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The warmest sales of the Graphophone are caused by the fact that it has such **WONDERFUL POWER OF ENTERTAINMENT**

That an **INTENSE DESIRE FOR POSSESSION** is awakened in all who hear it. IT SUPPLIES AN ACTUAL WANT (THE IRRESISTIBLE DEMAND FOR DIVERSION AND RELAXATION) TO GRATIFY WHICH MANY ARE WILLING TO DO WITHOUT OTHER NECESSITIES. IT IS THE **UNIVERSAL ENTERTAINER OF THE AGE**

An inexhaustible source of Wonder and Delight to all. It is simple in construction, and prices are arranged to suit all pocket books; while the demand will continue as long as human nature exists. The introduction of a few Graphophones into a community at once creates an increasing demand for **RECORDS and SUPPLIES**, and a **CONTINUOUS BUSINESS** is thus established. Why not secure the **Liberal Profits** which are allowed dealers?

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INHERITED TALENT
Deacon Shanghai—Dat boy certainly is full ob music, Mrs. Johnson.
Mr. Luck-o—Y-es, Deacon; hit come wachel toe dat chile; his w-p war om ova' b-one o'dem street planners.

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one in each town to ride and exhibit a sample road model bicycle of our manufacture. **YOU CAN MAKE \$10 TO \$50 A WEEK** besides having a wheel to ride for yourself.

1901 Models High Grade \$10 to \$18
'00 & '99 Models Best \$7 to \$12
500 Second Hand Wheels \$3 to \$8

We ship any bicycle **ON APPROVAL** to anyone without a cent deposit in advance and allow **10 DAYS FREE TRIAL**, absolutely no risk in ordering from us, as you do not need to pay a cent if the bicycle does not suit you.

DO NOT BUY a wheel until you have written for our **FACTORY PRICES and FREE TRIAL OFFER**. This liberal offer has never been equaled and is a guarantee of the quality of our wheels.

WE WANT a reliable person in each town to distribute catalogues for us in exchange for a bicycle. Write today for free catalogue and our special offer.

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64 & 65 Merchants' Exchange
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How to Cook Clams a la Bechamel.
Put two level tablespoonfuls of butter in a frying pan; when hot, add one tablespoonful of finely chopped onion and cook to a light brown; add two level tablespoonfuls of flour; stir and add one cup of milk and one-half cup of clam juice that has been strained and skimmed. Stir until thickened and add 24 finely chopped clams; cover the pan and cook for ten minutes; add one beaten egg, stir one minute, remove and serve on buttered toast.

How to Preserve Eggs.
The following recipe is given by a woman in a country place, who has used it with success for many years: Three gallons of soft water, one quart of slacked lime and one quart of salt. If perfectly fresh and kept in a commonly cool cellar, the eggs can be put in a pickle in the spring and kept for use the next winter.

Everybody's Call.
Each one has a call to personal service among the poor, the sick, the sinful. Whenever you see these there is your call, and love will make your labor light.—Rev. W. W. Bustard, Baptist, Boston.

Have We Forgotten the Bible?
These are not days when our Christian people even love the Bible very much. I am afraid that in very many of our homes it is a forgotten book.—Bishop Henry C. Potter, Episcopalian, New York.

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Open the Door.
Open the door, let in the air;
The winds are sweet, and the flowers are fair,
Joy is abroad in the world today;
If your door is wide, it may come this way.
Open the door!

Open the door, let in the sun;
He bath a smile for every one;
He hath made of the raindrops gold and gems;
He may change our tears to diamonds.
Open the door!

Open the door of the soul, let in
Strong, pure thoughts which shall banish sin,
They will grow and bloom with a grace divine,
And their fruit shall be sweeter than that of the vine.
Open the door!

Open the door of the heart, let in
Sympathy sweet for stranger and kin,
It will make the halls of the heart so fair
That angels may enter unawares.
Open the door!
—British Weekly.

Words.
Words are great forces in the realm of life;
Be careful of their use. Who talks of hate,
Of poverty, of sickness, but sets a file,
These very elements to mar his fate.

When love, health, happiness and plenty hear
Their names repeated over day by day,
They wing their way like answering fairies near,
Then nestle down within our homes to stay.

Who talks of evil conjures into shape
That formless thing and gives it life and scope.
This is the law; then let no word escape
That does not breathe of everlasting hope.
—Ella Wheeler Wilcox in Woman's Home Companion.

"Live while you live!" the epicure would say,
"And seize the pleasures of the present day!"
"Live while you live!" the sacred preacher cries,
"And give to God each moment as it flies!"
Lord, in my view let both united be;
I live in pleasure while I live to thee.
—Philip Doddridge.

You Can't Bribe the Almighty.
Jacob even tried to take God into partnership—"If thou prosper me, thou shalt be my God." But there is one thing that you can't do. You can't bribe the Almighty.—Rev. Dr. Lorimer, Tremont Temple, Boston.

Christ's Reward.
Christ differs from other teachers because he offers the greatest reward. Agnosticism can give nothing because it knows nothing. Infidelity is "a leap in the dark."—Rev. Charles Stedzie, Markham Memorial Mission, St. Louis.

Are You Certain of Salvation?
Idle speculation about the number saved or not saved is a vain thing and always useless. The one question for every man to consider about is this: "Am I saved? If not, how can I be?"—Rev. Dr. Quillian, Trinity Church, At-Louis.

The Most Powerful Force.
Say what you will of the churches, and they are not divinely preserved from error and imperfection, yet they represent and exercise the most powerful force that human experience shows.—Rev. John W. Day, Unitarian, St. Louis.

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