

## PROFESSIONAL CARDS

Dr. M. C. Findley has gone for about six months study in Germany, after which he will be in his office as usual. The doctor has kept his records carefully and broken glasses can be promptly replaced by sending them to his office. His practice is left in Dr. Loughridge's care. Dr. Loughridge tests eyes and has had several years experience.

### S. LOUGHRIDGE, M. D.

PHYSICIAN AND SURGEON  
Res. Phone 714  
City or country calls attended night or day at home and H. Tuff's building. Office Phone 261.

GRANTS PASS, OREGON.

### DR. C. A. CAMPBELL OSTEOPATHIC PHYSICIAN

Graduate American School of Osteopathy, Kirksville, Mo.  
Chronic Diseases and Diseases of Women and Children a specialty  
CONSULTATION FREE

Rooms 1, 2, 3, First National Bank Bldg.  
Phones: Office, 771, Res. 793  
GRANTS PASS, OREGON

### DR. ALMEDA M. MARTIN,

OSTEOPATHIC PHYSICIAN  
Specializes on Diseases of Women and Children

Room 206, Conklin Bldg.  
Hours 9 to 5. Other hours by appointment.

### H. D. NORTON,

ATTORNEY-AT-LAW,  
Practice in all State and Federal Courts.  
Office in Opera House Building.  
GRANTS PASS, OREGON

### A. C. HOUGH,

ATTORNEY-AT-LAW,  
Practice in all State and Federal Courts  
Office over Hair-Riddle Hardware Co.  
GRANTS PASS, OREGON

### OLIVER S. BROWN,

LAWYER.  
Office over Dixons Store  
GRANTS PASS, OREGON

### O. S. BLANCHARD,

ATTORNEY-AT-LAW.  
Practice in all State and Federal courts, Banking and Trust Company's Building.  
GRANTS PASS, OREGON.

### H. B. HENDRICKS

COUNSELLORS-AT-LAW  
Civil and criminal matters attended to in all the courts.  
Real estate and Insurance.  
Office, 6th street, opposite Postoffice.

### WILLIAM P. WRIGHT,

U. S. DEPUTY SURVEYOR  
MINING ENGINEER  
AND DRAUGHTSMAN  
6th St., north of Josephine Hotel.  
GRANTS PASS, OREGON.

The Popular Barber Shop  
Get your tonsorial work done at  
**IRA TOMPKINS**  
On Sixth Street — Three chairs  
Bath Room in connection

**N. E. MCGREW,**  
PIONEER  
TRUCK AND DELIVERY  
Furniture and Piano  
Moving.  
GRANTS PASS, OREGON.

**E. A. WADE**  
Dry Goods, Underwear,  
Notions, Etc.  
Front Street  
west of Palace hotel  
GRANTS PASS, OREGON.

**GRANTS PASS  
Commercial Club**  
Will furnish information of Josephine county free of charge. Correspondence solicited.  
L. B. HALL, President  
H. L. ANDREWS, Secretary

## ROGUE RIVER VALLEY ORCHARD NOTES

BY CHARLES MESERVE  
Secretary Grants Pass Fruit Growers Association

### Valuable Information for Orchardists.

Horace W. Day, managing member of the firm of Sgobel & Day fruit dealers of New York, arrived in Grants Pass Saturday evening and remained over until Sunday evening to interview Secretary Meserve, of the Fruit Growers Association, and the leading fruit growers of this district. Mr. Day makes a trip each spring through all the principal fruit districts of the United States. On this trip he came direct to California and from there he came to Medford and thence to Grants Pass and from here he went north to visit the various fruit districts of Northern Oregon and of Washington, Idaho, Colorado and thence east.

The firm of Sgobel & Day has been in business for 38 years and it was they who organized the auction system of selling fruit that has now come to be adopted in all the big fruit markets of the United States and Europe. It was this firm that made the world's record sales of pears last fall when they auctioned off a car of Comice pears for J. W. Perkins of Medford for the fabulous price of \$4558, this car netting Mr. Perkins over \$3000 after the expenses of picking, packing, freight and commission were paid, and as the growing of the pears and the interest on the investment and land taxes probably stood him \$500 he had a net profit of \$2500. With such a profit as this it is little wonder that Mr. Perkins has refused an offer of \$75,000 for his pear orchard. The other record sales that Sgobel & Day made were two cars shipped by the Medford Fruit Growers Association, one a car of Comice with some D'Anjous that brought \$3924 and the other a car of Comice and Winter Nellis that sold for \$3420. Sgobel & Day also made some record sales of California pears but at not the fancy prices had for Rogue River valley pears. A car of Comice of 1100 half-boxes sold for \$3986. A car of Comice and Winter Nellis sold for \$3789 and two cars of Winter Nellis sold one for \$3736 and the other for \$3514. These pears were all from Santa Clara valley, a small mountain locked valley that is the only district in California that is able to grow a pear that can successfully compete with Rogue River pears for fancy prices. The Sacramento and San Joaquin valleys are the other pear districts of California and while a good pear is raised the quality is not such as will bring fancy prices. Of grapes Sgobel & Day handled over 100 cars last season, principally Tokays. Mayhews district, California, they sold 35 cars of Tokays that averaged \$1585 a car. These cars each contained 960 crates and each crate contained four baskets of six pounds of grapes to the basket. From Lodi district they sold 44 cars of grapes that averaged \$1486 a car.

Sgobel & Day also handle large quantities of foreign grown fruit. Just before Mr. Day left New York early in April his firm got in a consignment of pears, peaches and plums from South Africa. This fruit was packed in excelsior with one layer of fruit in a box, the boxes being about the size of our cherry boxes. This fruit was brought from the interior to Cape Town by rail and thence by steamer to London and then reloaded on another steamer for New York. The fruit was under refrigeration all the time at a temperature of 34 degrees and it arrived in perfect condition and sold well. Last May Sgobel & Day got in a shipment of apples from Australia, being brought by steamer by way of London and under refrigeration.

The apples arrived in good shape but though fresh from the trees, for the Australian, as also the South African, fall comes at the same part of the year as spring, in America. They lacked the quality of the American apple and consequently were slow sellers.

Mr. Day is one of the best posted men in the United States on all that pertains to marketing fruit and he willingly replied to all the questions that Secretary Meserve asked him relative to the best selling varieties of fruit on the New York market and the quality of fruit and methods of packing required. As to quality Mr. Day stated that it must be strictly fancy and that it was sheer folly that would entail little profits or more likely a loss to the grower to ship to long distance markets anything but the very best of fruit. In the East and in Europe there are thousands of people having plenty of money who are large consumers of fruit and who will pay a big price for it provided it has the high quality they require. This class of buyers are so particular that they will not buy an apple or other fruit that is the least ill shaped or off in color, even though it may be

absolutely free from blemishes or other faults. In Spitzenburgs and Newtowns the low, squat apples are not good sellers, the rather long and symmetric types being the favorites. As to color and size the American wants a big, red apple, the bigger and the redder the better he is suited, while the Englishman and his neighbors of the adjoining countries of Europe insist on having a red yellow apple of medium size. The best sizes of Newtowns for the London market are 4 and 5 1/2 inch running from 125 to 160 to the box, while for New York the best sellers are the 3 and 3 1/2 inch with none smaller than 1 1/2 to the box. No Spitzenburg apples are expected and for the American market the 3, 3 1/2 and 4 inch are in most demand and the American not wanting a small apple. In pears the trade demands a medium size, the extra large and the very small pears being slow sellers. Of Bartlett's the 140 to the box sell the best. Pears should be graded to size as carefully as apples.

Mr. Day insists that the appearance of fruit has quite as much to do with its selling as has the quality. Strictly fancy fruit, if slovenly packed and in a dirty, carelessly nailed box with only a pencil marking to indicate what the box contains, will only sell as second grade and slow selling at that. It pays big to grade, with the greatest care, pack honestly and artistically and to use lithographed labels to show what the box contains. And the boxes should not be given the big belly, as was formerly the rule, and the fruit squeezed too tightly in the box, yet the greatest care should be taken to give sufficient pressure for should the fruit become loose in the box while in transit it will bruise and ruin. In packing pears Comice should always be put in half boxes and all other kinds in full boxes.

Sgobel & Day have handled Rogue River Valley fruit since the beginning of eastern shipments and in Mr. Day's opinion, as based on the market demands of the past and present and the outlook for the future, the only pears to be grown in this Valley are the Comice, Bartlett, Winter Nellis and D'Anjou. Their order of preference being, as here given, the character of soil and local conditions governing the kind the Rogue River orchardists should plant. Mr. Day is firm in the belief that the Comice will always bring extra fancy prices until superceded by a better pear, and that has not yet been brought out by the nurserymen. As to selling prices there is little difference in the Bartlett, Winter Nellis and D'Anjous.

Of apples Mr. Day said for Rogue River growers to plant only Spitzenburgs, Newtowns and Winesaps. As the American consumption of fruits is increasing faster than that of Europe and as the American will have nothing but a red apple the Spitzenburg is steadily gaining in demand and Mr. Day thinks this apple will continue to lead and to go still higher in price. As Rogue River Spitzenburgs rank with the best that are received in the New York market he holds that growers here should plant principally of that variety, yet the character of the soil would govern the variety to grow. The Newtowns, considering all factors, will continue to be a profitable apple for Rogue River orchardists. The old-time Winesap, Mr. Day believes, is sure to be one of the big money makers for Rogue River valley and he would recommend its planting. The Winesap stands up well in shipping, keeps well in storage and is a good seller if of large size and of rich, red color such as can be grown here, and it is steadily gaining in favor with the Eastern trade.

While apples will always be a profitable crop to Rogue River orchardists yet Mr. Day thinks that pears will be the big money makers for this valley. Rogue River pears by reason of their perfect quality now lead the world in price, and all the other fruit districts of the United States having been tested there is no likelihood of this valley losing its prestige as a leader in growing fine pears. Such is the ravages of the blight in all the Eastern states that the crop of pears is steadily decreasing each year and as the blight is now in every fruit district in the United States and has exterminated every pear tree in whole districts the outlook for this fruit is not encouraging except in isolated, mountain locked valleys, such as Rogue River valley. Mr. Day sees no reason why the orchardists of this valley should not be able to keep their orchards free of the blight. If they are vigilant and have the best laws rigorously enforced the Rogue River pear growers will have no trouble from blight and as the rich people will have pears regardless of

the price the record price of \$4558 for a car of pears of the crop of 1907 will become the average price for pears from this valley. Being told that Rogue River valley can excel California in grapes as it does in apples, pears and peaches, Mr. Day asked to have a consignment of grapes sent to his firm this fall that he might test them, and submit them to other grape experts of New York. The best selling of the Pacific coast grapes in the New York market, Mr. Day stated, are the Tokays, Cornichons, Malagas, Moroccos and Muscats, the price ranging usually in the order here named. If Rogue River grapes attain a standing in the Eastern markets such as has its pears and apples, grape growing would vie with that of pears and apples for big profits, for the demand is rapidly growing and there are but few sections of the United States that can grow a strictly first class grape and especially of the fancy European varieties.

Had Secretary Meserve known in time the date that Mr. Day would be in Grants Pass a meeting of the fruit growers and others interested in this industry would have been called to be addressed by Mr. Day. A talk such as would be given by a man thoroughly posted, like Mr. Day, on the problems connected with the shipping and marketing of fruit would be of the greatest value to the orchardists of Rogue River valley. Mr. Day hopes to again visit Rogue River valley next spring and he will be glad to meet with the fruit growers and give them all the pointers on the fruit industry that he can.

The interview with Mr. Horace W. Day, of Sgobel & Day, New York, herewith published in this department should be cut out and preserved by all the fruit growers of Rogue River valley for future reference. The information that Mr. Day gives is not to be had from the usual sources available to fruit growers and the facts and figures he gives are both helpful and encouraging to all who are interested in the industry that is certain to be the chief wealth producer for Rogue River valley.

Lawn weeder—just the thing to pull that plant—roots and all—out of your lawn, at Hair-Riddle's.

### COFFEE

Good grocers like Schilling's Best, for it makes good-will and not trouble; in case of complaint, the money is ready.

Your grocer returns your money if you don't like it; we pay him

Beware of Frequent Colds.  
A succession of colds or a protracted cold is almost certain to end in chronic catarrh, from which few persons ever wholly recover. Give every cold the attention it deserves and you may avoid this disagreeable disease. How can you cure a cold? Why not try Chamberlain's Cough Remedy? It is highly recommended. Mrs. M. White, of Butler, Tenn., says: "Several years ago I was bothered with my throat and lungs. Someone told me of Chamberlain's Cough Remedy. I began using it and it relieved me at once. Now my throat and lungs are sound and well." For sale by M. Clemens.



## Underwood Standard Typewriter

### HISTORY:

All new models of typewriters since the UNDERWOOD became prominent, have been of Underwood form—visible writing.

### OLD PROPHECY:

Years ago a bold prophecy was made—"THE MACHINE YOU WILL EVENTUALLY BUY IS THE UNDERWOOD." This is rapidly becoming history.

### NEW PROPHECY:

All old style machines will soon be superseded by Underwood form—visible writing machines.

### A SUGGESTION:

Buyers will please "Govern themselves accordingly," accepting no experiments and buying no passing models. No mistakes can be made by placing orders with the Company that introduced and perfected VISIBILITY, revolutionized typewriter construction, captured the world's championships, preserved the salaries of salesmen and managers, and worked its way into the hearts of the buyer and operator. Investigate the conditions of the second-hand market.

### GRATITUDE:

With sincere thanks to the hundreds of thousands of UNDERWOOD patrons for past favors, we beg to remain, Very respectfully,

## Underwood Typewriter Co.

68 SIXTH STREET, PORTLAND, ORE.

## ARE YOU LOOKING

For bargains in furniture? If so, come and see my new stock and get my prices. My car of new Couches, Beds, in fact anything and everything for the parlor, dining room, bed room and kitchen has come, and you'll be astonished at the splendid goods and the right prices.

**M. E. MOCRE,** NEW and SECOND HAND GOODS

## CLEMENS

— SELLS —

## BOOKS AND DRUGS

ORANGE FRONT GRANTS PASS, ORE.



Made on the Pacific Coast  
become neither acclimated nor adjusted to the peculiar Coast requirements.

The character of the roads and the climatic conditions on the Pacific Coast are so radically different from those prevailing elsewhere that no car other than one built here with the sole idea of meeting these local peculiarities could have made the wonderful record of victories in track races, hill climbs, endurance runs and economy tests won by THE TOURIST in the past year.

These victories, while demonstrating the superior worth of THE TOURIST under severe strain, prove also its unique value to the automobilist who demands a car that will "get there" with dispatch, comfort, and economy.

### Auto Vehicle Company

Factory at Los Angeles

Northern Branch at

540 GOLDEN GATE AVE.

San Francisco

**R. S. Wilson.**

Agent

Grants Pass, Oregon

The one car best adapted to Pacific Coast roads and conditions. Born and reared here it needs to

The car here illustrated is the famous Model "K" a cylinder, four passenger, with removable tonneau; the type car that won the almost unbroken chain of victories against all types of competition. It is truly a wonderful car, and no one interested in automobilism should fail to investigate it. The makers think well enough of it to guarantee it for a year. See the Model "K" and other models of Tourist Cars, and ask for the terms of the easy-payment plan by which these cars may now be bought.

Write for catalogue.



Model "K" \$1300

Two-Cylinder Touring Car  
The Two in One Car