

"Outside" Selling Not Opposed by Co-op Mgrs

While the following letter is self explanatory to a large degree it should be amplified in one particular. B. H. Grady, manager of the Sherman Co-operative Grain Growers, stated when giving the editor the letter for publication, that the national association has a representative at Pendleton and that a phone call would release the wheat of any member within ten minutes, because the object of the association was to secure all the money possible for each member on their wheat and not less.

North Pacific Grain Growers, Inc., Spokane, Wash., July 19, 1930, the following to all local managers, directors, and stock holders:

Sherman Co-operative Grain Growers, B. H. Grady, Wasco, Oregon.—It is rumored by the grain trade and it is the understanding of some members, that if a member paid 4¢ per bushel to his local organization he would be allowed to market his grain wherever he pleased.

There is no foundation to such a rumor and it will not be possible for any member to market his grain in such a manner. When a grower signs the Marketing Agreement, his acceptance of that agreement constitutes a sale of all his wheat to this organization, except that portion which is retained or sold to other growers for seed and feed. The Marketing Agreement, as interpreted, is very clear on that point.

If a member does obtain a higher market than his organization is able to meet, it is possible for him to take advantage of that market, but the following course must be adopted:

The member will advise the Local of the bid which he has obtained. The Local will advise the Regional of such bids, and the Regional will advise the National. If the price cannot be met and the Regional considers such market a good sale, they will give permission to the Local to make the sale. Understood, in order to make a sale of this nature, after consent of the Regional, the member must deal with the Local, and the Local will in turn sell the wheat to the party making the bid. In no instance will the member be allowed to

carry out such a transaction without marketing his wheat through his Local. The Local will be required to pay 1/2¢ commission on transactions of this nature; 1/4¢ of this amount going to the Regional, and the remaining 1/4¢ to the National. In addition to this 1/2¢ the Local, of course, will expect to have their margin for completing the transaction. This would result in at least 1¢ differential in the price.

We certainly do not intend to encourage business of this kind, as the inevitable result will be competition among ourselves. The country dealers are forcing this issue to the members for, if they could influence a large amount of this kind of trading, it would naturally increase their hopes of disrupting our organization. In offering large quantities of grain to exporters and millers for export shipment, it stands to reason that our bargaining power is much greater than that of the individual member. From the exporters' and millers' standpoint, the element of speculation and risk in making their purchases is eliminated, and they are able to offer wheat or flour for sale in as much as cargo lots for specified shipments. The result is that our organization will be able to obtain a better price than it would be possible for individual growers to obtain, where they are offering their grain in competition with another. It remains then, that if these same exporters and millers turn to the individual grower and offer higher prices than our Local organization are bidding, that they are doing everything in their power to ridicule the efficacy of this organization.

We trust we have made ourselves clear in this explanation and we would thank you to pass this information along.

Very truly yours,
North Pacific Grain Growers, Inc.
A. Eugene Kelly, General Manager.

—AND SELDOM PAID

The Canton (Ohio) Daily News, which got the Pulitzer prize in 1927 for its editorial anti-crime campaign, in the course of which its editor was shot and killed, passed out of existence the other day. Virtue is still in some cases the sole reward of virtue.—Jake Falstaff in "Pippins and Cheese" in the New York World.

New Canned Foods Standards Aids Housewife

Action of Federal Food and Drug Bureau Causes Change in Canned Food Requirements

A new requirement is placed upon the packers of canned foods with the enactment of the so-called "Canners Bill," which specifies that all canned foods—except meat and meat products and canned milk—falling below the standards promulgated by the secretary of agriculture, must be labeled appropriately.

The food and drug administration, U. S. department of agriculture, under which the amendment will be enforced, is already at work formulating the standards which will later be issued by the secretary. The following letter by W. G. Campbell, chief of the administration, has been issued to the canning trade:

"To whom it may concern: The congress of the United States has passed and the president has approved an act commonly known as the 'Canners' Bill' designed to amend the federal food and drug act of June 30, 1906, by authorizing the secretary of agriculture to determine, establish and promulgate from time to time a reasonable standard of quality, condition, and fill of containers for each generic class of canned food except meat and meat products and canned milk. It also authorizes the secretary to prescribe a form of statement which must appear in a plain and conspicuous manner on each package or label of canned food which falls below the standard promulgated by him and which will indicate that such canned food falls below such standard."

The housewife will have a choice of two classes of canned foods under the amendment to the federal food and drug act enacted by congress and just signed by the president. The value of this law to the housewife will be the assurance that the canned food she purchases meet a definite standard established by a government agency. Mr. Campbell points out. The amendment will not constitute a bar to the manufacture and sale of wholesome canned foods of a quality lower than the standard, but such products must be labeled informatively so that if the housewife wishes a less expensive canned product she will be able to buy it with full knowledge of its character—presumably at a lower price—and with full assurance that it is a wholesome product and neither adulterated nor misbranded.

Wheat Prices Advance

The continued hot weather that has been reported from eastern states in practically all sections from the Rocky Mountains to the Atlantic coast has brought a turn this week in the low price quoted for wheat.

The lowest price at Chicago this season was 83 1/2 cents per bushel, the lowest in 16 years. The close of the same market on Wednesday was with a gain of 12 cents above the extreme low. The Wednesday market at Chicago was a near panic, with traders shouting themselves hoarse for wheat to buy. There is no doubt that a large and serious damage has been done wheat and corn crops by the hot weather conditions, but just how serious this may result in cutting down the previous high surplus that has affected prices is yet to be determined. Prices at the present time are based on a possible shortage that will permanently affect the market price of wheat and corn.

The local wheat price at Moro has advanced nine cents a bushel for the short week closing Wednesday afternoon. This advance may continue if the damage reports prove increasingly true. Or, the price may make a sudden drop if buyers should decide that the world condition of crop price has not been materially altered.

There is one other factor to be considered in the present crop price condition. If the damage to wheat and corn crops in the United States should be sufficient to eliminate the usual export amount to any material extent, the tariff charge of 40 cents a bushel for imported wheat will automatically operate to increase the present wheat price.

European astrologist says that the world will come to an end next September. That will save us from worrying about our Christmas shopping, anyhow.

Innocent query: What ever became of the old-fashioned complaint against the Federal Reserve board for trying to curb the craze for stock market speculation?

A Connecticut hitch-hiker who crawled out of an automobile wreck with a broken thumb is about as badly off as a mammy singer with a rheumatic knee.

"Over the radio came this beautiful thought: 'What you wish for, work for.'—Atlanta Constitution. Suppose a person wishes for nice weather, how is he going to work for it?"

If the new "radio university" has a football team, perhaps the boys on the squad will tell the students in the announcing course that every play through the line isn't "off tackle."

Has Fine Record For The Year Last Past

The Farmers National Grain Corporation, farmer-owned co-operative marketing agency, July 26 heralded the first anniversary of its organization with the announcement that so far during July it had handled, through its stockholders, not less than 32 per cent of the total receipts of wheat at the Kansas City terminal, and in addition is selling grain to an increasing number of foreign countries.

"Within less than one year of actual operations," said a statement from the corporation, "the Farmers National Grain Corporation has placed itself in a commanding position in both domestic and world markets. During July it has handled, through its stockholders, at least 32 per cent of the total receipts of wheat at Kansas City, Mo., the southwest's leading grain market. At the same time it has established working contracts with buyers in the United Kingdom, Belgium, Holland, Germany, France, Switzerland, Italy and her islands in the Mediterranean, Greece, Denmark, Norway and Sweden. It is prepared to do business in Spain, Portugal, Finland, Turkey, Syria, Palestine and Egypt at the moment a demand appears from those countries for United States wheat. Our Pacific Coast branch is in daily touch with the Orient and its markets.

"Important as these developments are, signifying the extent to which this farmers' organization has developed in so short a time, of equal interest, perhaps, to the American grain producer, is the fact that his own organization now is prepared to acquire grain at the point of origin or production and to sell it in any foreign country without the intervention of a single agency other than his own. Indicating the scope and completeness of the organization, the record shows that in one day recently grain was sold to eight different foreign ports, the co-operative chartering its own freight, both parcels and full cargoes.

"For its domestic business the corporation's development has been no less rapid and thorough. Division agencies are operating in the Pacific area, the spring wheat region, the southwest the southeast and the northeast, with important branch offices functioning at many points in connection with these regional divisions. Considerable storage space has been acquired through purchase or lease, while both commercial and federal funds have made it possible for the Farmers National Grain Corporation and for its co-operative stockholders, effectively to handle and market the grain delivered to them by co-operative producers.

"The year has seen the closer cementing of co-operative relationships than would have been regarded as possible twelve months ago, with costly competition among and between co-operatives a thing of the past and actual centralization of sales a current fact. All this means that the profits of handling and distribution between the farm and the consuming market, which heretofore have gone into other hands, in the future will return to the co-operative producer as a part of the value of his grain.

"All this has been accomplished, of course, through the active support of the thousands of individual producers who have aligned themselves, recently or over a period of years, with the co-operative movement. This generous support has come, too, in the face of the stiffest sort of opposition from organized grain dealers and certain commercial organizations indicating that farmers everywhere realize that those who are subscribing large sums of money to oppose farmer organizations are engaged in their campaign chiefly to protect their own interests, rather than, as they profess, the interests of the farmer.

"At the age of one year the Farmers National Grain Corporation—as well as the producers who have made it possible—feels that a long step has been taken toward the solution of major grain marketing problems and that the machinery now set up and functioning along sound lines will continue to develop to the point where the farmers' position is so strengthened as to enable them, through close organization to bring about such other economic changes as may be necessary to place agriculture on an equality with industry. No farmer asks more than that."

Of every dollar spent by the tourists of the country, 26 cents goes directly to the merchants, according to the Oregon State Motor Association. The association bases the statement on an analysis of tourist expenditures made by the research department of the American Automobile Association. This means that of the \$4,000,000,000 expended by the nation's motor tourists caravan each year, more than \$1,000,000,000 goes into the tills of merchants and shopkeepers and affords striking proof of the beneficial effect of travel on the economic life of the nation. While the merchants come first in the list of beneficiaries, the restaurants and hotels secure a very substantial share, though by no means the lion's share as has been generally assumed.

Reading of advertising is worth while.

Cost of Government For Each Family Is Steadily Increasing

Taking 1913 as a basis, the cost of government per family in the United States was \$135 per year. In 1927 it had increased to \$434 per year for each. Last year, every American family contributed to the cost of government \$460. These facts are given by an expert, Edwin Gruhl, and published in the Electrical World for June, 1930.

"Putting it another way, average 1913 cost of government per family was six times the average family electric bill. Last year, it was fifteen times as much. This means that for each dollar the householder pays for electric service, he is compelled to pay \$15 in taxes for cost of government. Related to other costs of living, electricity is the only one that is less than 1913. The electric dollar is only one per cent in the average annual domestic expense, and electricity is one fourth as costly as it was in 1913.

Enemy of Plant Lice

Of the wasps there are some who pack away moths, some who use flies, some who capture tent hoppers and some who hunt aphids, says Nature Magazine. The aphid hunters are the most numerous. They are the Pemphredon wasps, assiduous collectors of plant lice.

Read the Observer for county news.

WANT ADS

RELIABLE MAN WANTED to run McNeess Business in Sherman County. Wonderful opportunity. Make \$8 to \$15 daily. No experience or capital needed. Write today. Furst & Thomas, Dept. F, 426 Third St., Oakland, Calif.

WE PAY parcel post one way on all shoe repairing. Good quality work and leather. Joe Amore, The Dalles, next door Pacific Power & Light Co., opposite City Hall, The Dalles.

WE CAN fit all kinds of people. Any size or weight. Crippled or deformed feet. Wernmark's Shoe Store, The Dalles.

Walter A. May & Son

Store No. 111 UNITED GROCERS OF OREGON, INC.

Dealing in "Merchandise of Merit"

Comprising Mens' Clothing and Shoes Staple and Fancy Groceries

School Books and School Supplies

One Citrus Sauce Pan, one pkg Citrus Granulated Soap, one pkg Citrus Powder, the sauce pan alone is worth \$1.00, special deal price... 95c Watch our Hand Bills for Saturday and Monday

Wasco Warehouse Milling Co.

Moro, Oregon

General Warehouse Business

Grain -- Feed -- Flour Wood -- Coal

A "WANT" ad in THE MORO OBSERVER will reach more people in Sherman County than by any other medium available.

READ THE OBSERVER ALL THE TIME For The County News

Casteel & Stanley Fail!

Go to The Wall at Wasco!

Unable to Meet their Obligations, Creditors Have Forced the Assignment and Transferred the Store into a drastic

ASSIGNEES SALE!

Of Casteel & Stanley's Complete Stock of Men's Women's and Children's Clothing, Shoes, Hats, Caps, Dry Goods, Ranges, Hardware, Harness, Paints, Rifles, Sporting Goods, Kitchen Utensils, Toys, School Supplies, The Adjustment Bureau Turning Over Everything to Messrs. Weiner & Bromberg To Be Sold Without Reserve

\$25,000 Liquidation Starts Saturday, Aug. 9th, at 9 a. m.

SENSATIONAL DAILY SPECIALS

Special Monday, August 11th Regular 50c OIL CANS . . . 10c To the first customers to make a purchase of \$2 or more we will sell a regular one-gallon galvanized oil can for the small sum of . . . 10c
Special Tuesday, August 12th CHILDREN'S HATS Regular to \$1.50 . . . 25c To the first adult customers to make a purchase of \$2 or more Tuesday we will sell your choice of a large group of children's hats for the little price of . . . 25c
Special Wednesday, August 13 50c Enameled Dippers . . . 10c To the first purchasers of \$2 or more we will sell a regular 50c large enameled Dipper or Sauce Pan for the small sum of . . . 10c
Special Thursday, August 14th Regular \$1.50 Girls' Coveralls Only . . . 25c To the first adult customers to make a purchase of \$2 or more Thursday we will sell a pair of girls' khaki Coveralls for . . . 25c
Special Friday, August 15th Regular \$1.50 Set of Five MIXING BOWLS . . . 25c The first customers making a purchase of \$2 or over Friday will be entitled to a set of 5 blue mixing bowls for the small sum of only . . . 25c
Special Saturday, August 16, BROOMS AGAIN FOR . . . 10c For those who are unable to attend the big opening days of the sale we will again sell a regular 75c House Broom to the first customers in the 10c store for only . . . 10c

Grand Opening Day SPECIAL House Brooms 10c Regular 75c Saturday, the Opening Day of Sale—To induce early shopping we will sell an excellent House Broom to the first 10 customers making a purchase of \$2 or more for the small sum of only . . . 10c COME EARLY!

Winchester Rifles at Cost Model 54 Winchester Bolt Action Rifle, 32-caliber, on sale at \$35 Two Remington 35-caliber Pump Action Rifles to close out at each . . . \$35

WEINER & BROMBERG, Liquidators, Closing Out Forever Casteel & Stanley Wasco, Ore. Look for Signs at Main St.

No 2 1/2 tins Two cans for . . . 25c VAN CAMPS BEANS Medium Size Can SAUERKRAUT . . . 10c
ECONOMY JAR CAPS Per dozen . . . 24c PEETS GRANULATED SOAP One large pkg and one 9-oz FREE Sample pkg . . . 40c
TREASURE COFFEE Double sealed, Cellophone wrapped, per lb . . . 45c
WHEATIES, two pkgs for . . . 25c
RICE KRISPIES, two pkgs for . . . 25c
SHREDDED WHEAT, two pkgs . . . 25c
PEP, two pkgs for . . . 25c
OR ANY TWO of the above, two pkgs for . . . 25c
At MORO CASH GROCERY

Engineering Efficiency makes Electricity Economical
Your electric service branches out into all directions. A fine balance must be maintained to assure that you and your neighbor enjoy its countless advantages equally. Truly the democracy of electricity typifies this great nation. Like freedom of opportunity, it is equally available to all, ready to be used as each family or individual wishes to use it!
Your every waking and sleeping hour is influenced directly or indirectly by electricity. Nothing has done so much to bring it about as its low cost. Efficient engineers strive at all times to make that cost to you even lower—with higher standards of service, if that be possible.
Pacific Power & Light Company "Always at Your Service"