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WESTERN WORLD

WHERE PRODUCTIVE SOIL AND TIDE WATER MEET

LUMBERING, MINING, DAIRYING, STOCK RAISING

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ENTHUSIASM MARKS MEETING HELD BY COUNTY MERCHANTS

SUCCESS OF BUSINESS MEN'S ASSOCIATION APPARENT TUESDAY NIGHT.

Members From All Parts of County Rub Elbows With Locals at Big Spread and Talkfest Held at Odd Fellows Hall—Spirit of Optimism Prevails.

About fifty merchants of North Bend, Marshfield, Coquille, Myrtle Point and Bandon gathered around the festive board at the local I. O. O. F. hall Tuesday evening. The occasion was the tri-monthly meeting of the Coos County Businessmen's association.

J. W. Mast acted as toast master at the banquet and interesting and instructive speeches were made by the toastmaster and various members.

The Golden Rule in Business

Replying to Mr. Mast's address of welcome to the association in which he among other things assured the visitors that Bandon was progressive, optimistic and its merchants felt honored to have the association as its guests; M. C. Maloney of Marshfield gave a short and pithy address. "The golden rule has a place in business," he said in closing, "the day when every merchant was out for his competitors and customer's scalps is past. Co-operation is the watchword of the present."

Advertising is Important

B. B. Weldy of North Bend gave an interesting discussion on the value of advertising. He showed its importance in modern merchandising and that it was the corner stone upon which the success of the great mail order concerns of today are laid. "The merchant who uses advertising as intellingently and persistently as his out of town competitors has but little to fear in such competition," was the point emphasized. He also impressed the increased value of advertising carrying prices.

A. H. Morrison of Coquille spoke of the need for the cities of Coos county to get together in their advertising campaigns to bring new settlers to this section of Oregon. He stated a spirit of fellowship should prevail and that intellingent co-operation along these lines would work wonders in building up the country.

J. E. Montgomery gave an interesting talk on the importance and value of service in merchandising, illustrating his remarks with an interesting story. Mr. Montgomery is commercial manager of the Coos and Curry Telephone company.

Organization Growing

E. P. Lewis, president of the businessmen's organization, gave a brief review of its growth. He told of its inception about a year and a half ago. How it grew from street corner talk and later a small meeting in the lobby of the Chandler, to an organization embracing the whole county, having about 150 members, in all lines of business, and one of the most efficient collection agencies ever attempted in the county.

J. E. Norton of Coquille spoke of the bond existing between the wholesaler and retailer. He showed how their interests were identical and as important as the bond between merchant and customer.

E. P. Powell, secretary of the association, gave a resume of the accomplishments and operations of the organization. He stated its aims and activities were in dealing with the credit problem. The association is now handling 1200 accounts and is meeting with great success. "Caution in Credit," a phrase every merchant should always keep in mind. The time to eliminate bad debts is before they are started. The merchant should not be so eager to sell goods that he loses sight of the vital point, getting the money for them. He urged the members to use the association and thus derive the full benefit of their membership. He discussed a number of advertising plans, giving figures and other data concerning their great success where tried. "Buy it in Bandon," said Mr. Powell, is a phrase every local merchant should use in his ads.

"Buy the farmers' products," said a Coquille member, "handle your local products even if you do not obtain large profits. Then when the farmer buys Swifts or Armour's lard, California butter or fruit in preference to the home article and yet expects you to buy all of his produce, the argument need not be onesided. What the country needs is more farmers, more dairymen, more settlers, and this is the way to obtain them."

Should Make Products Attractive

"The farmers should also treat the merchants fair," said Toastmaster Mast, "the merchants are all more than willing to handle local products if they are put up in a neat and saleable way. The trouble with the great bulk of farm products is that the farmer puts them up any old way and then expects the merchant to pay him full value for them. The merchant cannot be expected to enthusiastically buy a ranchers potatoes when the tubers are covered with dirt, partly rotten or a few large ones on top and a selected bunch of little ones in the bottom. The consumer will not take them and the merchant faces a loss of from 10 to 50 per cent and the time spent in preparing them for sale. Neither can the farmer expect the merchant to take off color vegetables, or dirty or unattractively put up butter. Let the farmers put up their products attractively and give dependable values the same as the out-of-town wholesaler, and you will see how quickly and enthusiastically the local merchants jump at the chance to obtain them."

Mr. Merrick of the state credit association was present and gave an interesting discussion of the growth and value of that organization's activities. The state association is ten years old, has a membership of 32000, and besides collecting bad debts for its members, is working for various proposed laws.

He spoke of the "Dollar Day" campaigns being held everywhere throughout the country. He said they were a great success and that it would pay the local merchants to consider the proposition.

At the business meeting the members voted to incorporate under the laws of the state. This simplifies the legal work of the organization and in other ways. They also voted to join the state association.

Nominations were made for the executive board as follows: Wolgast, Montgomery, Horton, Mapes, Powers, Lewis, Maloney, Rotnor, Harvey, Copple, all of Marshfield and North Bend. Vice presidents: O. A. Trowbridge, John Dickey, Bandon; W. Lyons, H. Furnham, Coquille; Dr. Johnson, J. Huling, Myrtle Point. These men are also members of the executive board. The above nominations will be acted upon at the next meeting which will be held in North Bend in February.

Bandon merchants at the meeting were: H. Sabro, J. E. Walstrom, E. Beak, John Dickey, H. Pierce, C. F. Pape, Messers. Endicott and Lewellyn, J. A. Byrne, T. M. Nielson, O. A. Trowbridge, J. Ira Sidwell, J. W. Mast, H. D. Jackson, J. Sullivan, E. W. Schetter, C. McC. Johnson, W. S. Smith, I. N. De Long, N. C. Medley; S. D. Harper and E. E. Foss of Prosper.

Next Chapter in Oregon Avenue Case About Due

Atty. J. D. Goss of Marshfield was in the city this week in the interests of the Oregon Avenue case. Mr. Goss is representing Father Keveney and the Catholic church in the injunction recently brought by the latter to estop the city from cutting down the hill where Oregon avenue is to intersect with Wall and Second streets. He states he is gathering evidence and will be prepared to put up a stiff fight. The case will probably come up in Circuit court at Coquille within the next two weeks. Attorney G. T. Treadgold will appear for the city.

The improvement of Oregon avenue has been completed from Fourth street south and is in fine shape for travel except that it has no outlet that can be traveled by auto.

Should the injunction be sustained by the Circuit court, still more difficulties will likely be encountered before that famous avenue is finally completed.

CARCASS OF HUGE ANIMAL FOUND ON MERCHANT BEACH

BELIEVED TO BE REM[illegible]S OF PREHISTORIC BEAST [illegible]LTED FROM ICEBURG

Los Angeles Man Discovers Mass of Hide and Bones That May Be Worth Fortune—Bone of Knee Joint 46 Inches in Circumference—Hide Inch and One-half Thick.

Walking along the beach near the mouth of Merchant creek, about five miles up the coast from Bandon, late Friday afternoon, G. E. Haney noticed a large and peculiar shaped mass rolling in the surf. His curiosity was aroused and early Saturday he returned to that vicinity, bent on investigation.

Stranded on the sand lay the remains of a huge animal, the bruised and battered mass covering a space about ten feet square and weighing, it is judged, about four or five tons. The hide appears intact, but the flesh is all decomposed and part of the bones are missing. He secured an ax and cut away a ball and socket joint from the leg and two other bones attached. The ball measures 40 odd inches in circumference, or over 14 inches in diameter. These pieces he packed back away from the beach and after looking the mass over decided to notify scientists at Los Angeles of the find. He telegraphed to friends in that city the particulars and description and they have sent the information to the scientists. Mr. Haney received a reply to his telegram to secure the remains and preserve them if possible, so it is supposed a man will be sent here after them.

Long, Mole-colored Hair

"The mass is so large and heavy I could not examine it thoroughly," said Mr. Haney, in speaking of the find yesterday, "but from the size of the bones cut away you can judge the former animal's size. The skin which appears whole, is about 1 1-2 inches thick and is covered with mole colored hair about three inches long. It now lies on the the beach, flesh side up and the water has made this side as soft and pliable as chamois skin. The tail is complete and resembles an elephant's trunk in shape. As to whether the head is piled under the mass I could not say, but it does not show from above. In addition to sending the telegrams I have posted a notice claiming the carcass and giving information of its probable scientific worth."

Drifted in From the North

The belief is that the remains were embedded in the ice of Alaska or Siberia ages ago and were released in the formation of an iceb[illegible]rg. The gradual drift of the ocean currents southward carried them to this section of the ocean and the heavy storms of the past week drifted them inshore and upon the sands.

Supposed to Be a Mammoth

Mr. Haney, and those whom he has told of the find, are of the opinion the mass is the remains of a mammoth, a prehistoric animal belonging to or closely resembling the elephant family. This animal ranged throughout the northern hemisphere ages ago. Its bones were huge and are fairly abundant, being found embedded in sandstone formations in various parts of the country. In 1799 a complete body was found in northern Siberia, embedded in the ice. The skin and meat was well preserved and the finders fed portions of the flesh to their dog teams. This remains was secured by the Russian government and the same now forms a part of the prehistoric animal collection of the St. Petersburg museum. In 1901 a remains in similar state of preservation was found. Mammoth tusks are of a highgrade ivory and hunting for them is a recognized industry in portions of Siberia and Alaska.

The Americana encyclopedia states the mammoth was abundant from the time of the glacial period until the neolithic period. It ranged abundantly throughout Europe, Asia and North America. It fed on limbs of the pine forests, brush of various kinds and grasses. The changing of climatic conditions causing the disappearance of the pine forest from the greater portion of its range, is probably one of the main reasons for its extinction, the animals having been extinct before the earliest records of human civilization in the north temperate zone.

Mr. Haney is a resident of Los Angeles, coming to this section of Oregon about six weeks ago, for his health. He is accustomed to take long hikes along the beach and was on his way back from the Santa Clara wreck when he made the find. He has offices in Los Angeles, where he is engaged in the contracting and building business.

NEW PROJECT FOR LOCAL HARBOR IS OUTLINED IN FULL

GOVERNMENT ENGINEER POLHEMUS MAKES DETAILED REPORT TO PORTLAND.

Port Commission Confident Their Request to Spend Remaining $30,000 on North Jetty Will Be Granted—Old Pile Jetty Will Be Rocked at Once.

That the unexpended $30,000 remaining from the fund appropriated for the present improvement project on the north side of the river, will be used by the government engineers in repairing and probably extending the north jetty seaward, is the belief of members of the local Port Commission. The commission has requested the engineers to use the funds for that purpose and has offered to add sufficient money up to $25,000 to the $30,000 providing the latter proved insufficient to put the north jetty in good shape.

South Jetty Not Contingent

However, regardless of whether the engineers will comply with its request the commission intends to proceed in building a rock jetty on the south side to confine the current of the river to the main channel.

Engineer's Report

Junior Engineer J. H. Polhemus, upon request of the Portland office, has made the following report on the proposed projects:

"The improvement of the harbor as requested and outlined by the Port of Bandon, consists of two separate projects. First: The building of a jetty on the south side of the river inside the bar and along the old piling dam built by local interests a number of years ago, and which is now going out. Secondly: The restoring of the old North Jetty which has been battered down at the outer end by the seas, with the possible extension of it seaward as far out as the South Jetty or somewhat further to deep water, dependent upon what results are obtained as the work progresses, and what funds are obtainable for the work.

"The most advisable method of carrying on this work would be to start work on the south side as soon as the present project is finished. The initial work would consist of construction of a three-pile trestle to dump rock from, and keeping a few men in the quarry to clean it out and put it in first class shape for running rock when the tramway was finished and the rainy season over, so the quarry could be run to advantage.

"It would take probably two months to finish the tramway and be ready for rock, say Feburary 1st next, and it is estimated that five months will be required to make the fill of some 30,000 tons of rock to be dumped on one side of the tramway only, to say three or four feet above high water.

"The piledriver gang and track crew when finished on the south side, could start work rebuilding the old tramway on the north side so as to be ready to extend the new work when the smooth weather came and the South jetty was completed, about July 1st next.

"Commencing at once on the new work after completing the present project would have several advantages. It would keep the present efficient force intact, save the expense of laying up the plant and again restoring it to running order. There is just about time to complete the South jetty and rebuild the North jetty tramway by July 1st, when the conditions are favorable for pile-

(Continued on last page)

Three Aspirants For Appointment To Local Office

Who will be Bandon's next postmaster?

This question correctly answered would save at least three Bandon men a lot of activity and at the same time satisfy the curiosity of nearly every other person in the city.

So far three prominent Democrats have entered the race, and, since each of them has been a loyal lifelong Democrat and each of them has strong representations to make to the higher-ups it is still an open question as to who will have the strongest pull. The aspirants are Chris. Rasmussen of Rasmussen Bros. & Tuttle, old-timer in Bandon, who after the first of the year will be at leisure; Wm. A. LeGore, one of the proprietors of the Bowling Alley, eight years a resident of Bandon and especially prominent in various lodge circles; and J. W. Mast, former mayor and present councilman, also a pioneer resident and especially prominent in local politics.

It is a three-cornered contest, but a goodnatured one, for the three principals are friends. While they are bending all individual efforts and soliciting those of friends in order to land the plum, there is a wholesome lack of animosity, and whoever wins will undoubtedly receive hearty congratulations from the other two. Each of the three may honestly put up strong argument why he should be appointed, i. e., if such argument is necessary, for each of them is capable and would make a good postmaster.

W. J. Sweet, the present incumbent, has held the office for the past four years. During his term the importance of the local office has been greatly enhanced and he has made an enviable record for efficiency. But Mr. Sweet is not a Democrat, therefore has not entered the race for re-appointment.

Enthusiastic For Fine School House

Two Milers Want Best Country School in This Section—May Divide District.

At an enthusiastic meeting of patrons of Two Mile school district No. 29, this afternoon, at which the largest attendance in the history of the district was recorded, it was decided to build a modern school house, 35x40 feet, costing approximately $3,000, to replace the one destroyed by fire last week. Specifications are to be considered at a meeting called for Friday, December 3, at which bonds will also be voted. The question of dividing the present district and changing the location of the new school house to a point on the Township line road about halfway between Geo. Cox's place and the Chris Richerts farm will also be settled. The division of the district depends on favorable action from the boundary board. If the latter consents another school house will be built on Upper Two Mile.

A committee was appointed this afternoon to confer with the insurance adjuster over the recent loss. The building carried $600 insurance but the adjuster has allowed only $300, which is not satisfactory to the district.

Pictures Are Criticised

The local Elk Day pictures shown at the Grand last evening attracted a large audience, but judging from the comment heard afterwards were not satisfactory. Summing up the criticism on the Bandon portion of the pictures, they were both too brief and too hazy. None of the scenes taken at the ball park or at the beach on Elks day were shown, that portion of the film having been spoiled. Another complaint was some of the pictures were not properly titled, one in particular being the boat scene, crossing the bar. The latter was one of the best features of the local pictures, but it was impossible for a stranger to tell just what it represented. Some of the local pictures and most of those taken at Coos Bay were good, but on the whole the film is not considered a success.

OCCUPATIONAL TAX IS FAVORED ONLY AS A LAST RESORT

1916 MUNICIPAL TAX LEVY WILL TOTAL 13 MILLS—BUT FEW CITIZENS AT MEETING.

"Expenses Cut to the Minimum" Says Mayor Topping—Bonds Sell at a Premium—General Discussion of Probable Occupational Tax Measure— Committee Appointed.

A ten mill tax levy ordinance was passed by the city council at the meeting last evening. In addition a 3 mill levy to meet interest on series 3 water bonds was passed, making the total levy for municipal purposes 13 mills.

Confidence in Officials

Last evening was the night appointed for citizens to discuss city finances and the proposed tax levy, and it was thought considerable interest would be taken. The questions had been thoroughly discussed, though, and from the fact only four or five taxpayers had anything to say it is evident the citizens as a whole have confidence in the mayor and council or care little about municipal affairs.

Bond Sell Readily

Bids on about $10,000 improvement bonds consisting of odds and ends from various street improvements, were discussed. A bid from a New York house offer a $17 premium in addition to accrued interest on the lot. This is the best bid the city has ever received on improvement bonds.

Occupation Tax Probable

City Attorney G. T. Treadgold brought up the question of the coming deficit and asked that a committee be appointed to consider an occupational tax. He said looking at it from every standpoint, the deficit was inevitable and it was best to commence preparations for meeting it now. The committee consists of Councilmen Johnson, Pape, Mast and City Attorney Treadgold. They will discuss the question with the businessmen of the city and it is probable a public meeting will be held.

Hard to Cut Expenses More

Speaking of municipal expenditures the concensus of opinion of the council was that it would be impossible to trim expenses much lower. None of them favored the occupational tax except as a last resort, but the opinion was that something must be done soon.

"To cut city expenses appreciably lower would require a most radical change," said Mayor Topping, "and to do so would leave the city practically without a government. We have reached the minimum and to cut lower means deterioration.

"If we cut out the mayor and councilmen's compensation entirely and reduce every city employe's salary by half we could care for only a little over half of the deficit. But charter provisions do not permit us to do this if we wanted to. We could let streets and sewers deteriorate and we might cut out a few of the residence section lights, but what would you do when repairs absolutely had to be made?"

Among the audience taking part in the discussion were Chris Rasmussen, R. E. Buck, J. H. Jones and E. H. Boyle. Messrs. Rasmussen and Boyle favored the occupational tax as the last resort. Messrs. Buck and Jones did not.

Church Ladies to Entertain

The Guild of St. John's church is preparing for an elaborate food sale and entertainment to be held Wednesday, November 24th. It will take place in the building formerly occupied by the Boyle Jewelry company. In the evening ice cream will be served and the entertainment will consist of a fish pond for children, fortune telling by a gypsy and a "ball."

A WOMAN CRIES TO KEEP FROM SWEARING; A MAN SWEARS TO KEEP FROM CRYING.