

CHEESE FACTORY HOME INDUSTRY

Albany Pure Milk & Cheese Co. Makes Splendid Product

"The Farmers' Friend" they call him—his name is F. C. Pate, proprietor of the Albany Pure Milk & Cheese Co., with his factory at the corner of East Fifth and Jackson streets.

Cheese made the very day the milk and cream is delivered, and aged in his own cold storage room until marketed, is bound to become one of the staple food products not only of Albany but of all the surrounding cities and towns.

The year that Mr. Pate resigned from the management of the Albany Cooperative Creamery Co., 1915, he established his new plant, and its growth has been marked from the first turn of the churn. From a comparatively small number of customers the list has been steadily growing until today his regular shippers number several hundreds, living in all parts of Linn, Benton and a part of Marion counties.

The capacity of the big churn is 800 pounds, while at the same time the plant can handle 10,000 pounds of milk daily.

Mr. Pate has his own auto truck line, which brings in milk and cream from nearby farms in two counties. The monthly payroll to farmers is upward of \$8,000. The highest market prices are paid.

If necessary, Mr. Pate says he has ground enough on which to add new buildings when occasion shall demand. Last year's business, considering war prices and the increased cost of production, was very satisfactory; and he looks for a very much larger business during the year 1920.

Returned Home—

Prof. Palmer left this morning for Salem and from there to his home in Portland after attending to professional business here.

Halsey Visitors—

Mr. and Mrs. W. L. Renner of near Halsey came down to spend the day here with friends.

Visits Sister in Salem—

Mrs. Wanita Davis returned from Salem last night where she had been to visit her sister.

Through Thick and Thin

The man who has the grit and tenacity to stick to his job, no matter what the difficulties, through thick and thin,

—HE'S YOUR MAN.

For fifteen years, Diamond Tires have seen other tires come and go, —but, through thick and thin,

Diamond SQUEEGEE TREAD Tires

—the tires with the red side walls, —have demonstrated the grit and tenacity—

—the qualities of service and economy wanted by every motorist, —that have given them the reputation of holding their customers year after year.

If you want a tire that will make you come back for more, but one—DIAMOND.

Diamond SQUEEGEE TREAD Tires

HORSKY TIRE STATION

ALBANY CANNERY MAKES GOOD IN FIRST YEAR OF OPERATION AND GROWERS BEGIN TO REAP REWARDS

Those Foresighted Enough to Heed Call and Plant Small Fruits Are Now Getting Benefit of Advantages; Farmers Are Urged to Plant Heavily of Small Fruits

By W. R. Scott

Two years ago the writer associated himself with the Linn and Benton Fruit Association, a corporation composed of Albany business men with Mr. W. H. Paulhamus, of Puyallup, Wash., as sales manager, with the main idea of promoting the planting of sufficient acres of berries and tree fruits to warrant the building of a cannery here in Albany. We told the farmers of the wonderful profits to be made in the fruit industry, now but in its infancy, in this great valley so magnificently adopted to the enterprise, promised cash on delivery markets, free crates, free transportation, looked up sources of supply of trees, strawberry plants, logan and raspberry tips, in fact ordered them supplying at net cost to assist in any way to make it easier to start the industry well knowing from our experience of 20 years in the business in the Puyallup valley, what the outcome would be, once fairly started in and honest, earnest way. Contracts enough were signed to warrant Mr. Paulhamus in recommending the taking over of the Linn & Benton Fruit Assn., by his company the Puyallup S. F. G. C. Co., which was done last spring and a large modern cannery now occupies the prettiest site on the Willamette River on the 3 acre tract bounded by the river, Main, Hill and First streets in Albany. The main building is 96 by 208 feet, one-third its length being two stories high. This is for warehouse purposes, with concrete floor in the entire building. The boiler house is solid brick construction 30 by 30 and houses a 150 horse boiler with ample steaming capacity. Before the building was anywhere near completed we started canning blackberries, plums, prunes, peaches and finished on apples. Hundreds of tons of fruit was canned and thousands and thousands of dollars distributed in the community not only saving the surplus fruits but employing over 200 people with

a two-weekly payroll of \$8,000; this for months.

We have but just closed down and even yet are employing a considerable force, packing and shipping and getting ready for next year. Our company has ordered machinery for installation that will cost upwards of \$100,000, additional warehouse and preparation rooms must be built; comfort stations, rest and lunch rooms must be built. These necessary improvements will cost many more thousands.

Right here I want to ask you, dear reader, has Mr. W. H. Paulhamus made his word good? Have I made my every promise good? Is the cannery worth while to this community? If you think it is—what are YOU planting for it? How are you supporting it?

Do you realize this cannery will have to operate on foreign fruit—fruit brought from upper and lower valley and from both east and west hills, while we are waiting for you to make your promises good and PLANT—strawberries, loganberries, Munger blackberries, gooseberries, Dawson plums, Montmorency cherries, red and black currants, quinces and other fruits in sufficient quantities?

Do you realize that Puyallup Valley land is selling for \$1200 per acre because of its fruit canneries, sister canneries to Albany Cannery, owned and operated by the same company and management? It's time for you people to act. PLANT NOW—this very spring. We have enough tips and roots contracted for a large area. Engage what you need today. Call 91 or stop me anywhere. Tell us what you can DO, not what you WANT to do, but DO IT and DO IT NOW. We supply at net cost to us. Read what Mrs. Lucy O'Dell Thompson of Puyallup has done with 1 and 1/4 acres: Owns one and a quarter acre home place, good house about 30x36 feet on ground, good sized

chicken house with 300 birds, wood shed and coal house, root house and flower garden. This place owned and worked by Mrs. Thompson, who is a cripple, and Mr. Thompson in very poor health. Here is their actual record from settlement sheets and cash book for 1919 crop:

Sold neighbors from cherry trees, apple trees, currants and gooseberries	46.78
Sold cannery 4855 pounds evergreen berries	616.93
Sold cannery 4800 lbs raspberries	814.43
Total gross sales	\$ 1478.14
Paid for labor	230.00
Total net earnings	\$ 1248.14

Canes on this place were set 21 years ago by the present owner. This shows what proper care and cultivation will do. Another case: Mr. Durkee sold \$225 worth of raspberries from two city lots, his home paying a rental of \$180 per year for the place, he being employed on the railroad. The family did the work. Then again: Mr. Foster cropped from fraction over an acre 356 crates strawberries selling at an average price of \$3.05 per crate. Gross sales were \$1085.80. Here is another: Mr. Churchward sold from 2 1/2

acres evergreen berries 30,500 pounds to cannery and shipped 320 crates of 16 pounds each or 5120 pounds. Total weight, 35,620 pounds at 9 cents—\$3204.80.

The high cost of living is not bothering Mr. Churchward. He has three story farming. This I aver: Home tract has a large orchard, apples, cherries, pears, etc., above the berries, and chickens on the ground.

Paul Sulkosky sold cannery 16,000 pounds of strawberries, Marshall variety, from 1 1/2 acres, at 14 cents. Total \$2240.

These are just a few growers among many hundreds in the Puyallup Valley, the truth of which can easily be proven if doubted.

My friends, these berry growers do not fear the high cost of living even on their small acres. You should be equally prosperous per acre right here. WHY NOT? Come to cannery or call 91—let's talk it over.

W. R. SCOTT, Mgr.
P. S.—Read Mr. Paulhamus, article in December Better Fruit magazine—it's worth while.

S. S. Montgomery of the Albany Iron Foundry went to Salem today to visit relatives.

Charleston Is Short of Homes

CHARLESTON, W. Va.,—Housing conditions in and around this city have become so acute that a corporation, with a capital of \$500,000, has been formed by the Chamber of Commerce of Charleston, South Charleston and St. Albans to provide homes for 1,500 additional federal employes.

These men will be employed in the government ordinance factory, now under course of construction here, and will be in need of shelter in the early spring. Every house in the three communities is now occupied.

The St. Albans Chamber of Commerce has arranged to take \$100,000 of the stock. The announced purpose of the company to buy materials in large quantities and to let contracts for houses in such number as to bring the cost to the minimum in order that they may be sold at reasonable prices.

Left For Seattle—

Mrs. F. M. Kendricks left this morning for her home in Seattle after spending the holidays here visiting her sister Mrs. Frank Dooley of North Albany.

Build With Brick

IN PLANNING your business or residence building this year specify plenty of Face Brick. We make Cement Brick in any color or style to suit your plans. It's more economical and more durable than wood. And fireproof! See us for prices and other information.

Albany Sand & Gravel Co.

J. J. LINDGREN, Prop.
Dealers in Sand, Gravel, Crushed Rock, Lime and Cement.
Foot of Ellsworth St., Albany, Ore.

Albany Creamery Association

Manufacturers of Linn Brand Butter
Buyers of Eggs

We invite you to send your cream and eggs to us and benefit through the co-operative plan that we have of doing business.

"The Producers Own Institution"

Factory and Offices East Ninth Street
ALBANY, OREGON

GREETINGS OF THE SEASON

At this time we desire to extend to our hosts of friends and patrons our best wishes and to assure them that their hearty support and cooperation during the last year has been heartily appreciated.

D. E. NEBERGALL MEAT CO.
Packers of "Linnore" Brand Products

Two Big Days for Out-of-Town Buyers

Friday and Saturday

H. Liebes & Co.'s
THIRD ANNUAL

CLEARANCE
of Winter Apparel

We Invite Our Out-of-Town Friends

to participate in the wonderful savings effected by this extraordinary selling of high-grade garments. It is worth your time and the expense of attending a sale which offers such worthy inducements.

Suits, Coats, Dresses, Skirts, Blouses and Other Garments

of the H. Liebes high standard of quality marked at genuine clearance prices. An opportunity you may not have again in many months. Thrifty buyers are supplying their needs for a year ahead.

Sizes and Styles in Abundance for Women and Misses

Clearance of SUITS
at \$34.85, \$44.85, \$54.85, \$64.85

Clearance of COATS
at \$34.85, \$44.85, \$54.85, \$64.85

Clearance of DRESSES
at \$14.85, \$24.85, \$34.85, \$44.85

Our experienced salespeople, fitters and other conveniences are at your service. Make a careful selection, as no exchanges, approvals, lay-aways or returns can be allowed on sale garments.

Many Reductions Not Shown Here

H. Liebes & Co
ESTABLISHED 55 YEARS
FURS 149-151 BROADWAY
Portland, Oregon