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the best for Stucco Plaster on outside for Bang-
lows—Does not stain and dirt can be hosed off.
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PORTLAND HIDE & WOOL CO. We Pay Highest Prices for
HIDES, PELTS, WOOL, MOHAIR,
CASCARA BARK.
Write for Prices and Shipping Tags.
Address Department B

The Stradivara The Phonograph Known for Tone
Agents wanted. Order direct from factory, 390 East
Morrison St., Portland, Oregon.
STRADIVARA PHONOGRAPH CO.

Page & Son Write us for prices and market conditions on
Veal, Hogs, Poultry, Fruits, Potatoes, Onions, etc.
Forty Years in the Same Location.
Portland, Oregon

KIMBALL Pianos and Phonographs sold on installment
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McCORMICK MUSIC CO.
Oregon Distributors
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MULTNOMAH BATTERIES
Guaranteed for one year.
Send no money. We ship by Express C. O. D.
\$18.00—Ford, Chevrolet 490, etc.
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GOULD BATTERY & SERVICE CO.
State Distributors of Gould Batteries
Corner 10th and Flanders Sts.
Portland, Oregon.

WATCH
THIS SPACE
NEXT WEEK

FRANK L. SMITH MEAT CO. "Fighting the Beef Trust"
New Location
107 Front Street Portland, Oregon

RHEUMATISM Jack King Cures It. Ladies and Gents Exam-
ination free. 207 Dekum bldg., Portland, Ore

RAINIER HOTEL Rates \$1.00 and up. 128 N. 6th St., Portland, Ore
Very Centrally Located. Convenient to all
Depots, and one block from main Postoffice

PATENT ATTORNEY MECHANICAL
Protect that Idea with a United States
Patent. Others have made fortunes
out of Patents. Why not you? Thomas
Blye, 202 Stevens Bldg., Portland, Ore.

If your **RADIATOR** heats or
leaks, send it to us.
Armstrong Auto Radiator Co.,
87 Burnside street, Portland, Oregon

VETERINARIAN—Cattle a Specialty
Dr. Chas. M. Anderson, Kenton, Portland.

PILE SEND today for this
FREE book telling
about my guaranteed
non-surgical treat-
ment for Piles.
It tells how I have cured
cases of forty years
standing.
DR. CHAS. J. DEAN
2ND AND MORRISON STS. PORTLAND, OREGON
MENTION THIS PAPER WHEN WRITING

EYES LOCATED ALL OVER BODY
Nature Particularly Liberal to Some
of Her Creatures, the Dragon
Fly Noticeably.

There is a most astonishing diversity
among animals in respect to the num-
ber and location of their eyes. In mam-
mals, birds, reptiles and fishes they are
limited to two and are invariably placed
in the head, but others of the animal
kingdom may have anywhere
up to 50,000, and they seem to have
been placed anywhere they might be
handy.

The dragon fly possesses eyes com-
posed of an aggregation of about 10,
000. In spiders and scorpions there
are usually eight or ten eyes in one or
more clusters on the dorsal aspect of
that part of the body which is formed
by the union of the head and thorax.
The starfish has an eye on the tip of
each of its five rays, or arms, as has
the sea urchin, which is homologically
nothing but a starfish with the ends of
its rays drawn close together in a
circle around which is considered the

hinder part of his body. The scorpion
has numerous eyes on the edge of its
mantle, extending from one end of the
animal to the other, and forming a
semi-circle. Some marine worms have
eyes in clusters not only on the head
but also along each side of the body,
even in the tip of the tail, and they
are connected individually with the
median nerve cord.

In the lowest forms are found many
infusoria which have neither eyes nor
nerves, but are nevertheless sensitive
to light, either seeking or avoiding it.

Originally From Holy Land.
Hollyhock is the garden mallow
(Anglo-Saxon hœc, mallow). It is
called hollyhock, or hollyhock, from
the Holy land, where it is indigenous.

Best of All Endeavors.
To secure and promote the feeling
of cheerfulness should be the supreme
aim of all our endeavors after hap-
piness.—Schopenhauer.

PREACHES SEVEN HOURS IN TREE
Exhausted Exhorter in Louisiana Is
Then Coaxed Down and Placed
in Jail.

De Ridder, La.—Travelers along the
De Ridder-Ludington highway were
baffled by the performance of a stran-
ger who preached for seven hours on a
stretch while standing on a limb of a
tree 40 feet from the ground. He be-

gan the treetop service with a song and
then launched into his lengthy dis-
course, which attracted throngs of peo-
ple.

He delivered seven distinct sermons
before being persuaded to descend
from the tree. When brought here he
appeared exhausted and was given
food and then placed in the parish jail
while the authorities determined what
course to pursue in his case.

SOMETHING TO THINK ABOUT
By F. A. WALKER

YOUR TOMORROW
AS YOU go about your duties today,
acquiring a larger knowledge of
your obligations to others and a bet-
ter understanding of your work, you
are paying your way to a better to-
morrow.

If you are careful, conscientious,
even-tempered and loyal today, de-
termined to make every stroke tell,
you will not be lacking in these ex-
cellent qualities tomorrow.

By holding steadily to such a
course, there will come to you gradu-
ally a new-born strength which will
ease your burdens and inspire a new
confidence in your ability.

Power is not given to ordinary mor-
tals to go at one stride to the top. The
summit of hope can be reached only
by repeated steps, sometimes hard and
painful, calling for patience and an
extraordinary control of the heart, the
hand and the tongue.

If you succeed in mastering your-
self today, it is likely that tomorrow
will be less imperious in its demands
upon you, and yield a little in its in-
clination to get you in trouble.

STATE NEWS IN BRIEF.

Hood River.—While the three-inch
snowfall at the city level had nearly
melted by nightfall Sunday, Parkdale,
in the upper valley, reported a blanket
a foot deep.

Tillamook.—The state and county
tax levy for Tillamook county for 1922
will be 23.2 mills. Last year it was
24.3. In high school districts it is
21.9 mills against 23.2 mills the pre-
vious year.

Ashland.—Fire believed to be of in-
cendiary origin Friday night destroyed
nearly 100 tons of hay stored in a barn
on Wagner creek, near this city. The
damage is estimated at \$6000, with
\$1500 insurance, by Henry Kerby, own-
er, who was in the city.

Prineville.—The 1923 county tax in
Crook county will be 7.094 mills, or .8
mill less than last year. This includes
roads, bridges, state tax, interest on
bonds, etc., and will raise \$184,474.95.

Pendleton.—Indians of the Umatilla
reservation, who violate laws of the
state and nation, such as prohibition
statutes, are now dealt summarily with
by Captain Sumpkin, the Indian police
judge on the Umatilla reservation. For-
merly the Indians cluttered the Pen-
dleton city jail.

Salem.—It will cost a total of \$5-
649,740 to complete the so-called Roose-
velt highway from Astoria to the Cali-
fornia line, according to a report com-
pleted here Saturday by Herbert Nunn,
state highway engineer, for presenta-
tion to the state highway commission
at its next meeting.

Ashland.—Awakened by the barking
of his dog, Guy Crosby, of Indiana
street, saw a coyote walk over his front
porch and investigate his cellar and
then head for his chicken house. The
objective was never reached by the
visiting animal, for a well-directed
shot ended his nocturnal wanderings.

Creswell.—Camas unit of the Farm-
ers' union entertained the county unit
at the Camas schoolhouse Saturday
with an all-day session. About 125 at-
tended. President W. L. Wheeler pre-
sided. A report of committees showed
that \$1400 had been signed up for a
warehouse, with two locals to hear
from.

Salem.—There were three fatalities
due to industrial accidents in Oregon
in the week ending January 11, accord-
ing to a report issued by the state in-
dustrial accident commission Friday.

The victims were T. P. Simpson, sec-
tion hand, Eugene; Raymond Tibbetts,
donkey fireman, Silverton, and Andrew
Quaayle, logger, Silverton.

Roseburg.—The Douglas county court
Saturday appropriated \$17,500 to meet
the 50-50 proposal of the government
for the construction of the first nine
miles of the North Umpqua road. This
section from Rock creek to the forest
boundary is the first lap of the road
which eventually will be built to Dia-
mond and Crater lake, connecting with
eastern Oregon.

Eugene.—The recent flood did little
damage to the McKenzie highway be-
tween Eugene and Vida, a distance of
30 miles, according to L. N. Roney,
county commissioner, who, with Abe
Gilbert, new road foreman, made a trip
as far as the rock crusher two miles
above Vida. Sunday. The only point
where the highway was washed out is
just west of O'Brien's point, or Deer-
horn.

Mill City.—The Hammond Lumber
company started its mill here Friday
after a few days' shutdown on account
of high water. The recent flood did
little damage except removing part of
the cribbing along the river bank.
Dams are being constructed and a ce-
ment wall will be poured within the
next few days to protect the planer
shed and the boiler house. The weath-
er has turned colder and snow fell Sat-
urday on the hills outside of town.

Pendleton.—Fire, which broke out in
Tommy Bond's garage on Garden
street at 5 P. M. Sunday, destroyed
four automobiles and damaged seven
others as well as resulting in smoke
and water damage to a house adjoining
and to the Pantorium cleaning works
and the American tire shop. The gar-
age, cleaning works and the tire shop
are the property of Joe Hansecom and
are housed in a brick building adjoining
the Elks temple. No damage was
done to the temple.

Baker.—Approximately \$100,000 loss
was suffered by the Rainbow Mining
company early Saturday morning when
fire destroyed the modern mill and
cyanide plant and other buildings at
the Rainbow gold mine, 40 miles south-
east of Baker. According to a report
from the property the blaze still is
raging in the shaft and all that re-
mained of the machinery was the trans-
former, hoisting works and the air
compressor. A short circuit in the
electric wiring in the mill was believed
responsible for the conflagration.

The Secret of Being a Convincing Talker

How I Learned It in One Evening.
By GEORGE RAYMOND

"Have you heard the news about Frank
Jordan?" The question quickly brought me
to the little group which had gathered in
the center of the office. Jordan and I had
started with the Great Eastern Machinery
Company, within a month of each other, four
years ago. A year ago, Jordan was taken
into the accounting division and I was sent
out as salesman. Neither of us was blessed
with an unusual amount of brilliancy, but we
"got by" in our new jobs well enough to
hold them.

"Imagine my amazement, then, when I heard:
"Jordan's just been made Treasurer of the
Company!"

I could hardly believe my ears. But there
was the "Notice to Employees" on the bul-
letin board, telling about Jordan's good for-
tune.

Now I knew that Jordan was a capable
fellow, quiet, and unassuming, but I never
would have picked him for any such sudden
rise. I knew, too, that the Treasurer of the
Great Eastern had to be a big man, and I
wondered how in the world Jordan landed
the place.

The first chance I got, I walked into Jordan's
new office and after congratulating him warmly,
I asked him to let me "in" on the details
of how he jumped ahead so quickly. His story
is so intensely interesting that I am going
to repeat it as closely as I remember.

"I'll tell you just how it happened, George,
because you may pick up a pointer or two
that will help you."

"You remember how scared I used to be
whenever I had to talk to the chief? You
remember how you used to tell me that every
time I opened my mouth I put my foot into it,
meaning of course that every time I spoke I got
into trouble? You remember when Ralph
Sinton left to take charge of the Y. M. C. A.
office and I was asked to present him with the
loving cup the boys gave him, how flustered
I was and how I couldn't say a word because
there were people around? You remember how
confused I used to be every time I met new
people? I couldn't say what I wanted to say
when I wanted to say it; and I determined
that if there was any possible chance to learn
how to talk I was going to do it."

"The first thing I did was to buy a num-
ber of books on public speaking, but they
seemed to be meant for those who wanted
to become orators, whereas what I wanted
was not only how to speak in public but
how to speak to individuals under various
conditions in business and social life."

"A few weeks later, just as I was about
to give up hope of ever learning how to
talk interestingly, I read an announcement
stating that Dr. Frederick Houk Law had just
completed a new course in business talking
and public speaking entitled 'Mastery of
Speech.' I sent for them and in a few days
they arrived. I glanced through the entire
first lesson, reading the headings and a few
paragraphs here and there, and in about an
hour the whole secret of effective speaking
was opened to me."

"For example, I learned why I had always
lacked confidence, why talking had always
seemed something to be dreaded, whereas it
is really the simplest thing in the world to get
up and talk. I learned how to secure complete
attention to what I was saying and how to
make my points clear, interesting, forceful and
convincing. I learned the art of listening, the
value of silence, and the power of brevity. In-
stead of being funny at the wrong time, I
learned how and when to use humor with tell-
ing effect."

"But perhaps the most wonderful thing
about the lessons were the actual examples of
what things to say and when to say them to
meet every condition. I found that there was
a knack in making oral reports to my superiors."

Turkish Law Based on Koran.
The laws of the Turkish empire are
based on the precepts of the Koran,
and the sultan's will is absolute when
not in opposition to accepted truths
of the Mahometan religion as laid
down in the sacred books of the prophet.

Sea Varies in Salinity.
Different parts of the surface of the
sea vary markedly in salinity, for it
will increase where evaporation is
great, as in the Red Sea, and decrease
where the rainfall is heavy, or where
there is very little wind and much
depression.

Watch Cuticura Improve Your Skin.
On rising and retiring gently smear
the face with Cuticura Ointment.
Wash off Ointment in five minutes
with Cuticura Soap and hot water. It
is wonderful sometimes what Cuticurs
will do for poor complexions, dandruff,
itching and red rough hands.—Adv.

Hint to Housewives.
Preserves and canned goods should
always be shielded from the light. An
old window shade will answer. It
should be hung exactly as it would be
at the window, and when drawn will
effectively darken the shelf.

Personal Contact.
"Ef'n I was a preacher," said Char-
coal Eph, ruminatively, "I'd pound de
pulpit less an' go visitin' mō, suh."
—Richmond Times-Dispatch.

Pearl Thimbles.
Ladies of high class in China use
the daintiest thimbles imaginable,
some of them being carved out of
enormous pearls, and ornamented with
bands of fine gold, on which all man-
ner of quaint and fantastic designs
are engraved.

Few Large Centers of Population.
There are but ten cities in the
world of more than 1,000,000 popula-
tion, and Russia is the only country
except the United States which has
more than one of them.

Best of All Endeavors.
To secure and promote the feeling
of cheerfulness should be the supreme
aim of all our endeavors after hap-
piness.—Schopenhauer.

There's the Trouble.
"Sedentary workers need a hearty
breakfast." "They do. But poor as
they are, they are too proud to accept
charity."—Hartford Times.

Red Cross BALL BLUE
is the finest product of its kind in the
world. Every woman who has used it
knows this statement to be true.

AILING WOMEN OF MIDDLE AGE

**Mrs. Linton Tells How Helpful
Lydia E. Pinkham's Vegetable
Compound is at This Period**

Denver, Colorado.—"I have taken
Lydia E. Pinkham's Vegetable Com-
pound for seven years
and I cannot tell you
the good it has done
me. It is good for
young and old and I
always keep a bottle
of it in the house,
for I am at that time
of life when it calls
for Lydia E. Pink-
ham's help. My hus-
band saw your ad. in
the papers and said
'You have taken
everything you can think of, now I want
you to take Lydia E. Pinkham's Vege-
table Compound!' So I let him get it,
and I soon felt better and he told me 'I
want you to take about six bottles.' So
I did and I keep house and do all my
own work and work out by the day and
feel fine now. I tell every one about
the Vegetable Compound, for so many
of my friends thought I would not get
well."—Mrs. R. J. LINTON, 1850 West
23d Avenue, Denver, Colorado.

After reading letters like the above,
and we are constantly publishing them,
why should any woman hesitate to take
Lydia E. Pinkham's Vegetable Com-
pound if she is in need of help? It brings
relief where other medicines fail.

Rest the Eyes.
It is well to give some definite at-
tention to the eyes. Rest them occa-
sionally from the light, if only by
placing the fingertips gently over the
balls of the eyes and completely relax-
ing for a few minutes.

Might Be Either.
If he's married, you can't tell wheth-
er he smokes a pipe because he is an
outdoor man or is an outdoor man be-
cause he smokes a pipe.—Exchange.

"Robin Goodfellow."
Robin Goodfellow is another name
for Puck, the little scamp in "A Mid-
summer Night's Dream," who squeezed
the magic juice on the eyelids of the
Athenian lovers and mixed them all up
in their affections.

**Let Cuticura Be
Your Beauty Doctor**
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address: Cuticura Laboratories, Dept. X, Malden, Mass.

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Business Training School in the North-
west. Fit yourself for a high position
with more money. Permanent positions
assured our Graduates.
Write for catalog—Fourth and Yamhill
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