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Preston's answer. "Could I send a message to Gin'ral Hare's house?"

"The general and his brigade and family sailed for another port at eight. If you wish, I'll take your message."

Solomon delivered to Preston a letter written by Jack to Margaret. It told of his capture and imprisonment.

The third of March bad come. The sun was shining. The wind was in the south. They were not strong enough to walk, so Preston had brought horses for them to ride. There were long patches of snow on the Dorchester Heights. A little beyond they met the brigade of Putnam. It was moving toward the city and had stopped for its noon mess. The odor of fresh beef and onions was in the air.

"Cat's blood an' gunpowder!" said Solomon. "Tie me to a tree." "What for?" Preston asked.

"I'll kill myself eatin'," the scout declared. "I'm so gol durn hungry I kin't be trusted."

"I guess we'll have to put the brakes on each other," Jack remarked. "An' it'll be steep goin'," said Solo-

Washington rode up to the camp with a squad of cavalry while they were eating. He had a kind word for every liberated man. To Jack he said: "I am glad to address you as Colonel

Irons. You have suffered much, but It will be a comfort for you to know that the information you brought enabled me to hasten the departure of the British."

Turning to Solomon, he added: "Colonel Binkus, I am indebted to you for faithful, effective and valiant service. You shall have a medal." "Gin'ral Washington, we're a-goin'

to lick 'em," said Solomon. "We're a-goin' to break their necks."

"Colonel, you are very confident," the general answered with a smile. "You'll see," Solomon continued. "God Almighty is sick o' tyrants. They're doomed."

"Let us hope so," said the commander-in-chief. "But let us not forget the words of Poor Richard: 'God helps those who help themselves."

(To be continued)

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564000006600000000000000000 **FARM CO-OPERATIVE** SELLING

By GLENN G. HAYES 999999999999999999

(©, 1924, Western Newspaper Union.) How Butter and Cheese Are Sent to Market

DAIRY farmers were the world's first co-operators. Cheese was the first agricultural product to travel the co-operative road to market. Butter soon followed suit.

Co-operative cheese marketing had its start back in the latter part of the middle ages. Swiss dairy farmers learned that the labor of cheese-making was greatly reduced if six or seven of them formed a group and each member took his turn at making the cheese for them all. Manufacture was the first step. Marketing came next. Cheese rings soon discovered that traders would pay slightly higher premium for the larger quantities of uniform quality cheese than they would for individual lots. They began pooling their cheese, and one member with ability for trading would handle the selling of the entire lot.

Co-operative dairying was next tried in France, then Alsace, Bavaria and Saxony. It was two hundred years later that American pioneers formed the first cheese ring. Until maker, but in that year a group of farmers at Lake Rock, in Jefferson county, Wisconsin, established a cheese ring and took turns week by week making the cheese. Immediately other cheese rings were started in the Berkshire hills of Massachusetts and in a few years they were common in Connecticut. New York and Wisconsin Today there are approximately 4,000 cheese factories of which 2,500 are in Wisconsin.

One-fourth of these Wisconsin factories are co-operatively owned and operated. The farmers deliver their milk every day and it is made into cheese and sold green. As the cheese industry grew in the state, cheese hoards came into existence where buyers and sellers met to make prices One of these boards, the Plymouth Cheese exchange as it is called, came to dominate all the others. Its price established the price level for all the cheese of Wisconsin. The farmers came to realize that the Plymouth board didn't always play square, and in 1912, 43 local co-operative cheese factories revolted and came together to form the Sheboygan County Cheese Producers' federation for handling their own sales. In 1917 they changed their name to the Wisconsin Cheese Producers' federation. In 1921, 40 local units of Minnesota asked to come into the organization. In all, the federation now markets the output for 175 co-operative cheese factories.

Members Under Contract.

Members of the local units are under contract to deliver all of their milk to the local association, which in turn is under contract to deliver all the cheese made from the product to the federation. The local factory ships its cheese directly to the federation's warehouses and there it is inspected and graded, weighed and sold or put into storage. The sales for each month are pooled by grades and no attention is paid to the Plymouth

Across the continent in Tillamook county, Oregon, is a little dairy valley scarcely eight by twenty miles, half hidden among the mountains. Since the early days Tillamook farmers have been dairymen in spite of the fact through the state farm bureau; somethat they couldn't make it pay. They thought co-operation would turn the producers are affiliated with a produce trick, so back in 1893 they formed the shipping association. These loose-

and the proof of the state of the control of the state of

butter. They nearly falled. Next they tried making cheese and they failed completely. After another failure with butter the dairymen turned again to cheese. This time they had better luck. The manufacture of cheese was

put on a paying basis. Today the as-

sociation owns 25 factories and 65 per

cent of their cheese is sold to Califor-

nia brokers and the other 35 per cent

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goes to Pacific coast markets. The receipts are pooled each month and the farmers are paid just as fast as the cheese is sold. In spite of the seemingly large quantitles of cheese sold through co-operative organizations, co-operative cheese marketing has barely progressed be-

for the future. ers formed their first cheese rings until they began to organize co-operative circles for the manufacture and selling of butter. This first adventure was not particularly successful-not until after the Centennial exposition at Philadelphia dld the Danes make a go of co-operative butter making. The Danish commission to the exposition took home a full report of a plan by which American co-operative creameries in Orange and Dutchess countles, New York, were succeeding. In 1882 a co-operative creamery built on the American plan was established at Hjedding-the first in Denmark to make a go of co-operation. In 1921 there were 1,335 co-operative creameries handling the cream of 200,000

Co-operative Butter.

In America the first man to attempt selling co-operative butter was Lewis M. Norton. He startetd a co-operative creamery at Goshen, Conn. It failed

1856 a creamery was started in Orange county, New York, and in less than ten months co-operative creameries were in operation in several neighboring counties. Each was independent of the other; each fixed its own standards and sold its own product. This was the plan the Danes copied in 1882. But they improved upon it by federating to manufacture a standard product.

In August, 1923, there were 1,610 co-operative creameries in the United States and 638 of them were in the 1841 every farmer was his own cheese state of Minnesota. These cream erles are simply manufacturing plants for the making of butter. Most of them are nonprofit, nonstock organizations. After the butter is sold and the expense of operation is deducted, the proceeds are paid to the producers in proportion to the amount of cream delivered.

The first state in the Union to at tempt the improvement of the butter market was Minnesota. In 1911 the Minnesota Co-operative Dairies' association was established. This was a commission house at New York that was started through the fear that the creameries would be driven off the market by centralizers. One hundred and thirty co-operative creameries took stock in the company. It buys up butter at the regular price and resells it in the eastern market. The profits are divided on the patronage dividend basis among the creameries and this is redivided on the same basis among the members of the separate cream-

eries. In 1921 the 345 Minnesota cream eries came together for closer cooperation and formed a state group the Minnesota Co-operative Cream eries' association, Inc. They divided the state into 15 districts and each district employed a field man or inspector whose chief duty is to improve the quality of the butter made in the creamerles of his unit and to work toward its standardization. A small duty is charged on each pound of butter produced during the year which pays the overhead expenses and the handling costs.

In Other Sections.

Minnesota is not the only state that has established a centralized butter market. The Wisconsin Co-operative Creamery association is organized on the same plan as the Minnesota creameries. In Iowa the Creamery Secretaries' association has been in operation for many years. On the Pacific Coast the Challenge Cream and Butter association, at Tulare, has been marketing cream and butter since 1911.

Where there are no co-operative centralizers the farmers have organfixed co-operative shipping associations. Sometimes these are organized times through the Grange. Again the Tillamook Dairy association to make knlt organizations are responsible for

slightly better cream prices, but the are not to be classed as real co-opera tive organizations. They are not the first necessary steps toward perma nent organization-merely a means to an end. An effective system of cooperative manufacture of these two products has been perfected but the marketing end is still in its infancy Before the marketing of manufactured dairy products can be perfected, there must be a general standardization and improvement of the product. Already another step has been taken toward this goal-co-operative marketing associations have organized to

sell through a national sales agency. HALSEY

yond the building of a good foundation It wasn't long after the Swiss farm- Cream and Produce Station

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Mrs. George A. Gillman, Coquille. gall stones.

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Mrs. J. M. Bowers, Toledo, gall stones. August Erickson, Lakeside, kidney

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APRIL 24 1924

Albany Directory

This is good advice: "If you live in Albany, trade in Albany; if you live in some other town, trade in that town." But in these automobile days many re-siding elsewhere find it advisable to do at least part of their buying in the arger town. Those who go to Albany to transact business will find the firms named below ready to fill their requireneuts with courtesy and fairness.

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PAGE 3

Albany Directory-Contin ved

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Halsey Happenings

(Continued from page 1) There are two old women and ten old men at the county farm.

Robert Ramsay and Beuna Albertson got a marriage license Saturday.

Bonita Tuesing was here from Salem to spend the week end with her parents, Mr. and Mrs. A. A. Tussing. 1315

That the Linn county open forum will serve as a model for similar organizations in Oregon was presaged at the annual conference of chamber of commerce secretaries at Eugene Friday.

A little squib about Hiram opening his mouth and putting his foot into it, printed in last week's Enterprise, was from the Eugene Register, whose short paragraphs frequently provoke a laugh. Credit for the item was unintentionally omitted. D. H. Pierce, candidate for county

necting Brownsville, Lebanon, Mill City and Scio by paved roads with the existing paved system, using a share of the market road fund to do it. Last week he was taken seriously ill at his home in Albany Jim Ward, who was convicted of

judge, announces that he favors con-

killing the city marshal of Sweet Home a few years ago, and served Hub Candy Co., First street, next 18 months in the penitentiary, is under arrest and is wanted for la or burglary in four counties. He seems to be an energetic lawbreaker. Miss Grace Millgate, traveling health nurse for Oregon, has com-

pleted her cruise of Linn county

schools, 54 of which she visited. She

found 77 per cent of the pupils with

defects probably correctable, and a ready co-operative response to her suggestions among parents. She may be here again next year. The announcement that Mrs. Dean Tycer) formerly Miss Janet Boggs) was the mother of Frances Marie Tycer, born in Oaklasd, Cal., March 16, was an error. Janet is the baby's aunt. The proud parents are

M. and Mrs. Lester D. Tycer, and

the baby is one day older than the

former item made her out to be. Lawyer Tussing was in Albany on Friday but expected to be at home to customers the next day. He was called to Brownsville Saturday morning and left a note on his door saying he expected to return about noon. The afternoon was well advanced when he got home, and then F. M. Brown was here after him and back to Brownsville he went. His business

seems to keep him on the jump A. M. Byrd and Milo E. Taylor have bought the Brownsville Times. Mr. Byrd has been in the newspaper business in Corvallis, and Mr. Taylor is a linotype operator from Gresham. Glenn W. Loomis, the late owner, is about to accept a situation with the Albany Herald, where he was formerly employed. He is "fed up" on the glory of publishing a newspaper and paying the bills and will take a breathing spell at the other side of the pay counter.

Hall's Catarrh Medicine is a Combined local and internal, and has been success

The State Court Population of the