

# PORTLAND BUSINESS DIRECTORY

Please Mention This Paper When Answering These Advertisements.

## SEIBERLING-LUCAS MUSIC CO.

MUSIC, PIANOS, VICTROLAS, BAND and ORCHESTRAL INSTRUMENTS.

Send for Catalogues.

125-7 Fourth St., Portland's Big Music Store.

## NA-PEER TIRES

one size only 30X3 1/2

MADE OF FIRST GRADE RUBBER  
Dealers Write for Special Proposition

### PORTLAND RUBBER MILLS, PORTLAND, ORE.

**\$19.00**

## CANADIAN WHEAT FARMS

Produce finest quality No. 1 hard wheat, grass lands produce finest fat cattle at lowest cost. Mixed farming insures success by producing grain, hay, cattle, hogs, and sheep. Failures unknown. Price for improved farms cropped and ready to crop, \$15.00 to \$40.00 per acre. Easy terms offered on both improved and unimproved farms. This is strictly a farmers' co-operative company, owned, controlled and operated by 28,000 farmer shareholders. A demonstrated success proven by 12 years' experience.

THE UNITED GRAIN GROWERS SECURITIES CO., LTD.  
Pacific Coast Representative, 424 Henry Bldg., Portland, Ore.

## BROOMS

Keep the Northwest Prosperous by using Northwestern Made Goods.

ZAN BROS., Inc.

## Hotel Alder

Make Your Reservations Now for the Rose Festival, Out of town visitors given personal attention. 283 Alder St., cor. 4th. PORTLAND, ORE.

## LANER AUTO SPRING CO.

You Can't Break 'em!

Get Springs with written guarantee for year. 15,000 Springs in Stock. Portland, Ore.

## Orpheum

At HEILIG THEATER Presenting at all times the Best of Vaudeville. The Biggest American and European Novelties. Every SUN, MON, TUES, WED. Mat. Daily, 10c to 50c. Nights, 10c to \$1.00.

## ORIENTAL CAFE

AMERICAN and CHINESE DISHES. Service at all hours. Music and Dancing. Meet your friends here and enjoy your stay in Portland. Upscale, corner Broadway and Washington Sts.

## LOOK! TOBACCO!

Homespun Chewing or Smoking; mild or strong; Lb. 50c, 10 lbs. \$4.50 postpaid. One order will convince what real tobacco is. Write for particulars. Randolph Tobacco Farm, Pasco, W.

## AUTO Parts

The House of Parts and Accessories for Autos. We will send you Parcel Post anything you may want for the Auto if it can be secured in the city.

LONG & SILVA, 462 Hawthorne, Portland, Oregon

## 'L' Cafeteria

BEST PLACE IN TOWN TO EAT. We especially invite out-of-town visitors to give us a trial. We will make you feel at home.

Sixth and Alder Streets. PORTLAND, ORE.

## CONLEY'S USED CAR CENTER

127 Downland Street. We will pay you cash for late model cars or sell them for you. Remember the place—Brick Building, at intersection of Wash., 15th and Burnside.

## GENUINE FORD PARTS

TALBOT & CASEY, Inc., Authorized Ford Dealers. When in town, bring your Ford to us. Exceptional repairing facilities by first-class Ford mechanics. Magneto re-charged in car while you wait. Try us for parts. No. 1 Grand Avenue, Portland, Ore.

## DYEING, CLEANING

BROADWAY, DYES & CLEANING WORKS. 200 Broadway, Portland, Ore.

## MALT Extract

FOR SALE. Mail orders solicited. Prices on application. Finest Barley Malt Extract and ground Barley Malt. Choicest Hops, Crown Cows. Hand and machine Cappers. Patent Sponges. Filter bags, Gela-tine. Corks tapered and straight, all sizes. F. H. STEINHART & SON, Phone, East 8793. 91 Grand Avenue, Portland, Oregon.

You Will Feel Right at Home. Beautifully Furnished Rooms.

Safe Central \$1.00 Without Bath \$1.50 With Bath

Weekly Rates. Monthly Rates.

## NORTONIA HOTEL

11th and Stark, PORTLAND, ORE. Excellent Cafe and Roof Garden

Stop at The Portland Hotel when in Portland. Rate \$10 up. In the heart of the city. Richard W. Childs, Mgr.

A Moderately Priced Hotel of Merit

## HOTEL CLIFFORD

East Morrison St. and East Sixth. \$1.25 per Day. Two in a Room, \$1.75.

Mark Your Shipments to We Pay Cash for DAIRY BUTTER, Cream, Eggs, Live POULTRY.

**Washwood Co.**

PORTLAND, ORE. Write for Prices and Tags

## JUPITER

Double-Rotary-Sprinkler SELLS ON SIGHT.

## GIRLS!

For Cultivating Long, Beautiful Eyelashes and Eyebrows nothing can compare with "LASHE," at all Druggists.

ORIENTAL LABORATORIES, Portland, Ore.

Distributes water like rain, covering a space 50 to 100 feet. This sprinkler revolutionizes only seven times per minute, giving the water time to soak into the ground. A life saver for lawns and truck gardens. Agents wanted all over Oregon. Factory 4th E. Cor. E. 7th and Belmont. Offices 4th-11 Dekum Bldg., Portland, Ore. Make Double Shipyards Wages

## THE BEST EATS IN THE CITY

St. Nicholas Cafeteria. 125 Sixth Street, Portland, Oregon. See what you want and say for what you get.

EVERYTHING FOR THE OFFICE OFFICE FURNITURE & APPLIANCES PRINTING-ENGRAVING-BOOKBINDING

MARSHALL 6000 6548

**Arthur**

515th & 6th Streets, Portland, Oregon. COMPLETE LINE OF STEEL FILING DEVICES AND SYSTEMS

We have a large list of clients wanting to rent farms. They will purchase stock and implements and crops. Write us if you want quick action, we specialize in this line.

201-3-5-7 Board of Trade Bldg. A. G. BENDER, RITTER, LOWE & CO.,

### ACCORDION PLEATING

Shirts pleated any style \$1.00. Hem-stitching, 19c per yd. Buttons covered. Eastern Novelty Mfg. Co., 35 1/2 Fifth St.

### AGATE CUTTERS & MFG. JEWELERS

Jewelry and watch repairing. Miller's, 865 Wash. St., Majestic Theater Bldg.

### ARTIFICIAL LIMBS

Oregon Artificial Limb Co., Inc. Write for Catalog. 426 Wash St., Portland.

### AUCTIONEERS-33 HAND FURNITURE

Ford Auction Co.-Auctioneers. We sell everything. 191 Second St., Portland.

### AUTO ACCESSORIES

Motors, gears, bearings, wheels, axles, and trailers. We wreck all makes of cars and sell their parts at half price. David Hodas Co., N. Broadway and Flinders.

Motor Parts Mfg Co., 325 Burnside St. Parts for all cars at half price.

### LONG & SILVA

462 Hawthorne Ave. Auto Wreckers. We wreck cars and sell good parts 1/2 list price. See us for Engines, Magnets, Carburetors, etc.

### Classy Bug Bodies

Prices—\$85 and up. Business & Martin. 15th & Alder sts., Portland

### CARPET WEAVING AND CLEANING

#### Fluff Rugs From Old Carpets

Rug Rugs, all sizes. Mail orders prompt. Send for Booklet.

9x12 Rugs, Steam or Dry Cleaned, \$1.50. WESTERN FLUFF RUG CO. 54-58 Union Ave. N. East 6616, B-1475

### BUILDING MATERIALS

#### SHOPE BRICK CO.

face and mantel brick a specialty. Phone East 1835; Residence, East 1797. 361 1/2 E. Morrison St., Portland, Ore.

We will gladly make estimates.

"City Comforts for Farm Homes." Booklet will be sent free at your request. P. L. Cherry Co., 211 Hawthorne Ave., Portland, Ore.

### CITY AND FARM PROPERTIES

We protect your interests. Farms, timber, acreage, city, exchange. Glen Berg, Inc. Co., 421 Ch. of Commerce, Main 1127.

### CLEANING AND DYEING

For reliable Cleaning and Dyeing service send parcels to us. We pay return postage. Information and prices given upon request.

### CANBY'S CITY DYE WORKS

Established 1890. Portland

### DOORS AND WINDOWS

We can sell you Doors, Windows, Roofing, Paint, Glass and Builders' Hardware, direct at wholesale prices. Write for prices before buying. Heacock Sash & Door Co., 213 First St., Portland.

### DRUGS BY MAIL

Anything in Drugs, Rubber goods, Toilet Articles, etc. We pay postage. Satisfaction guaranteed. Joe M. Riden, 265 1st St., Portland.

Send to us for anything in Drugs, Rubber Goods, Trusses, etc. Postage prepaid. Plummer Drug Co., 260 3d St., Portland.

### FARMS WANTED

If you have a farm for sale write us, giving detailed description. We are specializing in the sale of farm lands. G. S. Smith Co., Chamber of Commerce Bldg., Portland.

### FARM LOANS

On improved farms in Oregon—Long time if desired, and at lowest current rates. Wm. MacMaster, 331 U. S. National Bank Bldg., Portland.

### HIDES, WOOL, TALLOW

BIBINGER & CO., P. O. Box 4378, 148 to 154 13th St. N., Cor. Irving. Branches: Seattle, Spokane, Boise, Salt Lake, Reno, Billings, Missoula, Vancouver, B. C.

### HEMSTITCHING

K. Stepthan, hemstitching, scalloping, braiding, accordion, side, pleat, buttons covered; mail orders. 219 Pittock block.

### HIDES AND JUNK

L. Shank & Co., 312 Front St. Pay full market values for hides, pelts, old rubber, metals, etc.

### OPTOMETRIST AND OPTICIAN

GLASSES AT A SAVING. Patronage solicited on basis of capable service and reasonable charges. Thousands of satisfied patrons. A trial will convince. Chas. W. Goodman, optometrist, 209 Morrison, Portland, Oregon.

### HIDES, WOOLS & CASCARA BARK

We pay highest prices—Write us for quotation. Kahn Bros., 195 Front St.

### MEN WANTED

For Paper Mill work. No experience necessary. 8 hours work 42c per hour. Opportunity for advancement. Single men preferred. Splendid new hotel, meals 35c, rooms 85c. Apply Crown Willamette Paper Co., Camas, Wash.

### THE WORLD'S BEST SILOS

#### The Tung Lox

Easy to erect—low in price—ill last a lifetime. This is the Silo that practical farmers say is the Best Silo in the World.

Send for full information

COLUMBIA DAIRY SUPPLY CO., Portland, Oregon. 92-94 Front St.

### J. C. ENGLISH CO.

Electric Washing Machines Sold on Easy Terms. 148 Fifth St. Portland, Ore. Second Floor Between Morrison and Alder.

EVERYTHING FOR THE OFFICE OFFICE FURNITURE & APPLIANCES PRINTING-ENGRAVING-BOOKBINDING

MARSHALL 6000 6548

**Arthur**

515th & 6th Streets, Portland, Oregon. COMPLETE LINE OF STEEL FILING DEVICES AND SYSTEMS

### MONUMENTS

PORTLAND MARBLE WORKS 264-266 Fourth St.—Neu Bros.

### PHYSICAL THERAPEUTICS

Dr. H. A. Phillips, 906 Broadway Bldg. Disorders of the stomach, liver, kidneys, bowels, colitis, high blood pressure and female disorders.

### PLUMBING & PLUMBING SUPPLIES

We can supply you with any kind of plumbing supplies at wholesale prices. We will gladly estimate cost of any job. Write for prices.

STARK-DAVIS CO., 213 Third St., Portland

### PERSONAL

MARRY IF LONELY: for results, "Home Maker"; best and most successful; "Bromide"; hundreds rich wish marriage soon; strictly confidential; most reliable; years of experience; descriptions free. "The Successful Club," Box 555, Oakland, Calif.

### PAINTS AND WALL PAPER

Write us for prices. Pioneer Paint Co., 186 First St., Portland.

### PORTABLE DRAG SAW

Most highly improved Drag Saw on the market. Has the only real and practical clutch. Write for particulars and special price. BEAVER MOTOR PRODUCTS CO., 246 Hawthorne Ave., Portland.

### SANITARIUMS

WHY THE MILK CURE? Ask the Moore Sanitarium. An institution devoted to doing one thing well. Office 908 Seiling Building, Portland, Oregon.

### PORTLAND

Go with the crowd to the Abington Bldg. Portland to buy, sell or exchange Real Estate. Frank L. McGuire.

### SANITARY BEAUTY PARLOR

We help the appearance of women. Twenty-two inch switch or transformation, value \$7.00, price \$2.45. 400 to 412 Dekum Bldg.

### SCHOOLS AND COLLEGES

WANTS MEN, WOMEN TO LEARN THE TRADE; positions waiting; send for catalogue.

MISS DECKER'S Private Business College. Alisky Bldg., 2d & Morrison Sts.

Hawthorne Auto & Gas Engine School, 462 Hawthorne Ave. Practical experience in overhauling and repairing every make of auto and gas engine. Oxyacetylene welding. Established 1907.

### SILOS AND GRAIN BINS

The only exclusive Silo factory. No Hoops, No Nails, No Trouble. Stay Round Silo Co., 601 Dekum Bldg., Portland, Oregon.

### TAILORED SUITS

Suits to order, \$10 down, \$5.00 per month. Unique Tailoring Co., 104 Fourth St., Portland.

### WALL PAPER—PAINT

At wholesale and retail. Mail orders promptly filled. Smith's Wall Paper House, 198-111 Second St., Portland.

### Venerable Trees.

According to the rings on the stumps of big oaks cut at Winnegance, Me., for shipbuilding, a number of the trees were from 100 to 125 years old, and some had been growing for 150 years.

### ALLEN'S FOOT EASE FOR THE TROOPS.

Shaken into the shoes and sprinkled in the foot-bath it gives rest and comfort, takes the friction from the shoe and prevents blisters and sore spots. Makes walking easy. Accept no substitute. Sold everywhere, 25c.

### Fish Oil Made Palatable.

By treating fish oil with hydrogen a chemist has produced an oil suitable for food purposes and a solid substance closely resembling lard, which is tasteless.—Indianapolis News.

### Cuticura for Sore Hands.

Soak hands on retiring in the hot suds of Cuticura Soap, dry and rub in Cuticura Ointment. Remove surplus Ointment with the tissue paper. This is only one of the things Cuticura will do if Soap, Ointment and Talcum are used for all toilet purposes.—Adv.

### Bridging Suez.

Three bridges have been built across the Suez canal at Kantara, thus linking Egypt and Palestine by railroad and road.

## SAGE TEA TURNS GRAY HAIR DARK

It's Grandmother's Recipe to Bring Back Color and Luster to Hair.

That beautiful, even shade of dark, glossy hair can only be had by brewing a mixture of Sage Tea and Sulphur. Your hair is your charm. It makes or mars the face. When it fades, turns gray or streaked, just an application or two of Sage and Sulphur enhances its appearance a hundredfold.

Don't bother to prepare the mixture; you can get this famous old recipe improved by the addition of other ingredients at a small cost, all ready for use. It is called Wyeth's Sage and Sulphur Compound. This can always be depended upon to bring back the natural color and lustre of your hair.

Everybody uses Wyeth's Sage and Sulphur Compound now because it darkens so naturally and evenly that nobody can tell it has been applied. You simply dampen a sponge or soft brush with it and draw this through the hair, taking one small strand at a time; by morning the gray hair has disappeared, and after another application it becomes beautifully dark and appears glossy and lustrous. This ready-to-use preparation is a delightful toilet requisite for those who desire dark hair and a youthful appearance. It is not intended for the cure, mitigation or prevention of disease.

# BOY SCOUTS

## THE BOY SCOUTS' APPEAL

What to do with a boy? Mankind has no older problem, and no other by and large that so often looks profoundly baffling to the worried individuals who try to solve it.

One thing to do with a boy is to put him in the boy scouts.

That organization has celebrated its ninth anniversary. Not many young institutions have given so convincing an account of themselves.

It wants particularly more volunteer leaders—especially men who have had military experience abroad. That want should be promptly, copiously, gladly met. There could hardly again be a conjuncture so favorable for impressing upon the very tissues of America's consciousness a vital page in boy-scout history and in the history of democracy and of the world.

Every normal boy has a right to march, range and camp. It satisfies a deep, old instinct in him. The great business of education is to build upon the boy's instincts and the girl's. The boy scouts is one of the soundest educational undertakings. Democracy's great war has given it an unusual opportunity which everybody—Saturday Evening Post.

## SERVICE MEN AS SCOUTMASTERS

Because the war department addressed its general order No. 108 to officers and enlisted men "returning from overseas," there are some fine fellows who, caught in cantonments by the armistice, feel that they have been singled.

The order of the war department in intent, as it should be in effect, is exactly as though the words "returning from overseas" had never been in it.

The spirit and purpose of that order are clear. The war department and the national council of the Boy Scouts of America direct the attention of every army officer and enlisted man who have the necessary qualifications to the opportunity which the boy scouts affords for them to serve their country as scoutmasters after discharge.

The same message is intended for every officer and enlisted man in the navy and every branch of the service.

## KING WEARS SCOUT UNIFORM.

The king of Spain is a full believer in the value of the boy scouts. Alfonso is the only reigning monarch who wears at times the scout uniform, and he has fully grasped the spirit and the inner meaning of the scout aims.

He especially praises their splendid public services in times of difficulty when they give valuable help in running the postal and telegraph work. In doing fire brigade duty, in attending the sick, and even in some cases burying the dead.

In the woods which form the royal demesne a couple of miles outside the city the king has given them a permanent camping ground, which contains a small but well equipped hut as hospital and a prepared supply of drinking water.

## DANIELS THANKS THE SCOUTS.

The officials of the government are testifying to the real aid given by the Boy Scouts of America in the line of their definite war tasks.

The secretary of the navy has sent this message to the chief scout executive at the national headquarters in New York city:

"James E. West, Boy Scouts of America, Fifth Avenue Building, New York, N. Y.

"Will you be good enough to give my greetings to the boy scouts. These chivalric young crusaders who have rendered such patriotic service in this war convince us that the America of the future will be worthy of the America of the fathers.

## "JOSEPHUS DANIELS."

## DOINGS OF THE BOY SCOUTS.

During the disastrous autumn fires in the woods of northern Minnesota and Wisconsin the boy scouts did much valuable service in fighting fire, assisting refugees and the injured, and in locating the missing.

Boy scouts in West Hartford, Conn., dammed a brook and made a swimming pond 650 feet long.

Scout Phillip Faucette from Troop No. 40, of Memphis, was asked by a frantic father to rescue his baby who was in a burning house. At great personal risk the scout entered the building and succeeded in saving the child.