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100 Baths Depots Fireproof

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LOU HIMES, Manager.

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BEHNKE-WALKER, at Portland, North-west's biggest business college over-whelmed by calls for trained young men and women. Enroll now. Take a course and a position assured. Stenography, tele-graphy, accounting, shorthand, banking, secretarial etc. Write for catalogue.

MEN, WOMEN—Young or old. Make big money. New article for home canning. Sells without talk. Write now. Mutual Novelty Mfg. Co., Tacoma, Wash.

Waste No Time! Ask me how you can make \$10 to \$5 daily. Carycroft Co. Box 291, Portland, Ore.

Ancient "Breadfather."

Of what great importance the loaf, which before 1200 was the name of bread, was a daily food can be in-ferred from its relation with the word "lord." For lord, A. S. hlaford (hlaf, bread, loaf; weard, a keeper), is prob-ably a contraction of hlaf-weard, liter-ally "loaf-ward" and therefore, origi-nally signified the keeper or dispenser of bread—in short, the breadfather, to whom the members of the family had to apply for their daily bread.

Manly Pride.

I remember when working in a flower garden was looked upon as a belittling way for a man to earn money. One man hired to dig, threw down his spade when told a place for flow-ers was being made, declaring, "I ain't got so low as to earn my victuals mak-ing a posey bed!"—Elizabeth Eddy Norris, in the House Beautiful.

Wires in London.

London's telegraph and telephone wires, it is estimated, extend 73,500 miles overhead and 921,000 miles un-derground.

To keep clean and healthy take Dr. Pierce's Pleasant Pellets. They regu-late liver, bowels and stomach.

All in the Family.

In China every member of a family is responsible for order in that family and every inhabitant of a city is jointly responsible with every other citizen for its tranquility. If a younger son in a family should commit a crime, the older son is likely to be taken into custody for the offense, and, perhaps, punished.

World's Chief Battlefields.

The world's battlefields have been in the heart chiefly, and there the greatest heroism has been secretly ex-ercised.—Beecher.

Never.

We've noticed one thing. Spontane-ous combustion never starts a fire in the kitchen stove.—Browning's Maga-zine.

Our doubts are traitors and make us lose the good we oft might win by fearing to attempt.—Shakespeare.

Sore Eyes Granulated Eyelids, Eyes inflamed by exposure to Sun, Dust and Wind quickly relieved by **Murine Eye Remedy**. No Smarting, Just Eye Comfort. At Drugists or by mail 50c per Bottle. **Murine Eye Solves in Tubes 25c.** For Book of the Eye REMEDY ask **Murine Eye Remedy Co., Chicago**

Cuticura Soap
Ideal For Baby's Skin

Hides, Pelts, **Wool & Mohair**
Cascara Bark,
We want all you have. Write for Prices and Shipping Tags.
THE H. F. NORTON COMPANY;
15th and Johnson Sts., Portland, Ore
Seattle, Wash. Bellingham, Wash.

SHIP Veal, Pork, Beef, Poultry, Butter, Eggs and Farm Produce, to the Old Reliable Everding house with a record of 45 years of Square Dealings, and be assured of **TOP MARKET PRICES.**
F. M. CRONKHITE,
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MOTOR CAR REPAIRING
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ALL KINDS OF
WELDING
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PROMPT ATTENTION
TO ALL ORDERS!
Broadway at Flanders, Portland, Or.

P. N. U. No. 33, 1918

ATTRACTIVE PACKAGE BOOSTS MARKET PRICE OF AGRICULTURAL PRODUCTS

By E. VAN BENTHUYSEN.

A New York business man who was forced to a New Jersey suburb on account of broken health, is making a good living by repacking fruit and vegetables which he buys from farmers and truckers, repacking them, and selling direct to consumer. He drives on an average 20 miles, and the outdoor life has completely restored his health. Three years ago this man commenced business with a one-horse wagon. He repacked his fruit and vegetables with the aid of a small son, drove his own wagon and conducted the entire business practically alone. He now owns two double team wagons, and two single horse wagons, covering four routes, each from 12 to 15 miles long. This fall he will supplant the two-horse wagons with a light auto truck, as he has demonstrated that he

is tacked gauze to protect them from insects. All root vegetables are carefully washed, topped and bound in bunches. Tomatoes are graded and repacked in clean baskets, and no damaged vegetables are offered for sale. This man can prove by his books that he makes a net profit of from 25 to 100 per cent by his method of handling and marketing. There is no reason why the men who grow the fruit and vegetables should not make equally as big a profit, provided they possess the faculty for organization and the patience and pride necessary to put up their products in a style that will most readily attract the eyes of their customers. This New York huckster uses covered wagons with three decks. Upon



Packing Products to Please Customers.

can cover a much larger territory with one of these vehicles and thereby save the wages of one man.

This man is simply doing what the farmers and fruit growers from whom he buys his supplies ought to do themselves if they would make all the profit there is to be made in the business. Growing the crop is not all of the game. Marketing is a good half of it, and perhaps even more. This New York self-made huckster buys fruit and vegetables just as they come from the farmer's wagons. They are delivered at his place, often covered with dirt, the fruit bruised and scratched, vegetables untrimmed and all generally unsorted.

The fruit, particularly, the larger varieties, such as apples, peaches and pears, are carefully sorted and graded by the huckster, the apples washed, and the fruit is packed in small boxes or baskets, clean, uniform and highly attractive in appearance. Small fruits, such as cherries and berries are often dumped out of their original packages as they come from the farmers, sorted and repacked in clean boxes. Cherries are packed in boxes that hold from one-half to one peck and over the top

these decks his fruit and vegetables are neatly arranged, and everything the wagon contains is covered with light cloth to keep off the dust and insects.

He has a large list of regular customers among the residents of the numerous small towns of his vicinity, who buy all their fruit and vegetables from him, because they can depend upon getting them fresh, clean and sound. Of course this man's trade is mostly among women, and he leaves nothing undone which will attract their attention, and arouse their interest in the cleanliness and good condition of his product. His wagons are washed daily, his horses well groomed, and the harness kept clean and shiny.

Once or twice a month he buys a big lot of sweetpeas or other flowers, makes them up into small bouquets and presents one to each of his customers. Little attentions such as these always make a friend of the customer, and this man has found that nothing counts more in his business than this kind of attention added to politeness, and an honest desire to please the people with whom he does business.

POULTRY POINTERS

Fowls or chicks that are confined in yards during hot weather need a variety of food and plenty of fresh, tender greenstuff.

If eggs are to be preserved for next season's use they should be "put down" immediately, if it has not been attended to.

Crows are likely to steal the eggs from the late turkey nests if the nests are made at some distance from the buildings.

There is no better time to build hen-houses than the present, if there is any spare time, because houses built in warm weather have a chance to dry

out thoroughly before cold weather comes.

It is almost impossible to succeed with turkeys unless one is able to furnish a wide range, for turkeys do not prosper in confinement.

Although geese, both young and old, will obtain enough food in the fields to keep alive and well, the young will grow faster and be more profitable if given one good feed of grain each day.

Do not keep a lot of spare males, which will not be needed next season, during the summer and fall to eat food, worry the hens and make the eggs more likely to spoil.

Place the roosting coops for growing chicks in the shade or near a shady place so that the youngsters can find a comfortable place to rest and digest their food during hot weather.

WISE AND OTHERWISE

The hen that sits on a china egg is better off.

Premature gray hair is what causes the good to dye young.

Some men are engaged once too seldom and some once too often.

Women are naturally credulous when their portraits flatter them.

When the king loses he always comes within an ace of winning.

Satan never gets tired of jolly-ing people who maintain they are prize beauties.

The Invitation.

Two recruits in a Scottish regiment were visiting an English church for the first time. They had not been seated long before the organist began to play a very lively voluntary. This was something new to them, and they listened in astonishment, not being used to music of that sort in church. One of them was then aroused from a reverie by a tap on the shoulder. Turning around, he saw a lady, the owner of the pew, who smiled at him, wishing to pass to her seat. He did not take in the situation. "No, no, mum!" he said. "Take my mate here—you'll find he can dance much better than me!"

BOY SCOUTS
(Conducted by National Council of the Boy Scouts of America.)

WORK OF A SCOUTMASTER

A big work, this being a master scout. What manner of man is needed to do it?

First of all, the scoutmaster must be a real man himself, the kind of a man boys will naturally follow, admire, respect, emulate and obey. No amount of book knowledge, no degrees in pedagogy will avail if he doesn't impress the boys as the "real stuff."

He must possess that indefinable quality we call personality or "personal magnetism." He must be a man of proved worth of character. He must stand four-square to the scout principles in practice as well as in precept.

To be a successful boy leader, a man must know human nature in general and boy nature in particular. He must be able to remember back to his own boyhood clearly enough to be able to get the boy's viewpoint. He must be enough of a boy himself, whatever his years, to put himself into a relation of sympathetic comradeship with boys, and at the same time be enough of a man and a master to keep sufficiently aloof, so that his boys will recognize his authority and accept it as final.

He must possess tact, initiative, power of quick decision and action, for almost any emergency calling for the practice of these qualities may arise at any time in his work with boys.

The scoutmaster is also expected to get in touch with such experts as his community offers, and enlist their services in scout training.

Boys have an immense respect for anybody who can "do things." The wise scoutmaster frankly owns himself an amateur, and a learner if necessary, at the same time keeping himself in so far as possible ahead of his boys.

Three hours a week is probably the minimum time required. Nevertheless it is true that some of the best scoutmasters are otherwise the busiest men. Just because they are busy men, they are apt to be efficient men, men of power and personality, accustomed to putting their margins of leisure to profitable use. Certainly no better use could be found for the spare hours of a good citizen and patriot than to help in the process of making men, men who are to be the hope and salvation of our war rent civilization.

MINUTE SCOUTS IN THE SOUTH.

Birmingham (Ala.) boy scouts have an organization known as "Minute Scouts." They are selected with a view to service entirely, the rank of the scout not being taken into consideration.

He is first recommended by his scoutmaster. His parents and the school authorities certify as to whether the boy is keeping up his studies to such a point that he will be excused at any time for scout work.

The organization is limited to 100, divided into four divisions. Each member wears the gold 100 per cent duty badge procured from national headquarters, and this is the only excuse he needs from school when an emergency call is sent in for any work connected with wartime activities.

If a member of the first division falls down in his studies or in his home duties or in his service or in his troop, he is dropped and a member of the second division fills his place.

NEED OF SCOUT LEADERS.

The special drive for more scoutmasters to head troops for the many boys who want to join the Boy Scouts of America but cannot has especial significance because of the need of offsetting the increase in juvenile crime.

Massachusetts has an increase of 65 per cent in crime among the boys within the last twelve months. Detroit reports an increase of nearly 50 per cent. Newark and Toledo boys' courts have noted a large access of mischief due to the war excitement and the lack of proper direction for their activities.

The Scoutleaders Reserve corps offers opportunities for men of high ideals to lead American boyhood in national service, as commissioners, as scoutmasters, assistant scoutmasters, members of troop committees, special instructors, examiners or lecturers.

SCOUTING ACTIVITIES.

Scouting activities during the year 1917 set a new high-water mark in the history of scouting.

There were 27,041 merit badges issued as compared with 19,047 in 1916. Two hundred and nineteen boys qualified as eagle scouts as compared with 99 in the year before.

Five hundred and twenty-nine life scout badges and 508 star scout badges were also issued.

With the Fingers! Says Corns Lift Out Without Any Pain

You reckless men and women who are pestered with corns and who have at least once a week invited an awful death from lockjaw or blood poison are now told by a Cincinnati authority to use a drug called freezone, which the moment a few drops are applied to any corn or callous the soreness is relieved and soon the entire corn or callous, root and all, lifts off with the fingers. Freezone dries the moment it is applied, and simply shrivels the corn or callous without inflaming or even irritating the surrounding tissue or skin. A small bottle of freezone will cost very little at any of the drug stores, but will positively rid one's feet of every hard or soft corn or hardened callous. If your druggist hasn't any freezone he can get it at any wholesale drug house for you.—Adv.

Largest Hens' Eggs.

The largest hens' eggs are produced in Manchuria, those weighing one-sixth of a pound being common.



WHEN IT LOOKS DARK to any weak or ailing woman, Dr. Pierce's Favorite Prescription comes to her help. For "female complaints," pains, inflammation or ulceration, bearing down sensations, and all chronic weaknesses and derangements, this is the proven remedy. It's the only one so sure that it can be guaranteed. "Favorite Prescription" will benefit or cure, in the case of every tired and afflicted woman. An easily procured vegetable pill is made up of May-apple, the dried juice of the leaves of aloes, and the root of jalap, made into a tiny pellet and coated with sugar. It was first put into ready-to-use form by Dr. Pierce nearly 50 years ago. Almost every drug store in this country sells these vegetable pellets in vials for 25c—simply ask for Dr. Pierce's Pleasant Pellets. They have Dr. R. V. Pierce stamp.—Adv.

To Remove Rusty Screws.

Apply a red-hot iron to the head of a rusty screw and hold till the iron cools a trifle. Immediately after removing the iron use the screw driver and the screw will turn easily.

Build Character Firmly.

The character which you are constructing is not your own. It is the building material out of which other generations will quarry stones for the temple of life. See to it, therefore, that it be granite and not shale.

Comfort Baby's Skin

When red, rough and itching with hot baths of Cuticura Soap and touches of Cuticura Ointment. This means sleep for baby and rest for mother. For free samples address, "Cuticura, Dept. X, Boston." At druggists and by mail, Soap 25, Ointment 25 and 50.—Adv.

Composition of Mica.

Mica, so named from its being easily divided into glistening scales, consists of silica and alumina, associated with magnesia, soda and lime in varying proportions. Thus there are potash mica, consisting of silica, alumina and potash, and magnesia mica, in which the alumina is partially replaced by magnesia, passing—as the proportion of magnesia increases—into soft talc, which is chiefly composed of silica and magnesia.

TO ALL WOMEN WHO ARE ILL

This Woman Recommends Lydia E. Pinkham's Vegetable Compound—Her Personal Experience.

McLean, Neb.—"I want to recommend Lydia E. Pinkham's Vegetable Compound to all women who suffer from any functional disturbance, as it has done me more good than all the doctor's medicine. Since taking it I have a fine healthy baby girl and have gained in health and strength. My husband and I both praise your medicine to all suffering women."—Mrs. JOHN KOPPELMANN, R. No. 1, McLean, Nebraska.



This famous root and herb remedy, Lydia E. Pinkham's Vegetable Compound, has been restoring women of America to health for more than forty years and it will well pay any woman who suffers from displacements, inflammation, ulceration, irregularities, backache, headaches, nervousness or "the blues" to give this successful remedy a trial.

For special suggestions in regard to your ailment write Lydia E. Pinkham Medicine Co., Lynn, Mass. The result of its long experience is at your service.