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We buy furniture, stoves or what
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SAYS WILL ROGERS

Continued from Page 1

was a likable soul. Headed for China,
and if the Chinese kidnap her, they will
get what's coming to em.

An English capitalist on here, that I
had met on the boat one time from
Kong Kong to Singapore. He was tell-
ing me about the Japanese manufactur-
ing so many different things. He is in
the chemicals and medicines, said he
thought the British had the asparin
trade sewed up, and here low and be-
hold, comes along the Japanese one
day and unloosed a mess of asparin.
He seemed to think there was nothing
that they wasn't doing, and doing pret-
ty good. And away underselling any-
one else.

Well what can you do about it? You
got to give em credit. We used to do it.
Now we can't, so we got no right to
holler. Of course its with low wages, but
there is India, you can't get lower
wages than they have there, and here
the Japanese are underselling the
British with cotton goods that they
have bought in India, shipped away
from there, manufactured it at home,
then shipped it back, and undersell them. Well there
must be some economical management
in there somewhere, outside of wages,
you can't lay it all onto wages. You
could eliminate the whole amount of
the wage and then they could do it still.
So they must just be doing the whole
job in a mighty economical way. I don't
if any of their stock in on a market, and
if the company managers and directors
are getting any big cuts out of it.

Well anyhow that's going into what
they call economies, and when you
go into them, you have entered the
forest without an axe or a light or
a compass. You just argue around in
circles. The only thing you can go by
is results, and the Japanese are getting
em now. So that stops all the argu-
ments right there. We don't ever want
to even try to compete with their cheap
labor. So we have to figure out some
other way to cut our costs. Anyhow I
don't know anything about it, I just
happened to think of it. And I assure
you I want to do it again.

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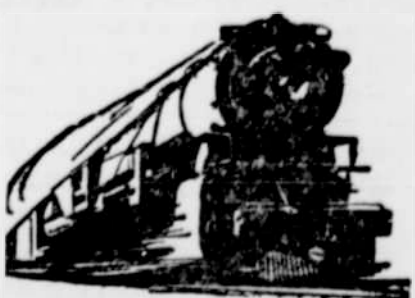
The word "Scamp" originally signified
a traveler, but three hundred years ago
when a man traveled he generally had
a good excuse for doing so, for few left
home save when compelled, and to be
a traveler was practically equivalent to
being a rogue.

The man is angry with me personally
for not delivering a letter correctly.
Man—Now, suppose I addressed a
letter to "The Biggest Idiot in Chris-
tendom," where would you deliver it?
Postman—Send it back marked "Re-
turned to Sender"

They went on for perhaps ten paces,
as far as the road, before she spoke
again. "I believe you," she said, with-
out a tremor of the rich, low voice,
though it was evident her emotion was
deeply stirred. "Your action was in-
excusable, unforgivable. But I should
not have struck you with the whip."

When you go to California, try
the train! Big changes have taken
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bottom at 24 a mile and less.
Complete meals in our dining
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Building, Portland, Oregon.

TRY THE TRAIN TO CALIFORNIA



When you go to California, try
the train! Big changes have taken
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write J. A. Ormandy, 705 Pacific
Building, Portland, Oregon.

Southern Pacific



ROBBERS' ROOST

By
ZANE
GREY

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"How dare you!" she cried, in in-
credulous amazement and anger.

"It just happened. I—I don't know—"

She swung her leather quirt and
struck him across the mouth. The
blood spurted. The leap of Jim's
fury was as swift. He half intercepted
a second blow, which stung his neck,
and snatching the quirt from her hand
he flung it away. Then his iron clutch
fastened in her blouse. One lunge
dragged her out of the saddle. He
wrapped his other arm around her and
bent her back so quickly that when
she began a furious struggle it was too
late.

His mouth hard pressed on hers
stilled any but smothered cries. There
was a moment's wrestling. She was
no weakling, but she was in the arms
of a maddened giant. Repeatedly he
kissed her lips, long, hard, passionate
kisses.

Suddenly she collapsed heavily in his
arms. The shock of that—its mean-
ing—pierced Will with something in-
definitely more imperious and staggering
than bitter wrath. He let go of her.
There was blood on her lips and
cheeks; otherwise her face was like
alabaster.

"I think I must have been in love
with you—and wanted to protect you
—from men worse than myself," he
went on, huskily. "I hope this will be
a lesson to you. . . . Your brother was
crazy to come here—crazier to let you
come. Go home! Go before it's too
late. Make him go. He will be ruined
shortly."

She wiped the blood from her cheeks,
and then shudderingly from her lips.

"You—did that—to frighten me?"
she presently whispered. In horror, yet
as if fascinated by something looming.
"Get on your horse and ride ahead
of me," he ordered, curtly. "Now,
Miss Helen Herrick, one last word:
Don't tell your brother what I did to
you till after I'm gone. . . . If you
do I'll kill him!"

She left a glove lying on the ground.
Jim made no effort to recover it. His
horse had grazed a few paces away,
and when he had reached him and
mounted Miss Herrick was in her saddle.
Jim let her get a few rods in
advance before he followed.

The excess of his emotion wore off,
leaving him composed, and sternly
glad the issue had developed as it had.
The situation had become intolerable
for him. It mocked him that he had
actually desired to appear well in the
eyes of this girl. How ridiculous that
one of a robber gang should be vain!
But he was not conscious that being
a thief made any difference in a man's
feeling about women. He knew that
he could not command respect or love;
but that in no wise inhibited his own
feelings. Strange, he had indeed fallen
in love with Helen Herrick.

She rode on slowly down the ridge
without looking to right or left. Her
gaze appeared to be lowered.

The ranch-house came in sight. Miss
Herrick saw it and halted a moment,
to let Jim catch up with her.

"Can you be gentleman enough to
tell me the truth?" she asked.

"I have not lied to you," replied Jim.
"That—that first time you kissed me
—was it honestly unpremeditated?"

"Miss Herrick, I don't know what to
swear by. But, yes, I have. My
mother! I swear by memory of her
that I never dreamed of insulting you
—I looked up. There your face was
close. Your lips red! And I kissed
them."

"They went on for perhaps ten paces,
as far as the road, before she spoke
again. "I believe you," she said, with-
out a tremor of the rich, low voice,
though it was evident her emotion was
deeply stirred. "Your action was in-
excusable, unforgivable. But I should
not have struck you with the whip."

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Studio Building, Portland, Oregon

What, and your passion to romance
—the passion justified your outrage.
I shall not tell. . . . Don't leave
Star ranch."

For an instant Jim felt as if he were
upon the verge of a precipice. But
her change from revulsion to in-
scrutable generosity called to all that
was good within him.

"Miss Herrick, I'm sorry, but I
must leave," he replied, sadly. "I'm
only a wandering rider—a gunslinger
and—a member of a gang of robbers.
And I was mad enough to fall in love
with you. . . . Forget it. . . . Go
home to England. But if you won't
do that—never ride out alone again."

He spurred his horse and galloped
down the road, by the barns and across
the court, into the lane that led along
the brook. Suddenly he espied a com-
pact group of mounted riders coming
down the road beyond Hays' cabin.
They bestrode bays and blacks, and
there was that about them which drew
Jim sharply up with a fiery thrill.
Smoky's outfit!

Hays stood out in front of the cabin,
bareheaded, his legs spread apart as
if to anchor himself solidly, his hands
at his hips, his