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FRIDAY, OCTOBER 10, 1919.

THREE INDUSTRIAL FACTORS

"Just and proper division of profits between capital and management, the three factors which make the success of any productive business, is the problem confronting this country in the settlement of questions of industrial unrest," says an economist.

The classification is a useful one to bear in mind. Most people seem to consider only two industrial factors, capital and labor, and some consider only one.

There are workmen who refuse to admit that capital has any claim at all, and there are capitalists just as prejudiced and blind in regard to the claims of labor—which by general agreement of modern thinkers are really superior to those of capital.

Labor, however, is particularly prone to ignore the contribution made to industry by the third class mentioned, the "managers." Some members of the "working class" identify business management loosely with "capital," though the latter is, properly speaking, nothing more than inert dollars, which are useless and unproductive until some business executive puts them to work. And there is a tendency, all too prevalent among union workmen, to regard men employed in managerial positions as unproductive and unnecessary.

The fact is, of course, that management or superintendence is just as

vital to industry as either capital or labor, and that both capital and labor are helpless without it. Neither dollars nor hands can be employed without the manager who brings the two together and makes them productive. His work is harder than that of the average manual worker. His work is productive in the truest sense, none the less because it is mental instead of physical and visible.

There is no more absurd or dangerous fallacy than that of the ignorant workman that the executive sitting in the office "does nothing," and that the manual worker himself is the only "real producer." That is what the Russian Bolsheviks thought—and look at Russian industry today, with production crippled, industrial cities emptied, and the workers, with all their liberty and their stage money, living in abject misery.

CANDIDATES AND TEA

The women voters do not intend to bet the pot blind as men have for generations. When the woman casts her vote she is going to know all about the candidate, and probably know him personally.

Two women have been recommended by the suffrage party for membership on the school board of a certain district. A series of teas are to be given at different houses in the district, to enable every woman voter concerned to meet the candidates personally and have a chat with them.

Male candidates for office have had a hard row to hoe since the growing demands for a germ-proof life made hand-shaking unpopular and kissing the babies taboo.

Here, however, is a suggestion for them. The saloons are closed, but there is nothing to prevent a series of teas being given for any candidate. If time enough is allowed for the campaign it would be possible to arrange quite an extensive tour.

Such a method would be valuable for many reasons. It would enable the candidate to study human nature in the home, where it is most natural and least human. It would enable the public to get a close-up of the candidate. And when the prohibition issue arises—tea and coffee as intoxicating beverages—the candidate could tell to a drop how many cups of tea a man can drink and still be cheered but not inebriated.

TO BRING ABOUT PEACE IN CHINA

SHANGHAI, Aug. 15. (Correspondence of The Associated Press)—A definite move to bring about peace be-

tween the Northern and Southern factions in China was made this month when the Peking government appointed Wang Yi-tang, a former Minister of Finance, to head a Northern peace delegation to take up again with the Southern representatives the negotiations that were broken off last spring. At that time the North rejected eight demands made by the South and so brought to an end the Shanghai Peace Conference.

The eight demands of the Canton government comprised the following:
Abrogate all secret treaties with Japan.

Punish the officials who negotiated the secret Japanese treaties.
Dismiss military and civil governors of provinces who had violated certain laws.

Disband the Northern defense army.

Rescind the mandate of 1917 by which the old Parliament—the body that removed to Canton and there set up the Southern government—was declared to be dismissed.

Recognize President Hsu Shih-chang only as provisional president.

What, if any, modifications the Canton government has expressed a willingness to make in its demands have not been clearly defined.

Late in August it was learned that private negotiations to withdraw troops had been in progress between military leaders of the North and South who apparently sought to hold a peace conference of their own at Nanking. Since the Peking government has appointed a new peace delegate, the opinion has been advanced that this military conference may not be held.

The great masses of people in China have scant concern with the strife which has been disrupting the country.

Whatever division might have existed between the masses of people in the North and the South, was swept away by announcement from Paris that the city of Tsingtao and the rights formerly held by the Germans in the province of Shantung had been awarded to the Japanese. The whole country, North and South, saw that no action to avert the consequences of the Shantung decision could be taken with China divided against itself and this wave of popular sentiment grew into an important factor for the restoration of internal peace.

A Peking dispatch of September 29 stated that the Southern delegates had refused to meet Wang Yi-tang and that attempts to resume the conference between Northern and Southern delegates were likely to prove abortive. A resumption of hostilities was therefore feared.

Real News from a Live Store Great Harvest Sale AT WORTH'S

Will begin Saturday, October 11 and end October 25
13 big shopping days, the largest stock and the greatest bargains in merchandise shown this season. Sale commences Saturday morning at 8. o'clock
13 - BIG DAYS - 13
to save money on your winter merchandise. Money saved is money earned.

We advise Early Shopping

Sales Ladies Wanted at Worth's Store

Phone 80 **Worth's Department Store** Wallace Bldg



Scene from TEA FOR THREE
Coming to Globe Theatre Thursday October 16

St. John's Lodge No. 17,
A. F. and A. M. Special
communication Friday evening
at 7:30 p. m.
Work in F. C. Degree, visitors
welcome.
E. WASHBURN, Sec.
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Baptist Missionary Society Meet—
The Baptist Missionary Society
will meet at the home of Mrs. H. L.
Seenberg Friday afternoon. A ten
cent fee will be given. Everybody
welcome.

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Glass and Hand Painted China

Winifred Worrell
Teacher of
Piano and Organ
Will receive pupils after Octob-
er First.
636 West Third St.

LESS MEAT IF BACK AND KIDNEYS HURT

Take a glass of Salts to flush Kidneys
if Bladder bothers you—Drink
lots of water.

Eating meat regularly eventually produces kidney trouble in some form or other, says a well-known authority, because the uric acid in meat excites the kidneys, they become overworked; get sluggish; clog up and cause all sorts of distress, particularly backache and misery in the kidney region; rheumatic twinges, severe headaches, acid stomach, constipation, torpid liver, sleeplessness, bladder and urinary irritation.

The moment your back hurts or kidneys aren't acting right, or if bladder bothers you, get about four ounces of Jad Salts from any good pharmacy; take a tablespoonful in a glass of water before breakfast for a few days and your kidneys will then act fine. This famous salts is made from the acid of grapes and lemon juice, combined with lithia, and has been used for generations to flush clogged kidneys and stimulate them to normal activity; also to neutralize the acids in the urine so it no longer irritates, thus ending bladder disorders.

Jad Salts cannot injure anyone; makes a delightful effervescent lithia-water drink which millions of men and women take now and then to keep the kidneys and urinary organs clean, thus avoiding serious kidney diseases.

VIERICK'S BATHS

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Two ways to buy clothes

One way is to look around until you find the lowest price.

The other way is go where you'll find the best quality.

The first way you'll save a few dollars at the start then in a few months you'll have to have new clothes; what you save on the price is taken out of the quality of the clothes.

The second way will bring you here for Hart Schaffner & Marx clothes. They'll wear so long and give so much satisfaction that in the course of a year or so you'll save the price of a suit; because you won't need so many clothes.

Which is your way?

THE TOGGERY

The home of Hart Schaffner & Marx clothes.

M. Sternberg & Co.

First & Broadalbin



Home Town Booster

I always read the Ads, to see
What Home Town Merchants offer me
No coin of mine goes out of town,
Each Ad I read, both up and down,
And find my Home Town Merchant's store
Won't soak my wad—and even more—
I save in time and don't pay freight;
He always gets my orders straight.

The goods are right in weight and price,
From feathered hats, to cakes of ice.
I thank my stars for getting wise
And trade in stores that Advertise.
Right here at home I spend my kale,
No better goods are sold by mail.
I prosper now, so does my Town,
Thanks to these Merchants of renown.

Are you a Merchant whose bright Ads
Help customers to save their scads?
If not, come in and see our plan.
Just ask our Advertising Man
To show you Cuts and Ads complete
From our Advertising Service neat.
They make your Advertising pay,
Come in and see them right away.

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