

# Christmas Eve DANCE

Weinstein's Hall

Lawen, Friday, Dec. 24

Special program of Christmas Exercises by the four school districts surrounding Lawen early in the evening with a

## COMMUNITY TREE

Piano will be given to the one holding the lucky number on that evening  
Everybody come and take home the piano  
Dewey Robinson will play



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The Times-Herald

## Four Factors of Greatest Weight in Farm Business

Size of Business—Yield of Crop—Returns from Live Stock—  
Efficiency of Labor; These Usually Determine Profit of Agricultural Enterprises.

(Special Information Service, U. S. Department of Agriculture)  
Farmers realize but meager profits from their business. Many often feel that their business is not sufficiently large to justify the entire year, when as a matter of fact, the actual results accomplished represent less than half year's work, say Farm Management specialists of the United States Department of Agriculture. A large volume of business may be done on a farm of few acres, while only a small business may be conducted on a poorly managed farm of considerable acreage. Without reasonable size of business there is little opportunity for a satisfactory profit.

**The Essential Factors**  
There are a number of factors which materially affect success in the organization and management of farms. Some are of greater importance than others, some may be disregarded without serious consequences; but as a rule the profits derived from farming depend very largely upon the extent to which certain essential features of organization and management have been adopted and adhered to, say Farm Management specialists of the United States Department of Agriculture. Assuming a type of farming adapted to soil, climate, and labor conditions, and especially to local conditions with reference to markets and market facilities, success is generally dependent upon four important factors, size of business, yield of crops, returns from live stock, and efficiency of labor.  
Many other factors have their in-

fluence and must not be overlooked on a given farm. For instance, the wise expenditure of capital is very important. Again, in obtaining a good return from live stock the efficiency in feeding is very important. Farm management studies show, however, that the farmer whose business is efficient in the four factors outlined is usually successful. The farms that excel in none of these respects usually fail. Those deficient in one or two may succeed, but their chances of success are greatly lessened.

obtained considerably above the average for the region, but beyond a limit very high yields are liable to be obtained at the expense of farm profits.  
**Quality of Live Stock Important**  
On farms where live stock is an important enterprise, the quality of the stock is very important. On a majority of farms, except in the South and certain of the Western States, more of the crops are fed to live stock than are sold direct. On many farms the animals are the market for the crops, hence the production of these is a most important factor in farm profits. The best of corn and hay crops will count for little when fed to animals that make returns below the market prices for these crops. On the other hand, good live stock on the individual farms may not be profitable if not fed and cared for economically.

The exceedingly diverse nature of farm operations makes wide opportunity for efficiency to enter into their performance. In a factory with modern machinery a man is expected to do a certain amount of work, and in many instances the machine sets the pace for him. Generally the worker on the farm must be his own boss and must set his own pace. He must also work under most adverse weather conditions at certain times. Often a great deal of work must be devoted to things which add little or nothing to the profits of the business. It requires twice as much time for some men as compared with others to do a certain kind of work. Work may also be so organized that a given amount of effort accomplishes more than the average. The

### NEVER EXPECTS TO BE WITHOUT IT

Says She Gained Twelve Pounds Taking Tanlac And Now Is In Perfect Health

"I have not only gained twelve pounds in weight since I began taking Tanlac but it has restored me to perfect health," said Mrs. F. Plumb, 7747 Fifteenth avenue, Seattle, Wash.

"For two years I had suffered from stomach trouble and rheumatism, being in a badly run-down, weakened condition when I started taking Tanlac. My appetite was so poor I could eat very little, but I suffered so much after meals I was actually afraid to eat anything at all. I suffered nearly all the time with severe pains in the pit of my stomach and at times would bloat up with gas until I was in perfect misery.

"I had rheumatism in my arms and legs, which ached nearly all the time so I could hardly get around. Then, too, my nerves were so badly shattered the least little noise completely upset me and I would often lie awake all night long. I had no strength nor energy and just felt tired and worn out all the time.

"After talking with several friends who said they had been greatly benefited by Tanlac I decided to try it myself, and I never expect to be without it in my house again. It went right after my troubles and in a short while I was a well woman.

"I now have a fine appetite, eat anything I want without having a particle of trouble afterwards and the rheumatism has left me entirely. My nerves are in such good condition I can sleep like a child at night; that tired, worn out feeling is all gone and I can get around and do my housework with as much ease as I ever could."

Tanlac is sold in Burns by Reed Brothers, and in Crane by Crane Mercantile Co. —Adv.

#### CORRECT

Aproposed of the county examination of teachers, we suggest the following model questions and answers:  
Q.—What is an electric light plant?

A.—An electric light plant is an antiquated mass of machinery maintained at public expense and renewed from time to time as the parts rust out from disuse. It is tested out regularly each evening, and immediately shut down—unless, by accident, it is forgotten, in which latter case it may, run for an hour or more but is subject to extinguishment without notice.

Q.—What is an optimist?  
A.—An optimist is a man who plans his work with the expectation of using an electric current in its production.

The Burns Flour Milling Co. will begin operations at once on a toll basis.

The mill will take the wheat and grind it for toll of one-eighth, giving the producer in return seven-eighths of the flour and by products. This is as small a toll as one could expect the mill to operate upon.—The Burns Flour Milling Co.



efficient use of horse labor is also very important and bears a close relation to size of business. On the one-man farm the horses must necessarily be unemployed every time the farmer finds it necessary to do work not requiring horse labor. On the larger farms the work can be so arranged as to have one man keep the horses busy while others attend to the work where horse labor is not needed.

**Well-Balanced Farm Profitable**  
A well-balanced farm business is that are as good or better than the average of their community in all four of the factors here mentioned seldom fail to make a good profit. Thus, if a farm is devoted to a type of farming adapted to its conditions, if it is as good or better than the average in size of business, yield of crops, production of live stock, and efficiency in the use of labor, and is adequately and economically equipped, it is almost certain to be profitable. The weakest factor is the one that needs attention in improving the business. If the quality of the live stock is high, greater improvement in the farm business can usually be obtained by devoting attention to developing the size of the business or sale of cash crops, or increasing labor efficiency, rather than by further improving the quality of live stock.

The Department of Agriculture has recently prepared a bulletin, "A Method of Analyzing the Farm Business," which contains valuable information for farmers who wish to organize their operations on an economic basis. This bulletin and other printed matter on the subject may be had by interested persons free.

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HOW many miles—without changing engine oil?

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Modern Crankcase Cleaning Service. We use Calol Flushing Oil, the new, scientific flushing agent, which cleanses thoroughly without danger of contaminating the supply of fresh oil. And to assure correct lubrication we refill the cleaned crankcase with Zerolene of the correct grade.

Bring in your car today. Modern Crankcase Cleaning Service will give immediate better engine performance. Done regularly it will lengthen your car's useful life.

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