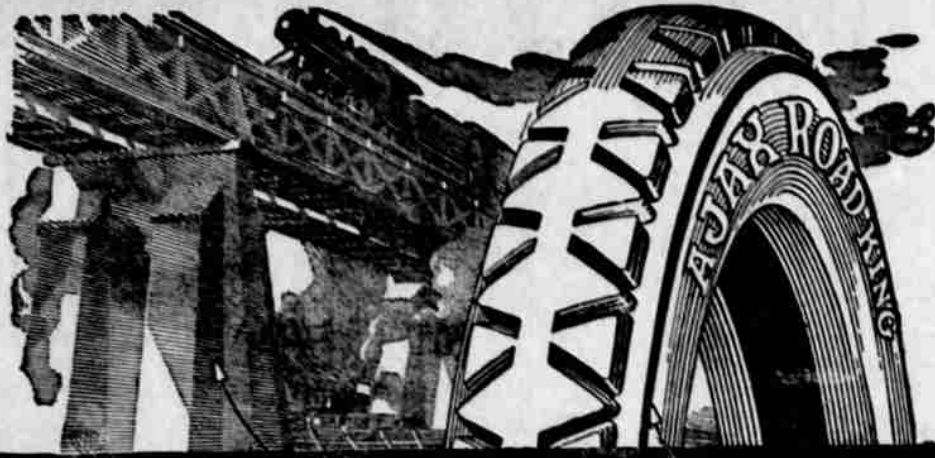




The Same "Shoulders of Strength"

ON ANY big bridge, note the buttresses that brace and re-inforce—that give more strength where strength is needed.

The same buttress principle is applied to Ajax Tire construction. Note Ajax Shoulders of Strength. They are rubber buttresses that brace and re-inforce the tread. They mean much greater mileage

AJAX ROAD KING MORE TREAD ON THE ROAD

We especially call your attention to the Ajax Road King. See its massive tread. Holds the road in a firm, friendly grip. It's a great



tire for all-round service. We carry a complete stock of Ajax Tires. Let us point out the many advantages in using them.

Ajax Tires are Guaranteed in Writing 5000 Miles
310 West Second St. Albany, Oregon

Ralston Electric Supply Co.

High Class Accessories and Supplies for the Motorist

AJAX TIRES

Claude Lewelling is getting ready and Briscoes this season. Progress on West Fourth Street, which he for a big business in Liberty Sixes is being made on his new store room hopes to occupy in the near future.

GOSSIP ON AUTOMOBILE ROW

The Ford Garage is well supplied with help. Allhands works there. Frank Allhands, head mechanic for the Kirk-McKern Motor Co. was formerly with the Palace Garage, Portland. In fact, the greater part of the Palace Garage force is now in Albany. Two new hands will be added to the force Monday.

Harry Tomlinson, electrical expert at the Ralston Motor Co. went to Portland early this week and drove up the first Garford truck to come to Albany. This firm has taken the agency for the Garford in addition to the Dodge, Velle and Mitchell Lines.

Elmer "Tack" Tyler, of the Albany Garage, is one of the oldest shop mechanics, in point of service, in the city. And he is also one of the best. "Tack" can scent carburettor trouble by smelling the gasoline.

For a sick man, R. W. Tripp, local distributor for the Oldsmobile and Dorr, is a pretty good salesman. In spite of the fact that he has been confined to his home with sciatic rheumatism in one leg and inflammatory rheumatism in the other, last evening he closed a deal for an Olds Six with Everett Gable, of Brownsville. Pretty fair work for a fellow on crutches.

Roy T. Worley and J. R. Wallis, of the Murphy Motor Co., yesterday drove up from Portland in a Buick roadster and touring car, the first new Buicks received here for about two months.

Messrs Kirk & McKern are proving themselves aggressive business men and certainly saw a great opening when they bought the Ford business from Whit Crawford. They have not only greatly increased the volume of cars and tractors sold but have increased their accessory business 600 per cent with a corresponding increase in shop work. They are

installing \$3,000 worth of special Ford and Fordson machinery for their special business.

Speaking of special machinery, the various automobile dealers are beginning to learn that specialization on the makes of cars they sell is the best policy. Many of the garages now send away to the proper source all repair work on cars which they do not handle.

And the dealers are learning, too, that co-operation is a paying investment. With plenty of business for everyone, there is a friendly feeling among the various dealers which is working out to the profit of all.

Orin Anderson is one of the best Maxwell salesmen in the valley. Nearly 700 Maxwells in this territory in the last four years speaks for the energy he has put into the business.

When Floyd Shortridge, salesman for the Murphy Motor Co., wants to get a rise out of Mrs. S. he proceeds by calling their fair daughter "Ignatz". He generally succeeds.

G. T. Hockinsmith, of the Albany Garage, showed his astuteness this winter by selling his fine home, which is too large for his family and buying a cozy bungalow.

Mrs. Myrtle Owens is now keeping the books straight and the office neat at the Highway Garage.

F. C. Atwell, of San Francisco, Pacific Coast manager for the Mack Truck, and C. C. Evans, of the Portland branch, were business visitors at the Day Motor Company salesrooms this week.

Barney Oldfield's visit to Albany this week was an event in local motor-dom. Albany feels justly proud in having had the honor of entertaining this distinguished guest, and he made

himself welcome by all of the nice things he said about Albany. His tires are being sold by the Murphy Motor Co., with whom he was a guest in this city.

Rolla Ralston, of the Ralston Motor Co., is wearing a worried look and making the air blue these days because two car loads of Dodge Brothers cars have been 30 days on the road and are not yet in sight. And they are all sold too.

When it comes to efficiency, no bookkeeper in the automobile business has anything on Mrs. Richard Noble, of the Kirk-McKern garage.

Louis K. Gell, who is distributor for all coast counties for the Dayton Airless tires, is building up a satisfactory business in his line. He made a trip to Marshfield this week to establish an agency in Coss Co.

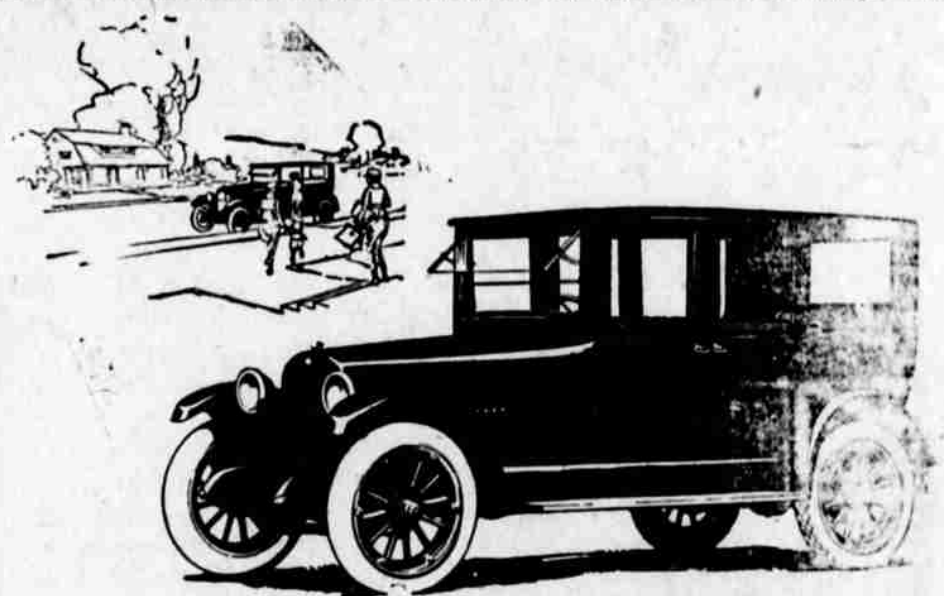
The Davis Combination Thief Proof lock is a new invention protecting the autoist against theft. Six combination locks are provided on the cowl dash. When the car is locked the wheel can be moved but it is impossible to start the engine. When one goes to lift the hood to tamper with the innerworks the siren lets forth such a shriek that the would-be thief becomes frightened and runs away. The device was being demonstrated in Albany this week.

Vin Shank and W. H. Bacon, of the Irvine Garage, are taking care of the business while Jim Irvin spends the winter in California. They report good business for the Chandler Six this spring.

S. D. Doramus, local representative for the Elgin Six, is spending most of his time looking for a house so that he can bring his family up from Salem.

Another new agency to announce its coming on auto row this week is the Willamette Motor Co., E. L. Geiz and A. R. Groat are the proprietors, and will handle the Scripps-Booth and

(Continued on Page 3)



Powerful Nash Six Sedan— a practical year 'round car

FOR those who drive the year 'round, the Nash Six Sedan combines all the advantages of the touring car with the comfort and protection of the limousine. From a weather-proof closed car it can be quickly changed to an open model with permanent top. Its Nash perfected Valve-in-Head Motor makes it unusually powerful, quiet and economical of fuel.



Perfected Valve-in-Head Motor

Five-Passenger Touring Car, \$2490
Four-Passenger Sport Model, \$1595
Two-Passenger Roadster, \$1490
Seven-Passenger Car, \$1640
Seven-Passenger Sedan, \$2570
Four-Passenger Coupe, \$2330

Price f.o.b. Kenosha

DAY MOTOR COMPANY

111 West Second St.
Overland and Nash Cars, Nash, Federal and Mack Trucks.
Distributors For Federal Tires.

NASH MOTORS

VALUE CARS AT VOLUME PRICES

179

Place Your Order Now For Spring Delivery.
New Carload Just In

SERIES 20

Studebaker
Established 1852
SPECIAL SIX

Only actual driving brings out the mechanical perfection of this Series 20 SPECIAL-SIX to its fullest degree. Beneath the harmonious lines of its exterior are mechanical features which assure economy and efficiency that are at once apparent to the experienced motorist and will proclaim themselves by years of constant service.

119-inch wheelbase; 50-horsepower demountable head motor; improved hot-spot intake manifold; intermediate transmission; improved windshield with bullet side-lamps; cord tires; extension tonneau lamp.

BIG SIX \$2650 SPECIAL SIX \$2050
Cord Tires All Around

Albany Garage

STUDEBAKER DISTRIBUTORS

Phone 181-J Foot of Ellsworth St.
LLOYD TEMPLETON G. T. HOCKENSMITH
Goodyear Tire Station

