

### Side Dishes

This is rubberneck weather.  
His name is Henev, and he's no chick.  
We are still joggling along. (not jaggling).  
The bottom of the sky must have dropped out last week.  
The housewife is not the "angel" she was before the wet season began.  
Have you learned to raise an umbrella yet without jabbing a bystander's eye out?  
We would like to have the biggest "peach" in town to set in the HERALD exhibit window.  
The man who neglected to repair his leaky roof during the long dry spell is now praying for the rain to stop.  
When the road you are traveling becomes so "crooked" that you cannot follow it, then is the time to reform.  
The woman who tried to make her hens set on door knobs last Spring is now advertising for Spring chickens.  
"I'm a peach," is a common expression with our girls. It's nice to have peaches the year round, even if we can't eat them.  
A HERALD reader wants to know: "what is good for a sluggish brain?" Get out on the street and let an automobile "butt" you.  
Corn grows so high in this section that the stalks have to be cut off in order that they may not interfere with air ship navigation.  
If those fellows who go fishing on Rogue River every Sunday would bring home a mess of fish when they catch so many, people would be more apt to believe their fish stories.  
In giving a young married couple a write-up, a neighboring editor, in speaking of the bride, wrote, "and her dainty feet were incased in fairy boots." Imagine the editor's wrath when, after the paper was out, he discovered that his fool compositor had made it read, "and her dirty feet were incased in ferry boats."  
A girl in a town up the valley received a fall from her bicycle the other day and was rendered unconscious. A crowd gathered and worked over her and an editor who happened along saw the trouble and exclaimed, "rub her neck." The girl was just coming to and looked up at the editor and exclaimed, "rubberneck yourself, you old fool you."

#### The Art of Handling Men

O. S. Marden in September Success.  
Business men often fail because they do not know how to handle men. They can do their own work all right, but they are failures when it comes to directing others. They lack tact, diplomacy. Many men antagonize others; they lack patience, lose temper, fly to pieces over little things. And no man is a good leader who cannot control himself.  
A great many business men seem to think that it takes a deal of driving, scolding, fault finding to get the best out of others. It is, however, just the opposite. Employees never give up their best in response to forcing methods.

I know a young man who promises to be a leader in his line who is as quiet and gentlemanly in his methods as a modest woman. He never raises his voice, never gets angry. When an employee needs correcting, instead of scolding or nagging, he sits right down and shows him or her just how to do the thing. He tries to help them out of their difficulty, not to confuse them. He does not need to scold, because everybody respects him, admires him and knows that he is always trying to do the fair thing, to give a square deal, that he wants only what is just right, and there is nothing arbitrary in his methods.

The result is, he does not need to storm around his establishment and use abusive, profane language. He knows there is a stronger force, a better way than that. The result is that he has perfect discipline.

Not one would think of taking advantage of him or try to deceive him, because he is so kind, square, true.

I know another man in business near by him who adopts just the opposite method. He storms and swears, scolds, nags, goes through his establishment like a bull through a china shop, making everybody feel mean and disagreeable. Nobody respects him. He rules by brute force, keeping everybody cowed and afraid of him. They obey him and let him impose upon them in order to avoid a scene, or for fear they will lose their positions. If an office boy or stenographer makes a little mistake he will go all to pieces, fly into a rage, and make it very uncomfortable for everybody about him.  
People waiting in the outer office often heard loud talking and most abusive language in his private office. But he is not nearly as successful as his quiet, unobtrusive neighbor.

He never thinks of recognizing one of his employees on the street.

The other man always lifts his hat to the humblest girl in his employ, and has a pleasant smile for everybody, because he feels an interest in everybody and they all love him.

# Too Busy to Write

## an ad. Just Now

### Call and See us, Anyway.

# L. HATFIELD

#### Up-to-date Grocer and Furnisher

#### CENTRAL POINT, OREGON

#### Specimens from New Camp

Lakeview Examiner.  
X. Arzner located a mining claim in the Windy Hollow district in the first stage of the excitement. Last week John Arzner came over from the mines and brought some specimens of the ore from the claim of his brother X., which showed free gold in large quantities. Mr. Arzner says there is lots of just such rock on his claim near the surface, and if the ore holds out and is rich as he goes down he will have a good mine.

There are reports now regarding the Windy Hollow mines to the effect that prospecting has been done there years ago. Mrs. Warren Laird says, so we have heard, that her father, the late D. R. Jones, found gold in the Windy Hollow country in early days.

Mrs. Jones, the widow of Dave Jones, substantiates this statement, and it is said that since the death of Mr. Jones and since gold discoveries have been made in other parts of the Oregon desert, the women have time and time again prevailed upon parties who claimed to be familiar with prospecting, to go out on the desert and prospect; that they should go to the place where Mr. Jones found gold years ago.

No one thought, up to recently, that it was possible for gold, or in fact any other mineral, to exist on the desert, as it was supposed that the desert is nothing but a bed of lava spread upon the earth by volcanoes, and if there ever was any gold in the rock that was deposited there, it was melted out. The discovery of gold in nearly all parts of Nevada, where the country is the same formation, however, puts the old theory aside and proves that "gold is where it is found."

#### Painted 'em Red

Last Saturday night was a sort of Red-letter night in Medford, the members of the Improved Order of Red Men holding a powwow that marked an era in the history of that order in Southern Oregon. One hundred and fifty pale-faces were taken into the tribe and properly painted, and the whole town was painted red from one end to the other. Degree teams were present from several neighboring towns, and at the banquet which was served during the night covers were laid for 450 braves.

Much credit is given J. H. Fitzgerald for the part he took in working up interest in the affair. Mr. Fitzgerald conducted the initiation and afterwards delivered an interesting address on the order.

#### This is no "Fish Story."

W. R. Mansfield, of San Francisco, the champion fly-caster of the world, was in Medford for a few days last week. Mr. Mansfield has a record of 1293 feet, which is said to be the longest cast with a trout fly ever made. While in Medford Mr. Mansfield was taken out to Rogue River by W. F. Isaacs and other disciples of old Ike Walton, and was shown how the job is done in that stream.

#### FINE PIANO FOR SALE.

A fine, new Richmond piano may be bought at a rare bargain. Instrument can be seen at the home of Prof. A. J. Kenby, in whose care it has been left.  
22625 Mrs. J. H. PLEASANTS.

Subscribe for the HERALD.

#### Will Locate in the Valley

H. C. Stoddard, assistant manager of the Condor Water Power Co.'s business, was up from Gold Ray Monday in company with Chas. I. Brown, recently from San Francisco. Mr. Brown is a contractor in the electrical construction line, and is here to locate in this valley with a favorable impression of Central Point to go with. He expects to engage in all kinds of electrical construction, including interior decorations and domestic appliances.

#### More Improvements

I. F. Williams, the livery and hotelman, has decided to move his livery barn from its present location, on Pine street, to front on Second street. This will leave him a good business lot on Pine and Second 55x70, upon which he expects to erect a modern business building this Fall.  
Just keep your eye on Central Point and watch the old town grow.

#### Goes to Coos Bay

W. S. Eachus and family left Tuesday for North Bend, on Coos Bay, where they expect to make their future home. Mr. Eachus expects to engage in the draying and transfer business at that place, where, he thinks, the opening in that line is quite propitious. The many friends of the family here will unite in wishing them continued prosperity in their new home.

#### A Pioneer Gone

Mrs. Minna Pape, an honored pioneer woman of Jackson County and for many years a resident of Jacksonville, crossed over the "Great Divide" a week ago last Sunday morning to that better world from whence no traveler returns.

Deceased was of that heroic type of pioneer women who helped to win the Oregon country to the ranks of civilization, and her memory will ever be revered by a host of friends and neighbors who knew her best. She is survived by several children, her eldest son, Chas. Nickell, of Medford, being a well-known resident of this county.

#### Ashland Normal School

The State Normal School at Ashland opens September 25. The year just closed has been the best of its history. Now, that much is being done by way of repairing buildings, adding apparatus and library, and the installing of water system and modern heating plant, the prospects seem extremely bright and it were hard to set a limit to the growth and influence of this institution. A strong training school to accompany an academic course, each department of which is presided over by a specialist. Good musical advantages. Well equipped gymnasium. Good board for \$2.75 per week.  
For catalogue, address  
R. F. MULKEY, President, or  
W. T. VAN SCOY, Secretary.

### SOUTH and EAST

—by the—  
**SOUTHERN PACIFIC CO.**

### SHASTA ROUTE



#### TRAINS FOR PORTLAND.

Trains leave Central Point for Portland and way stations daily at - - - 5:52 a. m.  
5:19 p. m.

#### TRAINS FOR SAN FRANCISCO.

Leave Portland - - - - - 8:00 a. m.  
8:45 p. m.  
Leave Central Point - - - 11:09 a. m.  
10:40 p. m.  
Arrive Ashland - - - - - 12:41 a. m.  
12:15 p. m.  
Arrive Sacramento - - - 5:10 p. m.  
5:00 a. m.  
Arrive San Francisco - - 7:45 p. m.  
8:45 a. m.

Through Pullman, Standard and tourist cars on both trains; chair cars Sacramento to Portland and El Paso, and tourist cars to Chicago, St. Louis, New Orleans and Washington.  
Connecting at San Francisco with several steamship lines for Honolulu, Japan, China, Philippines, Central and South America.

For particulars, see  
P. F. KUPER, Agent,  
Central Point station,  
—or address—  
Wm. McMURRAY,  
Gen. Pas. Agt., Portland, Ore.

#### A Slam on Hawk

Frank Hawk must have slighted some fellow in dealing out venison, for it is now being whispered around town that he did not bring home anything when he returned from his hunting trip Monday except a jack rabbit, and they declare his mother killed that. It's up to Frank now to deny this story. Frank thinks they are only trying to draw him out and make him tell how many deer he killed. Mebby.

#### FOR SALE.

Desirable lot, with house and other buildings, in good location in Central Point. Price, \$400. Inquire of  
Mrs. SUSIE STREET,  
Central Point, Ore.  
22423

Central Point has no book, but is just waking up and growing, that's all.  
Send the HERALD to your friends.

## Central Point State Bank

#### Central Point, Ore.

#### TRANSACTS A GENERAL BANKING BUSINESS

DIRECTORS—J. W. Merritt, President; W. C. Leever, Vice-President; T. M. Whitlen, Cashier; I. C. Robnett, W. J. Freeman.

Your Patronage is Respectfully Solicited.

## Closing Out Sale

Our entire line of Dry Goods, Notions, Queenware, Glassware, etc., will be closed out without regard to cost.

**Ladies' Gents' and Children's Hose**  
**Misses' Women's and Children's Underwear**

100 Suits of Underwear at less than 50c on the dollar  
Blankets, Comforts, Gloves and many other articles.  
Everything must positively be closed out before Sept. 1st.  
Come and select your Bargains before too late.

## JONES' CASH STORE

### Sanderson & Sons Contractors and Builders

Estimates given on work in all parts of the valley

The reasons why you should contract with us to build your house are— Our work is executed with neatness and dispatch and completed in a workmanlike manner.

PLANS AND SPECIFICATIONS FURNISHED  
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All Kinds of Hauling  
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A large consignment (three different styles) of the best known Jars

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DINING ROOM UNSURPASSED. REFURNISHED THROUGHOUT  
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