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OLIVER S. BROWN, LAWYER. Office, upstairs, City Hall. GRANTS PASS, OREGON.

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H. B. HENDRICKS, COUNSELLORS-AT-LAW. Civil and criminal matters attended to in all the courts. Real estate and insurance.

WILLIAM P. WRIGHT, U. S. DEPUTY SURVEYOR, MINING ENGINEER AND DRAUGHTSMAN. 6th St., north of Josephine Hotel.

Charles Costain Wood Working Shop. West of flour mill, near R. R. track. Turning, Scroll Work, Stair Work, Band Sawing, etc.

The Popular Barber Shop. Get your tonsorial work done at IRA TOMPKINS'. On Sixth Street - Three chairs. Bath Room in connection.

N. E. MCGREW, PIONEER TRUCK AND DELIVERY. Furniture and Piano Moving. GRANTS PASS, OREGON.

Palace Barber Shop. NATE BATES, Prop. Shaving, Hair Cutting, Baths, Etc. Everything neat and clean and work First-Class.

A TALE WITH A MORAL

Why a Drummer Cut a Town Off His Visiting List.

EYE OPENER FOR A FARMER.

Thought He Had Been Getting Bargains by Buying From Mail Order House. The Drummer Gave Him Something to Think About.

Half a dozen men sat in the office of the hotel in a town of the middle west. Any discerning eye that is accustomed to the observation of persons in the average town could have picked out the local merchant, the editor, the doctor and the farmer.

"Yes, it's pretty tough," the drummer was saying as he glanced at the farmer. "Times are good, and yet trade seems to be falling off in some places, and land around here, for instance, is not worth so much as it might be."

"I reckon Bob's right, boys," said the merchant, looking blue. "We're certainly sorry he's going to quit making this town, but business is business."

"You sure did, Jim," replied the drummer; "but this time my order book shows just \$27.50. The other two fellows didn't order a blooming thing. That's not worth the stop over, you see."

"What's the matter with you fellows, Mr. Wilson?" the farmer inquired, with a glance at the merchant. As he spoke he took from his pockets a pipe, a package of tobacco and a box of matches.

"Gimme a light, Mr. Blues, will you?" the merchant requested. "My pipe's gone out; that's what's the matter with me just now."

"He took the proffered box of matches. Extracting a match, he struck it on the prepared surface of the box."

"Very handy matches," he remarked. "Where do you buy 'em?"

"Why, I— I bought that box in Chicago." "Ah, I didn't know you'd made a trip to the city," said the merchant, puffing placidly.

"Well, to tell the truth, I haven't," admitted the farmer. "You see, it was this way: My women folks are great hands for reading these here catalogues and things. I happened to run across a match bargain in a catalogue, and so I sent to Chicago and got six boxes—a whole package—for a dime."

"Very nice," said the merchant calmly, while Bob, the drummer, winked slyly at him. "Yes, very nice matches, but I happen to have the same kind in stock, six boxes for 12 cents. Your stamp cost you 2 cents, and then there were the stationery and the trouble of writing. So you didn't get much of a bargain after all, Mr. Hines."

"I reckon I didn't, Mr. Wilson," admitted the farmer, "but I didn't know you kept 'em."

"No, because you don't come around to the store like you used to. I happen to order these matches from Bob Rhodes here."

"You mean you used to order 'em," corrected the drummer, "but you told me today you still had ten dozen of the last order on hand, you remember. I think I'll smoke a little myself, Mr. Hines, if you'll kindly stave me for a pipeful of the weed."

The farmer handed over his tobacco. The drummer read the label as he opened the package.

"Buy this by mail, too?" he asked quietly.

"Well, yes," said the farmer. "You see—"

"Yes, I see. Cost you 5 cents a package besides the postage, the stationery and the trouble. Mr. Wilson keeps this same brand for 10 cents. I say he keeps it. He doesn't sell it to any great extent, because you people who live here and hereabouts send your money off to Chicago at some other big city to these large mail order houses, and Mr. Wilson only orders up what he can't get here."

"And, see, I— that Hines, I'll give you a dollar for the pipe and the matches, but you'll have to come to the city to get 'em."

"That's all right, Mr. Wilson," said the drummer, "but I'll be back in the city office."

ROAD IMPROVEMENT.

Why the City Resident Gains as Much as the Farmer.

BAD ROADS AFFECT MARKET.

Products That Would Reach the Cities if the Highways Were Good Are Held Back and Go into the Hands of the Speculator.

In many respects there is a certain amount of crudeness in the different phases of our physical condition. This is more apparent in our country roads than almost any other, says the Motor News. The system of road building has been faulty as well as costly.

A few thoughts upon this subject from a prominent citizen of Michigan may not be amiss: "If the common roads of the country were brought to a condition that would enable farmers to market their products at all seasons of the year, the cost of living in town and city would be greatly lessened, and discontent among laboring people and the operatives of industrial concerns would largely decrease if it did not entirely disappear."

"Present road conditions compel farmers to rush their products to market as soon as harvested and when roads are at their best, since by waiting a convenient time they may not get there at all because of bad roads. This naturally congests the market, forcing low prices, to the great detriment of the producer and without appreciable benefit to the consumer, because the average family in town or city buys only in small quantities at one time, say a day's or a week's supply. What is the result?"

"The speculator, finding prices low and knowing that in a little while the bad roads season will be on, when competing products will be kept from the trade centers, buys up the surplus and stores it away for the day of necessity, when he can demand and receive his own price for his holdings—the stuff for which men toil, which they are compelled to have at whatever cost. And when the citizen in towns—the mechanic and operative of shops and factory—is forced in winter and spring to pay exorbitant prices for those articles of household necessity which went begging for buyers at low prices the preceding fall he figures the increased cost of living in comparison and grows restless and discontented. The resident of the city is the gainer by good roads just as much as the farmer."

Missouri and Good Roads.

There are 125,000 miles of roads in Missouri. On 10 per cent of the mileage, however, is carried 90 per cent of the business transported. While all roads need to be improved, the largest need is of course upon the main traveled highways, says the Motor News.

The cost of good roads was estimated at the Chicago convention differently by different speakers. Largely it was a question of material available in the various localities. From Boone county came a report that gravel roads were under construction at \$1,700 a mile. This was a conservative estimate. After a dirt road had been put in, with graded condition it could be kept in good condition. It was demonstrated by the use of the drag at practically no cost. It is not to be wondered at, therefore, with its demand for a new constitution and for the building of good engineers that the convention adopted a resolution favoring legislation looking toward the more general improvement of the roads.

Michigan's Road Progress.

State Highway Commissioner Earl C. Michigan reports that during the past year the state has expended \$1,000,000 for road improvement. This is a record for Michigan. The state highway fund is now \$1,000,000. The state highway fund is now \$1,000,000. The state highway fund is now \$1,000,000.

Largest stock of watches and jewelry ever in town was the stock at Jewels' store. Everything in the jewelry line.

Sheet Music Sale at the Photo and Music Store Saturday afternoon, March 30. All popular music reduced.

FRUIT RAISING In Rogue River Valley

Big and Sure Profit in

Big and Sure Profit in

In Eismann Bros.' orchard an 18-year old Newton tree bore this last season 37 1/2 boxes of marketable apples. In the orchard of L. L. Bennett, president of the Medford Fruit Growers Union, a 15-year old Newton tree bore 33 boxes this last season of fine apples.

Now is the time to invest in Josephine County Fruit Land at from \$5 to \$80 per acre.

In Jackson County the same quality of land and the same distance from the railroad sells readily at from \$100 to \$300 per acre. As Josephine county has the same soil, climate and market advantages as has Jackson county land here through the interest now being taken in fruit raising will soon go booming in value.

Full particulars as to different kinds of soils, location, cost of planting and of marketing fruit given by

CHAS. MESERVE, Seller of Fruit Lands in all parts of ROGUE RIVER VALLEY



It makes WOMEN beautiful

Robertine gives what every woman most desires—a perfect complexion. It brings that soft, smooth, fresh, clear tint to the cheek that denotes youthfulness. It will bring beauty to those who lack it; it will retain it for those who already possess it.



ROBERTINE



Real Estate

Houses, Business properties, Farms and all kinds of REAL ESTATE

Thirty-eight acres, two miles from town, 18 acres under cultivation. Large orchard in full bearing, mostly Apple trees, also peaches, plums, pears, plums and grapes. One acre in strawberries. A good box house, large barn, wagon shed, woodshed 40x18, cellar and chicken house. Good water and abundant timber. It sold before March 20th will take \$800.

JOSEPH MOSS, THE REAL ESTATE MAN, Office 516 E St.

FUTURITY Medicated Stock Food

For Horses, Cattle, Sheep and Hogs. One of the best Stock Foods on the market and one which will keep the animals in the best of condition.

LARGE SIZE PACKAGE 50c MODEL DRUG STORE

J. E. PETERSON F. G. ROPER

REAL ESTATE AGENTS. Still doing business at the old stand, Cor. Sixth and D streets.

TAILORING

SUITS MADE TO ORDER. Promptly and of the best material and in the latest style.

Edison Phonographs and Records

Sell at the same price the world over. They cost the same in Grants Pass as they do in Chicago, but by buying at home you save the excessive express charge.

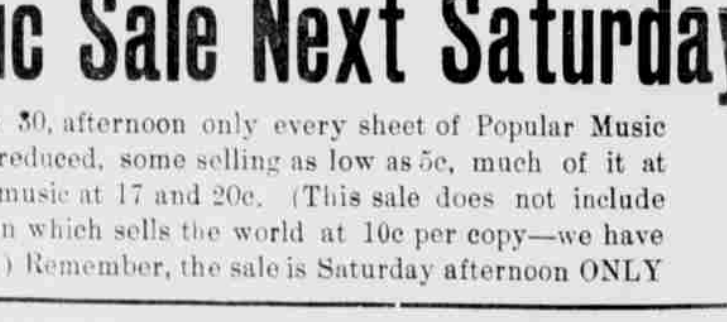


Machines Sold on the Easy Payment Plan. Come in and listen to an Edison

Sheet Music Sale Next Saturday

On Saturday, March 30, afternoon only every sheet of Popular Music in the house will be reduced, some selling as low as 5c, much of it at 12c, and the latest music at 17 and 20c. (This sale does not include the McKinley Edition which sells the world at 10c per copy—we have the complete edition.) Remember, the sale is Saturday afternoon ONLY

Victor Talking Machine and Records



"HIS MASTER'S VOICE"

Photo and Music Store

Courier Building