

Advertising, System, Mail Order Houses, Emigration, and Many Others Included.

CREDIT SYSTEM DISCUSSED AT LENGTH LAST EVENING

Buffet Luncheon Is Served to **Delegates Last Night at the** Moose Hall.

Continued from Thursday, January 23.

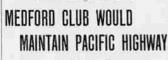
The session of the retail merchants yesterday afternoon was opened with the reports of the various local associations of the state. These reports were followed by discussions on various topics including "Advertising the Retail Store," led by C. E. Tilbury, president of the McMinnville Protec tive Association; "System in Busi-ness," led by E. N. Warner of Med-

president of the McMinnville Protec-tive Association: "System in Busi-ness," led by E. N. Warner of Med-ford; "The Mail Order House and the Retail Merchant," an address by E. B. Moore of Corvallis; address, "Emigra-tion as Affecting the Merchant," by A. Hofe of Salem. — Last evening's session was devoted to discussions on various subjects in cluding Value of Private Labels," led by W. M. Green of Engene; "The Par-cels Post-How it will Affect the Merchant," led by A. P. Johnson of Corvallis; "How to Conduct a Credit Business," led by A. P. Johnson of Corvalis; "How to Conduct a Credit Business," led by A. G. Brinkerhoff of Carlton; and an address, "The Law and the Merchant," by W. C. Win-slow of Salem." — This morning's session was as fol-Hows, 940 a. ... Reports of cre-dential and auditing committees, Dis-cussions: Special Sales—How to Conduct Them, led by L. E. Hamil-ton, Albary: Trading Stamps vs. Cash Discounts, C. H. Burkholder, Cottage Grove; address, "Modern Advertising," A. G. Clark, ex-presi-dent Portland Ad Club; Necessity for New Legislation, led by E. C. Ben-son, Roseburg; address, "The Rela-tion of the College to the Retail Mer-chant," Hon, W. J. Kerr, president, Oregon Agricultural College, Lamch-en, Afternoon session, 1:30. Ad-dress, "Relation of the Consumer to the Retailer," Edith Tozier Weather of Oregon Manufacturers' Association; dis-cussion and the Consumer to the Retailer," Edith Tozier Weather of Merchants' Association; dis-cussion and and the Com-munity, led by John Collier, La-Grander; address, "Che Canadian Mer-chant," P. W. Welsh, president, B. C. Retail Merchants' Association of ba-Grander in derband; Merchant, and the Com-munity, led by John Collier, La-Grander, address, "Confidence, the Basis of all Trade, Wm. A. Market, manger Oregon Division, Sheldon School, of Chicago, Question box, Report of committee on resolutions, Miscellaneous basiness. Election of officers, Sclection of place for next convention, Adjournment! — The Law and the Merchant," by W. Shushe

BUSINESS MEN PETITION

HAND TO U. OF O. GLEE CLUB Five Hundred Residents of the College City Attended the **Concert Last Night.**

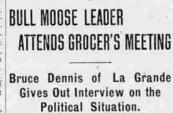
The members of the glee chub of the University of Oregon arrived in Many this morning from Corvallis where last evening they gave a con-cert at the opera house in that city where that evening they gave a con-cert at the opera house in that city where that the opera house in that city are the unstelled by the largest orow that has greeted the club in and the varsity boys sing last even ing and showed by their attendance at meand the varsity boys sing last even ing and showed by their attendance at meand the varsity boys sing last even ing and showed by their attendance at meand the varsity boys sing last even ing and showed by their attendance at meand the varsity boys sing last even ing and showed by their attendance at meand the varsity boys sing last even institutions has been closed forever. Tollowing the concert the Eugene how on the theorem the two state institutions in the reaction and gave the varions fraternities at the col-spased through Albany on their way be detered several selections at the con-chants Association which is now indered several selections at the con-chants Association which is now in the Moose hall in this city. Graduate Manager Geary who ac-formation is praise of the treatment was loud in his praise of the treatment was loud in his praise of the treatment was loud in his praise of the treatment was loud in the Eugene Alboys by the prople of Corvallis and the college stu-dentian bays to be held at Eugene boys and the Eugene students are planning a similar reception to the torow.



Manager C.H.Stewart Received **Communication This Morning** Asking Co-operation.

Opposing the effort now being made to re-locate the Pacific Highway or a route east of the Cascade mountains. the Medford Commercial Club yester day passed strong resolutions con-demning the proposal and asking the co-operation of all of the commercial clubs in the Willamette Valley to

clubs in the Willamette Valley to maintain the present route of the now famous western highway. The letter was received this morn-ing by the Albany Commercial Club and it is probable that some action will be taken at the meeting of the Club Monday night.



Included in the delegation from La Grande to the annual meeting of the Oregon Retail Merchants' convention was Bruce Dennis, editor of the La Grande Observer and former chairman of the republican state central com-mittee

mittee. The La Grande editor was the lead-

 BUSINESS MEN PETITION FOR EXTRA DAY POLICEMAN

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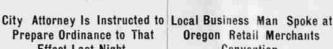
 Chief of Police Is Authorized to Hire an Assistant When One Is Necessary.

 Acting upon a petition signed by and presented to them last night, the resonance of this city, asked the council attribute and assistant, and the salary to be paid such an officer was paid the night policeman.

 The petition which was signed by attribute of this city, asked the council assistant for day work.

 The petition which was signed by attribute of this city, asked the council assistant for day work.

 The petition which was signed by attribute of Police Austin as the extreme statement in regard to the progres-sive sive than ever and they want pro-ressary to have an assistant. and the sourcest of Police Austin as a republican, drive extra and the progres-sive party. The people are more pro-ressive than ever and they want pro-ressive than ever and they man pro-sive party. The people are more pro-ressive than ever and they man pro-sive party will be the recognized, and only opponent of the crow-sit or y a disturbance took place in so the needed an assistant. Chief of Police Austin said that there were an only opponent of the crow-server and the was unable over the needed an assistant. Chief of Police Austin as and they want pro-ter as a statement in Oregon wall grow and it will only be a com-sit of y a disturbance took place in the opponent of the crow-tor he needed an assistant. Chief of Police Austin as and over the needed an assistant of the crow-ter of the resent control of the crow-ter and only opponent of the crow-ter and the was in that portion of the



COUNCIL ANNULED HAMILTON SPEAKS

Effect Last Night.

SPECIAL SALES SUBJECT **BOND FURNISHED BY AGENT OF CAPITALIST FORFEITED**

The Delay in Beginning Actual Speaker Asserts That Object in Annulment.

After waiting over a year for L. P. Lowe, a San Francisco capitalist, to build a gas plant in Albany, the mem-bers of the city council became tired of the inactivity of that gentleman in performing the work, and last evening instructed the city attorney to prepare an ordinance annulling the franchise granted to W. H. McGoldrick in Sep-tember. 1911.



ANOTHER DARING BURGULARY COMMITTED HERE STOCKTON ELECTED

GAS FRANCHISE TO THE RETAILERS **Residence of AI Senders Was** Burgularized: One of Series of Similar Crimes.

Another daring burglary and endowed on a series of ermos of a second of a series of ermos of a second of a series of ermos of a series of ermos of a second of a series of ermos of a series of ermos of a second of a series of ermos of the ermite place in every well regulated busion of the Oregon Retail Merchants Association. The spoke in part as follows:
 Special Sales and How to Conduct

LINN COUNTY WILL **COMPLETE BRIDGE WORK**

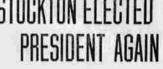
Approach to Steel Bridge Will Be Completed and Road Greatly Improved.

Through a decision of the Linn county court yesterday, the steel wagon bridge across the Willamette here will be in use by February 1st, says the Corvalits Times. This de-cision has to do with the immediate completion of the long approach to the bridge on the Linn county side of the river. County Judge Moses re-ceived word from Albany this morning that Linn county would place a crew proach and would foot the bill. The Benton county would place a crew proach and would foot the bill. The Benton county court will now hurry the minor work to be completed on the bridge proper, and the whole job will not require more than a week to complete. More than the work yet to be done of the creating the state of the state of the require more than a week to complete. The cast approach, but it will spend \$1,000 in improving the mile and a half of doominable road immediately east of Corralis. Benton county is co-operating in a generous way for the improvement of North Benton roads leading into Albany, and the Linn eanny courr is now meeting this friendly action in the rghir spirit. The cast road to this city has been and tifficult to keep the same in repair. However, once extensive work is done, it will not be difficult to keep this road in fairly satisfactory cond-tion. It is well that all counties should co-operate in matters of this sort. The Benton county court is to be commended on the interest taken in the streemely bad condition for a should co-operate in matters of this sort. The Benton county court is to be commended on the interest taken in there direction will appreciate the approach to this city is but fairness. Travelers who must cross the river in either direction will appreciate the arither direction will appreciate the arither direction will appreciate the first approach to this city is but fairness.

CYRUS WALKER WILL APPEAR BEFORE COMMITTEE

Leaves Today for Salem to Press Claims of the Indian War Vetrans.

Leaving this afternoon for Salem where has been called as commander of the Indian War Veterans of Oregon, Cyrus Walker will appear tonight before the house committee on



Retail Merchants Again Honor Well Known Salem Business Man Yesterday.

LA GRANDE WILL BE MEETING PLACE OF NEXT CONVENTION

Albany Merchant Was Elected Second Vice-President of State Association.

After electing officers for the ensuing year and recommending much important legislation affecting the retail merchants, the seventh annual convention of the Oregon Retail Merchants' Association was adjourned yesterday afternoon after being in session here for the past two days. LaGrande, the metropolis of Eastern Oregon, was chosen as the next place for holding the convention. The following officers were chosen

to head the state association for the ensuing year: J. L. Stockton, Salem, re-elected president; and L. R. Merr'ck, of Portland, re-elected secretary, Other officers elected were: W. A. r ck. of Portland, re-elected secretary.
Other officers elected were: W. A. Bell, Eugene, first vice-president; F. J. Fletcher, Albany, second vice-president; J. G. Snodgrass, LaGrande, third vice-president; Thomas C. Watts of Eeuben, re-elected treasurer; W. F. Isaacs of Medford, C. C. Tilbury of MeMiunville; C. H. Burkholder of Cottage Grove; Emil Gunther of Portland; J. C. Mann of Portland; John E. Malley of Portland; R. Alexander of Pendleton; E. Pollack of LaGrande, and T. A. Leaby of Astoria, directors. This morning the merchants left by special train for Corvallis where they will be the guests today of President Kerr of the Oregon Agricultural College. Every department of the college work will be shown the visitors and the people of Corvallis have planned to give them a banquet this alternoon hefore they leave that city. Most of the state and the last thing that was heard at the depot this morning was the merchants still talking enthusistically about the splendid hospitality of the Albany people.
The Albany merchants certainly ex.

splendid hospitality of the Albany people. The Albany merchants certainly ex-erted every effort to make the visit of the merchants to this city a pleasant one and their efforts wers appreciated by every merchant who attended the convention. It was no small under-taking and required much hard work, but it was accomplished nevertheless and Albany will not some be forgot-ten by the Oregon retailers.

ALBANY ELKS RETURNED FROM TRIP TO SALEM

Banquet Tendered to the Local Lodgemen by Brothers at the Capital City.

Declaring that "they were treated like kings." 125 Elks returned at 1 a. m. this morning from the Capital City where they were the guests last might of the Elks' lodge. The local Elks chartered a special train which pulled out of Albany yards at the S. P. depot at 7.35 hast night. When the train reached Salem they were met at the depot by a reception committee and escorted to the lodge rooms where an excellent musical pro-gram was rendered. The program was followed by an elaborate banguet.

After waiting over a year for L-F.
 Declaring that special select in year work of regulated burgers of the intervent of the intervent

tion. After thoroughly discussing the matter, Chief of Police Austin was au-thorized to secure the services of an assistant when needed.

W. J. Kerr, president of the Oregon Agricultural College, arrived in Al-bany this morning. He addressed the convention this morning on the sub-ject of "The Relation of the College to the Retail Merchant."

To the Retail Merchant. Dan Kellaher, a prominent retail merchant of Portland and senator in the Oregon legislature from Multmo-mah county, is in the city today at-tending the merchants' convention.

After being located on the same corner for over forty years, the build-ing recently vacated by Conrad Mey-er was today placed on rollers and started on its way to the eastern sec-tion of the city where it will be used as a storeroom by Scott & Conn at the corner of Third and Main streets. During the operation of moving the building it was necessary to cut the trolley wire of the local streetcar com-pany and car service was delayed sev-eral hours as a result. The other building will follow soon. After being located on the same

A. G. Clark, a prominent business Bruce Dennis, editor and owner of the LaGrande Observer of LaGrande, Oregon, is in the city attending the annual convention of the Oregon Re-tail Merchants.



TER DUILUING MUVEU BI REUTTNER THIS MORNING d Occupied Same Location or Over Forty Years; Will Be Used in East Albany. fiter being located on the same mer for over forty years, the build recently vacated by Conrad Mey-was today placed on rollers and ted on its way to the eastern sec to the city where it will be used a storeroom by Scott & Conn at comer of Third and Main streets. building it was necessary to cut the ley wire of the local streetear com-thours as a result. The other the wing will follow soon. Description of moving the the wire of the local streetear com-thours as a result. The other the wing will follow on the same the storeroom by Scott & Conn at the other brothers, including the other brothers, including the other brothers, including the other brothers including Editor Demicerat:
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claims for the purpose of presenting the case of the veterans in regard to an appropriation asked from the state

an appropriation asked from the state for the use of horses and equipment during the Indian wars. It seems that the veterans were promised by the territorial govern-ment the sum of \$2:00 per diem for the use of their horses and equipment Neither the government or the state have made good the promise and the state legislature. U

Miss Cora B. Green of Linn county and Harry G. Haughton of Santa Clara, California, were married in this city yesterday afternoon by Rev. Leech of the Methodist church.

J. L. Stockton, a well known mer-chant of Salem, is in the city attend-ing the retail merchants' convention. He is president of the Oregon Retail Merchants' Association.

PERSONAL MENTION.

the O. R. M. convention this week. One of the prominent visitors to at-tended the Oregon Retail Merchants' convention this week was Thomas S. Mann, vice president of the Manufac-turers' association of the Northwest, and one of the proprietors of the Pacific Stoneware Co. of Portland. He was accompanied by Mrs. Mann.

Mrs. P. A. Young left this morning for Portland where she will spend a few days visiting friends.

few days visiting friends.
H. E. Morton and Harry M. Hawk-ins left this morning for Portland where they will spend a few days.
Mrs. Anna Marsh of Orange, Cali-fornia, arrived in Albany this morn-ing to attend the funeral of her broth-er, the late William R. Hand.
Father Lane left this morning for Salem where he will spend the day.
I. P. Roberts a former second of the second sec

J. P. Roberts, a former resident of this city and now a grocer in East Portland, was in the city yesterday at-tending the merchants' convention.