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The STRADIVARA The Phonograph Known for Tone
Agents wanted. Order direct from factory, 330 East Morrison St., Portland, Oregon.
STRADIVARA PHONOGRAPH CO.

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INFORMATION DEPARTMENT

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Cut, seam, hem and machine pleat skirts ready for hand. 85 cents
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For reliable Cleaning and Dyeing service send parcels to us. We pay return postage. Information and prices given upon request.
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Cleaning, carding and mattresses. Crystal Springs Woolen Mills, 760 Umatilla, Portland.

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DR. CHAS. J. DEAN
2ND AND MORRISON PORTLAND, OREGON
MENTION THIS PAPER WHEN WRITING

Its Best Form.
There is more real charity in getting one man a job than in feeding four in idleness.—Boston Transcript.

U. S. PROBES 500 MAIL FRAUDS
Northern Illinois Leads With Charges in \$140,000,000 Swindles—To Push Trials.

Washington.—Approximately 500 cases involving fraudulent use of the mails are in the hands of United States attorneys for investigation to determine whether criminal proceedings should be instituted. It was announced at the Department of Justice.

STATE NEWS IN BRIEF.

Salem—Rehearing of the Pacific Telephone & Telegraph company rate case will be resumed in Portland December 15, according to announcement made at the offices of the Oregon public service commission.

Salem—Building permits issued in Salem during the first 11 months of this year aggregate more than \$1,100,000. This is a substantial increase, when compared with the figures for the entire year of 1921.

Salem—Receipts of patients at the Oregon state hospital established a new record last week when 25 men and six women were received for treatment. There are now approximately 1850 patients in the institution.

Eugene—A bill to provide rural high schools in the state with more money will be introduced in the next session of the state legislature by the Lane county delegation. It was announced after a meeting Saturday afternoon at the courthouse.

Toledo—At the budget hearing of the county court held in this city Saturday, the sentiment was so strongly in favor of retaining the county agriculturist that not only was the item for that office left in but it was also increased over last year's appropriation a small amount.

Salem—Fines collected during the month of November as the result of the activities of the state traffic officers aggregated \$4983.25, according to a report prepared here by T. A. Raffety, in charge of the law-enforcement bureau of the state motor vehicle department. There were a total of 534 arrests.

Eugene—More than \$1000 has been raised for the relief of the families of Iver Johnson and James Church, who lost so heavily in life and property last Wednesday when the Johnson home was destroyed by fire. The Morning Register has collected more than \$900 and another small fund has been made up.

Eugene—The people of Glenada, the little city at the mouth of the Siuslaw, opposite Florence, Thursday voted 30 to 0 to disincorporate the city, according to announcement of the official canvassers of the vote Saturday. The citizens there became tired of the burden of taxation to keep up a city government.

Eugene—Mrs. James Church died at Mercy hospital Sunday, making the eighth victim of the fire that destroyed the Iver Johnson residence here last Wednesday night. Mrs. Church was the fifth member of her family to die as a result of burns, three children having been killed outright and the fourth dying at the hospital.

Salem—The state highway department has started to move its equipment from the statehouse to a downtown business structure where the business of the commission will be conducted until after the legislature. The rooms now occupied by the state highway department will be used by the various legislative committees during the session.

Astoria—A loss of \$15,000,000 or more, some covered by insurance ranging from 40 to 80 per cent, was estimated by several conservative bankers Saturday after surveying the situation. The increase in the original estimates resulted when the cost of rebuilding streets in the city was taken into account. This cost alone is estimated at not less than \$1,500,000.

Salem—With the members of the Oregon Federation of Labor united in favor of a compulsory workmen's compensation act, many operators opposed to such a law, and a dozen or more casualty insurance corporations seeking to furnish protection for the Oregon workers, there are indications that a spirited three-cornered fight will be precipitated during the next session of the legislature.

Hood River—Leroy Childs, superintendent of the Hood River experiment station, who has just returned from a tour of the middle west, says that the low price for apples this season will have the natural effect of causing growers in various parts of the nation to grow lax in the fight against disease and insect pests. As a result, he says, it will mean the elimination of many acres of orchards as a commercial factor.

Salem—Making college-bred waiters and waitresses—the kind that smile while they work and deliver the goods without any thought of a dime in the hand, is the latest undertaking of the government under the Smith-Hughes vocational training act. This was announced here Sunday by E. E. Elliott, director of vocational training for Oregon, following a meeting attended by several members of the state board for vocational training held in Salem.

Nazimova



Madame Nazimova is recognized as one of the most distinguished "movie" actresses. She was born in Russian Crimea, in a small town called Yalta. At twelve she played the violin in public, later taking up stage work. As leading woman of a Russian stock company she played nearly 200 parts in a wide variety of productions, in most cases learning her new roles on the day of the night it was to be played.

The Friendly Path
By Walter I. Robinson

THE PESSIMIST

IF ONE must be a pessimist, let him keep his pessimism to himself. It is sufficient to make one's self unhappy without loading gloom on the others in the world. There always are more reasons for gladness than for sorrow, and if one cannot find happiness for himself he's an ungrateful and unkind individual if he tries to take the gladness away from his fellow men.

In a big city rooming house, a life-weary man, previous to trying suicide, penned a note in which he said: "The world has grown corrupt. It is no decent place to live in. One has to be a thief, a whisky runner or inebriate else he is no good any more."

A poor excuse to remove himself from this life of sunshine and gladness. But he had even less excuse for unloading his pessimism to disturb the lives of thousands who are finding this a pretty good old world in which to "carry on."

The man didn't succeed in removing himself from this life, and when he recovers it is quite probable that he'll prize his breath and the privilege of living more than he ever did before. But he'll only do so when he engages some of his time and attention in the task which belongs to everyone—that of making the world better, more beautiful and its inhabitants more happy and thankful to their God.

No one can answer the question without a lengthy thesis as to how fast the world is growing better. But no one can delve into history even a little without admitting that most people abhor sin and are more ashamed of sinning than people were not very long ago.

Thomas Edison, while camping with Henry Ford and H. S. Firestone recently, said that "Every man will revert to barbarism if given half a chance." But he contended that civilization is gaining, though he estimated that 15,000 years would have to pass before man "will have reached such a high point of civilization where he cannot, or will not want to go back to the barbaric life."

So you see we're moving in the right direction and following the right path. Then let us forget our complaining and not block traffic for others with foolish pessimism, for there is need of more optimism to bring the chariot of happiness through successfully, even though we're engaged in a tortoise race.

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The Secret of Being a Convincing Talker

How I Learned It in One Evening.

By GEORGE RAYMOND

"Have you heard the news about Frank Jordan?" The question quickly brought me to the little group which had gathered in the center of the office. Jordan and I had started with the Great Eastern Machinery Company, within a month of each other, four years ago. A year ago, Jordan was taken into the accounting division and I was sent out as salesman. Neither of us was blessed with an unusual amount of brilliancy, but we "got by" in our new jobs well enough to hold them.

Imagine my amazement, then, when I heard: "Jordan's just been made Treasurer of the Company!" I could hardly believe my ears. But there was the "Notice to Employees" on the bulletin board, telling about Jordan's good fortune.

Now I knew that Jordan was a capable fellow, quiet, and unassuming, but I never would have picked him for any such sudden rise. I knew, too, that the Treasurer of the Great Eastern had to be a big man, and I wondered how in the world Jordan landed the place.

The first chance I got, I walked into Jordan's new office and after congratulating him warmly, I asked him to let me "in" on the details of how he jumped ahead so quickly. His story is so intensely interesting that I am going to repeat it as closely as I remember how it unfolded. "I'll tell you just how it happened, George, because you may pick up a pointer or two that will help you."

"You remember how scared I used to be whenever I had to talk to the chief? You remember how you used to tell me that every time I opened my mouth I put my foot into it, meaning of course that every time I spoke I got into trouble? You remember when Ralph Clinton left to take charge of the Western office and I was asked to present him with a loving cup the boys gave him, how flustered I was and how I couldn't say a word because there were people around? You remember how I used to be every time I met new people? I couldn't say what I wanted to say when I was closing a business, and I determined that if there was any possible chance to learn how to talk I was going to do it."

"The first thing I did was to buy a number of books on public speaking, but they seemed to be meant for those who wanted to become orators, whereas what I wanted to give up hope of ever learning how to talk interestingly. I read an announcement stating that Dr. Frederick Hook Law had just completed a new course in business talking and public speaking entitled 'Mastery of Speech.' I sent for them and in a few days they arrived. I glanced through the entire eight lessons, reading the headings and a few paragraphs here and there, and in about an hour the whole secret of effective speaking was opened to me."

"For example, I learned why I had always lacked confidence, why talking had always seemed something to be dreaded, whereas it is really the simplest thing in the world to get up and talk. I learned how to secure complete attention to what I was saying and how to make everything I said interesting, forceful and convincing. I learned the art of listening, the value of silence, and the power of brevity. Instead of being funny at the wrong time, I learned how and when to use humor with telling effect."

"But perhaps the most wonderful thing about the lessons were the actual examples of what things to say and when to say them to meet every condition. I found that there was a knack in making oral reports to my superiors."

Legal Holidays in Alaska.

Alaska has ten legal holidays—New Year's day, Lincoln's birthday, Washington's birthday, Decoration day, Independence day, Labor day, Alaska day (November), Thanksgiving, Christmas and general election every two years in November.

Tibetans and the Marmot.

It is sinful to eat a marmot in Tibet. You may eat a good many other kinds of food, but no matter how hungry you are, you must not eat a marmot, for the little animals are supposed to be incarnations of the lamas, or priests.

Cuticura Soothes Baby Rashes.

That itch and burn with hot baths of Cuticura Soap followed by gentle anointings of Cuticura Ointment. Nothing better, purer, sweeter, especially if a little of the fragrant Cuticura Talcum is dusted on at the finish. 25c each everywhere.—Adv.

Among Those Present.

"De big pertaters are allus found on de top o' de heap," philosophized Uncle Ned, "but if it wa'n't fo' de rest of us dere'd be no heap."

A FRIEND IN NEED A FRIEND INDEED

Writes Mrs. Hardee Regarding Lydia E. Pinkham's Vegetable Compound

Los Angeles, Calif.—"I must tell you that I am a true friend to Lydia E. Pinkham's Vegetable Compound. I have taken it off and on for twenty years and it has helped me change from a delicate girl to a stout, healthy woman. When I was married I was sick all the time until I took Lydia E. Pinkham's Vegetable Compound. I was in bed much of my time with pains and had to have the doctor every month. One day I found a little book in my yard in Guthrie, Oklahoma, and I read it through and got the medicine—Lydia E. Pinkham's Vegetable Compound—and took eight bottles and used the Sanative Wash. I at once began to get stronger. I have got many women to take it just by telling them what it has done for me. I have a young sister whom it has helped in the same way it helped me. I want you to know that I am a 'friend indeed, for you were a 'friend in need.'"

—Mrs. GEORGE HARDEE, 1043 Byram St., Los Angeles, California.

Let Lydia E. Pinkham's Vegetable Compound be a "friend indeed" to you.

AMERICAN NEWSPAPER ASSOCIATION

Portland, Ore.

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Gentlemen:

Please mail me Dr. Law's course, "Mastery of Speech." I will pay the postman \$3.50 on delivery, which completes the transaction and pays for the course in full. Thereafter the course is mine absolutely.

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Self Preservation—Nature's First Law—HEED IT!

McKenna, Wash.—"I consider Dr. Pierce's medicines to be wonderfully good and recommend them to everybody. I used Dr. Pierce's Favorite Prescription for feminine trouble and was cured. And my uncle used Dr. Pierce's Golden Medical Discovery with fine results."—Mrs. Bert Putnam, Box 192.

When run-down you can quickly pick up and regain vim, vigor, vitality by obtaining this Medical Discovery of Dr. Pierce's at your nearest drug store in tablets or liquid, or send 10c to Dr. Pierce's Invalids' Hotel in Buffalo, N. Y., for trial pkg. or write for advice.

Yes, We've Met Them.

Some people take more time and strength trying to find how to avoid doing a hard thing, than they would need to do it. And worst of all, they become one of the most worthless things to be found on this big earth of ours.—Exchange.

It Isn't Worth It.

The only way to attain perfection is to follow all the advice you give to others.

Norfolk Island Ignores Cash.

Money is almost unknown on Norfolk island, in the Pacific ocean, about \$25 being all that is handled by the entire population in the course of a year.

Cuticura Soap The Velvet Touch For the Skin

Soap, Ointment, Talcum, etc. everywhere. For samples address: Cuticura Laboratories, Dept. X, Salem, Mass.

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is needed in every department of house-keeping. Equally good for towels, white linen, sheets and pillow cases.

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