

# ANSWERED: three vital questions you have asked about used car allowances

## 1 "What is my present car worth?"

**Answer:** Your used car has only one fundamental basis of value; that is what the dealer who accepts it in trade can get for it in the used car market.

## 2 "Why should dealers in different makes of cars offer me allowances that differ materially?"

**Answer:** Your used car has seemingly different values because competitive dealers are bidding to sell you a new car.

## 3 "Is it true that the largest allowance offered means the best deal for me?"

**Answer:** The largest allowance is not necessarily the best deal for you. Sometimes it is, sometimes it is not. An excessive allowance may mean that you are paying an excessive price for the new car in comparison with its real value.

First judge the merits of the new car in comparison with its price, including all delivery and finance charges. Then weigh any difference in allowance offered on your used car. Remember that after all you are making a purchase, not a sale.

# GENERAL MOTORS

"A car for every purse and purpose"

CHEVROLET • PONTIAC • OLDSMOBILE • OAKLAND  
BUICK • LACORDE • CADILLAC  
GMC TRUCKS • YELLOW CABS AND COACHES  
FRIGIDAIRE—The Electric Refrigerator

### Don't You Worry

Rich Old Gentlemen—The life insurance companies won't take me.  
Sweet Young Lady—Then I will.

### Hardly More

"Fashion seems determined to kill the skirt."  
"It's about kilt now."



## Allen's Foot-Ease gives comforting relief for Tired, Aching, Swollen Feet.

When your feet hurt, are tired, sore or perspire, shake into your shoes Allen's Foot-Ease, the Antiseptic, Healing powder for the feet. It takes the friction from the shoes and gives immediate relief. Makes stockings wear longer, too. Write Allen's Foot-Ease, Lallooy, N. Y., for a Free Sample. Sold at all drug and toilet goods counters.

### Within Means

Tom—The alligator can live six months without food.  
Harry—Fine. That's just the kind of a pet I could afford.

Amoeb the eyeballs with Roman Eye Bal. Use at night and see how refreshed and strengthened your eyes are in the morning. Send now to 312 Pearl St., N. Y. Adv.

### Unemployed Must Study

Single men under thirty and married men under twenty-five years must regularly attend the school for unemployed conducted by Salford guardians, in England, if they wish to draw the unemployment dole. Arithmetic, English, drawing and woodwork are among the subjects taught.

## Green's August Flower

For indigestion, dyspepsia, etc. Relieves distress after hurried meals or overeating. Being a gentle laxative, it keeps the digestive tract working normally. 30c & 90c. At all Druggists. G. G. GREEN, Inc. WOODBURY, N. J.

The expression "cool as a cucumber" is based on the fact that the vegetable is usually one degree lower than the surrounding atmosphere.



## "Butch" Bedbug, burglar, starts his night's work

Millions of others are starting, too! Be ready for them!

**MAKE NO MISTAKE!** There's only one way to exterminate bedbugs. That's with a liquid. Don't waste time shooting a spray at them. No spray can possibly reach their young and eggs.

Bedbugs are in the woodwork, along the base-boards—not in the bed clothes, as you may have thought. Don't waste time using a powder. Bedbugs don't eat. They suck. That's why only a liquid can exterminate them.

Peterman's Discovery is the right liquid. It soaks down into their nests. It will exterminate all

bedbugs, all their young and eggs in any house in 48 hours.

Here is the right insecticide for each insect:

PETERMAN'S DISCOVERY, Liquid—exterminates bedbugs.

FLYMAN, Liquid Spray—kills flies and mosquitoes.

PETERMAN'S ROACH FOOD—exterminates cockroaches.

PETERMAN'S ANT FOOD—exterminates ants.

PETERMAN'S MOTH FOOD—protects against moths.

You must have a specific insecticide for each insect. No single insecticide will exterminate them all. We have had nearly 50 years' experience. We know that is true.

Peterman's has the right insecticide for each insect. On sale wherever drugs are sold.

# Peterman's

200 Fifth Ave., N. Y. C.

## PARASOL AND BOA PARIS IDEA! LACE PLAYS A WINSOME ROLE.

TO THE entrancing summer picture of flower-printed and filmy, lace gowns Paris adds yet another enchantment and another this season in the way of pastel-tinted feather boas and bright-colored parasols. With that sense of fitness of accessories which is second nature to the Parisienne, women in the gay French capital, and its environs of smart resorts, recognize in the colorful ostrich neckpiece a delectable accompaniment to the feminine-type summer costume.

As if to impart a touch of super-charm, gay hood parasols in endless variety are also gracing the summer

ence upon present modes, in the vocabulary. That word is lace. One simply cannot follow in the footsteps of fashion, without encountering lace at every turn. This domination of lace in the style world may rightfully be accepted as a declaration that the much-heralded feminization of the mode is indeed at hand. We have, undoubtedly, entered a period of picturesque styling in which lace, ribbon, floppy big brimmed hats, sheer fabrics in flower tints and all the charming frivolities which go with such, play leading roles.



SUGGESTION FROM PARIS

scene. Not for a long time have parasols played so important a part in the costume ensemble.

An elaborate display of parasols not only animates the scene of every outdoor social gathering, but women are carrying them on avenue and boulevard as well.

The new parasols are as unique as they are lovely. Among the most unusual is the sunshade of fine all-white supple straw with an ivory-like composition handle. Quite an out-of-the-ordinary is the crocheted parasol of raffia or viscra to match the hat.

Many smartly appareled women

This passion for lace which now exists, manifests itself not only in a trimming way, but the all-lace blouse, the all-lace dress and even the all-lace cape, not forgetting the lace chapeau, are prominent among summer styles.

For the dance, choose a frock all of lace and be in fashion. The one in the picture is a lovely ingenue type. Its full skirt and semi-fitted bodice emphasizes the trend toward a normal waistline. We bear considerably these days about a return to the natural waist line. Both lace and flowered chiffon dresses usually have a touch



FOR DANCE OR EVENING

carry parasols to complete their sports ensembles. To say these are colorful but mildly expresses it. Some are of gay cretonnes in vivid floral patternings. Frequently the parasol is of the same material as the dress or coat. Ponce, linen, taffeta, printed chiffon or georgette are all in the list of desirable fabrics.

The younger set prefer parasols of Japanese make. These have cloth inside the frame with "jazzy" outer coverings of paper. The one in the picture is of this sort. The feather boa which the figure in flowered chiffon is wearing is shaded from rose to pink.

Matrons find their ideal of what a parasol should be in handsomely shirred black chiffon types. Lace parasols are carried at formal garden party affairs.

It requires only four letters of the alphabet to spell one of the biggest words from point of indu-

stry of velvet ribbon about them. In this instance French blue velvet ribbon is arranged at one shoulder in a bow, whose streamers reach about the neckline.

Not only is the lace gown fashion able for evening. Enchanting variations for daytime wear are shown in gray, beige or black. These, if the lace be a small all-over pattern, are often made with finely plaited skirts and blouses.

Outstanding is the vogue for frocks of filmy black lace. Sometimes these are all of lace, other times half-in-half of lace chiffon.

The lace blouse enters into the ensemble mode. Charming costumes consisting of a crepe skirt and long coat and lace tunic or blouse, dyed to match, are timely for dressy bridge party and luncheon affairs.

JULIA BOTTOMLEY.  
(© 1927, by Western Newspaper Union.)

### Unbroken Contour

Though spring frocks have darts, tucks, plaits, insets and shirring, they preserve their unity of line in repose, while achieving pleasing motion the moment the wearer takes a step.

### Compose in Lingerie

Compose effects are featured in lingerie, which often shows a combination of three tones in a single model.

### Vogue of Crepe Satin

Much has been said about the vogue of crepe satin, for spring and its use in the fashioning of both day and evening frocks. It is particularly successful when chosen for draped models which depend for individuality upon the treatment of the material.

### Beige Tones for Spring

Delicate tones of beige, from a tint almost a deep ivory to a warm tan are much in vogue in spring fashions.

## FARM + POULTRY

### WATCH MARKETING EGGS AND POULTRY

"Poultry production is running wild without chart or compass, stimulated by past profits, by a tendency to shift from other nonpayment branches of agriculture to poultry raising, and by optimistic statements of those who sell supplies to poultrymen."

This is a statement of Prof. James E. Rice, head of the poultry department of the New York State College of Agriculture at Ithaca, N. Y., commenting on trends in the poultry industry.

Recent figures showing the enrollment in the correspondence courses in poultry husbandry offered by the college, bear out this statement.

Nearly five hundred New York state farmers are studying the four poultry courses, and an analysis of this figure shows that approximately fifty are studying the general management of a laying flock to one who is taking the course in marketing of eggs and poultry.

"This may indicate," say college authorities, "that the poultrymen are a great deal more interested in producing eggs and poultry than they are in marketing them so they can compete with the high-quality products shipped to eastern markets by midwest and far west producers. "Better marketing and curtailed production," according to Professor Rice, "are necessary to save the New York state poultry industry from a serious depression."

### Dirty Eggs Expensive to Careless Poultryman

Dirty eggs, especially numerous this time of year, cost farmers and poultrymen from one to three cents per dozen because of the lower grade in which they are placed, according to E. H. Menefee of Purdue university, who is investigating marketing of poultry and eggs.

Three principal causes may be assigned for the large volume of dirty eggs. Menefee found. They were: too few nests, resulting in the hens hiding their nests in dirty, wet places; unclean nests, and allowing hens free range in wet weather.

Dirty eggs can be eliminated by providing a sufficient number of clean, roomy nests, at least one to every four or five hens. These nests should be placed in a darkened part of the house to prevent egg eating and floor eggs. Do not permit hens to roost in the nests at night and change straw or shavings at frequent intervals. The wet range is the most common cause of dirty eggs. Keeping hens confined to the house in wet weather until noon, and gathering of eggs before they are let out will keep eggs clean.

### Ducks Not Particular

Where They Leave Eggs  
Ducks by heavily during the laying season. However, they are not particular as to where they leave the eggs. It is no uncommon sight to see duck eggs scattered here and there in the yard or hog lot. As a result of this thoughtless attitude on their part, many eggs are eaten or destroyed by dogs, swine or the ducks themselves.

The proper method of handling the ducks in order to get all the eggs laid is by keeping the ducks confined in a duck house, or an abandoned stall of the barn during the night and until eight or nine o'clock in the morning.

### Poultry Items

Tobacco in some form is now generally used as a remedy for intestinal worms in poultry.

Remove all males four to five weeks of age. Furnish perching space early to prevent crowding.

You can't have thrifty chicks unless they get sunlight—either direct, or through these glass substitutes. Window glass strains out the life-giving violet rays.

The demand for fresh duck eggs is never over-supplied.

"The best hens and roosters to keep and to breed from," says one poultry man, "are the bright, nervous, 'talkative' kind, but not the 'squawks'." These are signs of vigor, and vigor means eggs.

It is the general practice not to keep breeding ducks more than three or four years, although people have kept them with good results until they were eight years old.

Heavy egg production, like heavy milk production, can only be secured by liberal feeding of a well-balanced ration.

Only three chicks should be placed in the brooder house for every square foot of its floor space. A house 10 by 10 feet will hold only 300 chicks.

Scratch feed, mash, meat scraps and milk, properly fed, under common-sense methods make it possible to bring poultry into egg production successfully.

The toe-pecking habit used to be classed as a problem in feeding. Now it is often considered the result of overcrowding and irregularity in feeding. The chicks with nothing to do are the most apt to begin mauling each other.

Every season, before any chicks go into a brooder house, it should be scrubbed out with a mixture of one pound of concentrated lye to forty gallons of water, and then sprayed with a 5 per cent solution of carbolic acid (one pint to ten quarts of water)

## THIS WOMAN FOUND RELIEF

After Long Suffering by Taking Lydia E. Pinkham's Vegetable Compound

In a little town of the middle West, was a discouraged woman. For four months she had been in such poor health that she could not stoop to put on her own shoes. Unable to do her work, unable to go out of doors or enjoy a friendly chat with her neighbors, she seemed dark indeed to Mrs. Daugherty.



Then one day, a booklet was left at her front door. Idly she turned the pages. Soon she was reading with quickened interest. The little booklet was filled with letters from women in conditions similar to hers who had found better health by taking Lydia E. Pinkham's Vegetable Compound.

"I began taking the Vegetable Compound," Mrs. Daugherty writes, "and after I took the third bottle, I found relief. I am on my eleventh bottle and I don't have that trouble any more, and feel like a different woman. I recommend the Vegetable Compound to everyone I see who has trouble like mine, and you can use these facts as a testimonial. I am willing to answer any letters from women asking about the Vegetable Compound."—Mrs. E. Daugherty, 1308 Orchard Ave., Muscatine, Iowa.

Are you on the Sunlit Road to Better Health?

Keep Stomach and Bowels Right  
By giving baby the harmless, purely vegetable, infant and children's regulator.  
**MRS. WINSLOW'S SYRUP**  
Keeps baby's stomach and bowels regular. It is the best remedy for colic, gas, and all other troubles of the stomach and bowels. It is safe and reliable. At all Druggists.

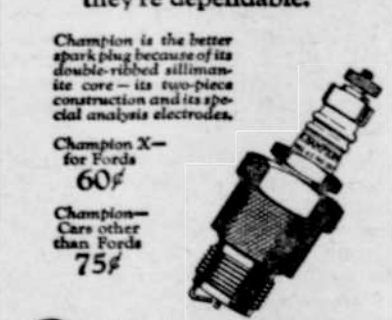
**CARBUNCLES**  
Carbol draws out the core and gives quick relief.  
**CARBOL**  
GENEROUS 50¢ BOX  
At All Druggists—Money-back Guarantee

**EYES HURT?**  
For burning or sandy eyes, and to relieve irritation. Eye Salve, according to Dr. Williams' Pink Pills for Pale People. At all Druggists.

**Callouses**  
Quick, safe, sure relief from painful callouses on the feet.  
**De Scholl's Zino-pads**  
Put one on—the pain is gone.



**The Doctor**  
In fair weather or foul, zero nights or rainy days, I have always found that my car starts instantly and performs perfectly with Champion Spark Plugs—they're dependable.



**CHAMPION Spark Plugs**  
TOLEDO, OHIO

W. N. U., PORTLAND, NO. 28-1927.

## Nothing New in Idea That Men Are "Funny"

"Men are funny." That's not such an unusual statement as to be startling. The startling part about the observation is that a man made it—a man who, in his daily task of styling shaves and haircuts, has plenty of opportunity to know whereof he speaks.

"In the old days before women invaded my shop," explained the barber, "men would come in and sometimes wait as much as two hours for their turn in the chair. Now, because I have so much feminine trade, some of my work is by appointment.

"If a man comes in on a chance and has to wait for someone who comes in after him, but who has an appointment, he's so disgruntled he's likely not to come back. And probably he's waited only a half hour. It isn't the wait—it's the fact that someone comes in after him with the privilege of going ahead of him. Yes, men are funny."—Philadelphia Record.

## Bell-Ans Halts Over-Acidity

This Widely Used Sure Relief Can Be Depended On Every Time.

How disagreeable, how exasperating, how embarrassing to be a sufferer from gas, belching, heartburn, sick headache, nausea and other digestive disorders. BELL-ANS for Indigestion is a harmless, pleasant Sure Relief. Tested by over 30 years' use. 25c and 75c Pkgs. at all drug stores, or send for free samples to Bell & Co., Inc., Orangeburg, N. Y.—Adv.

## Did Seem That Remark

Was Rather Personal

The chief of police of Sharon, Pa., during a stray-dog campaign, called upon the superintendent of a big steel mill in the city to get permission to throw the dead dogs on the mill's slag pile, where subsequent accumulations would quickly cover them up.

The superintendent was out of town when the chief called first. His assistant, a timid and excitable person, declined to give the necessary permission, but promised to speak to his superior about it on his return the next day. This he did in his usual excited fashion. Running into the superintendent's office, he started to stammer:

"The chief of police, he's hunting up all the stray dogs in town, and he was looking for you yesterday."

"Get out of here!" thundered the superintendent.—Los Angeles Times.

## Baby Now Worth \$9,333

The fact that we live longer than did our grandfathers is bringing us billions of dollars in cash, says a great insurance company, whose experts estimate that the total increase in earning power of American men and women in the present generation, or since 1901, is \$3,500,000,000. This gain, they declare in Popular Science Monthly, has been due largely to the extension of life.

In 1901 a baby boy at birth was considered to have a potential value of \$7,533. By 1924 this value increased to \$9,333. This gain also, they conclude, is due to expectation of longer life, with a consequent longer period of earning capacity.

A single dose of Dr. Perry's "Dead End" will expel Worms or Tapeworm. No second dose required. 312 Pearl St., N. Y. Adv.

## His Value

They still tell stories of Richard Harding Davis, the famous novelist and war correspondent. Once he went to interview Joe Chamberlain, at that time head of the British government.

With his usual touch of ego, Davis tried to impress his importance on Chamberlain when the latter interrupted by saying: "Really, Mr. Davis, I don't get your point. My own notion is that if it were not for you journalists, we wouldn't know what a rotten world we're living in."

## Plants Grow More at Night

With the aid of special measuring apparatus, Prof. F. M. Andrews of Indiana university has found that the stalks of some plants grow more in the night than they do in the day, says Popular Mechanics Magazine. The leaves showed as much development in the light as they did when the sun was down.

## That Print-Shop Towel

A Hiawatha woman boasts having a towel that is over thirty-eight years old. "While we would not deprive her of her minute of joy," says Carl Brower in the Atchison Globe, "we must assure her that every print shop has a towel that is as old as the office—and printing was invented in the first half of the fifteenth century."

Wild animals appear more healthy than men because the sickly ones die early.

**Pa Buzz fails to make a homer!**  
FLIT spray clears your home of flies and mosquitoes. It also kills bed bugs, roaches, ants, and their eggs. Fatal to insects but harmless to mankind. Will not stain. Get Flit today.

**FLIT DESTROYS Flies Mosquitoes Moths Ants Bed Bugs Roaches**