

Getting Better Acquainted with Nearby Towns--Reporter's View

Representative business firms of Washington, Multnomah and Clackamas Counties are not afraid to let you know about themselves. It is the purpose of these Special Editorials to get us better acquainted with them. We hope you'll like them.

Credit Bureau, Inc.

H. E. STAPLES, MANAGER, LOCATED IN COMMERCIAL BLDG., 107 A SOUTH 2ND AVENUE IN HILLSBORO. TO COLLECT MONEY IT IS NOT NECESSARY TO USE HARSH MEANS THAT CAUSE NOTORIETY AND EMBARRASSMENT BUT THROUGH KIND AND PROPER TREATMENT THE CREDIT BUREAU, INC., WILL COLLECT MANY AN ACCOUNT WHICH HAS BEEN SET ASIDE AS UNCOLLECTABLE.

That industry in every channel from manufacturing to merchandising is becoming more and more specialized with the passing of the years, is a matter of common knowledge, and the manner of dealing with the many angles of business necessary to make a co-ordinated movement of industry possible has been given much study by business specialists.

Few businesses function without experiencing "static" in their collection departments, often through no fault of the house. There are scores of methods resorted to in attempting the collection of delinquent and bad accounts, and in line with the progressive movement of the day, The Credit Bureau, Inc., has devised a manner of handling and effecting collections with diplomacy—free from friction. The system is simple. They have substituted for the "sledge hammer" method tactful business measures which no debtor can evade if he is in any way responsible, and at the same time establishes a better understanding between the debtor and the creditor in the more important cases where future credit must be passed upon.

It will always pay to turn delinquent accounts over to such an agency as the Credit Bureau, Inc., as they are past masters in the art of knowing human nature and treat each individual case in the way that they think best so that they will be able to clear up the account for the creditor without arousing any ill feelings on the part of the debtor. Then, by turning such accounts over to the Credit Bureau, Inc., one can realize almost immediately upon his delinquent accounts and can go about planning his business progressively, unhampered by having the onerous burden of numerous outstanding accounts blocking the path of progress in his business.

The above delineated service is offered all types of business houses and professional men and physicians in the small communities in this territory as well as Hillsboro. Prompt remittances and reports are assured in every instance.

We wish to compliment the Credit Bureau, Inc., on the manner in which they are serving the public and to say that this is one of the few local organizations successfully handling this important part of modern business.

E. A. Griffith

REAL ESTATE, INSURANCE. LOCATED IN HILLSBORO AT 131 2ND AVENUE

A visit to the offices of this prominent realty firm will convince you that you have placed your troubles in competent hands. They conduct an office where they will aid you in purchasing or renting that new home if it is a small farm property or lot you can rest assured that they will have listed on their books a property that will fulfill your needs and desires.

For a safe, profitable investment real estate has distinctive advantages, small communities grow into small towns, towns to cities and with this expansion real estate increases in value. A residence lot today a business site tomorrow, a farm property today and a subdivision a little later on. Consequently by purchasing real estate in such ideal surroundings as this community has to offer you may be certain that your investment will net you a tidy profit in time to come.

However select a real estate agency that has a proven record for satisfactory dealings such as this firm's dealing will disclose. Members of this

company are prominent business men of the community well known and well thought of. They are right here at home ready and willing at all times to serve you.

Courtesy and accommodation have been the bywords of their progress and the many clients who have consulted them are enthusiastic for this commendable policy, which has been ever increasing the patronage of this firm.

There can be no question but that this is the day and age when the investing in real estate is one of the essential necessities of the life of every individual. This office offers its patrons services not only of real estate experts but of men of high standing in the community.

We are greatly pleased to commend this real estate office upon their standing in the business and professional world of this section of the state and to refer this office to our readers as one worthy of the fullest consideration.

THE MEN'S SHOP

LOCATED IN HILLSBORO ON MAIN STREET. MADE TO MEASURE CLOTHES—WHAT THE WELL DRESSED MAN SHOULD WEAR. TAILORED IN THE WEST FOR YOU. LYMAN HOWE & JIM WELLS, PROPRIETORS. CLOTHIERS TO WELL DRESSED MEN.

Present demands in all business is for the man or firm of specialized ability. That The Men's Shop is one of Washington County's most proficient men's clothiers is an accredited fact, vouched for by its host of satisfied and confirmed customers. The new Fall patterns of fashionable suits, which The Men's Shop always feature are now on sale at prices that are the lowest in the history of the store.

The Men's Shop is known all over this section and is one of the foremost men's firms in the state, carrying standard lines and enjoys a large patronage from surrounding territory. It offers the very latest vogue and the most exclusive materials at attractive prices.

There is nothing so important to the commercial development of this modern city as an up-to-date establishment where the men of the community can satisfy their demands for clothing. This is the day and age when the men of all ages must be neatly dressed in clothes of distinction and quality.

The Men's Shop lines of clothes represent the highest types for a gentleman of the period, and are dependable

clothing which not only the manager of this store stands behind, but the manufacturer will back up in every detail.

Through the very commendable methods that have marked their business career and the excellent quality of their materials and expert workmanship, The Men's Shop has built up a reputation that extends throughout this section and which adds to the volume of their business each season.

They feature well known makes in their suits, top coats and overcoats. No matter what priced materials you select, if you buy from The Men's Shop you get the satisfactory fitting that distinguishes the clothes from those of the average store. They give the wearer the air of distinction that belongs to the well dressed man, but which may be hard to acquire at the ordinary store.

The new patterns are in and the quality is higher than it has been for several years and the prices are the lowest in the history of the store. Step into The Men's Shop the next time you are in town and look over the new patterns.

Goars Woman's Shop

MRS. E. M. BARNES, PROPRIETOR—212 E. MAIN STREET. PHONE 421-X. HILLSBORO.

Women who wish to dress attractively should patronize Goars Woman's Shop, a fashion center, where women of taste find lovely, stylish dresses and coats. Individuality and distinctiveness of design are noted in specialties and ready-to-wear from Goars Woman's Shop and this in a large degree is responsible for the extensive trade of this superior Shop.

Goars Woman's Shop is known for its smartness, individuality, and beauty of design. It is one of the really economical style centers of the community; has a management of excellent taste; features high grade goods at reasonable prices.

All goods at the Goars Women's Shop come from the arbiters of the very latest fashions and are of rare beauty; not one is just ordinary, all are designed to bring out the wearer's best points and add to her attractiveness; all are new and last minute models, for the street, sport, or dress.

In the way of reasonable dresses the Goars Woman's Shop always carries the very latest styles from which to select. They stand back of all goods they sell and as a consequence the ladies over the adjoining territory have great confidence in the reliability of this store. No matter whether it is

a morning, afternoon, evening or a sport garment you desire, you will find here a very complete stock.

This is an age of competitive prices. Goars Woman's Shop is one place where the women of Hillsboro and vicinity can be fitted out in a dress or coat of the day at a reasonable figure. People marvel at the excellence of this merchandise at prices lower than those prevailing in the average store.

Unusually discriminating in the selections of its stock this shop enjoys extensive patronage; and is the mecca for the well-dressed woman.

While you always have at your command here the newest creations and the highest quality yet the prices are most pleasure for us to direct attention to Goars Woman's Shop, upon their modern store, excellent appointments, its stock of advanced styles and modern service. The fact that they are responsible for so many smartly attired people of this part of the state and add much to the charm of the dress of the period, makes them merit the large custom they enjoy and the commercial success which they have achieved.

West Hills Memorial Park

LOCATED ON PORTLAND-BEAVERTON HIGHWAY. PHONE AT 7810

West Hills Memorial Park offers a most beautiful spot close to the city where nature lends a pleasant touch to sad occasions when man in the transition goes to the great beyond. An institution that is well conducted and kept in the very best of condition.

With the age of auto funerals and rapid transit the large and well cared for cemetery has taken its place in our civilization.

During the past decade the private burying ground and small unkept cemetery have fallen into desuetude and are gradually passing away. This cemetery has become a center for the families all over this part of the state. This well known place is of good proportion and the founders have provided for the coming generations so that families could secure ample accommodations for many years to come. It is located in a beautiful spot of picturesque country where nature has been extremely kind in her lavish distribution of natural beauty. Aside from this the management has the grounds perfectly landscaped-gardened and every accommodation for perpetual care is offered to the people.

In this cemetery will be found the burial place of many of the leading families of this section of the nation. A stroll through this earthly paradise will remind you of the deeds of the sturdy ancestors that founded our community. This section of this territory can always be proud of the fact that due attention has been given to the memories of the passing years. The present generation is not to be surpassed by the men of yesterday and we provide more and more for the future.

A lot secured here is providing for bonded perpetual care so the dead will be remembered through the coming years.

It is incumbent upon every family to secure a suitable lot.

The management of this company will be pleased to furnish everyone with a lot that is suitable and these are offered at prices that are very reasonable.

In this review we are glad to call the attention of the people to the very beautiful West Hills Memorial Park and compliment the management upon its excellent appearance at all times of the year.

A. M. Jannsen Drilling Co.

WELL DRILLING AND MACHINE WORK A SPECIALTY
LOCATED: TWO LOCATIONS, IN REEDVILLE ON THE BEAVERTON HILLSBORO HIGHWAY, PHONE 3735—PORTLAND OFFICE IN THEIR NEW LOCATION AT 526 N. W. BROADWAY PHONE BE. 7056.

No business transaction is complete without the entire satisfaction of the customer. Upon this principle the A. M. Jannsen Drilling Co., Inc., was founded. It has never deviated from this policy and consequently each year has added to its huge clientele.

A. M. Jannsen Drilling Co., Inc., is well equipped for all classes of special machinery and general machine work. They have established an enviable reputation for expert work and reasonable prices. Much work is daily received by this shop from the surrounding country.

The owner, Mr. Jannsen, realized when he started into business that it was necessary to equip this shop in the most complete and modern style and has installed the latest scientific machinery for all work. This is a great accommodation to the people, as autoists, manufacturers, farmers, and, in fact, everybody has found the work will not only be executed correctly but that the part will be as strong if not stronger than it was before repairing, at much less cost than the purchasing of a new part, and that it can be done in a short time, thus saving endless delay in the ordering of new parts.

The members of this firm know that a good name in a community is built on continuous satisfaction of all customers.

In charge of the work is a craftsman of unusual skill and ability, and his work has the commendation of every one. No matter what may be broken, you should take it to him for consultation, and he will promptly tell you what can be done.

If for any reason it cannot be repaired he will tell you so.

In A. M. Jannsen Drilling Co., Inc., will be found the latest machinery and the most expert men, for this firm is one of the best concerns in the state and is known throughout the country for efficiency and promptness of service. It is headquarters for every class of machine work for all of the people in the territory, and enjoys a large patronage. It does honest work at reasonable prices. Pay them a call.

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HILLSBORO MEAT CO.

GEO. FISHER, PROPRIETOR. LOCATED IN HILLSBORO AT 119 S. 2ND AVE.

With a tremendous volume of business this firm is operated by an experienced management under a policy which enables them to give their patrons choice meat for much less money. At this establishment only the highest quality is offered. But the low prices have brought them a volume of business which continues to increase tremendously. Renders a complete service in meats. And in addition to high quality at low price you always receive courteous and efficient service. You are always welcome to visit the Hillsboro Meat Co.

You are certainly made to feel that your trade is wanted and appreciated and that you are dealing with friends.

Back of the success of this store lies the vast experience of the management. Their wise policies and thorough knowledge of the business have been responsible for their success. Once you have become a patron of this meat market you will not go elsewhere.

Once you have learned what high quality meats, what painstaking service and what a wide variety of selection the large stock of meats permits—you will be astonished at the low prices quoted.

They are prepared to give you any and all information regarding products they offer for sale, and they consider it a part of their business to serve you in this manner. When you seek information from them you do not get a curt or hurried reply. A courteous response with comprehensive knowledge is returned to every request and you are not obligated in any way merely because you asked questions.

The management has been closely allied with the larger business interests of this section of the state for some time and has found time, and has been instrumental in the up-building of this section of the country and this institution should receive the patronage of the entire populace.

GEORGE T. McGRATH

INSURANCE
LOCATED IN HILLSBORO AT 117 S. THIRD AVENUE

Geo. T. McGrath operates a progressive office which deals in various lines of insurance. In making this review of the section we feel we would be doing a great injustice by leaving out this enterprising firm.

The establishment might be termed "Insurance Headquarters," as they offer practically every kind of insurance. Under competent management this important addition to the commercial life of Hillsboro was founded several years ago. Since that time an excellent business has been built.

The man who is the active head of the Hillsboro office, has always been of the alert to protect his patron's interest as well as that of companies he represents. Each year thousands of dollars have been paid on insurance claims presented to this firm. Through all his affiliations he has built up an enviable reputation for reliability and square dealing.

If you are contemplating taking out

an insurance policy of any kind, you should see this concern. If you are not contemplating buying a policy it may pay you to think over the matter seriously and come in and have a talk with them.

Representing some of the oldest and strongest insurance companies in America, you can be certain of securing prompt and just payment when it is due.

All you have to do is call the office on the phone and Mr. McGrath will insure you in one of the leading companies, renew your policy when up, and if you have any trouble, will aid in the adjustment of the loss.

The business policy of this office is one of public service. Careful and courteous attention will be given to any inquiry you may wish to make. Mr. McGrath cordially invites you to avail yourself of any advice you may seek touching on insurance needs.

NEWS FLORAL CO.

ROUTE 2, HILLSBORO

There is no florist who enjoys a wider reputation for giving the customers the most lovely and beautiful of flowers.

As designers of floral emblems for funerals or for social occasions these florists are artists of unsurpassed ability. They know how to blend flowers and colors so as to give harmonious combinations of remarkable beauty.

The floral business distinct from ordinary businesses in that it is more than a mere business and more than

a science—it is an art. Working with flowers requires knowledge of all the laws of plant life. It requires a knowledge of soils and of botany. But in addition to all of this the florists must have that innate ability, that love for his work, which characterizes only the artist.

You will find that these florists possess all these necessary qualifications. You will be surprised to find that flowers can be so fresh and so beautiful as when they come from the News Floral Co.

Hillsboro Ice Works

ICE AND ICE CREAM. FEATURING BAILEY'S PURE ICE CREAM EARL BAILEY, 219 E. BASELINE ST., TRY THEIR FAMOUS BRICK ICE CREAM.

Their supply of cream comes from the healthiest and best fed cows in this advantageous section paying top market prices to the farmer for his milk and cream coupled with maintenance hereof the cleanest and most sanitary plant. They are deserving of your liberal support.

This progressive company is the most up-to-date ice cream manufacturers in this section of the state, and they distribute their ice cream over a wide area, having a most excellent patronage.

This ice cream is the production of pure ice cream in a model sanitary establishment that is transacting a large business. A decade ago ice cream was considered a delicacy that was used only on Sundays and holidays. It has become to be recognized as a food and not a delicacy.

This ice cream is not only health protecting but health giving as well. The purest dairy products and sun ripened fruits are used and every precaution is taken to make the product delicious and healthful. The machinery is of the latest mode and strictly up-to-date. They make a specialty of fur-

nishing ice cream for the trade and do an extensive business.

For years, the people in this district have generously approved Hillsboro Ice Works. Now comes recognition to Hillsboro Ice Works... further justifying the faith the public has always had in the greater purity, wholesomeness, and all-around goodness of this better ice cream.

This tendency of public favor has made their ice cream so extremely popular and in ordering you should be discriminating and go to the place where Hillsboro Ice and Ice Cream is sold.

The popular plant, is one of the leading industries. They always have taken an active interest in all matters that pertain to the good of the country and have aided in the betterment of local conditions, realizing that a larger city and community would be a benefit to the whole people. We wish to compliment the management upon their progressive and successful policies and to refer their establishment and its products to our readers.

USED CAR EXCHANGE

J. C. EDWARDS, MANAGER. WILLY'S SALES AND SERVICE FOR HILLSBORO, OREGON. WASHINGTON COUNTY LOCATED AT 2ND AND WASHINGTON ST.

Perhaps you need a car, your family needs one. You have been thinking of buying one for a long time, yet you feel you can't quite afford it. New cars cost quite a bit, and then you don't want to buy just the cheapest car to be obtained. This well known used car firm may be able to supply your demands in a way which will be very satisfactory to you and to your pocketbook.

The situation is simply this: Hundreds of people in this community want new cars each year or almost as frequently as that. Or they decide to buy a different car or a different model. Dealers are not all anxious to take used cars on a trade. This firm buys these cars, many of which are in excellent running condition.

But this firm does not sell you these cars just as it buys them. In deed, not. A corps of the most expert automobile mechanics available go

carefully over every inch of the car. Every bearing tightened and necessary repairs and adjustments are made; if new parts are needed, they are placed on the car—in short, the car is completely renovated so that for all practical purposes these used cars are, in many cases just as good as new. And they will be sold to you at much less than the prices on a new car.

So, if you need a car and feel that your purse will not afford a new one, visit the offices of this well known firm before you decide definitely to give up having the pleasure and convenience of owning an automobile.

There is one class of people who feel that they need a smaller car in addition to the one they have to be so particular for business use, etc. A good used car will meet this need very satisfactorily.

Safeway Stores No. 47

203 E. MAIN ST., IN HILLSBORO

TOMMY WIENZ, Mgr.

The Safeway Stores primarily represent the idea of economy in distribution. It has saved food purchasers untold thousands of dollars. At the same time it has brought additional benefits to the Pacific Northwest; namely the provision of greater markets and better profits for producers of food products.

Safeway Stores, Inc., is an institution with a large capital and able to enter the markets buying everything at first costs, paying cash. Many purchases being made directly from the local farmer. From the central buying and assembling establishment much money is saved in moving the goods to the stores as they have their own trucking system which is highly efficient and a great improvement over the old method of getting a small shipment here and there.

The Safeway retail stores of this district are all fitted with the very latest fixtures, the most accurate scales, refrigerating devices and everything that makes for the rapid transaction of business when a customer enters. They have a large trade but customers are not subjected to long delays as a large force is kept

on duty to see that all are taken care of with courtesy and dispatch.

They feature high quality goods; staple groceries from the leading refineries and producers, canned goods that are known the country over, vegetables and fruits of the highest quality, meats both fresh and smoked from packers of reputation and many specialties at all times of the year. You can always know what you want when you enter their stores as their displays are such that you can readily see something that will appeal.

The Safeway Store is in accord with the times as people more and more are desiring pleasures and do not want to spend all they make for groceries. The saving for a week will permit every family to enjoy something in addition to what they had before they started trading here. This phase of their activity puts them in the position of conducting a service for the elevation of the race.

Safeway Stores, Inc., established 19 years ago, have grown from one store to a vast organization covering 22 western states, who services are becoming more and more popular with the public as the progress of time goes marching onward.

FAIRWAY MARKET

KILMERLE & WILSON. LOCATED IN HILLSBORO, CORNER 2ND AND MAIN STREETS

Lucky, indeed, are the people of Hillsboro and all surrounding territory to have in their midst and at their beck and call the very extensive and efficient establishment of the Fairway Market.

The Fairway Market is among the leading trade centers of this part of the state and has long been known as headquarters for hundreds of people in and around the city. Space limitation at this time prevents even a short review of the large and varied stock of this concern, but such would not be necessary.

Their groceries of quality, extent of stock and reasonableness of price draws trade not only from Hillsboro, but from all the territory for miles around.

The manager is an excellent judge of provisions and not only selects the very best grades to offer the public, but specializes in the very finest and as a consequence, has a patronage

from discriminating people, ones that will go many miles to secure choice merchandise.

Fairway Market is one of the most important markets in this section of the state and brings to town every year thousands of dollars that otherwise might be diverted to other trade centers. It is safe to say their name and business is today as well known among the people of this part of the state as any of the institutions of like character in nearby towns. It merits your confidence as well as the most liberal patronage from the people all over this section.

The manager is one of the communities progressive business men and the success he has attained is not a result of luck, but of the service he has rendered the people by giving them the best at very reasonable prices and making most of the profit off the principle of buying in large quantities and saving the discounts.

J. L. ANDERSON

JEWELER
LOCATED IN HILLSBORO AT 211 E. MAIN ST., CHAIRMAN OF THE PARK COMMITTEE AND VERY INSTRUMENTAL IN HELPING GET THRU THE P. W. A. PROJECT IN FIXING THE PARK.

This establishment conducts a very progressive store in the community, meriting the large patronage it is receiving. Whatever you may wish, you will find they have provided in this store a choice assortment from which to make your selection.

As regards price you may rest assured that whatever you purchase here will be priced at a most reasonable figure for this establishment is in charge not only of reliable people, but people who have had a wide experience in this field and know the business from the ground up. All of those many articles so dear to the feminine heart are offered in a great profusion of attractive patterns and

Everybody does not appreciate the value to a city of having a strictly modern and up-to-date concern which carries a complete stock on hand at all times. Since the time this well-known store first opened to the people the local public has taken it as a matter of course. To be able to get what you want in this line, to know that no matter what the occasion may demand in this respect, you can always get it at this establishment—that is a feature of the commercial efficiency of the community which makes it more attractive.