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**INSTINCT AND EXPERIENCE.**

Sometimes a Noble Failure Serves the World as Faithfully as a Distinguished Success—Lack of Capital and Patronage—Farmers Frequently Fail. He Who Makes No Effort Exempt.

[Copyrighted, 1914, by Thomas J. Sullivan.]  
 He only is exempt from failure who makes no effort.

In the lexicon of youth, which fate reserves for a bright manhood, there is no such word as fail—it comes later in life.

There are so many reasons which can logically and truthfully be advanced as causes contributing to the numerous failures that I will endeavor to analyze only the principal ones—the business failures.

Every failure is a step to success; every detection of what is false directs us to what is true; every trial exhausts some tempting form of error. Not only so, but scarcely any attempt is entirely a failure; scarcely any theory, the result of steady thought, is altogether false. No tempting form of error is without some latent charm derived from truth.

Failure is, in a sense, the highway to accomplishment, inasmuch as every discovery of what is false leads us to seek earnestly after what is true, and every fresh experience points out some form of error which we shall afterward carefully avoid.

In this article we have not the space to treat of individual cases or their many causes, but will deal altogether with the commercial side of the question—the business failures.

Perhaps the most general and common cause is lack of capital. Many men venture into business with just enough money to "awing" the enterprise for a month, at the end of which time they expect the new business to be self supporting. It seldom is, and as the concern becomes a financial cripple the inevitable is sure to happen—failure.

**Business Instinct Required.**  
 It may be said in passing that combined with the first form of failure there are two others, lack of business instinct and business experience. And these three are frequently augmented by another equally dangerous in business, and that is engaging in a business of which you have no knowledge or experience in. No man can hope to succeed in any line of business where his principal qualifications are assets and ignorance.

But without question the most pronounced cause of business failure in any line or in any community is that of lack of patronage. No business concern, professional man, church or school can long endure without patronage. Heaven's eternal wisdom has decreed that man should ever stand in need of man.

The beautiful must ever rest in the arms of the sublime. The gentle need the strong to sustain them, as much as rock flowers need rocks to grow on or the ivy the rugged wall which it embraces. Patronage is the sustenance of business, and without it failure follows just as surely as death follows the rock flower and the ivy when their support is withdrawn.

**Farmers Frequently Fail.**  
 Listed among the business men who frequently fail is the farmer, the greatest producer of us all. He fails for the same reason as do some of our other business men—because of ignorance. Many of these men have been born and reared as farmers and imagine that is all the qualification necessary to follow that vocation. It is not. Technical education, constant study of conditions elsewhere and a full realization of the necessity of fertilization of his farm constitute the first principles of the successful farmer.

Few farmers have not been obliged to avail themselves of the local merchant's willingness to extend credit, and now that the local merchant is facing a graver calamity and a greater pest than ever a farmer was obliged to meet in the retail catalogue houses' methods of doing business would it not be right and fair for the farmer and every resident of the community to rally to the aid of the man who rallied to their aid in days gone by with a willingness only equaled by his confidence in his customer and his loyalty to his community?

When a farmer falls the whole community suffers, and the man who must bear the brunt of the burden is the local merchant. His capital is invested and his hope of return rests with the farmer's ability to produce. If a blight, a drought, a cyclone or pest bugs destroy the crops the merchant must make the best of it and "carry" the farmer for another season or until he has a good crop.

**Loyalty is the greatest virtue that man is endowed with, and the practice of it now by residents of small cities and towns in favor of the local merchant whose business is endangered by the retail catalogue trusts would be a display of generosity manifested only by men and communities where the practice of the Golden Rule obtains.**

**Indian Caricature.**  
 Humor is more or less a secular enjoyment, and its suggestion in pictorial art therefore necessarily has a secular significance. And as the chief motive of Indian art was religious expression, secularism in the form of caricature was never very much emphasized. But this aspect, though not very frequently represented, was not entirely absent in Indian art. Even the oldest records of Indian painting bear evidence to the fact that the sense of ridicule or satire was not altogether divorced from the canons of art of those times.

**ACUTE APPENDICITIS.**

It is Dangerous Only When There is Delay in Operating.  
 "Acute appendicitis calls for immediate surgery," says Dr. Wesley Grove Vincent, instructor in surgery at the New York Postgraduate Medical School and Hospital. Dr. Vincent insisted that there was no medical treatment for acute appendicitis and that the mortality following operation was always due to delay, the surgeon being called in when too late.

"The percentage of mortality in operations for acute appendicitis undertaken in the early stages of the inflammation is shown by hospital statistics to be very low. It is practically nil."  
 "The mortality in medically treated cases that are allowed to go on to gangrene and rupture with general peritonitis is practically 100 per cent, while late surgery in such cases saves comparatively few."

Appendicitis is common among children between five and fifteen years of age. There is no particular food that can be singled out as especially liable to cause it unless possibly fruits having small pits or seeds. Delay is more dangerous in children than in adults. The symptoms described by Dr. J. B. Murphy come in definite order at approximately regular intervals. They are: First, pain in the abdomen, sudden and severe; second, nausea and vomiting within a few hours, most commonly within three or four hours after the onset of pain; third, general abdominal sensitiveness, most marked on the right side or, more particularly, over the appendix; fourth, rise of temperature two to twenty-four hours after onset of pain.—New York World.

**KNOW THE WORD "KIRK."**

But Went Astray When He Followed It Into the Turkish.  
 To hold down successfully the job of governor of a state or vice president of the United States one does not have to be up on oriental languages. So the Honorable Thomas R. Marshall never hesitates to tell us himself:

It was at a reception in Indianapolis which took place when the Bulgarian army was driving the Turks out of Thrace. The battle of Kirk Kelliseh had just been fought.

"Odd name that—Kirk Kelliseh," said the then governor of Indiana. "It means 'Forty Churches,' or, rather, mosques. Now, isn't it queer that the word 'kirk,' which, as we all know, stands for 'church' in the Scotch vernacular, and which appears in German and other languages of northern Europe, should have precisely the same meaning in Turkish? It makes us wonder whether all tongues may not have had a common source, and if that is so it would probably be found that that source was in the east."

There was murmured applause from every one except an unobtrusive little professor, who had been hovering near the group.

"Pardon me, governor," he piped up, "but your conclusions, while interesting, might be called—er, a little misleading. It is perfectly true that Kirk Kelliseh is the Turkish for 'Forty Churches,' but it is the word 'kelliseh' that means a place of worship, while 'kirk' means 'forty.'"

And the professor was right.—New York Sun.

**A South Pole Hero.**  
 Captain Ronald Amundsen, the Norwegian who put the south pole on the map, was born in Sarpsburg, Norway, July 16, 1872. His youth was spent in Christiania and on board sealers and whalers commanded by his father, Captain Jens Amundsen. He was twenty-five when he entered on his first south polar trip as the first officer of the Belgian expedition. This journey lasted two years and filled the young sailor with aspirations for further explorations in the frozen regions.

His parents wanted him to become a physician, and he spent a year in a medical college. Later he went to Germany to study sciences that would aid him as an explorer. His first notable feat was to take a ship through the northwest passage, and on this trip he twice wintered in the ice.—New York World.

**Not Catching.**  
 Jane's sister was coming home from normal school.  
 "Why is she coming home?" asked the neighbor. "Is she sick?"  
 "Yes, she is very, very sick," said Jane.

"What ails her?" asked the neighbor.  
 "Well, I don't know exactly. Mamma had a letter from the principal, and he said it was lack of mental ability. I don't know whether it is catching or not."—Philadelphia Ledger.

**Myself.**  
 Little Elizabeth was telling her first dream to her grandma and her auntie. Her mother, who was listening, asked her a question about it, whereupon Elizabeth looked up wonderingly and said:

"Why, you were there, mamma! Don't you 'member?"—Lippincott's.

**Lifeline.**  
 Adminree—Where did you get that heartrending description of a sick child? Great Author—It's the way my boy says he feels when he wants to get out of going to school.—Life.

**Only a Comparison.**  
 Smith—Does your wife think you're the best man who ever lived? Jones—Of course not! I'm her second husband.—Judge.

The greatest fool is the one who fools himself.

**For Sale.**  
 140 acres nearly level, 80 acres of alfalfa leased for hogs, 130 acres of spring and winter grain, 50 acres of corn, balance pasture. Alfalfa on creek bottom. Fair buildings, on telephone and R. F. D. line, one mile from school, six miles from town and only \$12,500, easy terms. Frank McElroy, Cambridge, Idaho.—Adv.

**Notice to Water Users.**  
 Water users will be permitted to water lawns and gardens for one hour on Mondays and Thursdays, between the hours of 7 and 8 p. m.—Adv.

**EXTREMES IN DAYLIGHT.**

There is, in Reality, No One Longest or Shortest Day.  
 It is usual to regard Dec. 21 as being the shortest day in the year and June 21 as the longest. But this impression, like so many others that are ingrained in the popular mind, is not a strictly accurate one.

True it is, of course, that on Dec. 21 and June 21 respectively the sun reaches its most southerly and most northerly points in the zodiac and begins in the one case to ascend and in the other case to decline. But this is in theory only, because for two or three days preceding and following these dates there is no observable difference in its position or its hours of rising and setting.

This question of latitude, by the way, is extremely important when speaking of the shortest or longest day or days of the year.

In London and its neighborhood, for instance, the shortest days are seven hours and forty-five minutes and the three or four "longest days" around June 21 are sixteen hours and twenty-six minutes. At Tornea, in Finland, June 21 brings a day nearly twenty-two hours long and Christmas one less than three hours in length. In St. Petersburg the longest day is nineteen hours and the shortest five hours, while at Spitzbergen the longest day is three and a half months, the shortest being counted in seconds only.—London Answers.

**FEATHERED SCAVENGERS.**

Crows as Track Cleaners and Gulls as Government Workers.  
 As unique a crew of track cleaners and police as could be found anywhere is enlisted in the service of the Southern Pacific railroad. The members are neither Americans nor foreigners. It is a crew of crows.

The big birds built their nests near Hornbrook, Ore., on the northern division of the road. They have become fat and sleek living off the generosity of tourists and of dining car employees.

When the trains arrive at Hornbrook the crows leave their roosting places and circle about the depot. As the limited pull out the birds follow them for five or six miles. Scraps are thrown to them, and they devour every bit, policing the tracks and acting as scavengers. The section hands and other employees of the road realize the value of these birds and keep them from being molested. Trains crossing the Great Salt lake are followed by sea gulls, the latter, like the crows, feasting on scraps thrown from the diners.

In a similar way the great lakes are patrolled by white winged gulls. The government protects them, appreciating the work they do in following the ships or hovering over the fishing grounds and keeping the waters free of pollution.—Chicago Inter Ocean.

**New Year Calls in China.**  
 New Year calls are the custom in China, and you have to pay them in festive attire of silk or satin.

These fine clothes (says Archdeacon Moule in the Chinese Peoples) can be hired, the price being gradually lowered as the hours of the first six days pass by. We complained once of a very late arrival of a caller, who should have been among the first to salute us. He replied that money was scarce, and he was obliged to wait for the cheapest day to secure a fine robe already donned and doffed by a dozen of others. During these ceremonial days the whole community seems to give itself over to indiscriminate gambling, a practice illegal and condemned both by Chinese law and standards of morality, but winked at during this season.

**The Missing Window Pane.**  
 "Every kitchen has a window with one pane out in the Brazilian town of Rio Grande do Sul," said a cook. "That town is a servant's paradise. Servants live in their own homes there, as they should everywhere. They come to work at 7 in the morning, and they quit at 7 at night, a twelve-hour day. Quite long enough. The paneless window is for the milkman, the baker, the butcher, so that these traders can leave their supplies—they usually come early—in a safe place. The Rio Grande servant is, of course, not there to receive them. She is in bed at her own home."

**Sizing Him Up.**  
 An eminent Scotch astronomer tells this excellent story against himself. He once explained in a lecture that a certain star looked no bigger than a threepenny bit a hundred miles away. After the discourse one of the audience said to him:

"You must be a Scotsman, for no one but a Scotsman would trouble about a threepenny bit a hundred miles off."

**Sign of the Times.**  
 "Business is pretty slow here just now," confessed the Squam Corners merchant.

"I judged so," replied the baking powder drummer, "when I observed they had laid off one of the hands of the town clock."—Philadelphia Ledger.

**For the Sake of Peace.**  
 "That's what I call hush money," remarked a father as he put down the cash for a bottle of paregoric for the infantile members of his family.

**Good Board.**  
 Bill—Do you get good board where you can get any? Tom—Good board? Why, I eat off the arm of a chair every night.—Boston Transcript.

Actions, looks, words—steps from the alphabet by which you spell character.—Lavater.

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Summons.

In the Circuit Court of the State of Oregon for Umatilla County.  
 Manis Boyd, Plaintiff,  
 vs.  
 Cleveland G. Boyd, Defendant.  
 To Cleveland G. Boyd, the above-named defendant:  
 In the name of the State of Oregon, you are hereby summoned and required to appear and answer the complaint of the plaintiff filed against you in the above entitled court and cause within six weeks from the date of the first publication of this summons, to-wit, on or before the 3rd day of July, A. D. 1914; and you will take notice that if you fail to appear and answer or otherwise plead to the said complaint within said time the plaintiff, for want thereof, will apply to the court for the relief prayed for and demanded in said complaint, to-wit, for a decree of said court forever dissolving the bonds of matrimony now and heretofore existing between plaintiff and defendant and for an absolute divorce from the defendant and for other equitable relief.

This summons is published pursuant to an order of Hon. Gilbert W. Phelps, Circuit Judge of the Sixth Judicial District of the State of Oregon, duly made and filed on the 16th day of May A. D. 1914, and the first publication of this summons will be made in the Athena Press newspaper on Friday, the 22nd day of May, 1914, and the last publication will be made on Friday the said 3rd day of July, A. D. 1914.  
 Dated this 16th day of May, 1914.  
 WILL M. PETERSON,  
 Attorney for Plaintiff.

Notice of Final Account.  
 In the County Court of the State of Oregon for Umatilla County.  
 In the Matter of the Estate of John L. Duffy, Deceased.  
 Notice is hereby given that the administrator of the above entitled estate has filed his final report with the Clerk of the above entitled court and that the judge thereof has designated Monday, the 13th day of July, 1914, at 10 o'clock in the forenoon and the office of the County Judge in the County Court House at Pendleton, Umatilla County, Oregon, as the time and place when and where hearing shall be had thereon. All persons interested are directed to then and there appear and show cause, if any they have, why the final report should not be approved, the administrator discharged and his bondsman exonerated. Dated this 2 day of June, 1914.  
 STEPHEN A. LOWELL,  
 Administrator.

Notice to Creditors  
 In the County Court of the State of Oregon for Umatilla County.  
 In the Matter of the Estate of Louis LaBrache, Deceased.  
 Notice is hereby given to all persons whom it may concern, that W. S. Ferguson has qualified as administrator of the estate of Louis LaBrache, deceased, and all persons having claims against the estate are required to present them with proper vouchers as required by law, to said executor at his office in Athena, Ore., or to his attorney, Homer I. Watts, at his law office in Athena, Ore., within six months from the first publication of this notice.  
 Dated this 10th day of July, 1914.  
 Homer I. Watts, W. S. Ferguson,  
 Attorneys. Administrator.

NOTICE OF CONTEST.  
 (For publication.)  
 Department of the Interior,  
 United States Land Office,  
 La Grande 06194, Contest No. 744.  
 La Grande, Oregon, June 16th, 1914.  
 To Brice O. McKinley, of Walla Walla, Wash., Contestant:  
 You are hereby notified that Emery M. Achilles, who gives Athena, Oregon, as his postoffice address, did on June 6th, 1914, file in this office his duly corroborated application to contest and secure the cancellation of your Homestead Entry No. 06404, made May 3rd, 1909, for NW 1/4 Section 24, Township 6 North, Range 32 East Willamette Meridian, and as grounds for his contest he alleges that said Brice O. McKinley, the entryman, has never established residence on said land and has never cultivated or improved it and has abandoned said land.

You are therefore further notified that the said allegations will be taken as confessed, and your said entry will be canceled without further right to be heard, either before this office or on appeal, if you fail to file in this office within twenty days after the FOURTH publication of this notice, as shown here on your answer, under oath, specifically responding to these allegations of contest, together with due proof that you have served a copy of your answer on the said contestant either in person or by registered mail.

You should state in your answer the name of the postoffice to which you desire future notices to be sent to you.  
 (Signed) F. C. BRAMWELL,  
 Register.

Date of first publication June 26, 1914  
 Date of second publication July 3, 1914  
 Date of third publication July 10, 1914  
 Date of fourth publication July 17, 1914

NOTICE OF CONTEST.  
 (For publication.)  
 Department of the Interior,  
 United States Land Office,  
 La Grande 06683, Contest No. 747.  
 La Grande, Oregon, June 16th, 1914.  
 To Frank Balcum, of Juntura, Oregon, Contestant:  
 You are hereby notified that Emery M. Achilles, who gives Athena, Oregon, as his postoffice address, did on June 16th, 1914, file in this office his duly corroborated application to con-

test and secure the cancellation of your Homestead Entry No. 06683, made June 26th, 1909, for NE 1/4 Sec. 23, and SE 1/4 Section 14, Township 6 North, Range 32 East, Willamette Meridian, and as grounds for his contest he alleges that said Frank Balcum has failed to reside upon the land and improve the land as required by law, and has wholly abandoned the same. You are, therefore, further notified that the said allegations will be taken as confessed, and your said entry will be cancelled without further right to be heard, either before this office or on appeal, if you fail to file in this office within twenty days after the FOURTH publication of this notice, as shown below, your answer, under oath, specifically responding to these allegations of contest, together with due proof that you have served a copy of your answer on the said contestant either in person or by registered mail.

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