

## HUGE RECEPTION COMMITTEE MEETS RETAIL MERCHANTS AT UNION DEPOT

Procession Five Blocks Long Parades Through Streets of Business Section; Convention Opened at Moose Hall at 10:45 o'clock; Mayor Gilbert Welcomes Visitors to the Hub City and Gives Them the Hub.

When the special train from Portland bearing several hundred delegates to the seventh annual convention of the Oregon Retail Merchants' Association rolled into the union station at this city shortly after 10:15 o'clock this morning, the merchants from other cities as they alighted from the train were greeted by a reception committee composed of over two hundred local merchants, traveling salesmen residing in this city, and members of the Albany Commercial Club.

The reception committee was the largest by far that ever greeted a single body of men in the history of the Hub City. The committee formed on First street this morning and headed by the band marched to the depot where final details were arranged for the reception of the visiting merchants.

Shortly before the train arrived, J. S. Van Winkle, president of the Albany Commercial Club, who was acting as grand marshal, had the entire reception committee form in a semi-circle facing the train. Mayor Gilbert carried a large wheel containing twelve spokes and a hub representative of the transportation facilities of this city. He occupied a place in the center of the group.

When the delegates had alighted from the train, a procession headed by the band was formed with a line on each side of the street car track and the long caravan composed of over four hundred men and extending along the street for five blocks, wended its way to the business section, while the air was filled with the booster songs of the various delegations.

The procession turned west on First street and serpentine back and forth across the thoroughfare to Ferry street where it turned into Second street and thence east to the Moose lodge hall at Second and Lyon streets. Previous to starting from the depot all of the visiting delegates were given one of the very attractive badges printed for the convention by the Albany Retail Merchants' Association.

When everybody had been seated in the hall, Frank J. Fletcher of this city, president of the Albany Retail Merchants' Association, arose and called the convention to order. Rev. Franklin H. Geselbracht gave the invocation. The Salem delegation, which was headed by William McGillchrist, one of the live wires of the Capital City, sang several booster songs complimentary to Albany.

Mayor Gilbert, who is an ex-traveling salesman and one of Albany's most prominent retail merchants, was then introduced by President Fletcher and extended a warm welcome to the visiting merchants. Mayor Gilbert said:

"In attempting to deliver an address of welcome to the merchants of the great state of Oregon, I can do so with more sincerity, perhaps, than any other organization I know of. I have been in business for myself and for other people for thirty years, fourteen of which I spent as a commercial traveler selling groceries, and it is a source of much pleasure to me that among the merchants in the territory between Portland and Ashland, I claim some of my warmest friends. I can sincerely say that the merchants of Oregon, many of whom I know, compare favorably with the very best in the country and I know them to be intelligent and honorable business men."

"It is not necessary for me to enumerate the many problems that are confronting the retail merchant and this convention is held for the purpose of discussing these things and I trust that a remedy will be found for some of them. The retail merchant is constantly called upon to donate money for various public enterprises. He subscribes to build roads in the rural districts; he foots the bills for all kinds of conventions; he helps build the churches and schools and generally contributes to everything that the community will benefit by."

"The retail merchant is public-spirited and donates money for a publicity fund with which the community is placed on the map and then some of those who receive the most benefit send to Sears, Roebuck & Co. for the goods he sells. Through it all, the retail merchant continues to smile."

"The citizens of Albany are proud of their city—'The Hub'—where spokes of transportation radiate in all directions and where we have 48 passenger trains daily. Proud of their homes, their colleges and schools, churches, and paved streets and I know that you are proud of yours. Instead of presenting you with a key to the Hub of the Willamette Valley, I will present to you the Hub itself. Do with it as you please during your stay in Albany. I not only hope that this will be the most successful convention held, but that it will result in a great good to the merchants and to all of the people of the state and that having held the convention in this city will ever be a source of pleasant memories to Albany."

In the absence of H. C. Garnett of Medford who was to have responded to the address of welcome by Mayor Gilbert, Chairman Fletcher introduced N. A. Perry of Holton, Oregon, ex-president of the state association, in a brief address. He thanked the citizens and merchants of Albany for the splendid reception accorded the visiting merchants at the depot this morning. "We feel already that we are one of you," said Mr. Perry, "and I hope

that none of us will do anything during our stay in Albany that will cause regret. Again I want to thank you all for the splendid hospitality that you have shown."

President Van Winkle of the Albany Commercial Club, who gave the address of welcome in behalf of that organization told of the growth of Albany since the time that the Indians were the first settlers to the present day. He told of the many railroads that radiated from this city and were in actual operation, not on paper.

"You merchants contribute freely for all public enterprises," said Mr. Van Winkle, "which is a natural thing for you to do, for you are the representative taxpayers of the people. We are often unsuccessful in securing funds from the farmers and residents of our towns but they have to have supplies and they give their money to you. Then we get it from you and the money is spent in building schools, churches, roads, and many other things necessary for the use of the people."

"Speaking of mail order houses, there is one thing they have done. They have caused you merchants to co-operate and hold conventions like this one today and this has been of great benefit to all of you for in these conventions you learn the best methods of conducting your business and many other things of mutual benefit. You merchants are the backbone and brains of the commercial organizations of the state and you donate money freely to all causes that are of interest to the people. We congratulate you upon your achievements and hope that you will achieve still more in the future. We thank you for coming to Albany and hope that your stay here will be a pleasant one and any assistance that we can offer you will be gladly given."

Mr. Mann, a prominent merchant of Portland, responded to Mr. Van Winkle's address. He said: "I have just been sitting near the stove—a warm one too. That stove compares favorably with the splendid reception accorded us at the depot this morning by the merchants of Albany which was one of the best that I have ever had the pleasure of receiving and the Albany people are to be congratulated for turning out such a magnificent crowd. When Mr. Fletcher of your city visited us at Medford last year and invited us to hold our convention in Albany, we accepted the invitation without delay. I am glad to say that although organized but a few weeks, Albany has one of the strongest business organizations in the state already. We appreciate the manner in which the glad hand was extended to us today. We are glad to be here."

President Fletcher of the local merchants' association here introduced J. L. Stockton of Salem, president of the Oregon Retail Merchants' Association.

President Stockton announced that owing to his throat being in bad shape he would not attempt to deliver a set speech. He started his address by paying a splendid tribute to C. B. Merrick, the Portland postmaster who was drowned in a swimming pool at Lakeview last August and who at the time of his death was secretary of the Oregon Retail Merchants' Association.

To Mr. Merrick, said President Stockton, "belongs the credit for many of the advantages that the members of this association are now enjoying. It was he who first conceived the idea of throwing the Portland Merchants' Association open and allowing the merchants of the entire state to become members; he also proposed laws that protected the association from peddlers and fake advertising; he introduced a new weights and measures law which protected the consumer in purchasing goods and fostered the splendid garnishment law that we now have."

"He was prominent in the commercial and social life of the city of Portland. He was at the time of his death a member of the Portland Ad Club and an ex-president of that organization. He was a member of the Rotary Club, Chamber of Commerce, the Oregon Development League, and many other clubs working in the interest of the state in general. He served in the Spanish-American war and was elected postmaster by the people of Portland who honored him. He is lost to this organization in person but not in spirit and we must finish the work begun by him and in the way that he would have had it done."

The annual report of President Stockton was full of interesting facts and figures to the members of the association. He urged co-operation in all classes of business, saying that it would be of mutual interest to the members of the association. He called particular attention to the garnishment laws in force in this state and said they were the best in the United States. This allows creditors to take a certain percentage of a debtor's wages to pay his bills.

He reviewed the cartage question which is of interest to wholesalers and country merchants and urged wholesalers and commission men to drop this charge and not force the retailers to pay it. He said that retail merchants should not invite the company of the traveling salesman and urged them to be courteous to the salesmen and to treat them with kindness.

President Stockton said that he had noticed that in several communities the spirit of jealousy existed among

## JACKSON CASE IS TAKEN UNDER ADVISEMENT

Concluded Yesterday Afternoon; Motion Disposed of and Court Adjourned.

The case of Jackson vs. Hugh Cummings was concluded late yesterday afternoon and the case taken under advisement by Judge Galloway. A large number of witnesses were placed on the stand and the case was hard fought from the time the opening argument was made until the case was finally submitted to the court. A number of motions and demurrers were also disposed of last evening and the January term of court adjourned. Judge Galloway returned last night to his home in Salem.

## PROGRAM FOR OREGON RETAIL MERCHANTS

**Wednesday Evening, January 22.**  
8:00 p. m.—Discussions: Value of Private Labels, led by W. M. Green, Eugene; Parcels Post—How it Will Affect the Merchant, led by A. P. Johnson, Corvallis; How to Conduct a Credit Business, led by F. W. Funk, Portland.  
Address—The Law and the Merchant, W. C. Winslow, secretary Salem Business Men's League.  
**Thursday Morning, January 23.**  
9:00 a. m.—Reports of Credentials and Auditing committees.  
Discussions: Special Sales—How to Conduct Them, led by L. E. Hamilton, Albany; Trading Stamps vs. Cash Discounts, C. H. Burkholder, Cottage Grove.  
Address—Modern Advertising, A. G. Clark, ex-president, Portland Ad Club.  
Necessity for New Legislation, led by E. C. Benson, Roseburg.  
Address—The Relation of the College to the Retail Merchant, Hon. W. J. Kerr, president, Oregon Agricultural College.  
**Thursday Afternoon, January 23.**  
Afternoon session, 1:30.  
Address—Relation of Consumer to the Retailer, Edith Tozier, Weathered, special organizer representative of Oregon Manufacturers' Association.  
Address—The Canadian Merchant, F. W. Welsh, president B. C. Retail Merchants' Association.  
Discussion—The Merchant and the Community, led by John Collier, La Grande.  
Address—Confidence, the Basis of all Trade, Wm. A. Market, Mgr., Oregon Division, Sheldon school, of Chicago.  
Question box.  
Report of committee on resolutions.  
Miscellaneous business. Election of officers. Selection of place for next convention. Adjournment.  
**Friday, January 24.**  
Excursion to the Oregon Agricultural College, leaving Albany at 8:30 a. m.

the merchants and that the small dealer was jealous of his larger competitor. He urged co-operation among the merchants and the promotion of good feeling. He stated that the merchants don't visit each other enough and urged the merchants to get on more friendly terms with each other. He said that nothing can be accomplished unless the merchants unite.

President Stockton urged the merchants to read the trade journals more and to encourage their clerks to read them. He said that the trade publications contained much information that was valuable to the retail merchant, including new business methods, and legislation of interest to the retailer. He stated that the problems and evils now confronting the Oregon merchant also existed in the Eastern states.

Regarding the parcels post, President Stockton stated that he believed that it was practicable and had come to stay; that it would be continued and improved from time to time. He said that the big mail order houses were already increasing their sales and advertising forces preparatory to increasing their business by the new system. President Stockton urged the retail merchants to acquaint themselves with the rates, etc., of the parcels post as it applied to their respective communities and to fight the mail order houses with their own weapons—that of flooding the mails with printed circulars and catalogues.

He said that the work of the Oregon Retail Merchants' Association would be extended to all parts of eastern Oregon at once. He said that the Oregon Hardware and Implement Dealers' Association had expressed a desire to become affiliated with the retail merchants association and recommended appointing a committee to confer with that organization in regard to the matter. He said that the Oregon Retail Merchants' Association has over 1800 active members and that over 100 new members had been added during the past year.

Then followed discussions on various subjects including "Advertising the Retail Store," led by C. T. Tibbitts, president of the McMinnville Protective Association; "System in Business," led by E. N. Warner of Medford; "The Mail Order House and the Retail Merchant," led by E. B. Moore of Corvallis; and an address, "Immigration as Affecting the Merchant," by A. Hofer, secretary of the Salem Board of Trade.

## ARBITRATORS TO DECIDE DISPUTE

Judge Harris of Eugene Will Represent Linn County at Conference Saturday.

MEETING WAS HELD IN  
SALEM LAST EVENING

Members of Legislature from  
Linn and Marion Counties  
Agree to Abide by Results.

Returning last night from Salem where they held a joint conference with the members of the Marion county delegation to the Oregon state legislature, C. H. Stewart, County Judge McKnight, County Commissioner Porter and J. S. Van Winkle believe that the division line dispute between Linn and Marion counties will be settled without any unnecessary delay.

The Marion county delegation decline to withdraw the bill introduced by Senator Carson of Salem but after a long conference which lasted until 10 o'clock last night it was finally agreed to submit the matter to a board of arbitration. Linn county will choose one member, Marion will choose another, and in the event that these two are unable to agree a third member will be chosen.

Judge Harris of Eugene has been chosen by Linn county and the name of the Marion county man will be announced late this afternoon. The members of the board will hold a meeting in Salem Saturday afternoon and the members from both Linn and Marion have agreed to abide by the decision of the board.

## FAST GAME INDOOR BASEBALL AT ARMORY THIS EVENING

Fiesels Colts Will Cross Bats  
with Team from Christian  
Church at 8 o'clock.

Tonight at 8 o'clock "Fiesels' Colts" the fast aggregation of indoor baseball players recently organized by Harry Fiesel, will cross bats for the first time this season with the team from the Christian church which has been playing excellent ball this winter.

Both teams are in fine trim for the contest which promises to be one of the best games of the winter in this city. Both teams are composed of the fastest players in the city and that the game will be well worth the price of admission is apparent from present indications. The contest will start promptly at 8 o'clock.

## WILL HOLD AN OPEN SESSION OF HIGH SCHOOL

The city superintendent, the principal of the high school and all the high school faculty have long wished that the patrons of the school and others interested in education might have an opportunity to visit the Albany high school while in session, inspect the beautiful building and the equipment which the board has generously furnished, meet the teachers, note their work and the method of operating a modern high school and observe, if possible, the splendid attitude of the student body in their environment. To this end the faculty in charge has planned to have an open session of the school Friday afternoon, January 24th, from 1 p. m. to 3:45 p. m. During these hours the school will be open to all visitors. The regular class work will be carried on in the usual manner. There will be no special programs nor features of display, the object being to give the visitors an opportunity to see the school at its regular work. Every department will be open to inspection.

Special usher and guides will be provided to show visitors to the various departments.

The girls of the domestic science class will serve tea and cake in the visit the school and become familiar with what the board has done, with what the teachers are doing and with the progress and surroundings of the pupils.

All are invited.  
THE SUPERINTENDENT,  
and High School Faculty.

A. V. Huddleson of Salem was numbered among the prominent business men of that city who is attending the Retail Merchants' convention today.

T. E. Kariff, proprietor of the popcorn stand at the corner of First and Ferry streets, has been presenting each and every delegate to the Oregon Retail Merchants' association with a sack of peanuts and popcorn today. This is done at the suggestion of the committee on reception and entertainment of the visiting delegates and the expense will be borne by the local merchants.

## HARRY LANE IS NOW UNITED STATES SENATOR

Legislature Met in Joint Session at Noon Today and Made Formal Announcement.

Salem, Or., Jan. 23.—Twenty-eight members of the state senate at noon yesterday voted for Dr. Harry Lane, of Portland, the people's choice for United States senator to succeed Jonathan Bourne, Jr., on March 4 next. The only two against Lane were Calkins and Bean, who cast their votes for Ben Selling.

In the house of representatives at the same time 59 members cast their votes for Dr. Harry Lane, S. A. D. Meek, of Washington county, being the only one to vote for Selling.

In the house 58 votes were cast for Lane by members taking Statement



No. 1. Belland of Clatsop, though not pledged, said he thought the will of the people greater than the opinion of any one man, and also voted for Lane. Representative Meek, who was unpledged, voted for Selling, with the explanation that he had refused to sign the statement and objected to Lane as the nominee for United States senator.

Hoskins and Lester in the senate, both unpledged, voted for Lane, explaining their ballots by the assertion that they believed the will of the people should prevail. Dr. J. C. Smith, the unpledged member from Josephine, also voted for Lane, but made no explanation.

The senate and house met in joint session at noon today, when the formal announcement of the vote in each branch of the legislative assembly was made. Dr. Lane thereupon was declared elected by the legislature to the office of United States senator, in accordance with the will of the people of the state of Oregon.

W. F. Isaacs, J. W. Mitchell, L. B. Brown, C. S. Butterfield, S. S. Smith, E. Gaddis and Wm. Peck were numbered among the prominent Medford business men who arrived in Albany this morning to attend the meeting of the Merchants' Association.

S. S. Smith, business manager of the Medford Sun, is numbered among the delegates to the annual meeting of the Oregon Retail Merchants' Association which convened here today. Mr. Smith says that business conditions are improving in Medford and the merchants, expect 1913 to be one of the best years in the history of the city.

J. C. Gallagher of the Eilers Piano House returned this morning from Seio where he placed an order for three new pianos.

The piano used at the Olga Steeb recital last night was loaned to the musician by Blanche Hammel.

Judge McKnight was transacting business in Salem yesterday.

Postmaster J. S. Van Winkle returned from a trip to the Capital City last night.

There will be no prayer meeting at the United Presbyterian church Thursday evening on account of the meeting of the Retail Merchants' convention. It will be held at the usual hour on Friday night instead.

Prof. Nicholls, the band leader and director, went to Halsey this afternoon, after a trip to Lebanon.

T. J. Anderson went to Corvallis this afternoon on a short business trip.

## OBITUARY NOTICE

Died, at the family home in Albany, Oregon, Sunday, January 19th, 1913, of organic disease of the heart, Mrs. Hannah M. McNeil, aged 70 years.

She was born in Buxton, Kent county, Ontario, Canada, May 5, 1842. On September 22nd, 1863, she was married to A. McNeil. They came to Oregon in 1875. They lived in Marion county until the last four years, when they located in Albany.

She leaves to mourn her death a beloved husband, a host of friends, one sister, five brothers of Canada, eight grand-children and six children, as follows: Mrs. R. W. Van Nuys, of West Stuyton; Miss Emma McNeil, Mrs. A. G. Steele, Mrs. J. J. Walker, Mrs. C. Medin, E. L. McNeil, all of Albany.

Burial services were held in the Presbyterian church at Gervais, Or., by Rev. F. E. McVicker. The remains were interred in the Masonic cemetery at Gervais beside her son, William J., who died several years ago.

## SUIT TO ENJOIN COLLECTION OF TAX

Scio Citizens Claim That New Charter Is Illegal and Take Case to Courts.

THEY CLAIM NO NOTICE OF  
ELECTION WAS GIVEN

Residents of Territory Included  
Extension of City Limits  
Protest.

Claiming that the city charter election held in Scio on May 1st is illegal, T. A. Richardson and other residents of that city today brought suit against W. L. Marks as county clerk of Linn county to enjoin the extension of the 8 mill tax levied by the city council of that place on the 1912 assessment roll.

Hewitt & Sox appear for the plaintiffs in the action and in their complaint claim that there are certain irregularities in the matter of calling and conducting the election at which a large number of acres adjoining the original townsite were made a part of the corporate limits.

It is alleged that no notice of the election was given by the municipal authorities and that the polling places were all located within the original territorial limits of the city. No polling places were provided in the new territory sought to be annexed to the townsite and no provisions made for those residing in this territory to cast their ballots at the election.

At the election the vote stood 56 in favor of the new charter and 36 against its passage. Had the voters in the new territory been permitted to vote, it is claimed that the result would have been different.

The city council of Scio recently made an 8 mill levy against property within the new corporate limits of the town and as this included the acreage taken under the new charter, the plaintiffs in this case are now seeking to enjoin the extension of this tax on the assessment roll insofar as it affects their individual property.

## UNITED ARTISANS INITIATED CLASS OF TEN LAST NIGHT

Luncheon Served in Dining Hall  
Followed By Dancing in  
the Lodge Room.

The United Artisans of this city held another one of their very enjoyable meetings last evening in their hall in the Schmitt-Hunt building and as a result of the campaign for new members being conducted by Dr. G. C. Eschelman, supreme medical advisor, and L. D. Walter, special organizer, ten more candidates were initiated into the mysteries of the order.

Following the initiation ceremonies a fine luncheon which had been prepared by the ladies was served to the members and invited guests in the dining room. The luncheon was greatly enjoyed by everybody and was followed by dancing in the lodge room with music furnished by an orchestra of several pieces.

The local Artisan lodge is flourishing and is growing rapidly, many new members having been initiated during the past few weeks. At the next regular meeting of the order on February 4th another large class will be taken into Crystal Assembly.

## MINISTERIAL ASSOCIATION ELECTS NEW OFFICERS

Dr. White Elected President and  
Dr. Geselbracht Is Secretary  
for the Ensuing Year.

At a meeting of the Ministerial Association held in this city recently, Dr. W. P. White of the United Presbyterian church was unanimously elected president, and Rev. Dr. Geselbracht secretary for the ensuing year. Rev. Dr. H. Leech was elected to serve as a member of the Chautauqua board.

This meeting was attended by Dr. Emmerson, the new pastor of the Christian church, and he received a warm welcome at the hands of the Albany clergymen.

The funeral of the late W. R. Hand will be held on Friday at 2 p. m. Two sisters of the deceased who reside at Orange, California, are expected to arrive Thursday evening.

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