

# E. Niedermeyer's "Rackets" Are Big Winners

Knowing when to do things, then doing them, and doing them right, is the formula for success in farming developed by Ernest Niedermeyer in running 108 acres near Jacksonville the last 20 years. He uses his head about crops, too, and cuts many a corner on labor, with the result that, even though things aren't like they were when he used to knock out \$5000 or \$6000 a year, still he managed to stay in black ink, and wouldn't think of selling.

"The last few years we haven't made half what we did at one time, but I wouldn't sell," he said. "No one would who didn't have to, but you can buy land as good as this for \$150 an acre."

That makes his investment \$16,200, and interest on that at 5 per cent is \$810. His 1934 taxes were \$235, his actual farming operations were conducted for about the same amount, and his labor bill was less than \$200. Total cost of less than \$1500, and a profit, let us say to be conservative, of \$1500. He didn't reveal exactly what it was.

And how does he manage it? Well, he has what he calls a "racket." J. J. Doerfler of Silverton admits brazenly that the cattle feeding he conducts in his Marion county filbert grove is an attempt to get something for nothing, namely the manure from the cattle for fertilizing his trees; and Niedermeyer goes him one better by letting the other fellow keep the investment in cattle. His ranch is one son's share of a large one which his father established after selling out on Bear creek in the early part of the century, and it has a porous soil on which cattle may run all winter, so he arranges feeding yards in his fields and invites range cattle owners of the district to bring their herds and enjoy the salubrious winter climate of the Rogue. The invitations read: "Bring your own hay," and you can imagine better than I can describe the effect on Niedermeyer's alfalfa of all the manure—and the effect on Niedermeyer of knowing that it didn't cost him a nickel. Last winter some 300 cattle worked for him that way for nothing.

He is in the business of raising alfalfa, though, so he arranged another "racket" for disposing of it. He bales virtually all of it, and "they" come to the ranch and buy it in lots of one to three bales, saving themselves \$3 to \$4 per ton and presenting him with a handsome direct-

sale profit. "We have always done it," Niedermeyer confessed complacently. "First it was the regular dairymen, who bought it loose. Then when they lost their cows we started baling and sold to the little ranchers and one-cow dairymen. We sold over 200 tons that way last year, lots of it at \$12 and some at \$15. One day we sold 15 tons, all in less than 1000-pound lots. All cash business, too; we couldn't afford to open accounts. Our biggest lead in that game is quality. We put it up just right, and the leaves stay on. We put the first crop into the mow, but the second and third are baled right from the field."

Grain for seed is another of Niedermeyer's enterprises, and last year they take much of a hand.—Ore-64 bushels per acre. "I always got the best grain I can, and sell it for seed. That way I get \$5 to \$10 a ton above going prices, and a little 'ad' in the paper brings people here from all over."

"We're in general farming, really," he explained, "raising hay and grain and feeding hogs, only you can't find any to feed, any more. The place was in alfalfa altogether until the last few years, when we plowed here and there, carried it in grain a while, and now are seeding back. It costs more to produce grain than hay, and unless you have live stock to feed it to, it doesn't pay. I figure on getting the whole place back into alfalfa. From a new field we usually harvest six tons in three cuttings, and we leave a field down until it dwindles to three tons. Where I fed last winter was down 16 years."

"A person can make it even in these times if he works it right," this schemer asserted, adding, however, that "you can't hire men and then sit around and watch them work." For the most part, he does his own work, hiring only in haying. He and Mrs. Niedermeyer are raising four helpers, but as yet only two of them take much of a hand.—Oregon Farmer.

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## Beagle

A Townsend Dance was given at the Beagle Dance Hall Saturday night.

The Pleasant Hour Club was held at the home of Mrs. A. B. Williams, Mrs. Williams and Mrs. E. D. Stallings acting as joint hostesses last Wednesday.

The program consisted of a reading, "A Package of Seeds" by Mrs. Sweet and "My Creed" by Mrs. Rush. Games, decorations and the lunch carried out the idea of St. Patrick's Holiday. Games were: Pitching Irish Rings; Pat or Mike; Everything Green; An Irish Love Affair; Pat; and Personality. A new member, Mrs. LaTourette, was taken in. Members present were Mesdames Sanderson, Grant, Neilson, Rush, Martin, Seegmiller, Bischoff, Harper, Geeson, Williams, Stallings and Sater. Visitors were Mrs. Leo B. Williams, Mrs. Harry Ellis, and Mrs. A. D. Hess of Medford.

Mr. and Mrs. Walters of Los Angeles and Mrs. Taylor of Eagle Rock California arrived here Thursday evening. Mr. Walters will take possession of the Dennison ranch which he purchased some time ago. Mrs. Walters and Mrs. Taylor will stay several days and then return to their homes in California. They visited at the Ray Bowen home for a few days. Mrs. Walters will return here in June.

Mrs. Wilson Waite and daughter, Mary Virginia and Mrs. A. D. Hess and son, Billy, all of Medford visited Mrs. A. B. Williams Monday.

Mr. Although, the 4-H Club Leader visited our school Friday afternoon.

Miss Dorothy Strauss spent the week-end with Miss Marie Seegmiller.

Mr. and Mrs. La Barge and Elmer Lucas were Medford visitors Saturday.

Mr. C. R. Williams left Monday for a week's visit with Mrs. A. D. Hess in Medford. He will also do some carpenter work while there.

Mr. and Mrs. Joseph Stallings of Utah are visiting at the home of their son, Mr. E. D. Stallings, as is also Mr. Stallings sister, Muriel, and his brother and sister-in-law, Mr. and Mrs. Warren Stallings.

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## Legal Notices

### NOTICE TO CREDITORS

Notice is hereby given that I have been appointed by the County Court of Jackson County, Oregon, Administrator with the Will annexed, of the estate of Mary E. Grim, deceased, and have qualified. All persons having claims against said estate are hereby notified to present them, with proper vouchers and duly verified to me at my office in Room 409 of the Medford Center Building, in Medford, Oregon, within six months from the date of this Notice. Dated and first published this 20th day of March, 1936.

HARRY C. SKYRMAN,  
Administrator with the Will annexed.  
18—March 20, 27, April 3, 10.

### SUMMONS

In the Circuit Court of the State of Oregon, for Jackson County.

Pearl Acord, Plaintiff,  
vs  
John Acord, Defendant.

To John Acord, the above named Defendant:

IN THE NAME OF THE STATE OF OREGON: You are hereby required to appear and answer the Complaint filed against you in the above entitled Court and Cause within four weeks from the date of the first publication of this Summons upon you, exclusive of the date of the first publication, and if you fail so to appear and answer said Complaint, Plaintiff will apply to the Court for the relief prayed for in her said Complaint, to-wit:

For the dissolution of the marriage contract now and heretofore existing between Plaintiff and the Defendant.

This Summons is served upon you by order of the Hon. H. D. Norton, Judge of the above entitled Court, made and entered March 6th, 1936. Date of first publication being

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March 12th, 1936.  
W. G. Trill  
Attorney for Plaintiff  
Post Office Address:  
Suite 12, Palm Building,  
Medford, Oregon.  
36—Mar. 12, 19, 26, April 2.

### SUMMONS

In the Circuit Court of the State of Oregon, for Jackson County.

R. S. Robinson, Plaintiff,  
vs  
Jessie Robinson, Defendant.

To Jessie Robinson, the above named Defendant:

IN THE NAME OF THE STATE OF OREGON: You are hereby required to appear and answer the Complaint filed against you in the above entitled Court and Cause within four weeks from the date of the first publication of this Summons upon you, exclusive of the date of the first publication, and if you fail so to appear and answer said Complaint, Plaintiff will apply to the Court for the relief prayed for in his said Complaint, to-wit:

For the dissolution of the marriage contract now and heretofore existing between Plaintiff and the Defendant.

This Summons is served upon you by order of the Hon. Earl B. Day.

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Judge of the County Court of Jackson County, Oregon, made and entered March 10th, 1936.

Date of first publication being March 12, 1936.

W. G. TRILL  
Attorney for Plaintiff  
Post Office Address:  
Suite 12, Palm Building,  
Medford, Oregon.  
37—Mar. 12, 19, 26, April 2.

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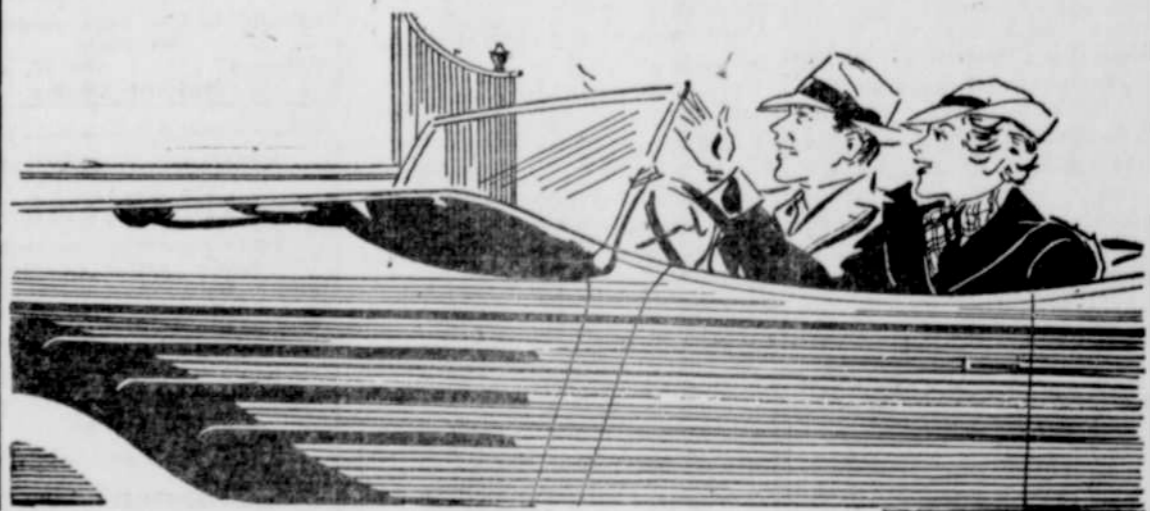
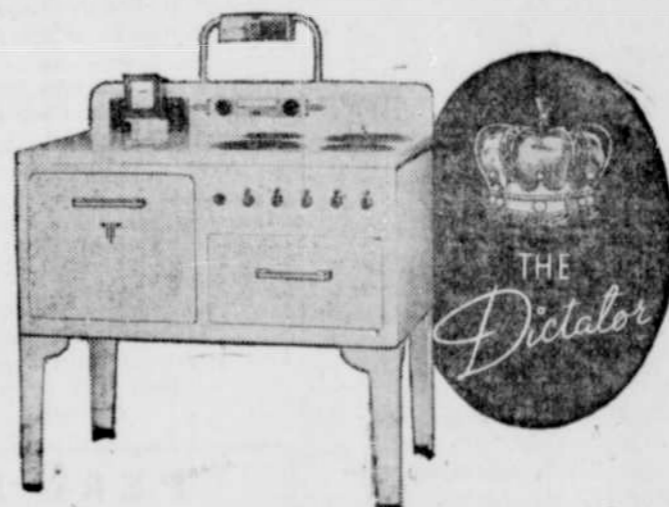
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