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FRIDAY, OCTOBER 3, 1918.

TRAINED CREDIT MEN COMING

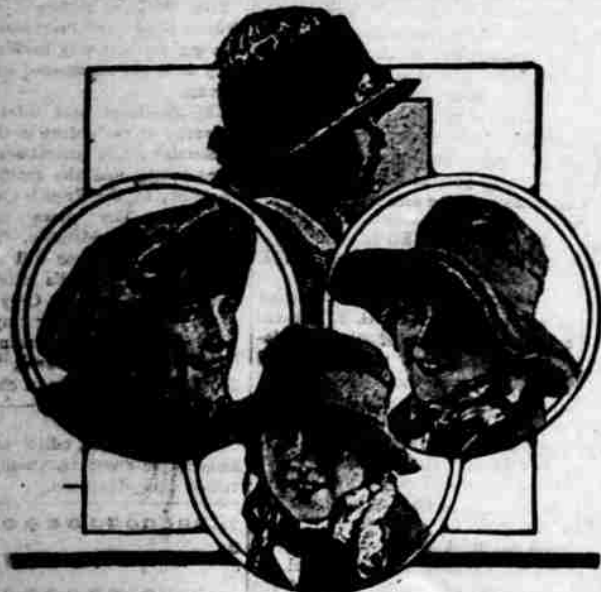
Riley's famous goblins, who "will get you, if you don't watch out," will have nothing on the rising generation of credit men, if a training school for this department of business turns out as well as is hoped.

Various Y. M. C. A.'s of this country are adding an Institute of Credit to their business courses. At these institutes instruction is to be given the embryo credit man in detecting "good bait" with a single glance, in turning slow pay customers into prompt pay patrons, in refusing credit to the undesirable so tactfully that they will gladly remain to purchase for cash what they came to have charged.

About 90 per cent of all transactions are on a credit basis, and it is a wonder that with the years of laxity in the matter more firms have not gone to the wall. Improvement in credit systems is one of the most needed reforms of business life. Young men who have received this training in handling the charge accounts for business firms should be a very welcome addition to the commercial world.

As to the trembling debtor who views this movement with dismay, all he has to do is to stop his trembling, and pay his bills. Then the hawk-eyed credit man will be no goblin to disturb his dreams.

Types of Hats for Juveniles



Long and short-eared beavers, felt and wool-fur hats account for the great majority of hats for little girls. Then there are velvet tams, conspicuously classy in the best grades, and some trimmed hats for little misses. Nearly all hats for children are quite plain, with a band and much of ribbon for trimming in most cases, or a bit of leather ornament on velvet tams. But, to suit the taste of those who are not in sympathy with these plain styles, there are others that make up a very interesting minority in the displays of children's hats. One of these is shown here, together with two long-eared beaver models and a practical tam of wool for her play.

The most popular of the various beaver shapes are made up of wide floppy-brimmed models and those with narrow drooping brims and square crowns, like those shown in the picture. Between these two widths of hats there are some very attractive shapes with round crowns and brims that curve upward (to the fashion of a French miller hat) and are moderately wide. All of them are finished with band or each of ribbon. The tam shown is one of many, with crowns more or less full and made of duvetyne, velvet, plush, and other materials. A very smart hat for a tiny girl, as pictured, is covered with satin shirred to the brim and crown. The wide out-

COURAGE

The exact wording of the famous dispatch sent by Gen. Foch to the French army headquarters in the first battle of the Marne has just been officially revealed. It reads:

"My center is giving way; my right is retreating; the situation is excellent. I am attacking."

For sheer courage, can you beat that? No wonder such a commander licked the Germans.

It is a fine example for imitation, by soldier or civilian. There are plenty of opportunities right along. It is as if a business man were to say: "I am burned out, with no insurance; my creditors have foreclosed; the situation is excellent. I am starting again tomorrow." Or as if any man or woman were to say: "I have a headache; my breakfast is undigested and my eyes are blurred; it is a fine day for work. I am going ahead as usual."

NATIONALISTIC THINKING

"Nationalism" and "Internationalism" are shibboleths just now. By them men's patriotism is judged. Nationalism, for the time being, is in the ascendant.

Intense national feeling is held essential to patriotism. One's own country must be everything and all other countries nothing. Even narrow provincialism and prejudice are approved as contributing to the end aimed at—a profound belief in one's own country as the greatest and best of countries, in all particulars.

Internationalism, the tolerance and appreciation of other nations and the effort to co-operate with them instead of ignoring or antagonizing them, is looked upon with suspicion and dislike.

Perhaps it is possible to go too far in this direction. One is brought up with a jerk on reading this passage, from a recent article by Maximilian Harden, the German editor, on the Puritanized education which was fed to all German schoolboys before the war, and is still fed to them, for that matter:

"The duty of thinking nationalistically is hammered into every boy and girl from the time of playing with lead soldiers, not the duty to rejoice over one particular national character and to strive with all one's strength to improve and render it finer and also to be happy over the fact that in the garde of humanity other flowers bloom and are fragrant. No. The duty to consider one's own nation as the highest purpose and the crown of creation—that is what is hammered in. The word 'international', which shines ahead of all history, of Christianity, all art and science, passes for a word of abuse as synonymous with 'unpatriotic' or 'without a country.'"

"Humanity? An empty phrase imported from the west, from nations who befoe the German Samson with an intoxication of words, and then went to cut off his locks."

It was precisely that sort of thing which created a generation of Germans so swollen with egotism and so deluded with the idea of the world's enmity that it was ready to launch itself, as one man, at the throat of civilization.

It was concentrated Nationalism that made this war. It was Internationalism operating through the Allied powers, that saved the world.

England, France, America and Italy were no less patriotic than Germany, and loved their own institutions no less. But they had what Germany lacked—a genuine regard for all the fine things in government, literature, art, science and social life which are not common to any nation, but shared

STANDARD TRAFFIC RULES

Standardization of traffic rules throughout the country is one of the aims of the United States Council of Defense. Working toward that end, a bulletin has been issued and widely distributed containing suggestions for traffic rules to be observed everywhere.

There is of course a general similarity in all traffic regulations in this country, but to make them definitely alike in every city, county and state should help to diminish the number of accidents resulting from carelessness or ignorance.

The move is to be started in the cities, and from them it is believed their spread to the outlying and rural districts will be rapid. Great stress is to be laid upon the necessity for caution at street crossings, at railway junctions intersecting highways and all places of this kind where most accidents happen.

These uniform rules will be received gladly by the walking and driving public, and as they have been very carefully worked out, their prompt adoption in every locality will follow their reception, as a matter of course.

○ Tonight and Saturday fair and warmer. ○

PAYING THE BIG DEBT

With the fighting ended less than a year, and the war not yet officially closed, the United States government has already canceled three-quarters of a billion dollars' worth of war bonds. The exact amount retired by August 31 was \$717,537,000. This is more than 3 per cent of the total issue.

Thus the bonded war debt of the country, big in total though small compared with the nation's wealth, already shows an appreciable decline. Nearly all these cancelled bonds were retired by the process of being paid into the national treasury for income and inheritance taxes. This process is sure to be accelerated. In this way alone, aside from the automatic retirement of the bonds on the established dates of their maturity, it is likely that the entire war debt of about \$20,000,000,000 could be paid off in a decade or two.

The result of this healthy development is seen in the strength shown by war bonds on the market. They have been steadily rising in value. Every one of them is sure to go above par before long, as billion after billion is cancelled from the national debt.

Moral: Hang onto your Liberty and Victory Bonds.

One remedy for the high cost of living—go fishing. You may not catch anything, but it will take your mind off your troubles.

"Aviators to Fly Around the World for \$1,000,000." Most anybody would walk around for that.

Why shouldn't the third party, the General Public, alias Innocent By-stander, go on strike, to teach a lesson to warring capital and labor?

"Whiskey is medicine," declares a Pennsylvania court. The sort sold surreptitiously nowadays certainly tastes bad enough—but what does it cure?

Once more the farmers win. The agricultural sections can laugh at the strike plagued cities.

Many Out For Football
 Oregon Agricultural College, Corvallis, Oct. 3—Football aspirants at the college have reached the proportions of a small army. The varsity candidates have been divided into five full teams and 80 freshmen are turning out regularly for practice.

Varsity men are being coached by H. W. Hargiss and Brewer Billie, captain of the O. A. C. team that "smashed" the Michigan Aggies four years ago. The freshmen are being tutored by W. W. Williams, an Iowa university man who coached the Baker high school football team for several years. Letter men back include Powell, last year all-northwest full back; Captain "Butts" Reardon, who starred with the aviators at Mather Field; Lodell of the strong Mare Island marine team of 1918; Rose, Hubbard, Joe Reynolds, and "Oz" Walker. In all 20 letter men are back. The following is a schedule of the games:

October 4, Alumni, Corvallis; October 11, Willamette, Corvallis; October 18, open; October 25, Stan-

ford university, Corvallis; November 1, California, Berkeley; November 8, Multnomah club, Corvallis; November 15, Oregon at Eugene; November 22, W. S. C., Portland.

Cutting the Nation's Tire Bill.

"Forty makes of motor tires were submitted to the bureau of standards by the office of the quartermaster general," writes Thomas H. Uzzell in Everybody's. "They were given laboratory 'durability runs' after which they were autopsied by the rubber specialists. Their carcasses were cut up and the pieces boiled, roasted, stretched. The results were discouraging. Even the best of them seemed to suffer from improper 'toughening.'"

"So into their little rubber-mill went the experts, with notes furnished them by the tire manufacturers, and proceeded to make up some tire rubber which had the proper degree of toughness. They succeeded. They passed out the word: 'The trouble is that you makers are not sifting your zinc oxide before mixing it with the rubber compound.'"

"The makers began to sift. Better tires resulted. Some \$30,000,000 were saved to the government. And today you are enjoying a cut in your tire bill by getting better tires—a result of that experiment with zinc oxide."

Successful Woman Trapper.

Trapping predatory animals is scarcely the kind of occupation in which a woman might be expected to distinguish herself, even with the great extension of the range of feminine activities to which we have been accustomed lately. Mrs. Ada Tingley of Idaho, is reported, however, by the North-western division of the United States biological survey, to be so successful in this employment that her male rivals are finding it hard to keep up with her records. Her victims are mainly coyotes, bobcats, wolves, lynxes and mountain lions. At 8:30 every morning Mrs. Tingley mounts her cayuse and rides off to her traps, of which she runs six lines, of 50 each. She uses a fish bait prepared by a secret formula. On occasion she can use a .32 caliber rifle with almost perfect accuracy.

Poisoned by Ink.

Behind the scenes at the Globe theater, where, to the delight of all playgoers, Miss Violet Vanbrugh has scored another wonderful success in "Trimmed in Scarlet," the famous actress told me this amusing story of her early days.

"We were playing 'Romeo and Juliet' on tour," she said, "and one night in the poison scene, Juliet found herself without a phial. The audience was waiting, and in despair she snatched an ink-bottle from the stage carpenter, and gasping 'Is it empty?' rushed on."

"But when the hapless lady raised the bottle to her lips and tipped it downwards, a stream of ink descended over her chin and down her white dress. The house yelled at the comical sight."—London Tit-Bits.

Shedd Couple Weds—

George H. Donnen and Amy Esther Lavage both of Shedd, were married late yesterday. They are well known

young people of Shedd, where they will reside. Congratulations are extended. Rev. G. H. Young performed

the ceremony.

Weather Report—

Saturday light to heavy frost in

early morning. hTe temperature yesterday from 37 to 51 degrees. The river stands at 1.8 feet.

Cheaper Than Last Year

It is not often now days that you hear this good news, yet this is true of rubber boots. The best quality of thigh boots, Ball Band Vac is 75c less, and the knee boot Vac. is 50c less!

Dry Feet This Winter

Notice our list of rubber footwear and accessories, and then come in and buy the kind that best suits your need.

Thigh Boot, Ball Band Vac\$7.25
 Thigh Boot, Ball Band, Snag Proof\$6.75
 Thigh Boot, Ball Band, Snag Vamp\$6.50
 Thigh Boot, Red Hipress, Goodrich\$7.25
 Knee Boot, Ball Band, Vac\$5.00
 Knee Boot, Red Hipress\$5.00

RUBBER SHOES.

Vac Ball Band .\$.40.00
 Duck Snag proof
 Ball Band .\$.35.00
 Lopac Ball Band \$3.00
 Arctic overshoes \$2.25

Boys High Boots\$4.00 Boys Knee Boots \$2., \$2.50, \$3.25
 Boots sox for men 25c per pair, for boys 20c per pair. Heavy wool insoles for boots, 20c per pair.

The Blain Clothing Co.

Value First