It Cost the Average Family

Less Than 10c Per Week for Packer's Profit in 1917.

The Meat Bill is one of the large items in the family budget

but

less than 10 cents per week of it goes to the packer in profits.

In converting live stock into meat and getting it into the hands of the retail dealer, the packer performs a complex and essential service with the maximum of efficiency.

The above statement is based on Swift & Company's 1917 figures and Federal Census data:

Swift & Company's total output (Meat and by-products) - 5,570,000,000 Pounds

Swift & Company's total Profit - - - - - $34,650,000.00

Profit per pound - - - $.0062

U. S. Meat Consumption - - - - - - 170 pounds per person per year

170 pounds at $.0062 = $1.05 per person per year

The average family 4½ persons = $4.72 per family per year

1918 year book of interesting and instructive facts sent on request. Address Swift & Company, Union Stock Yards, Chicago, Illinois

Swift & Company
U. S. A.

COMB SAGE TEA IN FADED OR GRAY HAIR

If Mixed with Sulphur it Darkens so Naturally Nobody can Tell.

Grandmother kept her hair beautifully darkened, glossy and attractive with a brew of Sage Tea and Sulphur Whenever her hair took on that dull faded or streaked appearance, this simple mixture was applied with wonderful effect. By asking at any drug store for "Wyeth's Sage and Sulphur Compound," you will get a large bottle of this old-time recipe, improved by the addition of other ingredients, all ready to use, for about 50 cents. This simple mixture can be depended upon to restore natural color and beauty to the hair.

A well-known downtown druggist says everybody uses Wyeth's Sage and Sulphur Compound now because it darkens so naturally and evenly that nobody can tell it has been applied—it's so easy to use, too. You simply dampen a comb or soft brush and draw it through your hair, taking one strand at a time. By morning the gray hair disappears; after another application or two, it is restored to its natural color and looks glossy, soft and beautiful. This preparation is a delightful toilet requisite. It is not intended for the cure, mitigation or prevention of disease.—Adv.

One on the General.

The Goethals-Denman shipbuilding board was intact when this happened. A contractor seeking business was queried by the general: "How many steel ships have you built?" "Not any." "That's just like you business men; yet you have the nerve to ask for a contract for steel ships from the government." "General, let me ask you this: How many canals did you build before you tackled the Panama?"

Collector—I've called three times for this bill already. I can't keep coming around here.

Debtor—I'm gratified to hear it.

Suggestion For Tombstone.

Many tombstone inscriptions have we read, but never this one, which would apply to many men: "He was liberal with advice."—Toledo Blade.

Ingenious.

"Your wife is very ingenious."

"I should say so. It seems to me she finds a new place to hide my dress shirt studs every time."—Detroit Free Press.

Testy Humane Society Official (who has been called to rescue submerged skater)—Of course, you would go and fail in just as I was 'avin' my tea!—

Horrid Man.

She—What is the correct translation of the motto of that lovely ring you gave me?

He—Faithful to the last.

She—The last! How horrid! And you've always told me before that I was the very first!—Minneapolis Tribune.

Too Literal.

The Junior Sub (conjuring at the men's smoker)—Now, are you quite sure the haversack's empty?

His Assistant—Absolutely, sir. The rabbit wot you put in it's got away, sir.—London Sketch.

A Change for the Worse.

The superintendent of a Maine Sunday school, while addressing the board of directors, referred to the chairman's refusal to donate as large a sum of money as was expected for the church's current expenses.

"Brother Frost is reputed to be 'well off,' but when I cited this to him, to my surprise he denied it, saying, 'I was well off before I was married, but I didn't realize it then.'"—Exchange.

"A patriot," said Rafferty, "is a mon who would die for his counthry' aven though it cost him his life."—Boston Transcript.

20 CORDS A DAY

A Money Saver!
A Time Saver!
A Labor Saver!

The Original Light-Weight Drag Saw

For cutting cordwood, clearing land or sawing logs. Our machine naturally fits itself to the different positions while sawing without any adjustment.

AN EXCLUSIVE FEATURE

THE VAUGHAN Crosshead or Sawholder SAVES TWO HOURS'

time a day. In a jiffy the saw blade is put in or taken out of the holder and the operator loses no time fussing with nuts or adjusting the holder. This feature is covered by patent and is only on the VAUGHAN. The holder bolt engages under side of blade and holds it firmly up against lugs on top and face of sawplate crosshead. Write for further information, special terms and prices.

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461 East Main St., Portland, Or.

New Houston Hotel
Sixth and Everett Sts., Portland, Ore.
Four blocks from Union Depot. Two blocks from New Postoffice. Modern and fireproof Over 100 outside rooms. Rates 75c to $2.00.
CHAS. G. HOPKINS, Manager.

Hotel Rowland
One hundred and sixty-five Rooms, all Modern improvements: free phones on every floor.
Rates: 75c to $1.50 per day: $2.50 to $5.00 per week.
Opposite Courthouse, 2 blocks from Postoffice. Fire Proof. S. P and Oregon Electric pass door.

BEAUTIFUL RUGS
Are made from your OLD CARPETS. Rag Rugs woven all sizes. Mail orders receive prompt and careful attention. Send for booklet.
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Thousands of trained young people needed. Behnke-Walker Business College, Portland, places students in positions. Enroll any time. Free Catalogue.

WESTERN TRUCK ATTACHMENT

Over 1000 Satisfied Owners in Washington and Oregon.
The most vital point of a truck attachment is the **bearings.** The Western is the only truck attachment made with a **Two-inch Timben Bearing.** Other specifications in portion.
Why Buy an Inferior make?
A. J. LORMOR, Factory Distributor.
533-35 Alder Street, Portland, Oregon.

Comfort Baby With Cuticura
Soap 25c. Ointment 25 and 50c.

WEEKS' BREAK-UP-A-COLD TABLETS
NIP A COLD IN THE BUD
The quickest way to break up a cold. Get the genuine at any drug store 25c

Heroic Suggestion.

As an expert in heroics we offer the suggestion that the man who triumphs over John Barleycorn may be entitled to honorable mention, but triumphing over the Five-Cent Cigar habit entitles one to all the ribbons and crosses of war, the rank of colonel and fried chicken four times a week.—Houston Post.

"Why don't you call on that fashionable girl? You claim to know her."

"I make no claims. The acquaintance was slight. I was merely engaged to her at a summer resort."—Louisville Courier-Journal.

Awful Loss.

Gertrude, age three, sat in her high chair at the dinner table turning about in her fingers a small ear of corn from which she had been nibbling a row at a time. Suddenly she burst into tears.

"What is the matter, dear?" asked her mother.

"I've lost my place!" sobbed the little one.—Pathfinder.

One by one the buttons fall, until there comes a time when a button falls of sufficient importance to justify interrupting the work of the Red Cross long enough for one's wife to sew it back on.—Kansas City Star.

Fearless.

"Aren't you sometimes a little afraid of your wife?"

"Certainly not," replied Mr. Meekton. "I do exactly as Henrietta says in every particular. Therefore, what reason have I to fear her?"—Washington Star.

ELECTRIC MOTORS
Bought, Sold, Rented and Repaired
WALKER ELECTRIC WORKS
Burnside, cor. 10th. Portland, Ore.

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Call at 206 Alder street or mail samples. We buy all the time and pay the highest market price. Don't fail to get in touch with us before selling. **We are the Only Exclusive Bean Dealers in Oregon.** We want more agents at country points. Cleaners and dealers please write for our agents' terms.
S. C. DALTON CO.,
206 Alder St., PORTLAND, ORE.

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Is the result of using Petaluma Incubators and Brooders. That's the kind you want. Write for our big Free Catalog No. 60.
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Hides, Pelts, Cascara Bark, Wool & Mohair
We want all you have. Write for Prices and Shipping Tags.
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SHIP Veal, Pork, Beef, Poultry, Butter, Eggs and Farm Produce,
to the Old Reliable Everding house with a record of 45 years of Square Dealings, and be assured of TOP MARKET PRICES.
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THE VOGEL PRODUCE CO.
Will guarantee you top market prices at all times for your Veal, Hogs, Poultry, Eggs, Butter, Hides, Etc. If you have not shipped to us, try us.
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Do Your Own Plumbing
By buying direct from us at wholesale prices and save the plumber's profits. Write us today your needs. We will give you our rock-bottom "direct-to-you" prices, f. o. b. rail or boat. We actually save you from 10 to 35 per cent. All goods guaranteed.
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STARK-DAVIS CO.
212 Third Street. Portland, Oregon

NEW AGENTS ARE PLACED AT WORK

Now at Labor in Thirty-Three Northern and Western States.

LARGE INCREASE IS NOTED

Part of National Plan to Augment Production and Conservation of Food Supplies to Meet War Emergency Needs.

(Prepared by the United States Department of Agriculture.)

More than 700 county agents and emergency demonstration agents are now at work in the 33 Northern and Western states. The increase in agents since emergency appropriations became available was more in two months than the average yearly increase during any of the past four years.

County agricultural agent work is conducted by the United States department of agriculture in co-operation with the various state agricultural colleges and local organizations representing the farmers of the county in which the agent is located. The county agent is usually selected by a committee representing the county organization, on recommendation of the county agent leader at the agricultural college. There is at present an unusually great demand for men qualified for work of this kind to carry out the plan, adopted under the food production act, of employing an emergency demonstration agent for every agricultural county in the United States not having a regular county agent. This is a part of the national plan to increase the production and conservation of food to meet the war emergency needs.

Agent in Each County.

Organization of new counties is rapid, especially in states of the central West, several of which have given assurance that there will be a county agent or county emergency demonstration agent in each of their counties by February 1.

Maine, New Hampshire, Massachusetts, Connecticut, Rhode Island and Delaware already have an agent in each county, while New York, Indiana and Pennsylvania are almost completely covered. Nearly half of the agricultural counties in the Northern and Western states are now being served by a local demonstration agent, and the indications are that the country can be completely covered before the beginning of another crop year.

One of the most gratifying features of the organization campaign in the Northern and Western states thus far has been that most counties taking up the work are arranging for it on a permanent basis—many of them making plans for periods of three years.

Must Have Thorough Training.

The qualification requirement of agents are somewhat different in the various states. Graduation from an agricultural college is not in all cases required, though training substantially equivalent to a four years' course at such college is usually insisted upon. A considerable amount of farm experience is a universal requirement, and it is preferable that some of this experience should be secured since completing the college course.

Additional information in regard to county agent work and the organization of farm bureaus can be had by writing to your state agricultural college or to the United States department of agriculture, Washington, D. C.

CHARACTERISTICS OF A RAM

Male Should Be Selected With Reference to Ewes in Flock—Proper Proportions.

A ram should be chosen having all the characteristics of the breed he represents, and showing character. He

Good Type of Mutton.

should also be chosen with reference to the ewes of the flock. If the ewes are large and coarse, the ram should be small and compact. If the ewes are small and compact, the ram should be of a larger type.

SOY-BEAN CAKE IS VALUABLE

Not Only Good for Live Stock, but Also for People When Used as Mixture With Flour.

Soy-bean cake is a very valuable food, not only for live stock, but also for people when used as a mixture with wheat flour. It would be well for the mills planning to use the soy beans to exert a little more care to see that a part of their output, at least, is well cleaned, sound and of uniform quality before crushing. This selected stock could be recommended for use as a mixture with other breadstuff.

KEEP FLOOR WELL LITTERED

Hens Will Get Needed Exercise in Scratching for Food and Keep Strong and Robust.

The poultry house floor should be kept well littered. Hens like to scratch for their food, and if the poultryman feeds part of the grain ration in deep litter, the hens will get needed exercise and keep in a strong, robust state of health.

The Kaiser's Busy Day.

8 a. m.-9 a. m. Morning hate (private).

9 a. m.-10 a. m. Morning hate (full dress).

10 a. m.-11 a. m. Thinks about Great German Sword.

11 a. m.-12 m. Congratulatory telegram to the sergeant-at-arms of the Landtag of Mecklenburg-Schwerin.

12 m.-1 p. m. Lunch.

1 p. m.-2 p. m. Lets heart bleed for Louvain.

2 p. m.-3 p. m. Has 60 great moments reverently admiring God's hand in history.

3 p. m.-4 p. m. Experiences horror at entente depravity.

4 p. m.-5 p. m. Tries not to think of the German navy.

5 p. m.-6 p. m. Wonders when the war will end.—New York Evening Post.

Mark Twain's Childhood.

Mark Twain used to tell the pathetic story of his childhood. It seems, according to the story, that Mark was born twins. He and his twin looked so much alike that no one, not even their mother, could tell them apart. One day, while the nurse was bathing them, one of them slipped in the bathtub and was drowned. No one ever knew which twin it was that was drowned—and therein, says Mark, was the tragedy. "Everyone thought I was the one that lived," he said, "but I wasn't. It was my brother who lived. I was the one that was drowned."—Exchange.

Natural Selection.

"We are all ready to talk about the duty of others."

"Yes," commented Miss Cayenne. "Duty is something like the Darwinian theory. It seems perfectly all right for a lot of people we know, but none of us like to bring it home to ourselves."

"Ethel," said her mother, "have you been at my preserves again?"

Ethel at once became very busy arranging her doll's hair. "Mother," she replied, "when you were a little girl didn't grandma teach you, same as you have me, not to be 'quisitive?"

Extremes.

Heaven pity the woman whose husband is so wild that she can't control him, or the one whose spouse is so good that he's monotonous.—Richmond Times-Dispatch.

The Way of It.

"There is a man of sterling worth."

"A church member?"

"No, a silversmith."—Exchange.

Vision.

"Can your wife see two sides of a question?"

"Yes; her own and her mother's."—Life.

Sure! High Heels Cause Corns But Who Cares Now

You reckless men and women who are pestered with corns and who have at least once a week invited an awful death from lockjaw or blood poison are now told by a Cincinnati authority to use a drug called freezone, which the moment a few drops are applied to any corn or callous the soreness is relieved and soon the entire corn or callous, root and all, lifts off with the fingers.

Freezone dries the moment it is applied, and simply shrivels the corn or callous without inflaming or even irritating the surrounding tissue or skin. A small bottle of freezone will cost very little at any of the drug stores, but will positively rid one's feet of every hard or soft corn or hardened callous. If your druggist hasn't any freezone he can get it at any wholesale drug house for you.—Adv.

Spring Chumps.

The man who rocks the boat.

The fellow who didn't know it was loaded.

The susceptible gink who went flower hunting with a girl and got engaged.

The man who thought he was immune from poison ivy.

The picnicker who sat on the ground before it was warm and was looked at sympathetically by his widow's relatives.—Richmond Times-Dispatch.

Dr. Pierce's Pellets are best for liver, bowels and stomach. One little Pellet for a laxative—three for a cathartic.

The Object.

"Why do we have these meatless and wheatless days?" asked the selfish person.

"In order," replied Miss Cayenne, "that we may have a defeatless army."

A WOMAN'S BURDENS are lightened when she turns to the right medicine. If her existence is made gloomy by the chronic weaknesses, delicate derangements, and painful disorders that afflict her sex, she will find relief and emancipation from her troubles in Dr. Pierce's Favorite Prescription. If she's overworked, nervous, or "run-down," she finds new life and strength. It's a powerful, invigorating tonic and nervine which was discovered and used by an eminent physician for many years, in all cases of "female complaints" and weaknesses. For young girls just entering womanhood; for women at the critical "change of life;" in bearing-down sensations, periodical pains, ulceration, inflammation, and every kindred ailment, the "Favorite Prescription" will benefit or cure.

Liquid or tablets. Tablets 60c.—Adv.

She Knew Him.

Mab—I hear that you are going to marry Jack Swift? Congratulations!

Ethel—But I'm not going to marry him.

Mab—Oh, then my sincere congratulations.—Boston Transcript.

FOR COUGHS AND COLDS
—take a prompt and effective remedy—one that acts quickly and contains no opiates. You can get such a remedy by asking for
PISO'S

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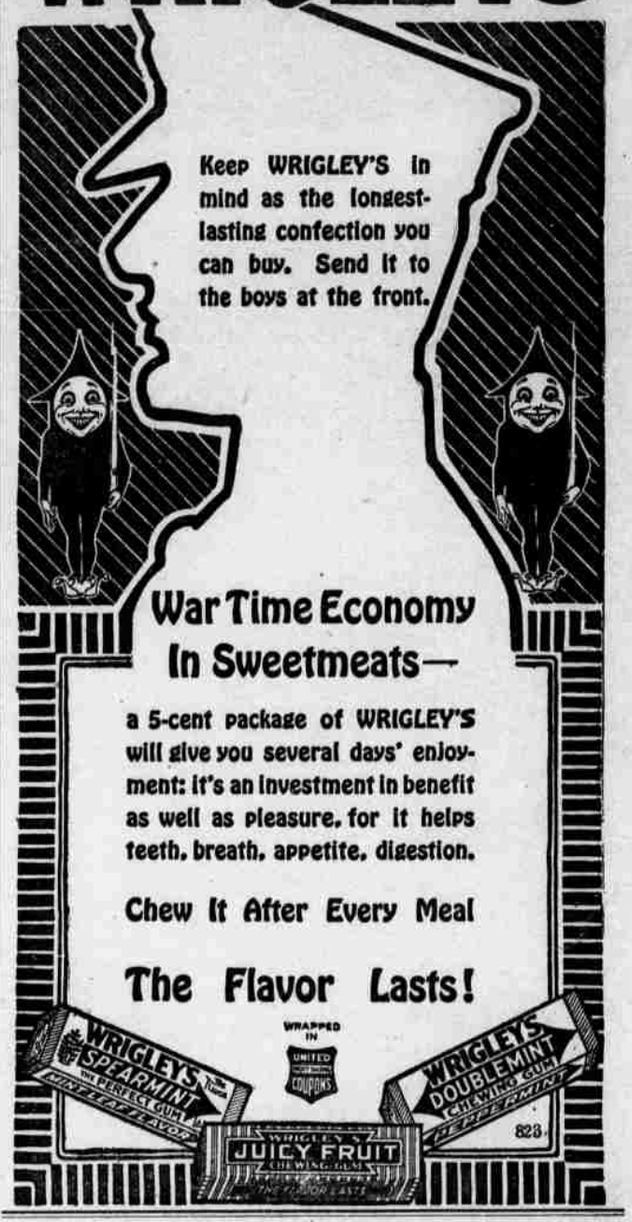

IF BACK HURTS USE SALTS FOR KIDNEYS

Eat less meat if Kidneys feel like lead or Bladder bothers.

Most folks forget that the kidneys, like the bowels, get sluggish and clogged and need a flushing occasionally, else we have backache and dull misery in the kidney region, severe headaches, rheumatic twinges, torpid liver, acid stomach, sleeplessness and all sorts of bladder disorders.

You simply must keep your kidneys active and clean, and the moment you feel an ache or pain in the kidney region, get about four ounces of Jad Salts from any good drug store here, take a tablespoonful in a glass of water before breakfast for a few days and your kidneys will then act fine. This famous salts is made from the acid of grapes and lemon juice, combined with lithia, and is harmless to flush clogged kidneys and stimulate them to normal activity. It also neutralizes the acids in the urine so it no longer irritates, thus ending bladder disorders.

Jad Salts is harmless; inexpensive; makes a delightful effervescent lithia-water drink which everybody should take now and then to keep their kidneys clean, thus avoiding serious complications.

A well-known local druggist says he sells lots of Jad Salts to folks who believe in overcoming kidney trouble while it is only trouble.—Adv.

Makes a Man Mad.

It always makes a man mad to reflect that his great-grandfather could have bought the postoffice block for $1.50 and didn't do it.—Neodesha (Kan.) Reporter.

"You charge extra for an egg done on both sides?"

"Gotto," replied the waiter. "Requires that much more fuel to cook it."

It is said they tried to form a chapter of the Daughters of the Revolution in Russia the other day, but couldn't decide which revolution.

Chop Suey

"There is something subtle about Chinese cookery. Take chop suey, for instance."

"What does it taste like?"

"That's the point. I've been eating it for 15 years and I don't know just what it does taste like."—Louisville Courier-Journal.

Origin of an Antipathy.

"Bliggins says that when he was a boy he wrote the proverb, 'Honesty is the best policy,' over and over again in his copybook."

"Maybe that's how he got his dislike for it."—Washington Star.

MURINE FOR YOUR EYES Granulated Eyelids, Sore Eyes, Eyes Inflamed by *Sun, Dust* and *Wind* quickly relieved by Murine. Try it in your Eyes and in Baby's Eyes. No Smarting, Just Eye Comfort
Murine Eye Remedy At Your Druggist's or by mail, 60c per bottle. Murine Eye Salve, in Tubes 25c. For *Book of the Eye*—Free. Ask Murine Eye Remedy Co., Chicago

Proved.

"I tell you," said Pat, "the ould fr'ind is the best, after all, and, what's more, I can prove it."

"How are you goin' to prove it?"

"Where will you find a new fr'ind that has shtud by ye as long as the ould ones have?"—Last Word.

Skin Troubles That Itch
Burn and disfigure quickly soothed and healed by hot baths with Cuticura Soap and gentle anointings of Cuticura Ointment. For free samples, address, "Cuticura, Dept. X, Boston." Sold by druggists and by mail. Soap 25, Ointment 25 and 50.—Adv.

Where Most of Them Go.

"Scribbs has a facetious name for his waste basket."

"What does he call it?"

"The grave of his dreams."—Brooklyn Citizen.

TO BREAK IN NEW SHOES ALWAYS USE
Allen's Foot-Ease, the antiseptic powder. It prevents tightness and blistering. Relieves Corns, Bunions, and Swollen, Sweating, Aching Feet. Gives rest and comfort. Accept no substitute. Sample FREE. Address, Allen S. Olmsted, Le Roy, N. Y.

"Where have you been?"

"I've been to see 'Jack and the Beans Talk'."

"Well, what in heaven's name did they say?"—Portland Press.

Remember This.

"I'm glad Billy had the sense to marry an old maid," said grandma at the wedding.

"Why, grandma?" asked the son.

"Well, gals is highty-tighty, and widders is kinder overrulin' and upsettin', but old maids is thankful and willin' to please."—Tit-Bits.

And There It Ended.

Policyholder—I nearly had my skull fractured on the ice sidewalk yesterday. Don't I get something for that?

Adjuster—If you can produce a doctor's certificate we may nearly give you something.—Boston Transcript.

And No Stars Handy.

"No, the fear of falling never enters my head," said the aviator to his gaping hearers.

"What scares me is the danger of stalling my engine about two miles up and not being able to get down."—Harper's.

Higher Authority.

"Mr. Brown is outside," said the new office boy. "Shall I show him in?"

"Not on your life!" exclaimed the junior partner. "I owe him $10."

"Show him in," calmly said the senior member of the firm. "He owes me $25."—Exchange.

THE LATEST FARM UTILITY

The New All-Steel Thomas Portable Gasoline Drag Saw

Cuts logs in the woods, and by using our Circular Sawing Attachment will cut cord wood into stove lengths.

Will drive **Pumps, Churns, Feed Cutters, Grindstones, Fanning Mills, Lathes, Air Compressors** and any other work within a 4-h. p. capacity.

Will positively last longer than any other Portablr Power Sawing Machine on the market. Write for particulars.

The Thomas Engineering Works
125 EAST WATER ST., PORTLAND, OREGON
Builders of High Grade Logging and Farm Machinery