

The American Way

CHARACTER STILL WINS
Dr. Norman Vincent Peale

(EDITOR'S NOTE: Dr. Peale is minister of historic Marble Collegiate Church on Fifth Avenue, New York City.)

American business was built on character, an honest day's work, an honest product, and an honest wage. These are basic. Lately there's been a lot of talk about social idealism, but we need to get back to talking about honesty, square-shooting and decency in America.

Recently I met a young man who disproves the foolish, new-fangled notion that character is no longer important; that anything is all right as long as you can get away with it. He proves that Christian principles of honesty, decency and hard work win out today, just as they always have and always will.

This young fellow is the manager of a magnificent hotel. I could see he was highly popular. It wasn't hard to understand why, for his was a happy, friendly and attractive personality. The service and general tone of the hotel indicated he was also efficient. Obviously, here was a man who knew the hotel business, who was happy, and most certainly making progress. Always being interested to know what makes people tick, I drew him into conversation and got his story:

Some years ago when he was very young, he was night clerk in a fourth-rate hotel in a large American city. Every night he was on the desk until the wee small hours. A well-known member of a socially prominent family of that city spent a lot of time in this hotel. He came there to get drunk, out of sight of respectable people. Despite his unfortunate practice, he was a pleasant fellow. He became interested in the young night clerk and stopped to chat with him now and then. One Sunday night as the clerk was coming out of the hotel he was accosted by this dissolute prominent man, who said, "Hello, Bill, where are you going?"

"I'm going to church," Bill replied. Somewhat surprised, the man said, "My car's out in front. I'll drive you to church." He drove Bill to church, let him out and drove off.

The following Sunday night, he again encountered Bill as he was leaving the hotel, and asked, "Where are you going tonight, Bill?"

"To church," Bill replied. "I go every Sunday evening." Again the man drove him to church.

This was repeated several Sunday nights, until one Sabbath evening, the man said, "I would like to go to church with you." After the service,

they drove down the street together; the man pulled his car up to the curb, turned off the motor and said:

"Son, you are a pretty decent fellow. You have clean habits, you attend to your business, you go to church, and as far as I can see, you live up to your religion. Everything I do, you don't do. I like you, son, you're a square-shooter and you have something I wish I had."

"Now, I have a proposition. I own a hotel, a very expensive property, and it's losing money. The manager isn't straight on moral matters and I'm going to get rid of him."

The man looked at him searchingly and continued, "You're a little young but you have a very wise head on your shoulders. You're a clean, decent Christian boy. I have a lot of money tied up in that hotel and I am not going to fool around with any body I can't depend upon. How would you like to be manager of my hotel? The job is yours if you want it."

Bill took the job and now ten years later, it is one of the biggest income-earning hotel properties in that part of the country—and Bill owns 25 per cent of it. Bill has proved that character still wins in business, as it does in everything else, even in post-war America.

Martha Berry Married To California Man

Miss Martha Berry, daughter of Mrs. Ida M. Berry of Central Point, became the bride of Lawrence E. Green of Glendale, California, at a double-ring candlelight ceremony held in the chapel of the North Glendale Methodist church, September 28.

Mrs. R. G. Twyman, sister of the bride of Central Point was matron of honor and Roger Shanahan was best man.

The bride wore a gray suit with black accessories and carried a white orchids. Mrs. Twyman was attired in a steel blue crepe dress with black accessories and wore a corsage of purple orchids.

After the reception, held at the bridegroom's home, the bride and groom left on an extended honeymoon to Oregon and Nevada.

Mr. and Mrs. Greene have arrived in the valley and are visiting relatives in Central Point. They are to reside in Glendale after their return to California.

The bride attended Central Point and Grants Pass high schools and for the past year has been making her home in Los Angeles. The groom is a veteran, having served with the Coast Guard.

James Albert Pankey Of Gold Hill Passes

James Albert Pankey of Gold Hill, a resident of southern Oregon for the past 63 years, passed away at his home Sunday evening.

Mr. Pankey was born in Illinois, Dec. 29, 1866, and was united in marriage to Mrs. Laura McClendon in July, 1919, at Ashland. He was one of the oldest members of the Ashland Lodge of Elks.

Besides his wife, he is survived by three sisters, Mrs. Mary E. Moore of Central Point, Mrs. Anna B. Hanna of Depoe Bay, Ore., and Mrs. Lottie B. Cingrade of Eagle Point, and a host of nieces and nephews.

Funeral services were held at the Perl Funeral Home this afternoon at 1:30 p.m., with the Rev. Rolf Hansen officiating. Interment was in Jacksonville cemetery.

COMMUNICATED

I Thought Gross Income Meant.....?

If you think it means profit, find out before Nov. 5th. Two weeks ago in this paper you were told, that if you buy a house for \$1000 and sell it for \$1500 your gross income is \$500 which is not true. Your gross income would be \$1500 and your profit \$500 or if you bought a house for \$1500 and sold it for \$1000 your gross income would be \$1000 even though you lost \$500. Gross income has absolutely nothing to do with what an item costs you, but what you sell it for. Profit and loss are the terms used when you consider what you pay for an item, and what you sell it for but the bill to be voted on as referred to by our friend a couple of weeks ago is 3% gross income—not gross profit.

Read your voter's pamphlet then ask your income tax accountant what it means if you don't already know and vote according to the dictates of your own conscience. Find out now. Don't wait until you have cast your ballot then say, "I thought gross income meant profit."

E. P. Stone

NOTICE OF SALE

Notice is hereby given that on the 20th day of November 1946, at 10:00 A.M. at the front door of the Court house, in Medford, Jackson County, Oregon, I will sell at public auction for cash to the highest bidder, the following described real property, situated in Jackson County, Oregon, to-wit:

An undivided one-half interest in and to the Southwest $\frac{1}{4}$ of the Southwest $\frac{1}{4}$ and the West $\frac{1}{2}$ of the Southeast $\frac{1}{4}$ of the Southwest $\frac{1}{4}$ of Section 6, Twp. 38 South Range 2 West of the Willamette Meridian, excepting therefrom that portion of the North 20 Feet lying westerly of the right of way of the revised

Jacksonville and Sterling County Road and the property described in Vol. 200 Jackson County Deed Records at pages 365 and 382.

Said Sale is made pursuant to an execution, issued out of the Circuit Court of the State of Oregon, for the County of Jackson, on the 24th day of September 1946, in a certain suit therein, wherein the Big Pine Lumber Company, a corporation, is plaintiff and Frank P. Kurtz is defendant.

Dated this 14th day of October, 1946.

Howard Gault, Sheriff,
Jackson County, Oregon.

36—Oct. 17, 24, 31 and Nov. 7.

STATEMENT OF THE OWNERSHIP, MANAGEMENT, CIRCULATION, ETC., REQUIRED BY THE ACT OF CONGRESS OF AUGUST 24, 1912 and MARCH 3, 1933:

Of Central Point American, published weekly at Central Point, Oregon for October 1946, State of Oregon, Jackson County.

Before me, a Notary Public in and for the State and county aforesaid, personally appeared A. E. Powell,

who, having been duly sworn according to a law, deposes and says that he is the Publisher of the Central Point American and that the following is, to the best of his knowledge and belief, a true statement of the ownership, management, etc., of the aforesaid publication for the date shown in the above caption, required by the Act of March 3, 1933, embodied in section 533 Postal Laws and Regulations to-wit:

1. That the names and addresses of the publisher, editor, and business managers are:

Publisher A. E. POWELL, Central Point, Oregon.

Editor A. E. POWELL, Central Point, Oregon.

Business Manager, Virginia E. POWELL, Central Point, Oregon.

2. That the owner is:

AMERICAN PUBLISHING COMPANY, Central Point, Oregon.

A. E. POWELL, Central Point, Oregon.

VIRGINIA E. POWELL, Central Point, Oregon.

KENNETH D. POWELL, Central Point, Oregon.

3. That the known bondholders, mortgages and other security holders owning or holding 1 per cent or

more of total amount of bonds, mortgages, or other securities are: ELLIS C. GALT, Pacific Grove, California.

4. That the two paragraphs next above, giving the names of the owners, stockholders, and security holders, if any, contain not only the list of stockholders and security holders as they appear upon the books of the company but also in cases where the stockholder or security holder appears upon the books of the company as trustee or in any other fiduciary relation, the name of the person or corporation for whom such trustee is acting, is given; also that the said two paragraphs contain statements embracing affiant's full knowledge and belief as to the circumstances and conditions under which stockholders and security holders who do not appear upon the books of the company as trustees, hold stock and securities in a capacity other than that of a bona fide owner; and this affiant has no reason to believe that any other person, association, or corporation has any interest direct or indirect in the said stocks, bonds, or other securities than as so stated by him.

5. That the average number of copies of each issue of this publication sold or distributed, through the mails or otherwise, to paid subscribers during the twelve months preceding the date shown above is 577.

Sworn to and subscribed before me this 3rd day of October, 1946.

GUY TEX.

(My commission expires Jan. 17, 1947.)

GIVE EVERY OREGON CHILD AN EVEN CHANCE

The assessed property valuation behind each Oregon school child varies from \$2,122,900 a child in one district to \$445 in another. This inequality exists because school funds are raised almost entirely by the district. Give every Oregon child a chance to have a good education by putting Oregon schools on a sound financial basis.



Vote 316 X YES for BASIC SCHOOL FUND

Ballot Box, Basic School Fund Committee, M. B. Winslow, Sec., 510 Dekum Bldg., Portland



STOCK YOUR PANTRY with these values

Everybody is talking about the unusual values we are offering. So stock your pantry now. You are assured of service, convenience and the lowest food prices. Take advantage of the variety and the quality foods we now offer.

We Feature Sunshine Crispy Crackers

Thrift Market

Phone 741

Central Point

THE BETTER BOOK & BIBLE HOUSE

Affiliated With The Better Book & Bible House of Portland, Oregon, and Spokane, Washington

Now Open

230 South Central Avenue Medford

FEATURING

**BOOKS - BIBLES - GREETING CARDS
SACRED MUSIC & PHONOGRAPH
RECORDS - MOTTOES - PLAQUES**

**Sunday School Supplies,
Church Supplies, Etc.**

EVERYONE CORDIALLY INVITED TO CALL AND INSPECT
OUR DISPLAY AND GET ACQUAINTED!

John M. Eby, Manager

230 So Central

Phone 5850

Medford



**Here's one time
it doesn't pay to be foxy!**



REMEMBER the old fable of the fox who wanted some grapes that were high on a vine?

After vainly jumping for them a few times, he quit and said, "Oh well, those grapes are sour. I don't really want them anyway."

Sound familiar?

Aren't you sometimes like that fox when it comes to putting away money for the things you want?

You save for a while, then when things become difficult, you quit. You say to yourself, "Oh well, my savings would never amount to much anyway."

You're wrong there! Under the Payroll Savings

Plan, your savings really accumulate. As little as \$3.75 put into U. S. Bonds through Payroll Savings every week will grow into \$1004.20 in five years — \$2163.75 in ten years! Higher weekly savings pile up even more.

And think of what those dollars will buy—a new car, many new home appliances, a good education for your children. They can even be a substantial down payment on a fine home, too.

Keep saving!

So... don't be a "fox" about your "grapes." Save for the things you want in the future, through regular Payroll Savings!

SAVE THE EASY WAY... BUY YOUR BONDS THROUGH PAYROLL SAVINGS