

FROM OUR CORRESPONDENTS

Interesting Little Notes from the Surrounding Country as Told by Our Active Special Correspondents Weekly

MULTNOMAH ITEMS

Miss Mary P. Billmeyer was with the Manzamas on the Mt. Hood trip over the Fourth.

Miss Betty Ross of Beaver is paying her grandmother, Mrs. Hosea Wood, an extended visit.

Mr. and Mrs. Wm. Taylor and son, Bill, and Paul Whiteside, Jr. have gone for a two-week's outing at Devil's Lake.

The Gault, Powers, Keagle, and McCormick families were gone Sunday and Monday on a camping trip to Willhoit Springs.

Mr. and Mrs. S. A. Cobb and daughters, Eleanor, Zona and Charlotte, drove to Astoria and Seaside for a few days at the beach.

Mr. Frank Patton and son, Edward, and Harold Whiteside, left Monday for Meehan, Oregon, where Mr. Patton holds a big construction contract.

Mr. and Mrs. E. Bernsche are at North Cove, Washington for a month's outing. The Misses May and Stella St. Jacques motored up to spend the Fourth with them.

The Shapita Women's club entertained the husbands and families of the members at a party held at the home of Mrs. C. J. Hawkes on the Garden Home road.

Mr. and Mrs. Lee Grazier have purchased a lot in the Pomeroy addition and will start putting up a home there soon. The Pomeroy tract has just been put on the market.

Among those who spent the Fourth at Rhododendron were: Mr. and Mrs. R. W. Dunham; Ralph Dunham; Mrs. Mabel Cadman and son, Donald; Miss Josephine and Mrs. Nelson.

Mrs. Hanke was the guest of honor, Thursday, of a very elaborate birthday dinner put on by Mrs. E. J. Stack. Forty-five guests were present and a large number of gifts were presented to the guest of honor.

Mr. and Mrs. Walter Hulbert and Mrs. Chas. Hulbert of San Francisco motored up for a visit with the R. W. Dunham family. They will make a trip to the Oregon and Washington beaches before their return.

Mr. and Mrs. Oscar Swenson and Mrs. J. D. Claghorn drove to Kirkland, Wash., to visit a daughter of Mrs. Claghorn's, a Mrs. L. C. Wright. Mr. Claghorn and son, Stephen, joined the party and motored home with them Monday.

Work is being rushed on the Baker-Unity highway in Union county.

TIGARD NEWS

Mrs. H. B. Tigard has been enjoying a vacation at Seaside. Many Tigard families spent the Fourth of July holidays at the beaches.

Mrs. R. L. Sackett and daughter, Doris, are visiting relatives at Roseburg this week.

Mr. C. G. Neave and family have moved to Portland where he will operate a confectionery.

Miss Rosalie Rodabaugh, a dairy, visited her parents at bookkeeper at the Red Rock Roseburg during the Fourth of July holidays.

A meeting of the new volunteer fire department was held Wednesday evening of this week for the purpose of getting things thoroughly organized.

Mrs. Frank E. Hammond, who has been visiting at the Greenburg home of Mr. and Mrs. R. H. Grandy, the past week has returned to her home in Seattle.

The pupils of Miss G. Gilbert gave a recital at her home Friday evening. Clarence Rahm and Raymond Martin received prizes for excellent work.

Mr. and Mrs. J. B. Beckman and family returned last week from a three-week's trip to California where they visited relatives and friends in Oakland and Fresno.

Mr. H. R. Lochry of the Bureau of Dairying of the United States Department of Agriculture will be in Tigard July 20-21 to give lectures on "Milk and Its Production."

Mr. J. C. Leedy has resigned his position with the Citizens Bank at Sherwood, his interest having been purchased by Messrs. J. Morback of Sherwood and E. Schulerich of Hillsboro.

DURHAM

Mr. and Mrs. J. Bilyou and children spent Sunday at the Oswego Lake.

Messrs. Frask and John Scheckla took their families to Hillsboro for the Fourth.

Mrs. A. Koch and daughter, Elizabeth, and Miss Anna Kralik spent Monday at Peninsula Park.

Mr. and Mrs. H. Hamback and children spent the Fourth at White Salmon visiting Mrs. H's sister.

Mr. and Mrs. Sattler and sons George and Edward, accompanied by Henry Frison, drove to Molalla Sunday to see the big Round-Up.

Agnes and Geneva Sattler, and Katherine, Alverda and Fritz Claus, all of Portland, enjoyed a week's vacation at the beach recently.

EXPOSES WILES OF FAKE STOCK SALESMEN AND PROMOTERS

Latest Methods of Confidence Men Described by American Bankers Association Official—Declares That Shrewder Schemes Than Ever Before Are Taking Peoples' Savings.

By W. R. MOREHOUSE,
Public Relations Commission, American Bankers Association.

ARTICLE NO. 1

MUCH of the distress of many people in America today is due, not to the fact that they have not had an opportunity to earn and save money, but to the fact that they have lost their savings in fraudulent schemes of one kind or another. Many a widow is in financial difficulty not because she was left penniless by her husband but because she lost her inheritance by investing in "gold bricks." Many a bank depositor who once carried a fine balance is penniless today not because he did not know how to save but because he did not know how to invest.

Perhaps if I relate some wild-cat promotions that give an insight into the activities of investment sharks it will quicken a relentless determination to provide depositors with much needed advice in investment matters. I have come in personal contact with many cases, some of them almost unbelievable because of the very crookedness of the schemes to defraud, yet thousands of our hard-working savers have been led to invest their savings in these promotions. In giving the high



W. R. Morehouse

lights of certain cases I am not drawing on my imagination in the least, nor am I relying on hearsay, but giving first-hand information.

Unbelievable but True
Many millions of dollars have been lost in oil. The sum is staggering. Into ever corner of the United States the mails carry high-powered sales talk of great riches to be made in oil. Carried away by these promises, depositors quietly withdraw funds from their banks and send them on to wild-cat speculators. Not one out of a hundred has ever recovered the money he invested. Still wild-cat promotions continue to flourish, with a new crop of victims coming up to take the place of those who are forced out of the



The Fake Oil Stock Sale Was Opened With Prayer

running because they have already lost their savings.

Listen to this one! It is a typical case. A tract of land, just ordinary land, nothing about it to indicate there is oil beneath the surface. An oil rig, a few tools, half a dozen strings of pipe are close at hand. A large show tent filled with chairs that will seat several hundred people. It is 10 a. m. The sun is shining brightly, and it is a glorious day.

Presently several large busses draw up loaded with people ranging in age from fifty years to eighty. A corps of high-pressure salesmen rush out to greet the arrivals and to assure them that they are most welcome to what will be the next great oil city of America. The aged and feeble minded are tenderly conducted to comfortable chairs under the big tent. In plain view of those seated as they peer out through the flap of the tent stands majestically the oil rig spattered with crude oil and nearby is the big oil sump also filled with oil. Through an ingenious circulating system oil from the sump flows into the well and back into the sump through a pipe in full view.

Religious Revival Methods
Presently the official lecturer calls the meeting to order. The impression he creates is that he is either a minister or has studied for the ministry. He opens the meeting with prayer for the success of the venture in oil. After prayer this sanctimonious gentleman tells how he has invested all of his own earnings and all of his children's savings in the venture, so confident is he that it is to be an oil gusher and all are to be made rich.

He charms his audience with his oratory. He impresses them with his honesty. He calls their attention to oil in plain view, intimating that it is from the well. And while he is painting before them, figuratively speaking, luxury and old age comforts if they invest in the "A-A" Oil Company, the foreman of the rig rushes in, his clothes spattered with crude oil. He is excited and almost out of breath as he reaches the sanctimonious lecturer. A few words are whispered. The lecturer's face registers the great delight at the news. He turns back to his audience, a smile of victory on his face. The foreman rushes

excitedly back to the derrick, wrench in hand.

"We have drilled to the 'Bell' sand!" the lecturer shouts, bringing cheers from every high-pressure salesman, followed by a chorus of voices from the surprised audience. "We can bring in a 5,000 barrel well if we care to, but if we go deeper to 12,000 feet we can get a 10,000 barrel well!" he shouts. "Go on deeper! Go on deeper! Go on deeper!"

"on down!" shout the salesmen almost in unison, followed by cheers from the listeners. The zero hour is at hand. The time has come for the high-pressure artists to sign up the listeners for units. The salesmen "hit while the iron is hot." Nearly every listener is signed up. The few who hesitate are forgotten only momentarily.

For the tables are brought in and the big free lunch made ready. As all sit down at least one salesman is at every table. The work cut out for him is to sign up the few who escaped the first "pulling of the net," and you may take my word for it few escape.

One by one these old people, under the spell of being rushed into the deal, pay over their cash, sign notes or turn over good securities for units in the "A-A" Oil Company.

This picture of an oil speculation may seem too crooked to be true, but it is a real story of how thousands of savings depositors, all past the age of fifty, lost over half a million dollars. This story is one of many hundreds that might be told, all of which have ended disastrously for millions of investors.

(Article II will reveal further fraudulent schemes for robbing workers of their savings.)

Truth and Advertising Have Made America Great

Truth in news columns and advertising is the foundation of America's prosperity, Melvin A. Traylor, Second Vice President American Bankers Association, recently said, adding:

"Continuance of our prosperity rests chiefly upon continuation of the greatest of all causes for our present good times—truth in news columns, truth over the store counters and truth in advertising. World-wide acceptance of great discoveries and inventions has been due to the fact that the newspapers truthfully described them and the manufacturers truthfully advertised them. If deceit had been the general rule, if the motto had been 'sell quick and let the buyer beware,' the public would have turned against the new things. I recall one particularly large firm which three years ago began advertising its wares falsely; it is today hopelessly bankrupt."

"Wise advertising costs nothing. You have only to increase the sale of your products to the point that covers the advertising charge to enjoy the enlarged business without cost. The natural saving in overhead is extra profit for dividends or for further expansion."

joyed a week's vacation at the beach recently.

Mr. and Mrs. E. S. Stone entertained with a card party recently in honor of Mr. Stone's birthday. "Five Hundred" was the game played.

Mrs. C. W. Ellison and son, Arthur, and Mr. and Mrs. O. Englad and daughter, Laurette, spent the Fourth of July holidays at The Oaks.

Bobby Ganz returned Tuesday from a week's trip to Twin Rocks where he has been visiting friends.

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Churches

CHURCH OF THE NAZARENE

Haulenbeck Building
Because of the Annual Camp Meeting in Portland, July 15-25, there will be no services here next Sabbath morning.

Those attending the Camp (by auto) take the Foster Road to 92nd St., go north on 92nd to 45th Ave., and turn east. Look for Camp Meeting signs.

The regular services will be held here Sunday evening. Mid-week prayer meeting on Wednesday at 8:00 P. M. A welcome to all.

CATHOLIC CHURCH SERVICES

Sunday Masses, 7:40 and 10 A. M.
Sunday Catechism, 9:20 A. M.
Week-Day Mass, 8:20 A. M.
Confession: Saturday, 3:30 to 4:20; 7 to 8:30 P. M.

CAPITOL HILL

Mrs. Laura Pinnock has let her house here and accompanied by her daughter, Dorothy, left for California, where she expects to make her home in the future.

Mrs. J. V. Patton, who recently underwent an operation for goitre, has left for an extended visit with Mrs. Lewis Parker at Parkdale, near Hood River. She expects to recuperate her health during her visit.

Mr. H. L. Cleaves is spending his vacation in an enjoyable manner. He left the past on the river boat, Georgianna, accompanied by his family, en route for Cannon Beach, where they expect to spend a week or more at this pleasant resort.

Miss Esther Young, daughter of Mr. and Mrs. O. H. Young, and Clyde B. Walker of Portland were quietly married in Vancouver, Wash., Saturday afternoon at four o'clock by Justice of the Peace, James O. Blair. Only the immediate relatives being present to witness the ceremony.

The young folks of the Carson Heights Epworth League put on a "Progressive Party" Wednesday evening when the losing side in the membership contest treated the winners. Going from house to house, each member carried a chair, soup, chille con carne, tuna fish, a cup of chocolate and ice cream and cake. The entertainment was the cause of much merriment; and the entertainment committee consisting of the Misses Elizabeth Watson, Hugh Ward, Alice Mathews and Mildred Matney were voted a big success and credited with having given the members a most enjoyable evening.

CHURCH OF CHRIST

Corner of Second and Main for July 18, 1928.

10 A. M.—Bible School; Lesson "The Call of Moses"—Ex., 2:11-4:18.

11 A. M.—Morning Worship, Sermon—"Fields Ripe Unto The Harvest."

7 P. M.—Young People's Meeting, Subject—"Humility."

8 P. M.—Evangelistic Service—Sermon—"The Family of God"—J. Frank Cunningham, Minister.

METHODIST CHURCH

At the Methodist Church, the morning subject will be, "Paul's

Great Prayer," "Gideon and His Band," will be the evening topic.

Epworth League at 7:00 P. M. Subject—"Christ's Conception of Prayer."

The annual Sunday School picnic will be held Wednesday, July 21, in Sellwood Park.

Conveyances for the children will leave the Church at one

CONGREGATIONAL CHURCH
Sunday School at 9:45 A. M.
Preaching service at 11 A. M.
Junior and Intermediate U. E. meetings at 7 P. M.
Preaching at 8 P. M.

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Chemistry and Manufacture of Iron and Steel	Chemistry and Manufacture of Gas
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