Coast highway.

Mr. and Mrs. I. F. Andres left Friday for San Francisco for a short vacation. At Yreka they were joined by Mr. and Mrs. Dade Territt, who accompanied them to the city.

Mr. and Mrs. Charles M. Giffen and daughter left this morning for Crater and Diamond lakes expecting to spend the rest of the week fishing.

Dr. and Mrs. J. W. Crandall and daughter Ann are visiting relatives in La Grande and Union this week.

The KNOTHOLE

Going into the 1942 season, Joe DiMaggio's lifetime batting average was .345. In six years he had driven in 816 runs, with 198 home runs. . . . Until 1920 a rule existed which called a balk if the pitcher threw to an unoccupied base. . . . Heavyweight Abe Simon's vaudeville manager asks \$1,500 per week for Abe's appearance. . . . Dick Wakefield, the Detroit Tigers rookie now with Beaumont in the Texas league, had three homers, two doubles, 18 total bases, four runs scored and six runs batted in for a recent night game.

Baseball writers in Washington say that Stan Spence of the Senators is one of the year's great outfielders. . . . Although Notre Dame used the "T" formation in its spring practice game, Coach Frank Leahy denies he has scrapped the Rockne system. . . . Big Ten football squads will be permitted to start their fall training earlier this year because of longer schedules, which include service teams.

In a recent game against San Antonio, Tulsa put 18 men on base but only two of them scored. . . . In the American league the visiting team gets 30 cents each for grandstand and pavilion spectators and 20 cents for each occupant of the bleachers. The home club keeps the balance except for three cents which goes to the league to pay salaries and expenses of scorers, umpires, etc.

Samples Army Food



Sally Rand, former fan dancer de luxe, visits her husband, Pvt. Turk Greenough at Fort Riley, Kan. He was doing kitchen police duty at the time. Sally sampled his cooking and found it very good. Private Greenough is taking his basic training in a horse troop.

American railroads claim a 60 per cent increase in speed of trains since the first world war. It takes the earth 23 hours and 56 minutes to rotate once around its own axis.

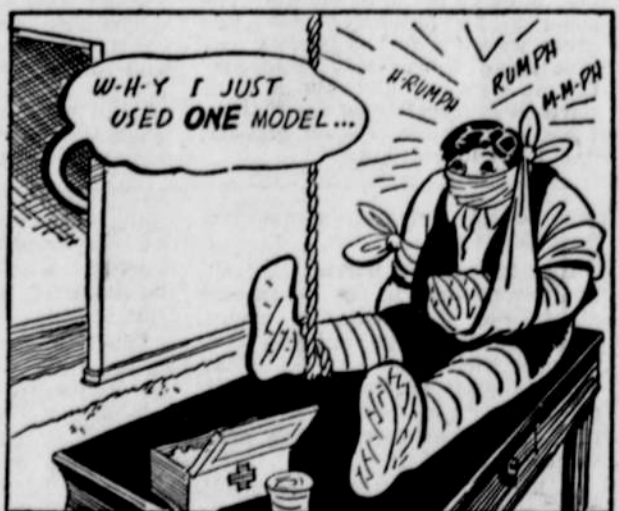
At the time the Spanish-American war broke out, the U. S. army consisted of 2,000 officers and 25,000 men.

The average Britisher is allowed about half as much clothing as he had before the war.

• The Miner for Quality Printing.

QUESTIONS

1. What vast cavern is found in Kentucky?
2. What is the southern tip of South America called?
3. What is the highest peak in the world?
4. What name was given to the early natives of Scotland?
5. How far is Havana, Cuba, from Key West, Fla.?
6. What is the area and population of modern China?
7. When did the Jews cease to be a separate nation?
8. Who was the first American minstrel?
9. Who was the author of the "Strange Case of Dr. Jekyll and Mr. Hyde"?
10. When was the North Pole first reached by air?



WATSON PLAYERS HELD OVER

The Methodist, Presbyterian, and Congregational churches of Ashland, have invited the Watson Players to stay over another Sunday, and present another drama. This time it will be held at the Methodist church, and the play will be a new one, "The Crimson Cross" by Manford Evans, depicting the persecution of the Jews in Germany under Hitler. This is entirely different from the one presented last Sunday night at the Presbyterian church. "The Crimson Cross" has ten characters, and four acts. Two acts take place in New York City and two in Berlin, Germany. Several local characters are taking part in the production. The Watson family will give another of their musical programs preceding the drama. Admission is free. An offering will be taken.

PLAN DEvised TO SPEED SHIPMENT OF SEED CROP

To expedite movement of Oregon's record legume seed crop to the southern states, and to relieve congestion in warehouses, the state AAA office has announced a plan for shipping seed purchased by commodity credit on purity test alone, without waiting for results of the official germination test.

Purity tests can be obtained within a few days, while at least two weeks is the time required to complete a germination test, AAA officials point out.

Farmers whose seed is shipped under this plan will be paid 80 percent of the price for the top germination of the grade as indicated by the official purity test. Additional sums due will be paid as soon as the official germination test is received.

A modern American intercept or plane can climb to an altitude of 35,000 feet in seven minutes.

The highest waterfall in the world is Kukuenaam in British Guiana, 2,810 feet. The falls is cut in two parts.

SING A SONG OF KITCHEN THRIFT
SINK YOUR DIMES IN WAR SAVINGS STAMPS

A scotchman walked up to a friend at the bar and began telling him about a hunting trip. "We shot a couple of bears," he said, "but the biggest thrill was tracking yures."

"What's yures?" asked the friend.

"I'll have a beer, thanks," replied the Scotchman.

Just as they reached the bottom of their glasses the friend remarked, "Well I'll have to be going. Got to get home and do my chores."

"What chores?" asked the Scotchman.

"Beer," please said the other. Try praising your wife, even if it does frighten her at first.

She was a large woman, inclined to live beyond her seams.

JOE GISH



LILLIE, TH' BEST DRESSED GAL IN TOWN, WORE A LAMP SHADE ALL SEASON AN' NO ONE WUZ TH' WISER.....

Proves Wonderful For Itching Skin

To soothe itching, burning skin, apply medicated liquid ZEMO—a Doctor's formula backed by 30 years continuous success. For ringworm symptoms, eczema, athlete's foot or blemishes due to external cause, apply ZEMO freely. Soon the discomfort should disappear. Over 25,000,000 packages sold. One trial convinces. Only 35¢. Also 60¢ and \$1.00.

ZEMO

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