

## RETAIL MERCHANTS AT BANQUET BOARD

Large Crowd Attends Meeting Last Night and Business Men Enjoy Function.

THEY WILL HOLD ANOTHER BANQUET IN A FEW WEEKS

A Novel Scheme Proposed by One Speaker For Collection of Bad Debts.

Continued from Wednesday, Mar. 19.

Attired in a bright red suit and wearing a hat with the inscription, "I collect bad debts," a small boy will hereafter act as official debt collector for the Retail Merchants of Albany if the suggestion made last night by E. H. McCune is adopted by the association.

This suggestion followed an address by P. A. Goodwin of S. E. Young & Son on the subject, "The Proper Credit System." The "red boy" would only be placed on the trail of confirmed dead-beats and if the suggestion is carried out, he will be expected to hound them until the accounts are paid.

The meeting of the retail merchants was called to order by F. G. Fletcher after an elaborate supper had been served at the new Arcez under the direction of R. C. Churchill.

Secretary Braden then read the minutes of the last meeting and the report was adopted.

Responding to the toast, "Show Windows—Do They Pay, and Why?" E. H. McCune appealed to the business men of Albany to maintain the reputation already established of having the best show windows of any city in the Willamette valley. He briefly reviewed the history of window trimming and gave some interesting data on the subject which had been obtained from some of the best authorities. He contended that neat show windows not only prove a direct financial benefit to the merchants but are an excellent advertisement for the city itself.

Speaking on the subject, "Advertising, Newspapers or Circulars, Which Pay the Best?" Fred Dawson asserted that the newspapers do not devote the proper time and attention to the typographical construction of the advertisements. He was not prepared to say which of the two pay the best but from his own experience was of the opinion that the advertisement in the local press reached approximately 60 per cent of the people while the circulars reach only 40 per cent, the conclusion of the speaker being that to obtain the best results both should be used. He also asserted that he had obtained no results whatever from the last circulars he distributed.

At the conclusion of these remarks, H. P. Morton of the Oregon Power company, arose and stated that his company had obtained results from newspaper advertising. He contended that the man who does not get results is largely responsible for it himself. "Too many business men fill their advertisements with closely written reading matter instead of either taking a larger space or cutting down their copy," said the speaker.

G. A. Flood was then called upon and asserted that his store had obtained its advertising campaign almost entirely to the newspapers. He said that the increase of business during the past year was the best evidence of the results obtained from this class of advertising, and announced that he had made a larger appropriation for advertising in the newspapers during the present year than he has in the past.

E. H. McCune of the firm of Chambers & McCune followed Mr. Flood and stated that his firm used both the newspapers and the circulars and had obtained good results from both.

Waldo Anderson spoke on the subject, "Public Credit vs. the Merchant." G. T. Hockensmith of S. E. Young & Son on "How to Control Credit Accounts," P. A. Goodwin had for his subject, "The Proper Credit System," and F. M. French closed the discussion with an address on the subject, "Overhead Expenses—How to Control Them." All of these speakers handled their subjects well.

The following business men participated in the discussion of various subjects: S. N. Braden, L. E. Hamilton, W. G. Ballack, Dan Johnston, D. O. Woodworth, P. A. Young, David P. Mason, J. P. Harburt and W. C. Schultz.

Owing to the large attendance and the success of the meeting last night the chair appointed a committee to assume charge of the arrangements for a similar meeting to be held within the next few weeks. The members of the committee are as follows: G. A. Flood, W. M. Barker and C. O. Anderson.

R. F. Simpson and family, residents of North Albany for six or seven years, left last night for Little Falls, where they will make their home. They sold their place of twenty acres to P. P. Nutting, of this city, who has rented it. It is situated a short distance from Palestine church, just opposite the North Albany tract on the east, and has an orchard of peaches, Franquette walnuts, apple and cherry trees, Loganberries, etc., besides a fine fir grove and other attractions. The place has been rented.

Mrs. Kuhn, mother of Mrs. M. V. Weatherford, this morning left for her home in Ohio, after a visit of several months with her daughter.

## JAMES HART NOW ON TRIAL FOR VIOLATING LIQUOR LAWS

Case Came Up This Morning in Circuit Court Before Judge Galloway.

The appealed case of Oregon vs. James Hart who was convicted in the justice court last February on a charge of violation of the local option law, went to trial this morning at 10 o'clock in department No. 1 of the circuit court with Judge Galloway on the bench in Judge Kelly's absence.

The case will not be completed until late this afternoon. A good portion of the morning was taken up in the securing of a jury. The last juror was seated at 11 o'clock and before the jury box was completed 17 talismen were called. The jurors are:

Wm. Abbott, Seio; Leonard F. McClain, Albany; Perry Parker, Center; H. R. Sherrill, Harrisburg; R. L. Acheson, Shedd; Jno. W. Miller, Halsey; J. R. Morris, Lebanon; W. A. Ledbetter, Albany; Fred Hofflich, Albany; Wm. Wiclizer, Albany; N. D. Conn, Albany.

The next case to be taken up on the docket will be the case of Oregon vs. J. E. Hammond, scheduled to be assigned late this afternoon. Hammond is charged with assault with a dangerous weapon. This case will be followed by Oregon vs. James Murphy, charged with giving intoxicating liquor to minors.

## FREE RAILROAD FREIGHT FOR INDUSTRIAL EXHIBITS

School Childrens Contributions to the State Fair Will Be Carried Free of Charge.

According to a letter from the Department of Education at Salem and signed by N. C. Maris, field worker for industrial fairs, school children living 200 miles from Salem can send their exhibits for the industrial exhibit of the Oregon State Fair as well as those living but 20 miles away, for all of the railroads have offered to carry these exhibits to the fair free of charge.

The letter which will be sent to the county school superintendents all over the state runs in part:

"I am sure the school children of Oregon will be delighted to know that the different railroads of the state have all agreed to carry the school children's exhibits to and from the State Fair, this year, free of charge. In order to take advantage of this liberal offer the exhibits of a certain county, or district, must be assembled at one or more convenient shipping points and shipped together."

The State Fair begins September 29 this year and it is said that the prize list is larger and more attractive than last year. A list of the prizes will be also sent to the county school superintendents. In the letter the cooperation of the children and teachers and every citizen of the state is strongly urged that Oregon may lead the world in industrial work this year.

## EARLY ALL OFFICERS OF THIS GRANGE WOMEN

Sweet Home Farmers Have Grange Hall Paid For and Large Membership.

Editor Democrat:

On Friday, March 14th, accompanied by my wife I inspected the Sweet Home grange.

Immediately after dinner the grange was called to order and business commenced.

I found all the officers of this grange, with one exception, are ladies, something that I never heard of before. I certainly was surprised, but I found they were equal to men if not superior in many ways.

The master, Mrs. Cora Stone, conducted the work splendidly, and will in a short time make a very efficient presiding officer.

They have 38 members on the book and will likely have quite a class for initiation soon. Two applications were received and referred to the proper committees. They intend to secure applicants enough for a good-sized class and invite the degree team from Crofoot grange to come and confer the degrees for them. They will attempt to make it possible to have all four degrees on that day, and the Crofoot team is anxious to go and visit with them and confer the degrees for them.

Sweet Home grange has a nice new hall fairly well finished and is out of debt, which places them in a position to make rapid advancement.

They are looking for a railroad to their little valley soon, something which they are badly in need of. The county road is very good, but in some places is quite soft. One visitor from Holy grange was present.

J. H. Scott, County Deputy.

Hugh Cummings, the stock man, returned to Corvallis this morning to meet a large herd of hogs, brought in through the snow from the foothills.

## PORTER BROS. MAY VISIT NEXT MONTH

This Is According to Advice Received at the Local Commercial Club.

LARGEST TIMBER HOLDERS IN EASTERN LINN COUNTY

New Map in Club Rooms Shows All Biggest Tracts in That Section of County.

The local Commercial club has just received word from reliable authorities that the Porter Brothers will visit this city sometime in the near future. These gentlemen are the parties who recently purchased the 116,000 acres of timber land in Eastern Linn county from Louis W. Hill at a consideration of \$4,000,000. Their visit to this city will be for the purpose of getting acquainted with members of the Commercial club and leading business men of the city.

This is from advice given Manager Stewart and it is not definitely known at present as to when the Porters will visit Albany but it is thought that the gentlemen will arrive sometime the early part of next month.

Upon the occasion of their visit it is expected that the location of one of their proposed large lumber mills at this city will probably be discussed. Other projects may also be taken up in the way of development of the large tract of timber land they have just purchased.

Manager Stewart has just completed the marking of a sectional map of the eastern portion of this county showing all of the larger holdings of timber, covering a total of 336,000 acres, which is only a small portion of the timber lands in the county. The map has been marked off with different colors and a legend has been arranged in the corner of the map designating the owners of the holdings.

Other diagrams have been marked on the map, including the territory which was proposed to be taken off of this county and annexed to Marion county during the recent legislature. This tract aggregated an acreage of approximately 90,000. However, it will be remembered that the bill introduced into the legislature causing this change in the boundary of Linn county was not passed. Manager Stewart has marked many important watersheds and points of vantage, including prominent divides in the mountainous section of the county and the map is on display in the Commercial Club room and will no doubt be interesting to those who hold the Porter Brothers are the largest holders of timber according to the map with the total of 116,000 acres, which lays in blocks of every other section. The Weirbausers have 48,000 acres, the Linn & Lane Timber Co., with 45,000, and the Hammonds with 42,000 acres. There are 12 other concerns with timber holdings shown on the map and Mr. Stewart says that while he was going over the records in preparation of the map, he discovered that there were many local people holding timber claims in the section.

Mrs. Laura Hackleman Dallam, of Oroville, Wash., last evening left for home after a visit of several weeks with her parents, Mr. and Mrs. Denver Hackleman. Mr. Dallam, private secretary of Gov. Hayes for four years, and his predecessor two years, is now editor of the Oroville Gazette, which he is making a success.

John A. Shaw, Jr., mother Mrs. Royal Shaw, and brother Lawrence, returned to Mill City this morning after an Albany visit. This was John A.'s first visit to the metropolis of Linn.

FOR SALE—Half dozen fine, pullet bred barred cockerels. High class stock from crossing three best laying strains in state. Price \$2.50 if taken soon. May be seen at corner 3d and Cal. streets. Barred Rock, Buff Orpington and Indian Runner legs eggs for sale. Archibald & Son; 540 W. 3rd.

FOR ANXIOUS PARENTS

Many of the perplexities arising from baby's numerous ailments have been solved for thousands of anxious parents by Mother Kroh's Baby Remedies. There are ten of these remedies, one for each of baby's ordinary ailments, and each is not only safe and free from any injurious drug, but is also guaranteed in every instance to give satisfaction or money back.

If baby is ill, we would advise you to consult a physician; but to parents who do not wish to consult a physician, and to physicians themselves, we recommend Mother Kroh's Baby Remedies. These remedies have been tested by many thousands and have invariably proved satisfactory. There are ten of these remedies, each costing 25 cents and sold in this community only at our store—The Rexall Store.

FRED DAWSON, Albany, Oregon. M18

## FORMER ALBANY MAN IS NOW AN INVENTOR

Has Obtained Patent on Number of Inventions and Some of Them Are Good Sellers.

Mr. and Mrs. PicKel and Mr. Demkey, of Portland, returned to that city this forenoon, after a short stay in Albany, during which Mr. and Mrs. PicKel were the guests of their cousins, Mr. and Mrs. M. Bussard. Mr. PicKel is quite an inventor, having patented seven or eight things of importance. Perhaps the best paying one was an automatic clock, a big seller. Now he is at work on an adjustable wrench and a mantel bed, which promise good returns. Besides inventing things, Mr. PicKel looks after probably the biggest cherry orchard in the state, owned by him, located a few miles from Salem, and containing 125 acres of fine fruit. Years ago he was a resident of Albany for a while. Now his home is in Laurelhurst, Portland, where he has one of the finest places in that fashionable addition.

FARMERS' ATTENTION! Seed wheat for sale. Inquire of the Albany Mill & Elevator Co. F27 to M 27 d&w

For Sale. 80 acres land, all in cultivation. Located 1 1/2 miles northeast of Oakville station on the Oregon Electric. A fine bargain. For particulars address or phone Mrs. Eva Vernor, care O. A. Archibald, 540 W. Third street, Albany, Oregon. M-10-Apr 10-dly-wkly\*

Western Star Grange No. 309 P. of H. will give a basket social at their hall on the evening of March 22. Good program, and everybody invited. dlyM17-W21

FOR SALE—Over a carload of good Carmon No. 3 potatoes, good for seed, at 25c per bushel, at my barn, corner Hill and Sixth streets. Now is your chance. A. J. Carothers. Mar8td&w

SANDY LOAM delivered, \$1.15 per yd. Also gardens plowed and harrowed. Bell Phone 584 J. Wkly-Mar-11-25\*

Come on and bring a friend to see Snyder draw out your plow-lay Don't fail to see our NEW POWER HAMMER 404 East Second St. Albany

## MISS MYRTLE HODGE PASSED AWAY LAST NIGHT AT ARRAGO

Was Well Known Young Lady of This City, Where She Attended College.

Word was received here this noon that Miss Myrtle Hodge of Arrago, Oregon, had suddenly died at her home last night after a short illness. The cause of death is not known. Miss Hodge is well known here where she attended the Albany College, graduating from that institution in 1911. Since her graduation she has been teaching school at Arrago.

Two brothers, Harold and Arthur Hodge, who have been attending college for the last winter, were summoned home the latter part of last week because of the illness of their sister and reached her bedside just before she passed away. Her age is given as 25 years. She was well thought of here and was a young lady of splendid character and attainments and her untimely death is a shock to a host of friends.

## NEW PIPE ORGAN WILL BE DEDICATED AT 8 TONIGHT

Splendid Program Has Been Arranged for the Opening of Dedicatory Week.

The dedication of the new pipe organ of the First Presbyterian church will take place this evening at the church at 8 o'clock.

Professor Lucien E. Becker will play the organ and will be assisted by the renowned baritone singer, John Claire Monteith. Both of these gentlemen are from Portland where they are well known in music circles. Local talent will take part in the program. Mrs. Flo will sing a solo and others to take part are Prof. Wilson, violinist, Miss Waggener, pianist, and Mr. Irvine, flutist.

The program will be opened by a dedicatory prayer by Rev. William Parsons. Among musical numbers of the program appears Mendelssohn's March of the Priests and Schubert's Serenade which promise to be splendid features of the program.

## EASTER SPECIALS

Messaline and Taffeta Silk Petticoats in black and colors, special \$2.95 each.

25c Corset Cover Embroideries, splendid designs on a good material, 15c yard.

Women's Burson Hose, 25c quality, special 2 pair for 35c.

Just secured a new line of Lace Ruffings, Crystal Buttons and Lace Band Trimmings

Agents for Standard Patterns FLOOD'S 334 West First Street Agents for Kabo Reducing Corsets

## Easter Millinery in Classic Shapes and Shades

That Typify True Style \$3, \$5, \$6.50, \$9 and \$10

You run the whole gamut of styles within these prices, and you receive as much for your money as you probably would for twice the expense in the mediocre millinery shop or from a factory trained milliner who fusses and fumes and never gets the true artistic results.

## Pattern Hats From the House of Gage That Are the Delight of Easter Shoppers

Every Pattern Hat that is admitted into this store is from the House of Gage. We add no cheap filling-in stocks to help balance the profits. All materials whether they be feathers, braids, ornaments or plumes, you may depend are from the House of Gage. We invite you to the store to see this grand exhibition of Easter Millinery.

The style makers have certainly done justice to their calling and prices are indeed reasonable. You will be surprised at the great values a little money will secure in this Easter Exhibition.

We want you to see the matchless showing of Easter Coats, Suits and Dresses. ALL READY TO PUT ON.

Coats \$9.50 to \$25 Tailored Suits \$15 to \$50 Dresses \$9.50 to \$35

## Our Great 1913 Style Show Presents An Exhibition of Coats, Suits and Dresses That Can Not Be Surpassed

Children's and Misses' Outfits in Complete Assortments. Styles that add to the Easter joy may now be obtained at prices you will not hesitate to pay.

CHAMBERS & McCUNE In the Elks' Temple, First and Lyon Streets Albany, Oregon ALBANY'S LEADING CLOAK and SUIT STORE